REGISTRATION
Registration Deadline: October 26
Pre-registration is $80 for the first person from the business/organization, and $50 for each additional person. This includes lunch, refreshments and materials. Registration at the door is $100 with no lunch.

Register via mail by detaching and sending the below form or register online at:
https://form.jotform.com/4Hregion1/2018-siouxland-seminar

Make checks payable to: Sioux County Extension
Mail to: ISU Extension and Outreach
Sioux County
400 Central Ave, NW, Suite 700
Orange City, IA 51041

Questions? Contact Fred Hall at 712-737-4230 or fredhall@iastate.edu

Name of Institution/Organization: ____________________________

Address: __________________________________________________

________________________________________________________________

Phone: ____________________________

Email: ____________________________

Individual(s) Attending: ____________________________

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$80 (first attendee)  
+ $50 x (# additional people)

Total Due $__________
AGENDA
9:00 a.m. — Registration
9:15 a.m. — 2018 Farm Bill
   Dr. Joe Outlaw, TAMU
10:15 a.m. — Break
10:30 a.m. — Milking Robots: Do They Pay?
   Dr. Larry Tranel, ISU
11:00 a.m. — Dairy Market Outlook
   Dr. Robert Cropp, UW
12:00 Noon — Lunch
12:45 p.m. — Market Outlook
   Dr. Chad Hart, ISU
1:45 p.m. — Break
2:00 p.m. — Barn Safety, Fire Prevention and Insurance Required
   Larry Wyatt, Senior Investigator and Ag Engineer Special Investigations, Grinnell Mutual Reinsurance Company
2:30 p.m. — Accrual Accounting and The Necessity of Good Financial Records
   Gary Vande Vegte, CPA, CMA, Managing Partner, VB & VV CPAs and Financial Advisors
3:00 p.m. — Adjourn and Evaluation plus Price Prognostications

Dr. Joe Outlaw is a Regents Fellow, Professor and Extension Economist in the Department of Agricultural Economics at Texas A&M University. He also serves as the Co-Director of the Agricultural and Food Policy Center (AFPC) at Texas A&M University. In this role, he frequently interacts with members of Congress and key agricultural committee staff to provide feedback on the likely consequences of agricultural policy changes. His extension education and applied research activities are focused on assessing the impacts of farm programs, risk management tools, renewable energy, and climate change legislation on U.S. agricultural operations.

Dr. Larry Tranel received his B.S. and M.S. from UW-Platteville in Ag Economics. He spent 10 years as a Dairy Farm Management Agent in Iowa County Wisconsin with UW-Extension. The past 15 years, he has served as Dairy Field Specialist with Iowa State University Extension and Outreach. Larry specializes in financial analysis of all types of dairy farms; dairy facilities, low cost milking parlors and cow comfort. Recent work includes Millionaire Model Dairy Farms and Organic Dairy financial analysis and comparison.

Dr. Robert Cropp is an emeritus professor in the Department of Agricultural and Applied Economics, University of Wisconsin-Madison, and is one of the most recognized names in milk marketing. Prior to retirement, Dr. Cropp was a Dairy Marketing and Policy Extension Specialist and Director of the University of Wisconsin Center for Cooperatives at University of Wisconsin-Madison. While retired, Dr. Cropp remains active in dairy marketing, dairy policy and agricultural cooperative issues. Dr. Cropp has been with the University of Wisconsin System since 1966.

Dr. Chad Hart has served as the U.S. Policy and Insurance Analyst with the Food and Agricultural Policy Research Institute (FAPRI) and a Scientist with CARD. For FAPRI, he was responsible for directing econometric and modeling efforts for the crop insurance component of the FAPRI modeling system. For CARD, he served in multiple roles, concluding as the head of the Biorenewables Policy Division and examined the interactions between the agricultural and energy sectors. His research has examined the interaction between the agricultural commitments within the World Trade Organization (WTO) and the agricultural policies and programs of WTO members, crop insurance, international trade, biofuel policy, federal agricultural policy, and crop marketing.

Larry Wyatt graduated from Colorado State University with a degree in Agricultural Engineering. After graduation, he started working for Grinnell Mutual, in Grinnell, Iowa. Over the past 37 years, his responsibilities have included the investigation of agricultural, commercial and residential losses, the inspection and appraisal of large farm operations, grain facilities, large hog confinement operations, dairy operations and commercial buildings plus high valued homes. Larry’s work has also included the development of various loss control materials to inform customers about ways to reduce the chances for a loss or reduce the severity of a loss.

As the managing partner, Gary Vande Vegte, CPA, CMA, oversees firm operations by strategically planning for the future, and communicating the company vision and goals throughout the organization. He also represents the firm in the communities VB & VV serves. His professional focus is to provide a wide range of accounting, tax, and consulting services to individuals, agricultural producers and entities, and small businesses in various industry sectors. Gary assists owner-operated dairies and dairy related entities throughout the United States, offering consulting, tax services, and accrual basis financial statement preparation.

Thank you to these supporting partners who help make this program possible: