

Farm to Institution

Dubuque Eats Well: Farm to Institution Project Team

What institution are you participating from?

What institution are you participating from?

Sister of the Presentation

Sisters of Charity BVM

Iowa Food Hub

Dubuque Food Co-op

L.May Eatery

GFS, Ioffredo, us foods

The Food Store

NORTHEAST IOWA COMMUNITY COLLEGE

University of Dubuque

Western Dubuque CSD

Sinsinawa Mound

Extension

What is your institutions total food budget annually?

What is your institutions total food budget annually?

180,000.00

\$360,000

510,000

approx 1 million dollars

100000

75000.00

Varies

800,000

\$540,000

20,000

What is your institutions total specialty crop (fruits, nuts and vegetables) budget and volume purchased annually?

Annual budget for Specialty Crops:

Annual budget:

FY 2016: 50,000

175000

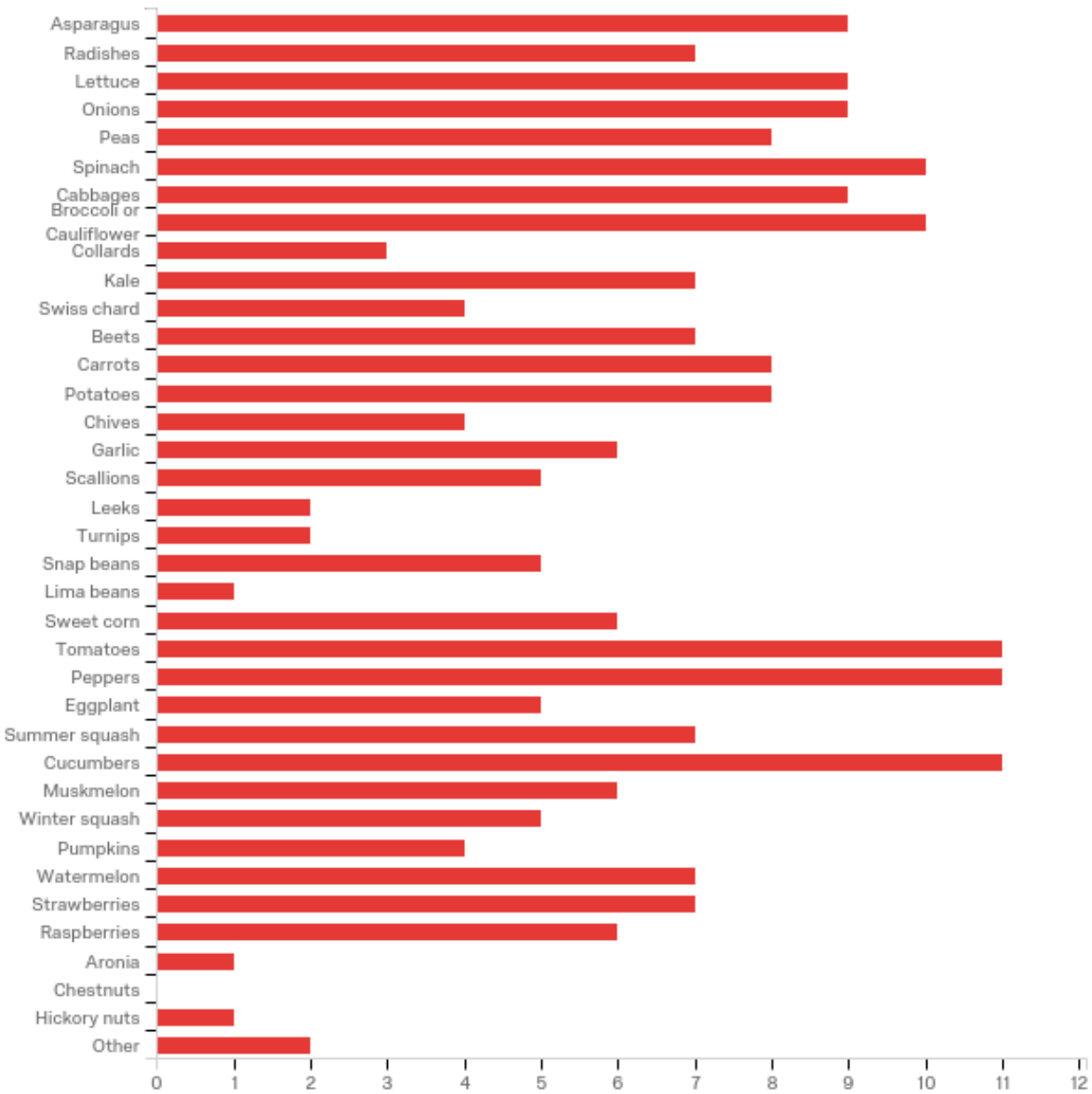
50,000

30,000

\$85,000

5000

Specialty Crops (Fruits, Nuts and Vegetables) : All products listed can be grown locally.
Please select all products that your organization currently purchases whether or not they are currently purchased locally.



#	Answer	%	Count
1	Asparagus	69.23%	9
2	Radishes	53.85%	7
3	Lettuce	69.23%	9
4	Onions	69.23%	9

5	Peas	61.54%	8
6	Spinach	76.92%	10
7	Cabbages	69.23%	9
8	Broccoli or Cauliflower	76.92%	10
9	Collards	23.08%	3
10	Kale	53.85%	7
11	Swiss chard	30.77%	4
12	Beets	53.85%	7
13	Carrots	61.54%	8
14	Potatoes	61.54%	8
15	Chives	30.77%	4
16	Garlic	46.15%	6
17	Scallions	38.46%	5
18	Leeks	15.38%	2
19	Turnips	15.38%	2
20	Snap beans	38.46%	5
21	Lima beans	7.69%	1
22	Sweet corn	46.15%	6
23	Tomatoes	84.62%	11
24	Peppers	84.62%	11
25	Eggplant	38.46%	5
26	Summer squash	53.85%	7
27	Cucumbers	84.62%	11
28	Muskmelon	46.15%	6
29	Winter squash	38.46%	5
30	Pumpkins	30.77%	4
31	Watermelon	53.85%	7
32	Strawberries	53.85%	7
33	Raspberries	46.15%	6
34	Aronia	7.69%	1

37	Chestnuts	0.00%	0
38	Hickory nuts	7.69%	1
35	Other	15.38%	2
	Total	100%	13

Other

Sweet Potatoes

What is your institutions total herb budget and volume purchased annually?

Herb Annual budget:

Annual budget:

5000

600

100.00

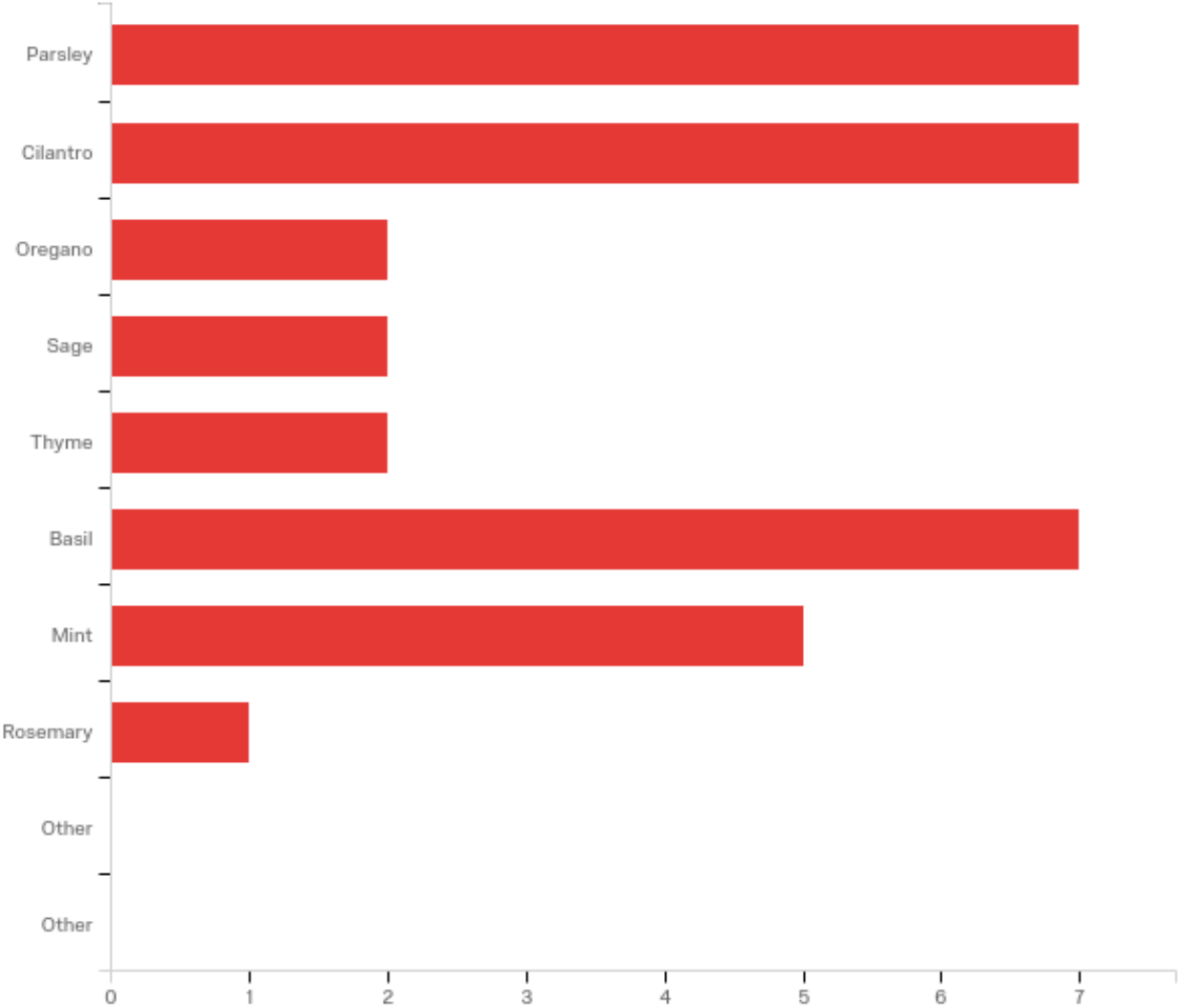
Volume

Volume

0

100#

Q7 - HERBS: All products listed can be grown locally. Please select all products that your organization currently purchases whether or not they are currently purchased locally.



#	Answer	%	Count
1	Parsley	77.78%	7
2	Cilantro	77.78%	7
3	Oregano	22.22%	2
4	Sage	22.22%	2
5	Thyme	22.22%	2
6	Basil	77.78%	7
7	Mint	55.56%	5

8	Rosemary	11.11%	1
9	Other	0.00%	0
10	Other	0.00%	0
	Total	100%	9

Q31 - What is your institutions total dairy budget and volume purchased annually?

Dairy Annual budget:

Annual budget:

\$76,000

120000

8000

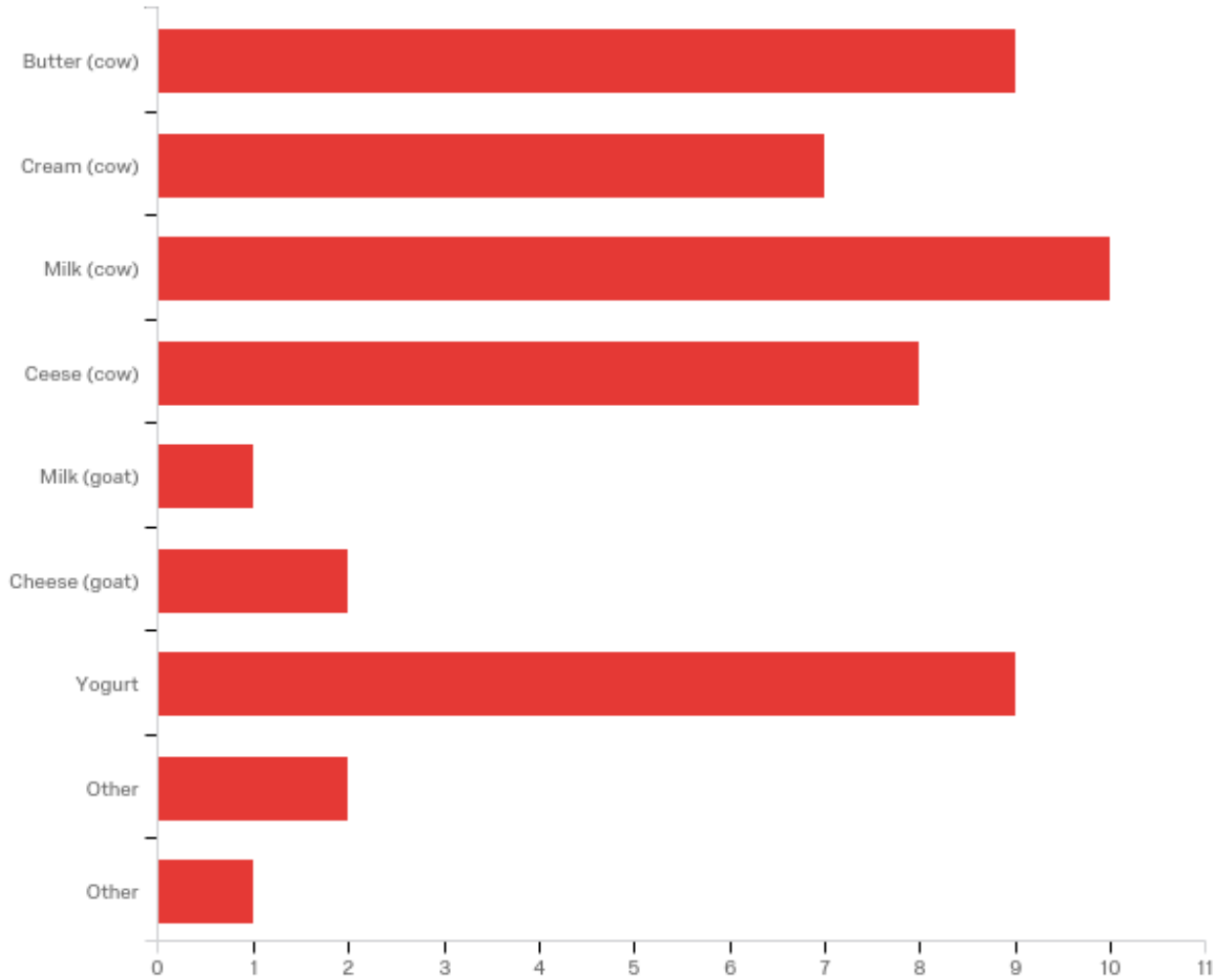
1000.00

120000

\$85,000

60,000

Q8 - DAIRY: All products listed can be grown locally. Please select all products that your organization currently purchases whether or not they are currently purchased locally.



#	Answer	%	Count
1	Butter (cow)	75.00%	9
2	Cream (cow)	58.33%	7
3	Milk (cow)	83.33%	10
4	Cheese (cow)	66.67%	8
5	Milk (goat)	8.33%	1
6	Cheese (goat)	16.67%	2
9	Yogurt	75.00%	9
7	Other	16.67%	2

8	Other	8.33%	1
	Total	100%	12

Other

Ice Cream

Ice Cream

Goat cheese

Q35 - What is your institutions total protein budget and volume purchased annually?

Protein Annual budget:

Annual budget:

320000

80000

50000

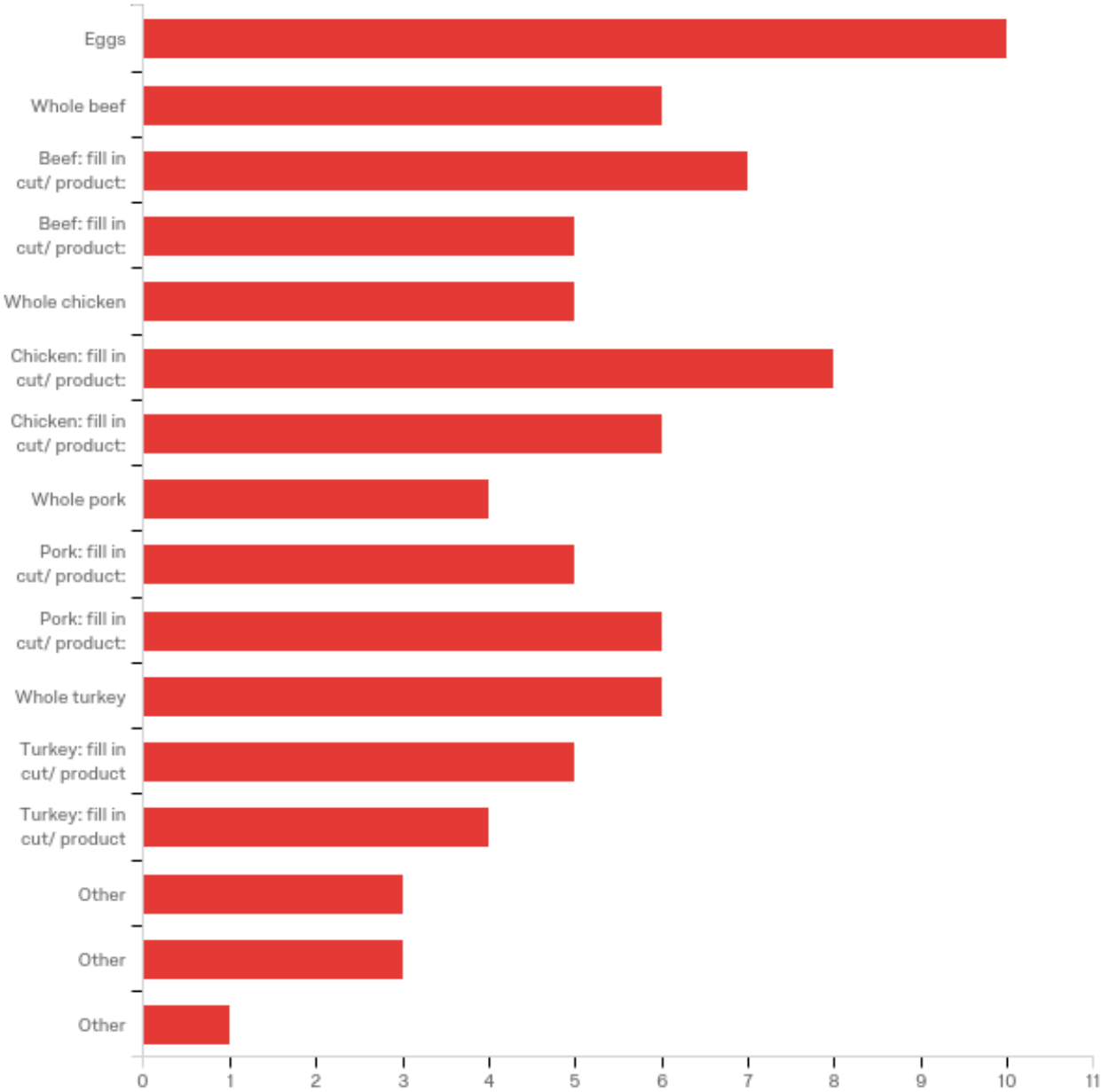
30000.00

200000

\$125,000

80000

Q9 - PROTEIN: All products listed can be grown locally. Please select all products that your organization currently purchases whether or not they are currently purchased locally.



#	Answer	%	Count
1	Eggs	83.33%	10
2	Whole beef	50.00%	6
8	Beef: fill in cut/ product:	58.33%	7
9	Beef: fill in cut/ product:	41.67%	5

3	Whole chicken	41.67%	5
10	Chicken: fill in cut/ product:	66.67%	8
11	Chicken: fill in cut/ product:	50.00%	6
4	Whole pork	33.33%	4
6	Pork: fill in cut/ product:	41.67%	5
7	Pork: fill in cut/ product:	50.00%	6
5	Whole turkey	50.00%	6
12	Turkey: fill in cut/ product	41.67%	5
13	Turkey: fill in cut/ product	33.33%	4
15	Other	25.00%	3
16	Other	25.00%	3
17	Other	8.33%	1
	Total	100%	12

Beef: fill in cut/ product:

Beef: fill in cut/ product:

Ground Beef

ground

ground/burgers

Sirloin

steaks

roasts

Ground

Chicken: fill in cut/ product:

Chicken: fill in cut/ product:

Quarters

breasts

legs

Thigh

wings

Breast

Pork: fill in cut/ product:

Pork: fill in cut/ product:

ground

bacon

Loin

tenderloin

ham

Roast

Turkey: fill in cut/ product

Turkey: fill in cut/ product

Netted Breast

smoked breasts

ground

Breast

Other

Other

Various Sausage products, pork and beef

buffalo

lamb

bones-beef

goat

liver-beef

Q10 - What is the price per pound you typically pay for the specialty crop items purchased?

Asparagus	Radishes	Lettuce	Onions	Peas	Spinach	Cabbages	Broccoli or Cauliflower	Collards	Kale
3.50		2.00	.89	1	1.59	.69	2.12		
4		6.50	1		6.5	1	1.9		5
\$5 each	\$2.5 bunch	1.25 head	\$1.00	\$5.00	\$5.00	\$.70	\$1.50	\$1.25	1.50 bunch
3.00 lb			1/ lb						1.25 each

Swiss Chard	Beets	Carrots	Potatoes	Chives	Garlic	Scallions	Leeks	Turnips	Snap beans
			.99						
1.75 bunch	1	1	1				2.5/ bunch		
\$2.00 bunch	\$1.20	\$1.30	\$1.00	NA	\$5.00	1.00	1.20 each	\$1.00	\$2.00

Lima Beans	Sweet Corn	Tomatoes	Peppers	Eggplant	Summer Squash	Cucumbers	Muskmelon	Winter Squash	Pumpkins
	5.99/ dozen	1.89	2.			.79	1.99		
	4/ dozen	1.50	2.		1	1	.75	.75	
NA	\$.60 each	1.80	2.00	1.80	\$1.00	\$1.20		.90	1.00

Watermelon	Strawberries	Raspberries	Aronia	Chestnuts	Hickory Nuts	Other: Sweet Potatoes
.99	2.99	3.99				
.6	4/ quart	3.50/pint				1.2

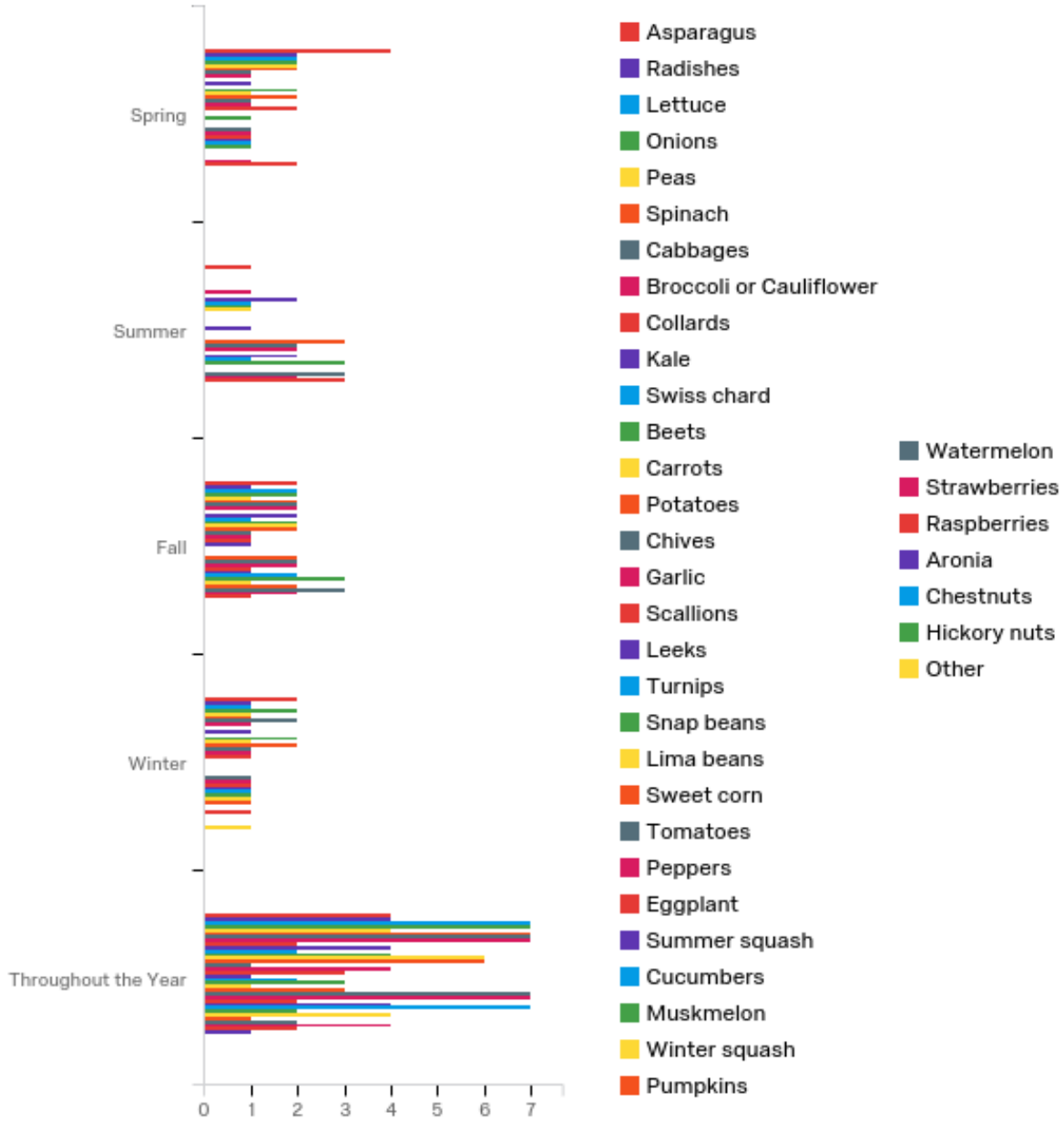
Q11 - What are the price per pound you typically pay for the herbs purchased?

Parsley	Cilantro	Oregano	Sage	Thyme	Basil	Mint	Rosemary	Other	Other
.79					.99				
30	17				17				
\$1.50 bunch	\$1.00 bunch				\$2.50 oz	\$2.00 oz			

Q12 - What are the price per (specify quantity) that you typically pay for dairy items purchased?

Butter (cow)	Cream (cow)	Milk (cow)	Ceese (cow)	Milk (goat)	Cheese (goat)	Yogurt	Other	Other
2.59		1.99				3.99		
3.5/lb		3.5/gallon	5.25/lb			varied	varied	
\$3.70	\$1.70 qt	\$3.24 gal	\$4.49	\$3.09 qt	\$4.58	\$.89 6oz		

Q4 - PRODUCE: What time of year does your organization typically purchase this product?



Question	Spring	Summer	Fall	Winter	Throughout the Year	Total
Asparagus	57.14% 4	14.29% 1	28.57% 2	28.57% 2	57.14% 4	7
Radishes	33.33% 2	0.00% 0	16.67% 1	16.67% 1	66.67% 4	6
Lettuce	22.22% 2	0.00% 0	22.22% 2	11.11% 1	77.78% 7	9
Onions	22.22% 2	0.00% 0	22.22% 2	22.22% 2	77.78% 7	9
Peas	33.33% 2	0.00% 0	16.67% 1	16.67% 1	66.67% 4	6

Spinach	22.22%	2	0.00%	0	22.22%	2	11.11%	1	77.78%	7	9
Cabbages	11.11%	1	0.00%	0	22.22%	2	22.22%	2	77.78%	7	9
Broccoli or Cauliflower	11.11%	1	11.11%	1	22.22%	2	11.11%	1	77.78%	7	9
Collards	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	2	2
Kale	14.29%	1	28.57%	2	28.57%	2	14.29%	1	57.14%	4	7
Swiss chard	0.00%	0	33.33%	1	33.33%	1	0.00%	0	66.67%	2	3
Beets	28.57%	2	14.29%	1	28.57%	2	28.57%	2	57.14%	4	7
Carrots	12.50%	1	12.50%	1	25.00%	2	12.50%	1	75.00%	6	8
Potatoes	25.00%	2	0.00%	0	25.00%	2	25.00%	2	75.00%	6	8
Chives	50.00%	1	0.00%	0	50.00%	1	50.00%	1	50.00%	1	2
Garlic	20.00%	1	0.00%	0	20.00%	1	20.00%	1	80.00%	4	5
Scallions	40.00%	2	0.00%	0	20.00%	1	20.00%	1	60.00%	3	5
Leeks	0.00%	0	50.00%	1	50.00%	1	0.00%	0	50.00%	1	2
Turnips	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	2	2
Snap beans	25.00%	1	0.00%	0	0.00%	0	0.00%	0	75.00%	3	4
Lima beans	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	1	1
Sweet corn	0.00%	0	50.00%	3	33.33%	2	0.00%	0	50.00%	3	6
Tomatoes	11.11%	1	22.22%	2	22.22%	2	11.11%	1	77.78%	7	9
Peppers	11.11%	1	22.22%	2	22.22%	2	11.11%	1	77.78%	7	9
Eggplant	33.33%	1	0.00%	0	33.33%	1	33.33%	1	66.67%	2	3
Summer squash	16.67%	1	33.33%	2	16.67%	1	16.67%	1	66.67%	4	6
Cucumbers	11.11%	1	11.11%	1	22.22%	2	11.11%	1	77.78%	7	9
Muskmelon	16.67%	1	50.00%	3	50.00%	3	16.67%	1	33.33%	2	6
Winter squash	0.00%	0	0.00%	0	20.00%	1	20.00%	1	80.00%	4	5
Pumpkins	0.00%	0	0.00%	0	66.67%	2	33.33%	1	33.33%	1	3
Watermelon	0.00%	0	50.00%	3	50.00%	3	0.00%	0	33.33%	2	6
Strawberries	14.29%	1	28.57%	2	28.57%	2	0.00%	0	57.14%	4	7
Raspberries	33.33%	2	50.00%	3	16.67%	1	16.67%	1	33.33%	2	6
Aronia	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	1	1
Chestnuts	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0

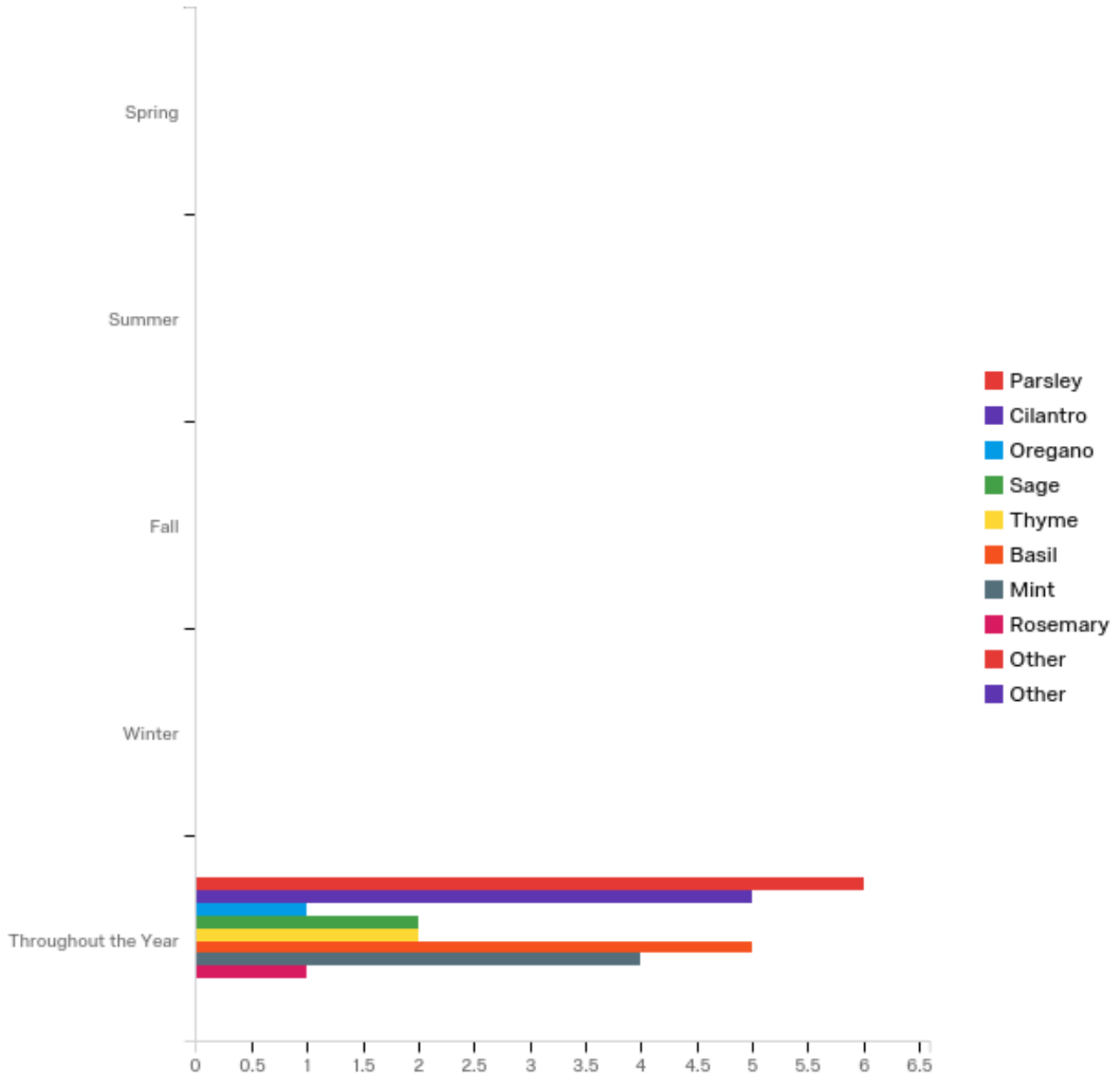
Hickory nuts	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0
Other	0.00%	0	0.00%	0	0.00%	0	100.00%	1	0.00%	0	1

Other

Other

Sweet Potatoes

Q19 - HERBS:What time of year does your organization typically purchase this product?



Question	Spring		Summer		Fall		Winter		Throughout the Year		Total
Parsley	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	6	6
Cilantro	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	5	5
Oregano	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	1	1
Sage	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	2	2
Thyme	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	2	2

Basil	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	5	5
Mint	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	4	4
Rosemary	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	1	1
Other	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0
Other	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0

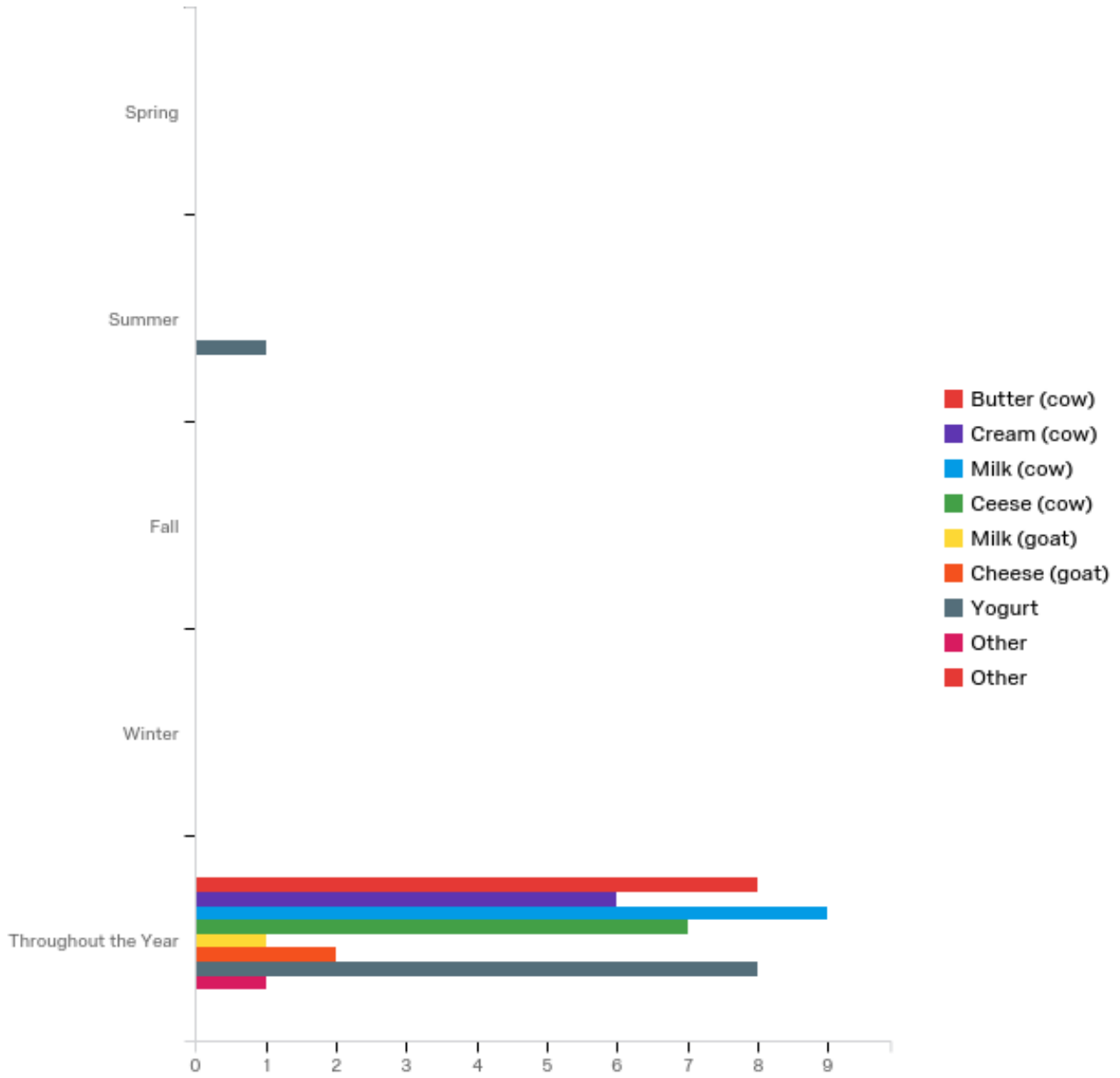
Other

Other

Other

Other

Q20 - DAIRY:What time of year does your organization typically purchase this product?



Question	Spring		Summer		Fall		Winter		Throughout the Year		Total
Butter (cow)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	8	8
Cream (cow)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	6	6
Milk (cow)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	9	9
Ceese (cow)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	7	7
Milk (goat)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	1	1

Cheese (goat)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	2	2
Yogurt	0.00%	0	11.11%	1	0.00%	0	0.00%	0	88.89%	8	9
Other	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	1	1
Other	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0

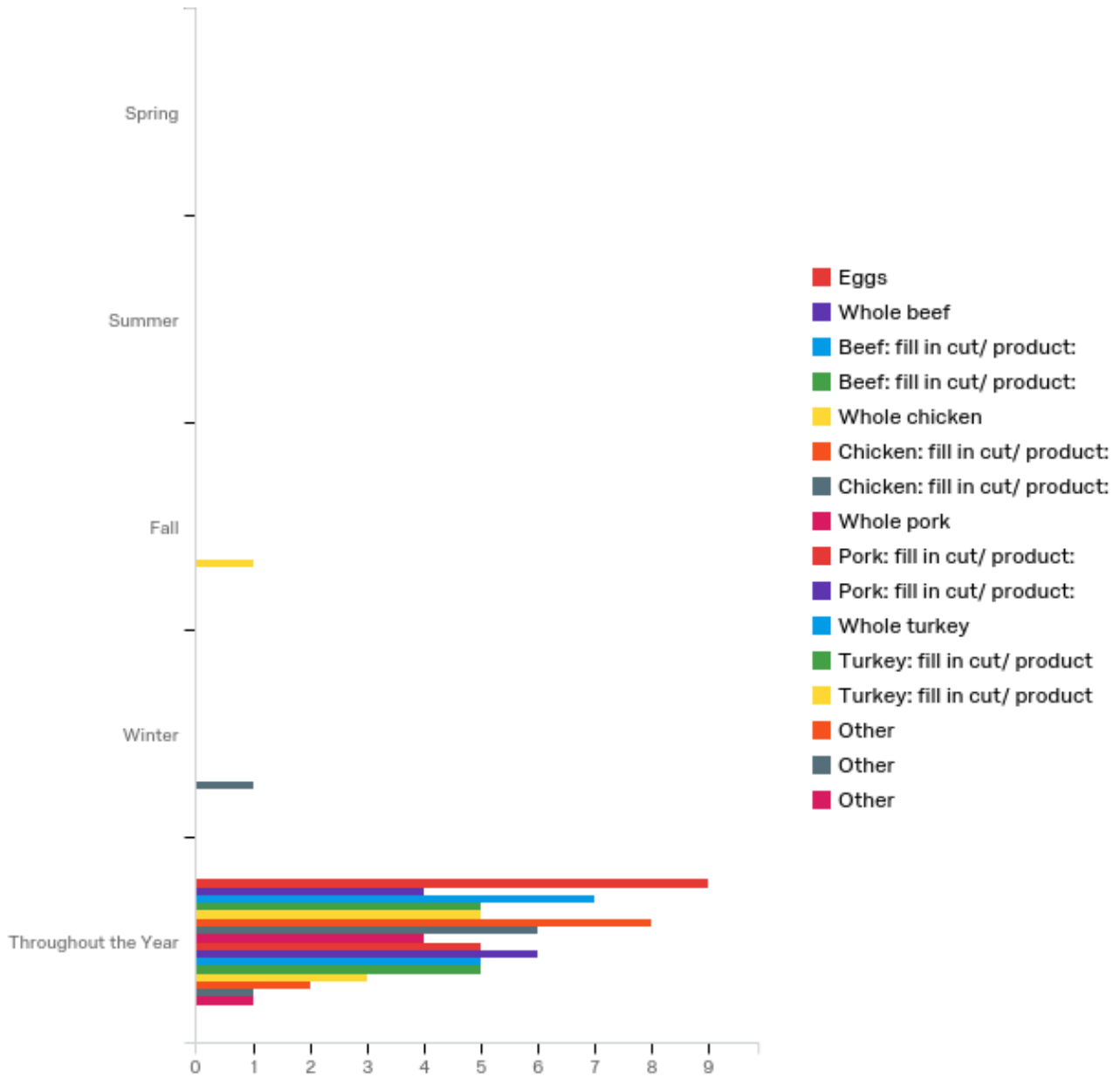
Other

Other

Other

Other

Q21 - PROTEIN: What time of year does your organization typically purchase this product?



Question	Spring	Summer	Fall	Winter	Throughout the Year	Total
Eggs	0.00% 0	0.00% 0	0.00% 0	0.00% 0	100.00% 9	9
Whole beef	0.00% 0	0.00% 0	0.00% 0	0.00% 0	100.00% 4	4
Beef: fill in cut/ product:	0.00% 0	0.00% 0	0.00% 0	0.00% 0	100.00% 7	7
Beef: fill in cut/ product:	0.00% 0	0.00% 0	0.00% 0	0.00% 0	100.00% 5	5

Whole chicken	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	5	5
Chicken: fill in cut/ product:	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	8	8
Chicken: fill in cut/ product:	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	6	6
Whole pork	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	4	4
Pork: fill in cut/ product:	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	5	5
Pork: fill in cut/ product:	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	6	6
Whole turkey	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	5	5
Turkey: fill in cut/ product	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	5	5
Turkey: fill in cut/ product	0.00%	0	0.00%	0	25.00%	1	0.00%	0	75.00%	3	4
Other	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	2	2
Other	0.00%	0	0.00%	0	0.00%	0	50.00%	1	50.00%	1	2
Other	0.00%	0	0.00%	0	0.00%	0	0.00%	0	100.00%	1	1

Beef: fill in cut/ product:

Beef: fill in cut/ product:

ground

Beef: fill in cut/ product:

Beef: fill in cut/ product:

roast

ground beef

Chicken: fill in cut/ product:

Chicken: fill in cut/ product:

legs

Chicken: fill in cut/ product:

Chicken: fill in cut/ product:

wings

cutlets

Pork: fill in cut/ product:

Pork: fill in cut/ product:

bacon

Pork: fill in cut/ product:

Pork: fill in cut/ product:

ham

cutlets

Turkey: fill in cut/ product

Turkey: fill in cut/ product

ground

Turkey: fill in cut/ product

Turkey: fill in cut/ product

roasts

Other

Other

Other
Other
Other
Other

Q34 - What percentage of each food category does your institution purchase locally?

Current percent purchased locally

Current percent purchased locally

10

100

30

50

4

5

Desired percent to purchase locally

Desired percent to purchase locally

75

70

75

10

15

Current percent purchased locally

Current percent purchased locally

0

100

50

50

0

0

Desired percent to purchase locally

Desired percent to purchase locally

- 75
- 75
- 75
- 2
- 5

Current percent purchased locally

Current percent purchased locally

- 0
- 100
- 25
- 50
- 15
- 0

Desired percent to purchase locally

Desired percent to purchase locally

- 75
- 50
- 75
- 15
- 10

Current percent purchased locally

Current percent purchased locally

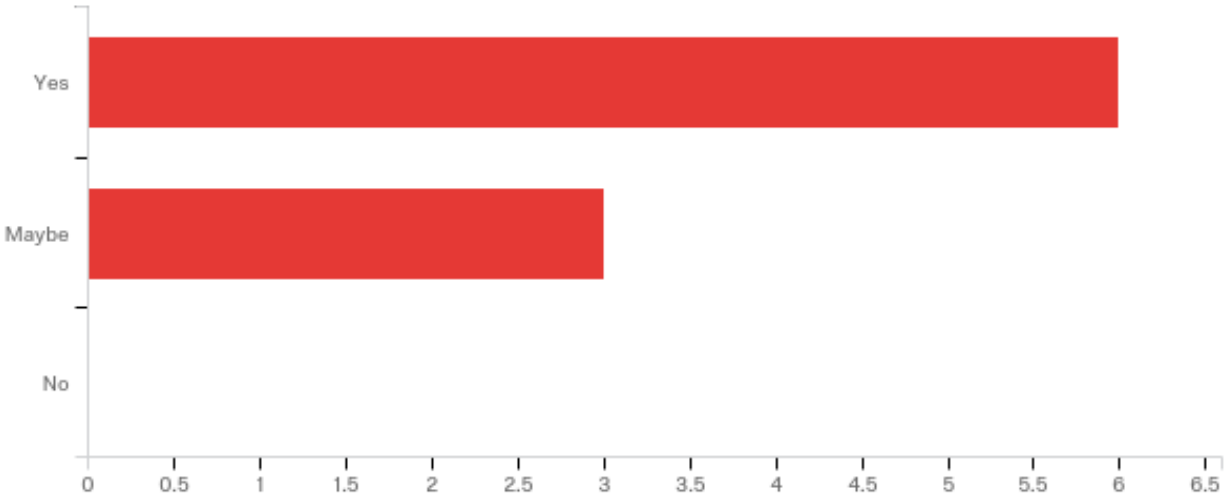
- 0
- 100
- 90
- 100
- 25
- 5

Desired percent to purchase locally

Desired percent to purchase locally

- 75
- 90
- 100
- 25
- 15

Q37 - Are you willing to pay a premium for local products?

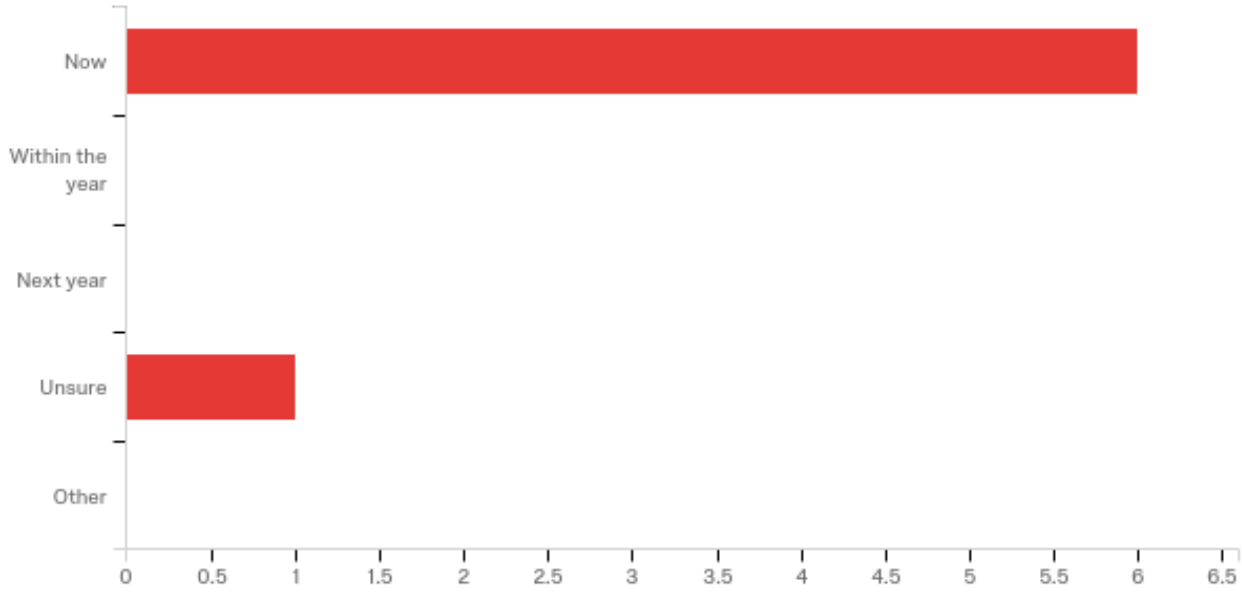


#	Answer	%	Count
1	Yes	66.67%	6
2	Maybe	33.33%	3
4	No	0.00%	0
	Total	100%	9

Q38 - What percentage increase is your institution willing to pay for local products?

Field	Minimum	Maximum	Mean	Std Deviation	Variance	Count
Specialty Crops	5.00	50.00	23.00	14.71	216.40	5
Herbs	5.00	19.00	11.60	6.31	39.84	5
Dairy	17.00	31.00	21.50	5.59	31.25	4
Protein	5.00	30.00	15.60	8.57	73.44	5
Only for Special Events	17.00	75.00	30.40	22.37	500.24	5

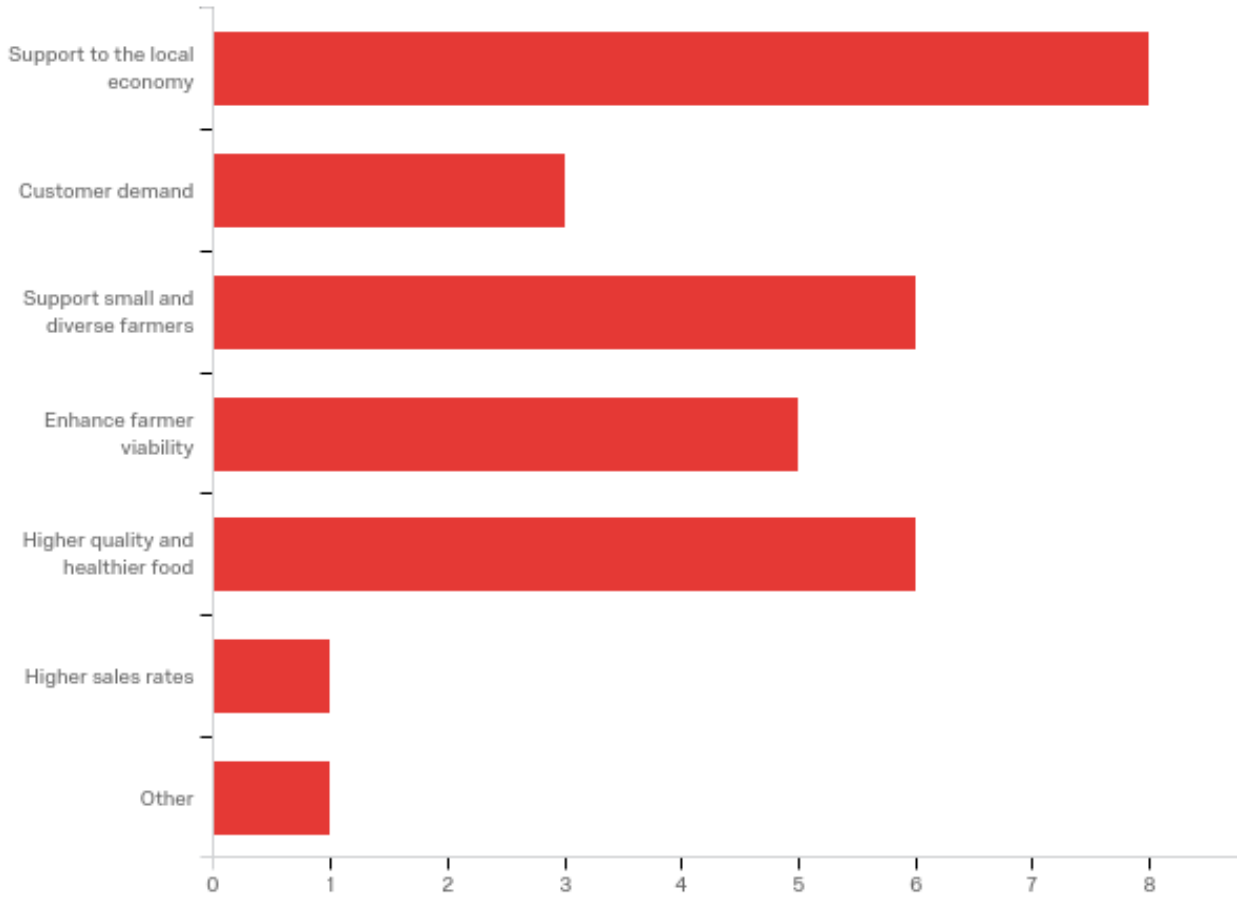
Q40 - When would you like to start offering more local products at your institution?



#	Answer	%	Count
1	Now	85.71%	6
2	Within the year	0.00%	0
3	Next year	0.00%	0
4	Unsure	14.29%	1
5	Other	0.00%	0
	Total	100%	7

Other
Other

Q42 - What are the primary reasons your institution is interested in offering more local products at your institution? (Check all that apply)



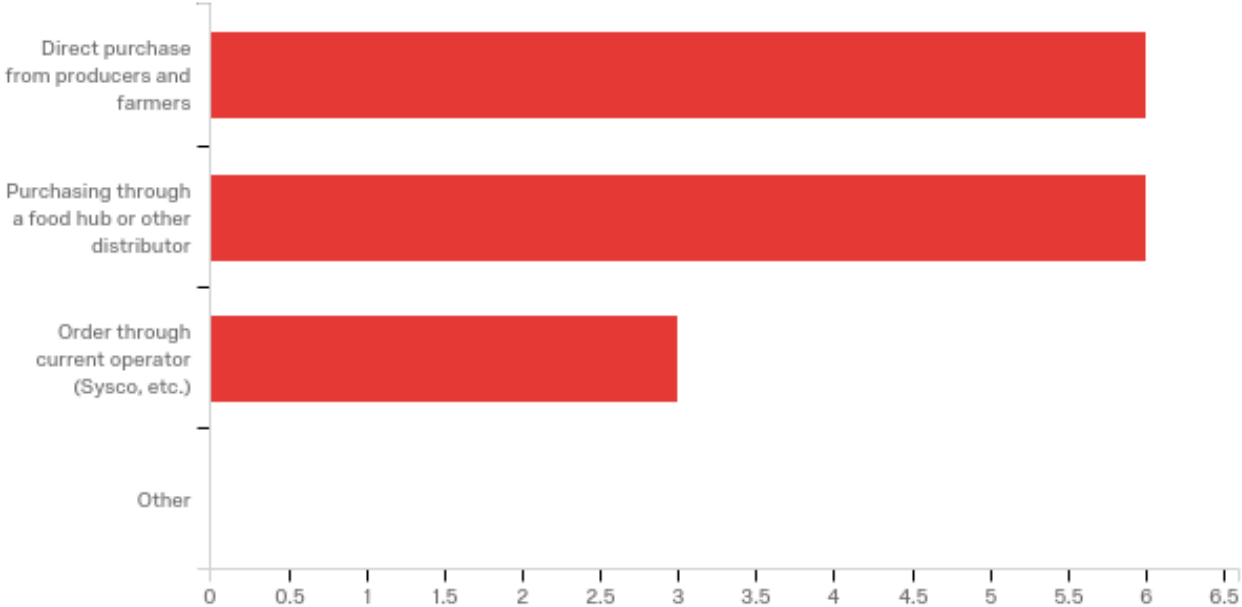
#	Answer	%	Count
1	Support to the local economy	100.00%	8
2	Customer demand	37.50%	3
3	Support small and diverse farmers	75.00%	6
4	Enhance farmer viability	62.50%	5
5	Higher quality and healthier food	75.00%	6
6	Higher sales rates	12.50%	1
7	Other	12.50%	1
	Total	100%	8

Other

Other

Only offering local products.

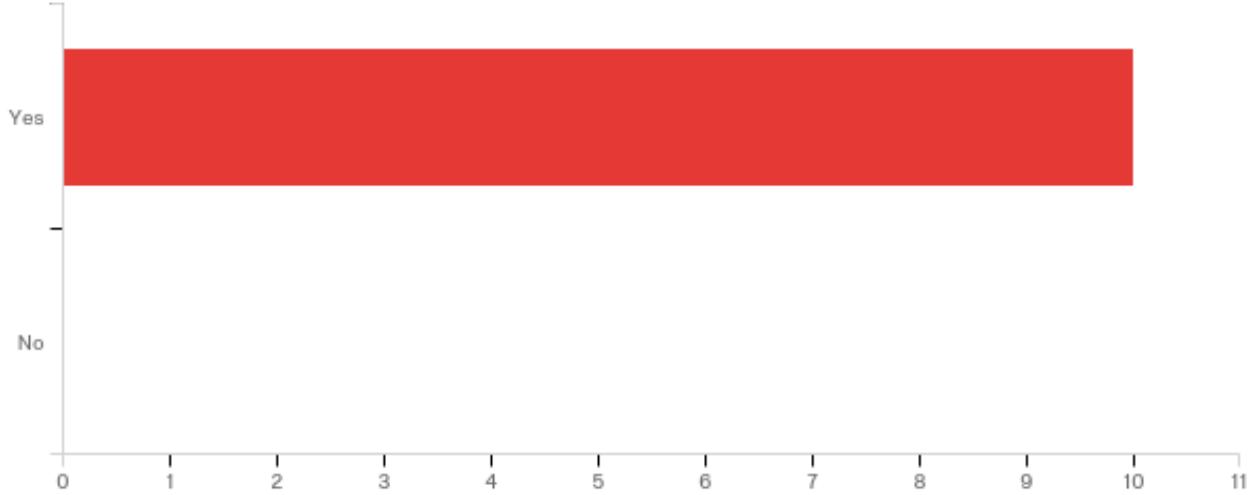
Q41 - What is your institutions preferred method of purchasing local foods? (Check all that apply)



#	Answer	%	Count
1	Direct purchase from producers and farmers	75.00%	6
2	Purchasing through a food hub or other distributor	75.00%	6
3	Order through current operator (Sysco, etc.)	37.50%	3
4	Other	0.00%	0
	Total	100%	8

Other
Other

Q5 - Are you interested in learning how your organization can purchase more locally or become involved in the existing project team for Farm to Institution procurement?



#	Answer	%	Count
1	Yes	100.00%	10
2	No	0.00%	0
	Total	100%	10

Q22 - Contact Information:

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