Farm Bill, Fescue, and Efficiency to Headline 2015 Cornbelt Cow-Calf Conference

The premier educational event in Iowa for cow-calf producers is offering a comprehensive package of information to attendees next month. Iowa State University Extension and Outreach beef program specialist Patrick Wall said this year’s conference, set for Saturday, Jan. 31 at the Bridge View Center in Ottumwa, will continue that successful tradition.

Doors will open for this year’s conference at the Bridge View Center in Ottumwa at 8 a.m. on Jan. 31. The official welcome is at 9 a.m., followed by two general session speakers, lunch, and exhibit viewing. The afternoon begins with Congressman Lucas in the auditorium, followed by two repeating breakout sessions with five choices. Admission is free, and includes a copy of the show guide and conference proceedings. No pre-registration is necessary.

Manure Applicator Certification Requirements

Manure applicators that haul or handle manure from a confinement site facility with more than 500 animal units and all commercial manure applicators are required by Iowa law to be certified to apply manure in Iowa.

Confinement site applicators must attend two hours of annual training to maintain their three-year license. Applicators must pay certification and education fees. After March 1 of the current year, applicators that are renewing their certificates must also pay a late fee. Commercial manure applicators must attend three hours of training or take and pass an exam annually. Commercial applicators that need to renew their licenses after March 1 will need to pay a late fee in addition to the certification fee and education fee. Commercial manure applicators are reminded they must be associated with a commercial manure service. Commercial and confinement site applicators may meet certification requirements by scheduling an appointment with their local ISU Extension county office to watch a DVD or by contacting their local DNR field office to schedule an appointment to take the certification exam.

<table>
<thead>
<tr>
<th>Location</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Courthouse Meeting Room, Corydon</td>
<td>January 20, 2015</td>
<td>1:30 PM</td>
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<tr>
<td>County Extension Office, Bloomfield</td>
<td>January 26, 2015</td>
<td>1:30 PM</td>
</tr>
<tr>
<td>County Extension Office, Fairfield</td>
<td>February 12, 2015</td>
<td>9:30 AM</td>
</tr>
</tbody>
</table>
New Tool Evaluates Options for Reducing Odors In Livestock Operations

AMES, Iowa — A team of Iowa State University Extension and Outreach specialists have developed an online tool to help livestock and poultry producers compare odor mitigation techniques that could be useful on their farms.

Air Management Practices Assessment Tool, AMPAT for short, is web-based and available at no charge at www.agronext.iastate.edu/ampat.

“The website was developed to help livestock and poultry producers identify practices to reduce odors, and emissions of gases and dust on their farms caused by animal production,” said Angie Rieck-Hinz, an ISU Extension and Outreach field agronomist and member of the project team.

“The database lists options to be used from three core sources of odor and emissions in their operations — animal housing, manure storage and handling, and land application.”

Other members of the team include Jay Harmon, Steven Hoff and Dan Andersen, professors of agricultural and biosystems engineering at Iowa State.

Producers can select a specific mitigation practice and learn more about its effectiveness and relative cost. Rieck-Hinz said producers can use AMPAT in conjunction with the National Air Quality Site Assessment Tool (http://nagsat.tamu.edu) to identify opportunities to make changes, find best practices for improving air quality and evaluate their effectiveness.

To evaluate practices on AMPAT, the producer can select from one of the three core odor source areas. Each category provides access to resources that are specific to a particular pollutant. Once a pollutant is selected, a variety of resources are listed. This list includes a research-based publication on the recommended practice, pros and cons of using the recommended practice and a short video. Additional information and related links also are provided.

“Our goal was to develop a tool that is easy to use and provides relevant and useful information for livestock producers across the state,” Harmon said. “AMPAT helps producers see which technologies have the highest impact. The scorecard is color-coded for quick reference.”

The AMPAT website shows a color-coded listing of technologies to address pollutants. A green color indicates the selected technology has a high impact on that particular pollutant; yellow and red indicate medium and low impact, respectively. No color indicates there is insufficient data available to classify the effectiveness.

“For example, if a producer was concerned about a potential odor problem from animal housing, he would scan down the list under the ‘odor’ column at the top,” Harmon said. “From the list, he would find that ‘Sitting,’ ‘Scrubbers,’ ‘Urine/Feces Segregation’ and ‘Biofilters’ have green bars, meaning they have high impact on odors. With that information, the producer could then investigate options for implementing those technologies and evaluate their selection based on relative cost or investigate all four options for their farm.

“It’s not uncommon for producers to identify best practices and implement them in their operation,” he said. “They want to be good neighbors and this tool helps them to achieve that goal.”

Development of the tool was completed by an Iowa State University Extension and Outreach project team with major funding from the National Pork Board.

Creston Is Iowa Location for 3-State Beef Conference Jan. 13

CRESTON, Iowa -- Rick Rasby from the University of Nebraska--Lincoln is returning as a speaker to this year’s 3-State Beef Conference. Tim Eggers, Iowa State University Extension and Outreach field agricultural economist, said participants enjoyed Rasby’s approach and presentation style, and requested his presence this year. The Iowa session is Jan. 13 in Creston.

“People particularly appreciated his practical approach to research and his ability to explain how to use results from that research,” Eggers said. “Topics and speakers at this conference are determined based on producer input and Rick definitely is on that list. This year he’ll speak on evaluating supplementation strategies, including thinking through benefits and negative aspects of supplementation.”

Another UNL speaker, Bruce Anderson, has years of experience with using forage and will share that with attendees, Eggers said.

“Bruce will present, ‘Rethinking our Forage Systems,’” he said. “He completed his Ph.D. in 1980 and he's been helping producers optimize the use of their forage for decades. With high pasture rental rates, there's no forage to waste.”

High prices for calves provide both the means and an incentive for expansion of herds. Returns are based on calves being born to those new heifers and cows joining the herd, Eggers said. Patrick Gunn from Iowa State University will address this in his presentation, “Financial Impacts of Fertility and Infertility in the Current Cattle Market.”

The Iowa program at the Southwestern Iowa Community College campus in Creston begins with registration at 5:30 p.m., with the first presentation set for 6 p.m. Dinner is at 6:45 p.m., followed by more presentations. Cost is $25 per person and includes the meal and copy of the conference proceedings. Preregistration is required by Friday, Jan. 9, by calling the ISU Extension and Outreach office in Page County at 712-542-5171 or 877-596-7243. The conference brochure has information for the Iowa location.

Program details, contacts and links to brochures for sites in Missouri and Nebraska are available on the conference website at www.extension.iastate.edu/feci/3stbeef.
Farmland Values Fall from Historic High
Land value survey shows decrease in value of $773 per acre

AMES, Iowa – Average Iowa farmland value is now estimated to be $7,943 per acre—a drop in value of $773, or 8.9 percent, per acre. Land values were determined by the Iowa Land Value Survey, which was conducted in November by the Center for Agricultural and Rural Development at Iowa State University. Results from the survey are similar to results found by the Realtors Land Institute and the Federal Reserve Bank of Chicago.

As farmland values do not rise or fall uniformly across the state, the survey examines values by crop reporting districts; each of the 99 counties individually; low, medium and high grade farmland; and also averages the state as a whole. The $7,943 per acre and 8.9 percent drop in value represent the state as a whole.

While this year marks the largest decline in farmland values since 1986, it is only the second year since 1999 that the survey has shown a decline in farmland values. After hitting a historic peak in 2013, values have returned to a mid-point between 2011 and 2012 values. In spite of the decrease, farmland values are more than double what they were 10 years ago, 81 percent higher than 2009 values, and 18 percent higher than 2011 values.

“I think we have seen a peak for the time being,” said Michael Duffy, a retired ISU economics professor and extension farm management economist, who conducted this year’s survey. “Commodity prices and farm income are settling back to more expected levels, and I think land values will probably move sideways for a while,” he said. “Many people think this report indicates the beginning of another farm crisis, but land values are still considerably higher than they were just a few years ago.”

Scott County reported highest values
For the second year in a row, Scott (eastern) and Decatur (south-central) counties reported the highest and lowest farmland values, respectively. Decatur County reported a value per acre of $3,587, a drop of $41 per acre from last year’s report. While Scott County reported the highest value at $11,618 per acre, prices there declined about $795 per acre, or about $22 per acre more than the statewide average.

“Scott County typically has the highest value primarily due to the location on the (Mississippi) river and good soil,” Duffy said. The largest decrease in farmland value was in southwest Iowa, which reported a drop of 13.5 percent. Worth County, located in the northeastern portion of the state, however, reported the largest percentage drop in value for any one county at 15.2 percent. The value of all grades of farmland fell, with high-grade farmland taking the largest hit and losing a full 9 percent ($974 per acre) of its value.

“The reason high-grade farmland fell in value faster than low- or medium-grade farmland is because it had increased in value faster over the past few years,” Duffy said. Medium- and low-grade farmland fared slightly better, losing 8.5 percent ($688 per acre) and 7.9 percent ($420 per acre), of their values, respectively.

The only crop reporting district to show an increase in values was southeast Iowa, which reported values at 3.2 percent higher than last year. Keokuk Co., located in the southeastern portion of the state, reported the largest percentage increase for any single county at 2.4 %.

Drop in commodity prices influences farmland values
Corn and soybean prices started falling in 2013, and as a result farm income dropped. The most recent USDA net farm income estimate showed a record high income in 2013, but a 23 percent drop in net farm income for 2014. Falling commodity prices, along with a drop in farmland value, could make problems for some farmers.

“The drop in farmland value is due to the drop in commodity prices,” Duffy said. “Pressure could come if farmers incurred debt in anticipation that commodity prices would continue. I think all farmers will have a cash flow problem for the next 18 months or so. If farmers still have equity in their land they should be able to refinance, but farmers who got over-extended will be in trouble.”

Of respondents that listed positive and/or negative factors influencing farmland values, low interest rates were the most commonly cited positive factor, and lower commodity prices were the most frequently cited negative factor. Other negative factors mentioned included high input prices and an uncertain agricultural future.

The survey was initiated in 1941 and is sponsored annually by Iowa State University. Only the state average and the district averages are based directly on the ISU survey data. The county estimates are derived using a procedure that combines the ISU survey results with data from the US Census of Agriculture. Beginning this year the survey is being conducted by the Center for Agriculture and Rural Development in the Economics Department at Iowa State University.

The survey is based on reports by licensed real estate brokers and selected individuals considered to be knowledgeable of land market conditions. Respondents were asked to report for more than one county if they were knowledgeable about the land markets. The 2014 survey is based on 428 usable responses providing 608 county land values estimates.

For additional resources, including maps and historical survey data, please see http://www.card.iastate.edu/land-value/2014/
### County Beef Weigh-in Dates Set

The Market beef weigh-in dates are set for Region 19

<table>
<thead>
<tr>
<th>County</th>
<th>Date</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Appanoose</td>
<td>12/6/14</td>
<td>To Be Determined</td>
</tr>
<tr>
<td>Davis</td>
<td>12/20/14</td>
<td>PAST</td>
</tr>
<tr>
<td>Jefferson</td>
<td>12/16/14</td>
<td>PAST</td>
</tr>
<tr>
<td>Lucas</td>
<td>12/20/14</td>
<td>PAST</td>
</tr>
<tr>
<td>Monroe</td>
<td>12/30/14, 4-6 pm</td>
<td>To Be Determined</td>
</tr>
<tr>
<td>Van Buren</td>
<td>12/30/14, 9-11am</td>
<td>Keosauqua Sale Barn</td>
</tr>
<tr>
<td>Wapello</td>
<td>12/20/14</td>
<td>To Be Determined</td>
</tr>
<tr>
<td>Wayne</td>
<td>12/22/14, 3-6pm</td>
<td>To Be Determined</td>
</tr>
</tbody>
</table>

*Note: No retinal image.*

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### Program Specialists/Coordinators Serving Region 19

#### Agriculture
- **Ag Engineering**
  - Greg Brenneman (319-337-2145)
  - gregb@iastate.edu
- **Commercial Horticulture**
  - Joe Hannan (515-993-4281)
  - jmhannan@iastate.edu
- **Agronomy**
  - Mark Carlton (641-932-5612)
  - mcarltn@iastate.edu
- **Farm Management**
  - Charles Brown (641-673-5841)
  - crbrown@iastate.edu
- **Swine**
  - Open
- **Livestock**
  - Joe Sellers (641-774-2016)
    - sellers@iastate.edu
  - Patrick Wall (641-842-2014)
    - patwall@iastate.edu
- **Horticulture**
  - Patrick O’Malley (319-337-2145)
    - omail@iastate.edu
- **Community Economic Dev.**
  - Himar Hernandez (641-682-5491)
    - himarh@iastate.edu
  - Scott Timm (515-291-2560)
    - stimm@iastate.edu
- **Family Life**
  - Joy Rouse (515-250-5984)
    - jmrouse@iastate.edu
- **Nutrition & Health**
  - Barbara Anderson (641-682-5491)
    - bjanders@iastate.edu
- **Resource Management**
  - Joyce Lash (641-464-5003)
    - lash@iastate.edu
- **County Youth Coordinator**
  - Appanoose: Courtney Chapman (641-856-3885)
  - Davis: Keelie Johnson (641-664-2730)
  - Jefferson: Laura Wurtz (641-472-4166)
  - Lucas: Kelly Phillips (641-774-2016)
  - Monroe: Autumn Denato (641-932-5612)
  - VanBuren: Kaela Foor (319-293-3039)
  - Wapello: Cindy Emery (641-682-5491)
  - Wayne: Connie Guffey (641-872-1755)
- **County Program Coordinator**
  - Stephanie Knox (641-664-2730)
    - sknox@iastate.edu
- **Regional Ext. Ed. Director**
  - Sue Henderson (641-777-4354)
    - hendy@iastate.edu

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*The Market beef weigh-in dates are set for Region 19.*
Emerald Ash Borer Confirmed in Five Counties in Southern Iowa

Larvae discovered in Appanoose, Lucas, Mahaska, Marion and Monroe counties; brings total to 18 counties with confirmed infestations

PRIVATE PESTICIDE APPLICATION DATES SET

Evaluating Your Estate Plan

For Farm Families

Wednesday, February 25, 2015
9:30 am to 4:00 pm
Jefferson County Extension Office
2606 W. Burlington
Fairfield, IA 52556

For more information and to register, call the Jefferson County Extension Office at: 641-472-4166

$50/person, lunch included
Space is limited. register early!

Topics Covered...

- Language of Estate Planning
- Property Ownership
- Use of Business Entities
- Transferring Decision Making Control
- Gift, Estate & Inheritance Taxes
- Calculating Retirement Costs
- Setting Goals
- Steps for Implementing Your Estate Plan

Featured Speakers Include:

Kelvin Leibold
B.S., M.A.,
Farm & Agribusiness Management Specialist for ISU Extension in central Iowa.

Charles Brown
Farm Management Field Specialist
Mahaska County Extension
641-673-5841

“Families and individuals must plan adequately to protect assets that they have built over a lifetime of hard work.”
–Kelvin Liebold

To Register, mail $50/person fee & form to:
ISU Extension—Jefferson County
2606 W. Burlington, Fairfield, IA 52556
Name(s): ____________________________
______________________________
Address: ____________________________
______________________________
City/ST/ZIP: ____________________________
Phone: ______________________________
Email: ______________________________

Iowa State University Extension and Outreach programs are available to all without regard to race, color, age, religion, national origin, sexual orientation, gender identity, genetic information, sex, marital status, disability, or status as a U.S. veteran. Inquiries can be directed to the Director of Equal Opportunity and Compliance, 3280 Beardshear Hall, (515) 294-7612.
PRIVATE PESTICIDE APPLICATOR DATES SET

The 2014-2015 private pesticide applicator continuing instructional courses have been scheduled for Appanoose, Davis, Jefferson, Lucas, Monroe, Van Buren, Wayne, and Wapello. If you wish to recertify by training and not by exam, you must attend a CIC session each year. Remember, you always have the option of taking the exam. There is a $20 fee per person for the session. A private pesticide applicator may attend a class offered in any county. Pre-registration is not required in most counties, but you may want to check if you are going out of your county.

<table>
<thead>
<tr>
<th>Date</th>
<th>County</th>
<th>Time</th>
<th>Location</th>
<th>City</th>
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<tbody>
<tr>
<td>1/12/15</td>
<td>Wapello</td>
<td>7-9 pm</td>
<td>Wapello County Extension, PH: 641-682-5491</td>
<td>Ottumwa</td>
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<tr>
<td>1/13/15</td>
<td>Van Buren</td>
<td>1:30-3:30 pm</td>
<td>Robert’s building, PH: 319-293-3039</td>
<td>Keosauqua</td>
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<tr>
<td>1/13/15</td>
<td>Van Buren</td>
<td>7-9 pm</td>
<td>Robert’s building, PH: 319-293-3039</td>
<td>Keosauqua</td>
</tr>
<tr>
<td>1/15/15</td>
<td>Appanoose</td>
<td>All Day</td>
<td>Honey Creek Resort Crop Advantage Series, must attend entire day</td>
<td>Moravia</td>
</tr>
<tr>
<td>1/20/15</td>
<td>Davis</td>
<td>7-9 pm</td>
<td>Davis County Extension Office, PH: 641-664-2730</td>
<td>Bloomfield</td>
</tr>
<tr>
<td>1/23/15</td>
<td>Lucas</td>
<td>1:30-3:30 pm</td>
<td>Lucas County Extension Office, PH: 641-774-2016</td>
<td>Chariton</td>
</tr>
<tr>
<td>1/27/15</td>
<td>Wayne</td>
<td>1:30-3:30 pm</td>
<td>Wayne County Courthouse meeting room, PH: 641-872-1755</td>
<td>Corydon</td>
</tr>
<tr>
<td>2/5/15</td>
<td>Monroe</td>
<td>7-9 pm</td>
<td>Monroe County Extension Office, PH: 641-932-5612</td>
<td>Albia</td>
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<tr>
<td>2/10/15</td>
<td>Wapello</td>
<td>1:30-3:30 pm</td>
<td>Wapello County Extension, PH: 641-856-3885</td>
<td>Ottumwa</td>
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<tr>
<td>2/16/15</td>
<td>Davis</td>
<td>1:30-3:30 pm</td>
<td>Davis County Extension Office, PH: 641-664-2730</td>
<td>Bloomfield</td>
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</table>

2015 SPRING COMMERCIAL PESTICIDE APPLICATOR CONTINUING INSTRUCTIONAL COURSES

Below is the schedule for the 2015 Commercial Pesticide Applicator Continuing Instructional Courses (CIC’s). Starting in 2015, the Ornamental and Turfgrass program statewide time will now be at 9 am. This is the same as all the other statewide program start times.

<table>
<thead>
<tr>
<th>CIC &amp; Category</th>
<th>Date</th>
<th>Begin Time</th>
<th>End Time</th>
<th>TYPE:Live/DVD</th>
<th>Location</th>
<th>Regist. Fee</th>
<th>Late Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial Ag Weed, Insect, and Plant Disease Management 1A, 1B, 1C, 10</td>
<td>2/10/15</td>
<td>9:00 am</td>
<td>11:45 am</td>
<td>DVD</td>
<td>Participating county offices</td>
<td>$35</td>
<td>$45</td>
</tr>
<tr>
<td>Seed Treatment 4, 10</td>
<td>2/18/15</td>
<td>9:00 am</td>
<td>11:30 am</td>
<td>DVD</td>
<td>Participating county offices</td>
<td>$35</td>
<td>$45</td>
</tr>
<tr>
<td>Shade Tree Course 2, 3O, 3OT, 10 2/25 &amp; 2/26 2015</td>
<td><a href="mailto:Registration-info@iastate.edu">Registration-info@iastate.edu</a> 515-294-6222</td>
<td>Live</td>
<td>Scheman Bldg. Ames, IA</td>
<td></td>
<td></td>
<td>$35</td>
<td>$45</td>
</tr>
<tr>
<td>Ornamental and Turf Applicators 3O, 3T, 3OT, 10</td>
<td>3/4/15</td>
<td>9:00 am</td>
<td>11:30 am</td>
<td>DVD</td>
<td>Participating county offices</td>
<td>$35</td>
<td>$45</td>
</tr>
<tr>
<td>Certified Handlers</td>
<td>3/24/15</td>
<td>9:00 am</td>
<td>11:30 am</td>
<td>DVD</td>
<td>Participating county offices</td>
<td>$35</td>
<td>$45</td>
</tr>
</tbody>
</table>
Crop Advantage Series Provides Latest Crop Production Information

Iowa State University Extension and Outreach will offer the Crop Advantage Series to producers at 13 locations across Iowa during January, including one session in Burlington on January 9th. Crop Advantage Series provides the latest information to promote profitable decision-making for upcoming growing seasons.

ISU Extension field agronomists will present program topics focusing on local needs and production issues. Topics include crop management, pests, soil fertility, and farm management, from which attendees can choose to make their own learning experience. The meeting is also approved for Certified Crop Adviser (CCA) continuing education credits at no additional cost.

Early registration is $50 until January 1; late registration is $60. Registration includes lunch, printed proceedings, and private applicator recertification. Online registration and additional information is available at www.cropadvantage.org.

Crop Advantage Series is presented by ISU Extension and Outreach with support from the Iowa Soybean Association and from the North Central SARE Program—Sustainable Agriculture Research and Education. For questions, contact ANR Program Services at (515) 294-6429, anr@iastate.edu, contact Mark Carlton at marltn@iastate.edu or Virgil Schmitt at vschmitt@iastate.edu or (563) 263-5701.

High Tunnel Program Offered at Annual Fruit and Vegetable Growers Association

ANKENY, Iowa – “High Tunnel: Beyond the Basics” will be offered at the Iowa Fruit and Vegetable Growers Association’s annual conference in Ankeny. The half-day program, set for Jan. 29 from 1 p.m. - 5 p.m., will be led by Iowa State University Extension and Outreach horticulture specialists Ajay Nair, Diana Cochran, Patrick O’Malley and Joe Hannan.

The workshop will focus on tools and equipment that measure the environment for making smarter, more informed decisions when managing summertime plant stress. Participants will have the opportunity to showcase the tools and equipment they find most important for the successful operation of their high tunnels.

“The conference provides an opportunity to share up-to-date research with fruit and vegetable growers across the state,” said Joe Hannan, extension program specialist. “This session is especially beneficial to participants as they will hear new research and have an opportunity to share ideas about their high tunnel operations.”

Featured speaker Ajay Nair will discuss new research on how colored plastics affect plant growth and development in high tunnels and how growers can use colored plastics to their best advantage. In addition, Diana Cochran, extension fruit specialist, will discuss the potential for growing peaches and cherries under high tunnels in Iowa.

Pre-registration is required
The session has been developed for growers who already have a high tunnel and will include small group work, large group discussion and lecture. As in previous years, pre-registration is required to attend. Participants can register online at https://ifvga.eventbrite.com or access a registration form at www.ifvga.org. Space in the course is limited and registrations will be accepted on a first come, first served basis.

The Iowa Fruit and Vegetable Growers Association conference will be held Jan. 29-30 at the FFA Enrichment Center on the Des Moines Area Community College campus, 1055 SW Prairie Trail Parkway, Ankeny. The two-day conference includes a variety of speakers and informative sessions for fruit and vegetable growers from production through marketing. A trade show will include more than 30 exhibitors with their latest seeds, supplies, equipment and products.

Conference details and registration information can be found at the Iowa Fruit and Vegetable website at www.ifvga.org. Registration for the conference is $75 a day through Jan. 22. After Jan. 22, conference fees increase to $90 a day. The conference and workshops are open to non-members.

For more information about the high tunnels tract, contact Joe Hannan at jmhanan@iastate.edu or 515-993-4281.
VISIT AG DECISION MAKER
The Ag Decision Maker link at http://www.extension.iastate.edu/agdm/ contains information on current topics and timely up-dates. Corn drying, shrink and storage decisions will come into play with high yields and declining cash prices. Hot topics such as the Farm Bill, 2014 Pro-Ag Management Seminars with dates and locations.

VARIETY TRIALS

Illinois: http://vt.cropsci.illinois.edu/corn.html
Iowa: http://www.croptesting.iastate.edu/
Minnesota:
  Corn silage: http://sroc.cfans.umn.edu/prod/groups/cfans/@pub/@cfans/@sroc/@research/documents/article/cfans_article_492079.pdf
North Dakota: http://www.ag.ndsu.edu/varietytrials
South Dakota: http://igrow.org/agronomy/other-crops/oat-variety-trial-results/
Wisconsin: http://fyi.uwex.edu/fieldcroppathology/university-of-wisconsin-variety-trials/