

Specialty Crop Risk Management Checklist

	Yes	No	N/A
Why is Risk Management Important?			
Marketing risks have been identified and a plan has been put in place for your operation.			
Financial risks have been identified and thought through or prepared for.			
Human resources risks have been identified and a plan for management and labor has been created.			
Noninsured Crop Disaster Assistance Program (NAP) – Crop Insurance Resources			
A crop insurance agent who provides NAP has been identified to work with.			
Coverage level has been determined and the application for coverage has been submitted to the FSA.			
All required production information has been collected for the year and submitted to the FSA.			
Whole Farm Revenue Protection			
A crop insurance agent who provides Whole Farm Revenue Protection has been identified to work with.			
Five years of tax forms have been filed and collected to turn in to chosen agent.			
Farm operation report has been completed to turn in when applying for coverage.			
Risk Management for Perennial Crops			
Insurance options have been considered and a program has been chosen and applied for.			
Potential environmental influences for your location have been identified and prepared for.			
Opportunities for diversification of the operation have been identified and considered.			
Risk Management for Vegetable Crops			
Production complications have been studied and prepared for.			
Potential environmental influences for your location have been identified and prepared for.			
A market strategy has been identified by determining prices, supply and demand, and market access.			
Food Safety on the Farm			
Potential contamination sources on the operation have been identified and are monitored.			
Training has been provided with adequate training on identifying and solving food safety problems.			
Practices have been developed to reduce food safety risks and a list of steps that need to be taken has been created.			
Ag Decision Maker Resources			
The Ag Decision Maker website has been located and explored.			
Subscribed to the Ag Decision Maker Newsletter to stay up to date on new resources added.			
Applicable enterprise budgets have been identified and the tool sheet has been utilized.			

Weather Patterns and Management Tools			
Precipitation and temperature trends have been studied and the meaning of these is understood.			
Current weather trends and outlooks have been analyzed and assessed on a local level.			
The effect of weather on pests, nutrients, and overall quality has been identified and prepared for based on weather outlooks.			
Farm Finances			
Gross revenue has been identified and divided into four categories based on the bucket distribution method.			
Financial records have been collected and utilized to create enterprise budgets for products that contribute the most to business goals.			
Profit margins have been analyzed and ways to improve profitability have been identified.			
Risk Management for Organic Production			
Potential environmental/weather influences for your location have been identified and prepared for.			
Available resources which fall within the organic guidelines have been identified to utilize for crop production.			
Markets have been identified and organic certification paperwork has been submitted in order to sell as certified organic.			

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