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**FREE 12-11, NGP Webinar – Grapevine Trunk Diseases**

**1-(4-5), Kansas Grape Growers & Winemakers Assn. Conference**

**FREE 1-17, NGP Impact of Sunlight on Fruit Composition**

**1-(25 & 26), KC Cellarmasters Amateur Wine Competition**

**3-(24-28), UC Davis Wine Executive Program**

**7-(7-12), 11th Intl. Workshop on Grapevine Trunk Diseases – BC, Canada**

**FREE Hilling-Up to Prevent Winter Injury in Vineyards – New Pub**

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**Assistant or Associate Professor of Enology – Iowa State University**

Come work with us! The Department of Food Science and Human Nutrition, in the College of Agriculture and Life Sciences in Ames, Iowa, is seeking applicants for an Assistant/Associate Professor of Enology (tenure-eligible).

The Position Responsibilities are 55% Extension and Outreach, 40% research, and 5% teaching. The position will work closely with the Midwest Grape and Wine Industry Institute (MGWII) which provides applied research and extension education to the grape and wine industry in Iowa and surrounding states. In collaboration with faculty in food science, horticulture and Extension and Outreach Field Specialists, the MGWII engages and informs vineyards and wineries with research-based information to advance the quality and marketability of wine from the Midwest.

Full time / 1-3-19 Deadline / 4-8-19 Expected Start Date  

[Complete Details]
**Michigan State Needs Extension Viticulture Specialist**

MSU Extension is accepting applications for the position of Extension Specialist-Viticulture Production Specialist based in Berrien County, MI. The role includes conducting research and extension programming to address grape-growing challenges in western Michigan. Learn more and apply online before December 17, 2018.

**Women were at the forefront of the push for Prohibition.** The women-led temperance movement really gained momentum after the Civil War. The Prohibition movement led to women's suffrage. Supporters believed that giving women the right to vote would increase votes for temperance candidates.

**Summary: World Vine & Wine Report – Intl. Organization of Vine & Wine**

The 41st World Congress of Vine and Wine met in November and provided a report of the world vitivinicultural situation. Here is a summary of this REPORT:

1. Total area under vines rose to 18,156,940 acres in 2017.

2. Spain was the #1 leader in vineyards acres 2,330,470 ac. with China at 2,096,700 ac. and France #3 at 1,894,260 ac.

3. 2017 total grape production for all uses was approximately 80.48 million tons.

4. There has been an upward trend in grape production since 2000 (+9%), despite the decline in vineyard surface area.

5. China was the #1 producer at 15.10 million tons in 2017 (19% of grape production), followed by Italy at 7.61 million, the U.S. at 7.39 million and France at 6.06 million tons.

6. Global wine production (excluding juice & musts) is estimated at 7.37 billion gallons in 2018, an increase of 13% compared with 2017 production.

7. Italy was #1 in wine production at 1.28 billion gallons, followed by France at 1.23 billion and Spain at 1.08 billion. The U.S. produced 631.4 million gallons.

8. Total global wine consumption in 2017 was estimated at 6.44 billion gallons. Traditional producer countries continued a downward trend or stagnation. Wine is increasingly being...
consumed outside of the country in which it is produced.

9. The #1 consuming country was the U.S. at 861.2 million gallons (#1 since 2011) followed by France at 713.3 million followed by France at 713.3 million, Italy at 597 million, Germany at 531 million and China at 472.9 million gallons.

10. In 2017, the world wine trade increased by 3.4% in terms of volume and 4.8% in terms of value compared to 2016.

**UMN’s Itasca Grape Variety Plant Patent Officially Approved**

U.S. PP29847P2 November 20, 2018
See it [HERE.](#)

**Registration Now Open for the Eastern Winery Exposition in Syracuse**

- **230+ Exhibitors** showcasing the newest products & equipment, with many offering show only price discounts!
- Hands-on Tasting Sessions
- **35 Workshop & Conference Sessions** from **46 Speakers**
- Three in-depth Workshops: Sparkling Wines, Managing Microbes to Avoid Spoilage, and Cold Climate Grapes & Wine
- Multiple [Networking and Social Opportunities](#)
- Co-location of the [License to Steal Wine Marketing Conference](#) including a full day workshop just for Industry Newbies
- Affordable [Hotel Options](#) and [Flexible Registration Packages](#)
- 30 State and Industry Associations offering registration discounts to their members

Details: [https://easternwineryexposition.com/](https://easternwineryexposition.com/)

**Drinking alcohol was not outlawed by the federal government during Prohibition.** The actual act of consuming liquor was not what the 18th Amendment banned. Instead, it prohibited the "manufacture, sale or transportation of intoxicating liquors.

From: The Wine Spectator Blog

**FREE New: WineOz SmartGrape Android Phone App**
from the National Grape & Wine Centre - Australia
Measures & documents grape size and color change from veraison through harvest:
12-11, **Northern Grapes Project Webinar – Grapevine Trunk Diseases**

**What:** 1 hour webinar dealing with the fungi that cause Grapevine Trunk Diseases (GTD's), how they spread, and how they are managed.

**When:** Noon (Central Standard Time)  
Tuesday, December 11, 2018

**Who:** Dr. Jose Urbez-Torres: Research Scientist  
Agriculture and Agri-Food Canada  
Summerland Research and Development Center,  
British Columbia, Canada

**What:** Grapevine trunk diseases (GTD's) are caused by a large number of different fungi and cause important economic losses to the grape and wine industry worldwide. They are currently considered one of the major threats to the industry’s future economic sustainability. Accordingly, research efforts have been primarily focused on better understanding GTD to find best control strategies. This presentation will give an overview on the research conducted on GTD during the past decade and will highlight the importance of understanding their etiology (causal organisms) and epidemiology (spread) in specific geographical regions to develop chemical, biological, and cultural control strategies against these diseases.

**Registration:** You need to pre-register to attend. Registrants will receive a link and reminder 1-2 days before the presentation.

**Register at:** [https://cornell.zoom.us/webinar/register/WN_h8Xr3ruCQz-9mW3oSHPNYg](https://cornell.zoom.us/webinar/register/WN_h8Xr3ruCQz-9mW3oSHPNYg)

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The transportation part of Prohibition caused quite a headache for President Woodrow Wilson who had a personal wine cellar in the White House. He was granted an exemption from Congress to transport his wine to his home after serving as president.

From: [The Wine Spectator Blog](https://www.winespectator.com/blog/lifestyle/2018/11/02/woodrow-wilson-secret-chapter-in-his-life-was-as-a-connoisseur-of-wine/)

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A presidential candidate got elected by campaigning on Repeal. In 1932, Franklin D. Roosevelt ran for president on a platform that included ending Prohibition.

From: [The Wine Spectator Blog](https://www.winespectator.com/blog/lifestyle/2018/11/02/woodrow-wilson-secret-chapter-in-his-life-was-as-a-connoisseur-of-wine/)
1-(4-5), Kansas Grape Growers & Winemakers Assn. Conference

What: 2019 Heartland Wine Conference
When: Friday & Saturday, January 4-5, 2019
Where: Doubletree by Hilton - 200 McDonald Dr, Lawrence KS 66044-1057,

Complete Details: https://www.kansasgrapesandwines.com/annual-conference

Utah was the state that technically ended Prohibition. On the evening of Dec. 5, 1933, Utah became the 36th state to ratify the 21st Amendment, the last needed to write it officially into the Constitution. The first state to do so was Michigan, on April 10, 1933.

From: The Wine Spectator Blog

1-17, Impact of Sunlight on Fruit Composition – Northern Grapes Project

What: Impact of fruit zone sunlight exposure on fruit composition of cold climate hybrid grapes.

When: noon CT, Thursday, 1-17-19

Who: Dr. Amaya Atucha: Assistant Professor and Fruit crop Extension Specialist, University of Wisconsin Madison, Wisconsin

Dr. Atucha’s research program focuses on fruit crop physiology and production of deciduous fruit crops (cranberries and cold climate grapes). The goal of her extension program is to deliver up to date, research-based information to fruit growers that will lead to improve production practices of fruit crops in Wisconsin.

The webinar will present results on the effect of pre-veraison leaf and lateral shoot removal treatments on organic acid and sugar profiles for Brianna, Frontenac, La Crescent, and Marquette in southern Wisconsin. The effects of the treatment on juice and wine total phenolic concentrations (TPC), monomeric anthocyanin concentrations (MAC), and percent polymeric color for Frontenac, Marquette, and Petite Pearl will also be addressed.

Registration: You need to pre-register to attend. Registrants will receive a link and reminder 1-2 days before the presentation.

Register at: https://cornell.zoom.us/webinar/register/fd64be02f5aae6c08c34be5db4a05ad8
You couldn’t (legally) get a drink in Mississippi until 1966. It was a full 33 years after that day that Mississippi’s ban on booze sales was overturned, and 58 years after it had instituted its own statewide Prohibition, even before the 18th Amendment. Mississippi was the last state in the Union to repeal its law, after Oklahoma in 1959 and Kansas in 1948—but even today, dry counties and municipalities linger around the country.  

From: The Wine Spectator Blog

### 1-(25 & 26), KC Cellarmasters Amateur Wine Competition

**What:** 20th Annual Wine Classic Competition. Separate judging of wine kits and original sources.

**When:** Friday & Saturday, January 25 & 26, 2019

**Where:** Strawberry Hill Museum, 720 N 4th St. Kansas City, Kansas 66101

**Entries will be received:** between Jan 2-12, 2019

**Cost:** $10 / wine and $1 / label  

**Full details:** & entry forms: [http://www.cellarmasters.org/](http://www.cellarmasters.org/)

### Eighty-five years and interested parties are still battling it out over liquor laws.

Section 2 of the 21st Amendment gave power to the states to decide their own alcohol regulations, creating a patchwork of hundreds of different rules in each state or local territory regarding where and when alcohol can be sold.

From: The Wine Spectator Blog

### 3-(24-28), UC Davis Wine Executive Program

**What:** The World’s Premier Wine Industry Executive Education Program. Presented by the Graduate School of Management and Department of Viticulture & Enology.

**When:** Sunday to Thursday, March 24-28, 2019

**Where:** UC Davis Campus – Davis, California

**Cost:** $5,000 Early bird rate through 1-31-19.

**Complete Details:** [https://gsm.ucdavis.edu/wine-executive-program](https://gsm.ucdavis.edu/wine-executive-program)
FYI: Wines & Vines Magazine will no longer be published starting in 2019. They will instead be publishing a new Wine Analytics Report on a monthly basis. The Wines & Vines Directory/Buyers Guide will continue in their current formats. The Online Wine Business Monthly will feature many of the same writers and content in the future.

7-(7-12), 11th Intl. Workshop on Grapevine Trunk Diseases – BC, Canada

Complete Details:
http://iwgtd2019.ca/
Registration Coming Soon

Hilling-Up to Prevent Winter Injury in Vineyards
New Publication from Rutgers University
https://njaes.rutgers.edu/fs1264/

Show n Tell

Left: A tornado hit Native Trails Winery in Illinois on 12-1-18. A GoFundMe campaign has been set up HERE. See more pictures in the following article:

Lewistown tornado leaves its mark: 'We’re going to need help', 12-2-18 The Journal Star

Right: Assessing the influence of music on wine perception among wine professionals, 12-1-17
Research paper in Food Science & Nutrition Journal by Qian (Janice) Wang and Charles Spence
Marketing Tidbits

1. **84 Million U.S. Wine Drinkers Fit Into Six Wine-Buying Segments**, 12-2-18 Forbes

2. ![Winery Average Bottle Price Graph](image)

    **Left:** From Page 30, November 2018 issue of *Wines & Vines Magazine*.

3. **10 Skills You Need to Be a Successful Sales Rep**, 12-5-18 SevenFifty Daily

4. **Customer Experience Isn’t A Thing, It’s A Feeling**, 12-6-18 Forbes

Blast from the Past

![Old Time Photo](image)

*From 1948: Here’s the caption from this photo, which ran in August, 1948: “Workmen at the Council Bluffs Grape Growers Association winery move one of the 16 vats recently purchased. Fifteen of the vats are being moved into the basement of the new addition to the association. ... Each vat holds 3,500 gallons of wine. Left to right are Ralph Prior, Mike Reggio and Clay McBride.”*  
10-3-09 Old Time Photo of the Day, Des Moines Register

Notable Quotables

“California table grapes were included in the USDA Food Purchasing Program for the first time as part of the mitigation program because of the 53 percent tariff imposed on U.S. grapes by China.”  
From: **USDA Purchases More Than $10 Million in California Table Grapes**, 12-4-18 The Sentinel
Videos of Interest


Neeto – Keeno

1. *Cornell Agritech* – NY State Agriculture Research Farm, 7-31-18 Cornell Univ. 2 min.


3. *Undervine Cover Crops podcast from Cornell University*, 30 min.

Articles of Interest

1. MD: *Does Canopy Climate Impact Spotted Wing Drosophila Pressure?* 11-23-18 Growing Produce


5. *Palissage Reduces Cluster Zone Lateral Shoots Compared to Hedging*, 11-29-18 Appellation Cornell


9. Fr: *Feedback shows that planting trees in vineyards has no negative impact*, 12-7-18 Vitisphere (Very hard to believe this one!) *mlw*

Calendar of Events

12-11, Northern Grapes Project 1 hour **FREE** webinar on Grapevine Trunk Diseases. Registration: [https://cornell.zoom.us/webinar/register/WN_h8Xr3ruCQz-9mW3oSHPNYg](https://cornell.zoom.us/webinar/register/WN_h8Xr3ruCQz-9mW3oSHPNYg)
2019 Events

1-(4-5), Kansas Grape Growers & Winemakers Association at the Doubletree by Hilton – Lawrence, KS. Details later: https://www.kansasgrapesandwines.com/

1-(10-12), Great Plains Growers Conference - Missouri Western State University in St. Joseph, MO. http://www.greatplainsgrowersconference.org/


1-(27-29), Wisconsin Fresh Fruit & Vegetable Conference - Kalahari Resort, Wisconsin Dells, WI. https://10times.com/wisconsin-fresh-fruit-vegetable-conference


1-(29-31), Unified Grape & Wine Symposium at the Sacramento Convention Center. Online registration begins Oct. 23, 2018 here: https://www.unifiedsymposium.org/

1-(15-19), Norwest Michigan Orchard & Vineyard Show at the Grand Traverse Resort – Acme, MI. Details later: http://msue.anr.msu.edu/events/

1-(17-19), Practical Farmers of Iowa Annual Conference – Scheman Building, Ames, IA.

1-(27-29), Wisconsin Fresh Fruit & Vegetable Conference, Kalahari Resort & Convention Center at the Wisconsin Dells. Details later: https://www.wisconsinfreshproduce.org/upcoming-events/

2-(4-5), ISU Soil Health Conference, Scheman Auditorium in Ames, IA. Details & Registration.


2-(17-18), Iowa Wine Growers Association Annual Conference at the FFA Enrichment Center located on the DMACC Campus – Ankeny, IA.


2-(25 & 26), Illinois Grape Growers & Vintners Association at Walkers’ Bluff, Cartersville, IL. Details later: https://illinoiswine.com/

3-(4-5), International Vine Expo at the Jacob K. Javits Convention Center in NY, NY. Best opportunity for U.S. importers, distributors, sommeliers and other trade professionals to meet hundreds of international producers in one location: https://www.vinexponewyork.com/
3-(6-8), Show Me Grape and Wine Conference and Symposium, Hampton Inn & Suites at the University of MO, Columbia, MO. Details later here: http://gwi.missouri.edu/

3-(12-14), Mead Con, the American Mead Makers Association (AMMA) at the Omni Interlocken in Bloomfield, CO. Details: http://meadcon.net/

3-(19-21), License to Steal at the Eastern Winery Exposition – Syracuse, NY. Details here: http://nationalwinemarketing.com/

3-(19-21), Eastern Winery Exposition – Syracuse, NY. Details here: https://easternwineryexposition.com/

3-(21-23), Montana Grape & Winery Association 5th Annual Meeting & Conference at Delta Hotels Helena Colonial in Helena, MT. See flyer HERE.

Week of 4-7, National Viticulture & Enology Extension Leadership Conference – Fredericksburg, TX. Details later: https://grapereasearch.org/

4-17, Clark Smith workshop at Iowa State University. Details later.


7-(7-12), International Conference on Grapevine Trunk Disease at Penticton, British Columbia, Canada. Complete details: http://iwgtd2019.ca/

2020 Events

Circulation of recipients in AZ, CA, CO, CT, DE, FL, GA, OH, OK, IA, IN, IL, KS, KY, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OK, OR, PA, SD, TX, VA, VT, WA, WA DC, WI, Australia, Brazil, Canada, Chile, France, India, Norway, Pakistan, Spain, Sweden, Turkey, Ukraine & U.K.

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