IN THIS EDITION
News Releases Specific to NE Iowa:
• Tri-State Ag Lender’s Seminar
• “Dairy at Noon” Webinar Series to Begin October 18
• New Guide Offers Overview of Iowa Food Marketing Rules
• Forage Testing in 2012-13 is Critical

Previous Editions:
Download here: http://www.extension.iastate.edu/winneshiek/news/news-ne-iowa-isu-extension

News Release
Contact: Larry Tranel, 563-583-6496 or tranel@iastate.edu

TRI-STATE AG LENDER’S SEMINAR
The 26th Annual Tri-State Agriculture Lender’s Seminar will be held on Wednesday, October 31, at the Midway Best Western Hotel in Dubuque, Iowa from 9:45 am – 3:00 pm. This year’s focus is on market outlooks for livestock, grains, and dairy in addition to the issues of budgeting and valuing feedstuffs.

“Price risk management is getting to be the major variable for profitability in many commodity enterprises. Understanding the markets is a necessary part of farm management assistance for agricultural lenders as well”, says Larry Tranel, ISU Extension Dairy Field Specialist. “This seminar has proven itself in assisting lenders and farm financial advisors in helping farmers manage that risk.”

Program cost is $75 per person with registration due by October 17. To register, contact Larry Tranel, ISU Extension, 563-583-6496 or email tranel@iastate.edu for registration information.

-30-

News Release
Contact: Jenn Bentley, 563-382-2949 or jbentley@iastate.edu
Larry Tranel, 563-583-6496 or tranel@iastate.edu

“Dairy at Noon” Webinar Series to Begin October 18
Join the ISU Extension and Outreach Dairy Team as they discuss issues surrounding robotic milking systems. Larry Tranel and Jenn Bentley, Extension Dairy Specialists, will discuss financial and cash flow impacts of automatic milking systems along with production and management concerns.

The first webinar will run from noon until 1:15 pm, on Thursday October 18th. To join the webinar, go to: https://connect.extension.iastate.edu/isudairy

A second webinar will discuss issues surrounding low cost milking parlor systems on Thursday, November 1. This webinar will run from noon until 1:15 pm. To join this webinar, go to: https://connect.extension.iastate.edu/isudairy
Webinars are sponsored by Iowa State University Extension and Outreach and North Central Risk Management Education Center. For more information contact Jenn Bentley at jbentley@iastate.edu or 563-382-2949.

-30-

**Other Releases**
The following news releases were published on the Iowa State University Extension and Outreach public website.

**New Guide Offers Overview of Iowa Food Marketing Rules**
"Iowa Food Marketing Regulations: A Guide for Small-Scale Producers" offers an overview of various licenses required for selling food in Iowa and state regulations that govern those sales, which are based on type of food, where it is sold, how it is processed, scale of operation and type of customer.

**Forage Testing in 2012-13 is Critical**
http://www.extension.iastate.edu/article/forage-testing-2012-13-critical
It pays to test your livestock’s feedstuffs every year, but it is critical to test forages this fall due to extreme variation in quality of silage and hay produced during the drought of 2012.

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