

# Local Foods Resource & Training Needs Survey

*Results and Preliminary Summary of a Survey Designed and Distributed by the Iowa State University Extension and Outreach Local Foods Program to Iowa Extension County Staff in April 2017.*

## Summary of Survey – June 2017

### Overview

In an ongoing effort to evaluate local food system development training and resource needs of extension county staff across Iowa, in late winter 2017 the Iowa State University Extension Local Foods Program designed a needs assessment survey with input from program team members as well as several county extension staff. This survey also provided an opportunity to learn more about how knowledgeable current county staff were about the resources and information presently provided by the Local Foods Program and how effective this information sharing has been since the program officially launched as part of Iowa State University Extension and Outreach in the fall of 2015.

On April 14, 2017 a brief digital survey created in Qualtrics (attached as an appendix) was sent via email to extension county staff covering all 99 counties (n=168). Staff members were identified and selected based on having a possible interest in or work responsibilities related to local foods. On April 24 and April 28 follow up reminder emails were sent to those who had not yet completed the survey.

The Local Foods Program team is currently in the process of evaluating the survey's results and creating an appropriate response process. In the short term, during the summer of 2017, the team has a plan in place to follow up with individual respondents whose needs we can support immediately with existing resources and contacts. In the longer term, the team will identify and prioritize new content-based and skill-based resources that need to be developed as well as consider new ways to better engage and share information that already exists with county extension staff.

## Survey Respondents

As of June 2017, the survey had received 96 completed responses with respondents identified from all 20 Iowa extension regions. It took all respondents less than 10 minutes to complete the survey. The original email request was sent to 170 county staff (with two recorded email bounces). This meant that in most cases multiple staff in one county office received a request to fill out this survey. In an effort to not exclude potential county partners based on whether or not their job title directly related to local foods (e.g. horticulturist, local foods coordinator, Master Gardener coordinator), we created a broad email list that also included county youth coordinators, 4-H specialists, office managers, and other youth, school, family, and economic development program staff. As a result, we were able to receive responses from a wide breadth of positions ranging from those that focused full time on local foods to those who reported minimal direct involvement with local foods.

Before the survey was closed, we followed up with several individuals who were sent the survey but had not yet responded. These individuals shared that they had not completed the survey because either 1) they had no knowledge or current responsibilities related to local food systems or 2) they felt someone else in their office who had received the email would do a better job categorizing the local food interests of their county than they would.

## Results

The following results from the survey highlight some of the greatest interest areas, opportunities and challenges for county extension staff related to local food system engagement. (*See detailed results and responses following the results summary.*)

- There is **significant interest and need from counties to support local food systems**: 80 out of 96 respondents reported their offices currently support local foods projects at various scales, while 62 out of 96 reported an interest in expanding this work but are currently unable to.
- **Counties are engaging with local foods in diverse ways**. The top responses to how county staff are currently involved with local food related programming were food safety training for local food service providers and entrepreneurs, youth engagement incorporating local foods, supporting farmers markets, community and school gardens, and food access projects. This wide-ranging involvement helps illustrate how local foods system development can positively affect the social, environmental, and economic health of communities.
- Similar to the above, **respondents recorded a diverse range in topics for what areas they would be interested in expanding their local foods work**. However, there seems to be a strong interest in expanding work in areas specifically related to **youth/farm to school, food access, and supporting local food producers**.
- Some of the **barriers reported to participating in the Local Foods Program professional development** events were new staff being unaware of opportunities, time involved in attending events, and lack of travel funds.
- As demand for local foods grows and county extension offices are interested in engaging in new ways with local food producers and consumers, many **county staff identified that they need support**

in understanding possible entry points for small-scale local foods projects and programming as well as support in finding and applying for funding opportunities to support this work.

- With myriad of county extension staff positions reporting engaging with local foods, **addressing county local food involvement needs continues to provide a unique opportunity to collaborate with other extension units** such as 4-H, Human Sciences, and Community and Economic Development as well as with other programs within ANR such as Horticulture, Value-Added Ag, and Food Safety.

One of the greatest ongoing challenges our program team faces is how do we provide appropriate support and capacity building for county staff when they face significant barriers to engaging in new program work even when there is a strong perceived interest/need? The greatest barriers consistently shared with us the last two years by staff included high staff turnover (loss of community capital and momentum), staff time available to engage in local foods work, Extension County Council interest and support, and funding availability for programming.

We hope through this survey as well as sustained engagement with and feedback from county staff, we can continue to be as responsive as possible to the ongoing and emerging challenges, interests, and opportunities involved with local food system development at the various scales across communities in Iowa.

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**Local Food related programs/areas respondent's county is currently involved with:**

Answer	Response
Food safety training for local food service providers and entrepreneurs	48
Youth engagement incorporating local foods (gardening, nutrition, 4-H programming and other youth clubs)	45
Farmers Market	44
Community gardens	36
Master Gardener fruit and vegetable gardening	33
Food access and security (support donation gardens, food pantries, mobile markets, etc.)	30
School gardening programs and curriculum	30
Cooking classes and demonstrations utilizing available local foods	26
Local food marketing (regional branding, farm tours, farm to folk dinners, etc.)	25
Community health initiatives or coalitions	24
Pick a better snack program	23
Farm to school (k-12)	18
Technical assistance for local food producers	14
Food waste/ food recovery programs (composting, gleaning, etc.)	9
Farm to institution (helping connect local producers to hospitals, restaurants, local government, colleges, grocery stores, senior living facilities, etc.)	9
Beginning or incubator farmers	8
Local food aggregation or distribution (supporting food hubs, producer cooperatives, food boxes, etc.)	7
Local food business development (value-added, shared-use kitchens, increasing niche producer profitability)	6
Local Food Policy Council or other formalized local food coalitions and initiatives	6
Farm to preschool	5
On-farm food safety training	4

Additional area 1*:	3
Food Retail	2
Additional area 2:	0
Additional area 3:	0
Total Respondents	80

\*Additional area 1 write-in responses: Farm to table Field Trips; We are a Summer Food Program Sponsor; I'm not knowledgeable enough to know if these are accurate

The above results illustrate the diversity and breadth of current Extension county office engagement with local food programming.

### County staff currently collaborating with community entities in their local foods-related work:

Answer	Response	%
Yes	48	61%
No	31	39%
Total Respondents	79	100%

Local foods-related work is providing new and unique opportunities for county Extension offices to engage with community members and entities. Some of the community collaborations identified by respondents were (*quoted*): schools, farmers, United Way, Community Garden Association, Research Farms, churches, food pantries, Growing Food for profit group, local government, HUD housing developments, PFI, Freedom for Youth, Central Iowa Organics, nonprofit organizations and coalitions, Healthy Harvest, Farm Bureau, hospitals, Cradle of Hope, RSVP, HOPES, WIC, FM, FFI, community gardens, farmers markets, community colleges, businesses, food security consortium, chamber of commerce, NIFFP, Growing Bolder, Foodcorps and Americorps VISTA, Master Gardeners, Arboretums, Eat Greater Des Moines, local food policy council, conservation board, parks and recs department, YMCA, local restaurants.

### Whether county staff had ever attended a Local Foods Program facilitated professional development or networking event: (*e.g. Local Food Leaders training, Regional Food Systems Working Group quarterly meetings, Agricultural Urbanism Annual event*)

Answer	Response	%
Yes and I found them useful	26	29%
Yes, but I did not find them useful	0	0%
No, because I wasn't aware of these events	28	31%
No, because I don't have the transportation funds to get to the events	1	1%
No, because they are not a priority	11	12%
No, because I have not found the topics relevant to my work	8	9%
No, because*	16	18%
Total Respondents	90	100%

\*Write-in responses (*quoted*): Time, time time. Then \$; I haven't been familiar with them nor searched out such opportunities; I haven't had time; This is not something we have focused on, however, being a member of a Wellness Commission in Washington County we may tap into this as issues are prioritized; I have colleagues that attend those events and they relay what they learn; I'm new to this position and haven't had the opportunity yet; I am just finding an audience that has created an interest; weren't aware of them; I don't think I knew about them, so couldn't judge them as to relevancy; distance; I'm new to this position and haven't had the opportunity yet; I just learned about the program at Annual Conference; I just recently learned of this program; I work part time and have to prioritize what I do

**Skills and training opportunities county staff would like to have/develop further that would assist them in the work you do related to local food systems:**

At this point - I don't know much about the program.

How to engage students and excite them about the Youth EFNEP program.

school garden training

Do you have a list serve I could join to keep updated on what you are doing?

Anything you can send our way. Especially how to get farmers into a farmer's market and what goes into getting your products ready. Paperwork? Who to contact?

I am not currently in the position where I work with local foods. My position has changed and now we have a local foods coordinator housed in office.

Communication skills for staff and time management

Specific skills to help farmers evaluate business plans

None

Not sure, currently regional staff handle these items

More training in specifics related to local foods - whether it's GAP training or gardening best practices - so that I can provide more educational opportunities in my region.

Grant writing support and information, evaluation tools, local food coalition development, collaborating with producers

We are just learning from resources what can be done.

More Communication skills

I would love to know more about the local meat production system. I'm well versed in fruits and veggies, but have a hard time advising meat producers about various licensing and processing questions... or helping them to brainstorm their business plans. The state agriculture offices are often slow to respond to questions.

Not sure. I am interested in local food systems, but right now it doesn't seem like a high priority for Human Sciences nutrition specialists.

Time management :)

General information to help me serve my county better. Would like to start a community garden

I am interested in this area and did some work when I was in Lee County. I have been in Boone County now for 5 months, so I am still building relationships. Not much has been done in the past in this county.

N/A

None at this time

High Tunnel meetings in our county.

would like more information on development and support of local food systems. The need/interest is in the county we just need better ways of developing and supporting efforts.

Any

**Local food system development areas counties are potentially interested in but NOT CURRENTLY supporting:**

Answer	Response
Cooking classes and demonstrations utilizing available local foods	19
School gardening programs and curriculum	19
Farm to school (k-12)	19
Pick a better snack program	15
Food access and security (support donation gardens, food pantries, mobile markets, etc.)	13
Community gardens	12
Farm to preschool	12
Local food business development (value-added, shared-use kitchens, increasing niche producer profitability)	11
On-farm food safety training	10
Farmers Market	10
Youth engagement incorporating local foods (gardening, nutrition, 4-H programming and other youth clubs)	10
Farm to institution (helping connect local producers to hospitals, restaurants, local government, colleges, grocery stores, senior living facilities, etc.)	10
Technical assistance for local food producers	9
Food waste/ food recovery programs (composting, gleaning, etc.)	8
Local food marketing (regional branding, farm tours, farm to folk dinners, etc.)	8
Beginning or incubator farmers	6
Community health initiatives or coalitions	6
Food safety training for food service providers and entrepreneurs	5
Master Gardener fruit and vegetable gardening	5
Local food aggregation or distribution (supporting food hubs, producer cooperatives, food boxes, etc.)	4
Local Food Policy Council or other formalized local food coalitions and initiatives	3
Food Retail	3
Additional area 1:	0
Additional area 2:	0
Additional area 3:	0
<b>Total Respondents</b>	<b>64</b>

**Additional resources, trainings, and tools in the following areas that would help initiate areas selected in the previous question. All that applied were selected.**

Answer	Response	%
Better understanding of entry points for county Extension to get involved with local foods related-work	36	28%
Knowledge of funding opportunities and grant writing support to increase funding and staff time to support local food projects	33	25%
Support in developing a community needs assessment to determine community food system needs and interests in your county and region	22	17%
How to understand and share economic, social and environmental impacts of local food systems to extension councils, community members, local officials	21	16%

Developing coalitions and local buy-in to make projects more sustainable and not completely reliant on Extension	16	12%
Additional area 1:	2	2%
Additional area 2:	0	0%
Total Respondents	59	100%

*\*Additional area 1 write-in response: I wish our county staff was able to dedicate time to local foods; staff time to work on local food projects*

### Local food system informational resources that would help county staff better serve the needs of their clients and county(s):

Answer	Response
Farm to School: nutrition education/programming	22
Youth engagement and programming	20
Farm to School: gardening/programming	19
Farm to School: local sourcing to cafeteria	19
General local food system overview: better understanding economic, health, social and environmental impacts for communities	18
Community gardens: developing, supporting, managing	18
Supporting farmers in their development of local marketing plans and how to develop local foods marketing/branding for your region	16
Local foods project planning - design, development, and evaluation	15
Local foods project planning - learning about how to include/serve diverse community members and how to create more inclusive and equitable outcomes	13
Marketing local foods to restaurants, grocers, institutions, etc.	12
Partnering with local governments and economic development agencies on local foods projects	12
Managing Farmers Markets	12
Marketing locally-produced meat	11
Connecting farmers with food distributors	10
Improving access to affordable local foods	9
Community participation and facilitation/ Coalition building	9
Food safety for producers/institutions selling/using local foods	7
Supporting beginning farmers and/or creating incubator farms	7
Urban agriculture/ urban farming	7
Value-added processing for local markets	5
Understanding the needs of institutional buyers and brokers and how to insert local food into existing supply chains	5
Economics and management of producing for local direct markets	3
None	3
Additional area 1:	0
Additional area 2:	0
Total Respondents	54

### Additional General Comments (*quoted*):

We would love to expand, but we just don't have the staff. OA's and Program Coordinator could help disseminate information and make connections for regional programming.

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It would be great if the local foods website included more detailed information about events. Often I can't get my questions answered from the website alone. Thanks for all you do!

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I'm sorry I couldn't help with much feedback. I do look forward to exploring your website and Facebook page and seeing what you are doing.

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My response may be a little wonky in terms of this survey, since we're doing much of this in NEIA and as a team member, it's sort of difficult to take a survey coming from both an internal/external viewpoint, so feel free to exclude my responses from your analysis if that's helpful ; )

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N/A

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I know my answers are most likely very unhelpful. I am not able to answer these mostly because until recently, we had a Local Foods Coordinator taking care of this area in our county. I think the best things that could be helpful would be to share more information about what local foods as a group does and provide details on how individual counties can implement local foods goals.

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I am new to my position so I would love to learn more on the Local Foods program and see how we can partner in the future.

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I am brand new to my job and don't have a lot of experience in this area. I was a former member of the Extension Council and know that the Council was just getting started with local foods. Therefore, we have no foundation in place and need to start from scratch. Farmers' markets in our county are struggling.

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The Local Foods team is one I am very blessed to get to work with in our Pick a Better Snack and Food Corps Service Member work. Keep making a difference!

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Thanks for the opportunity to answer the questions, but I'm basically ignorant of what's happening in the local foods scene in Scott County. Doesn't mean it's not happening, but so many things happen in Extension, and sometimes it's hard to get out in front. (A basic problem with many Extension programs...anonymity...."Oh, you do that?")

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I would be interested in local food issues if campus specialists approved of a high priority program that addressed these issues. For example, it would be good to contact Prof. Catherine Strohhahn, our campus specialist in food safety, to see if field specialists should be trained to give food safety training to farmers. We already do this with people who work in food service. We have a few local food fact sheets for schools and restaurants, but no trainings that we provide. Very occasionally, I get a request to teach food safety to people who are planning a school or community garden, but this is not high priority work because, apparently, there are no paying customers for this training. Food pantries ask for fresh food demonstrations, too, so that pantry clients know what to do with donated produce, but, again, food pantries do not have the budget to pay for this.

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I think [name removed] county coordinator might be of more use to you for this survey than I was. [] works directly with the MG

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## End Notes

Please feel free to contact Caitlin Szymanski, Program Coordinator for the Local Foods Program at [szy@iastate.edu](mailto:szy@iastate.edu) or 515-294-3086, if you have any questions or comments about this report or survey.

Special thank you to the Sustainable Agricultural Research and Education (SARE) program for providing funds for a NCR-SARE PDP grant (Project Number: ENC16-153) to help produce this survey and create new peer-identified learning opportunities for local food system practitioners.



# Appendix

## 2017 Local Foods County Needs Assessment Survey

*Email message shared with initial link to survey:*

Dear (first name),

The Local Foods Program at ISU Extension and Outreach would be incredibly grateful if you would **take 10 minutes (or less) to complete the following needs assessment survey addressing local foods support in your county**. As a newer program of ISU Extension and Outreach, this survey will help us learn how to better provide timely resources and expertise needed by you, so that you in turn can better support your clients and community.

[Link to survey listed here]

Please complete this survey by Friday, April 28th at 5 pm. If you have any questions about filling out this survey or need additional time, please don't hesitate to contact me at [szy@iastate.edu](mailto:szy@iastate.edu).

Thank you greatly in advance!

With appreciation,  
Caitlin Szymanski  
Program Coordinator  
ISU Extension and Outreach Local Foods Program

*Survey questions in Qualtrics:*

Q1. Name

Q2. Job Title

Q3. Counties you serve:

Q4. Are you a full-time permanent employee?

- Yes (1)
- No (2)

Q5. How often have you visited the Local Foods Program website? [www.extension.iastate.edu/localfoods](http://www.extension.iastate.edu/localfoods)

- Weekly (1)
- Monthly (2)
- Every few months (3)
- Once or twice ever (4)
- Never (5)

Q6. What resources on our webpage do you visit/find most useful? Check all that apply.

- News page (blog) (1)
- Tools section (2)
- Resources section (3)
- Publications (4)
- Other (please explain) (5) \_\_\_\_\_
- N/A I haven't visited the webpage (6)

Q7. Are you currently following the Local Foods Program Facebook page - where we share news, events and new resources supporting local food system work in Iowa? [www.facebook.com/ISUlocalfoods/?rc=p](http://www.facebook.com/ISUlocalfoods/?rc=p)

- Yes (1)
- No (2)

Q8. Have you ever attended a Local Foods Program facilitated professional development or networking event? (i.e. Local Food Leaders training, Regional Food Systems Working Group quarterly meetings, Agricultural Urbanism Annual event)

- Yes and I found them useful (1)
- Yes, but I did not find them useful (2)
- No, because I wasn't aware of these events (3)
- No, because I don't have the transportation funds to get to the events (4)
- No, because they are not a priority (5)
- No, because I have not found the topics relevant to my work (6)
- No, because (7) \_\_\_\_\_

Q9. How often have you contacted a member of our staff for support? See list of current staff here: [www.extension.iastate.edu/localfoods/staff-page/](http://www.extension.iastate.edu/localfoods/staff-page/)

- Weekly (1)
- Monthly (2)
- Once in a while (3)
- Never have (4)

Q10. Have you had local foods related questions come up from clients (producers, Master Gardeners, schools, community members, etc.) in your county office in the last two years?

- Yes (1)
- Not that I know of (2)
- No (3)
- Probably not (4)

Display This Question: If Yes is Selected for– Have you had local foods related questions come from clients (producers, Master Gardeners, schools, community members, etc.) in your county office in the last two years?

Q11. When these questions came up, did you contact the Local Foods Program for support or look at our website to obtain relevant resources?

- Yes, and I found the support helpful (1)
- Yes, but I did not find the resources/support helpful (2)
- No. Please share how we could improve being a resource for you: (3) \_\_\_\_\_

Q12. Which of the following local food system development areas is your county CURRENTLY supporting in any capacity? Please select all that apply.

- Technical assistance for local food producers (1)
- Food safety training for food service providers and entrepreneurs (2)
- On-farm food safety training (3)
- Community gardens (4)
- Farmers Market (5)
- Food access and security (support donation gardens, food pantries, mobile markets, etc) (6)
- Food waste/ food recovery programs (composting, gleaning, etc) (7)
- Cooking classes and demonstrations utilizing available local foods (8)
- School gardening programs and curriculum (9)
- Youth engagement incorporating local foods (gardening, nutrition, 4-H programming and other youth clubs) (10)
- Pick a better snack program (11)
- Farm to school (k-12) (12)
- Farm to preschool (13)
- Farm to institution (helping connect local producers to hospitals, restaurants, local government, colleges, grocery stores, senior living facilities, etc.) (14)
- Local food marketing (regional branding, farm tours, farm to folk dinners, etc.) (15)
- Local food aggregation or distribution (supporting food hubs, producer cooperatives, food boxes, etc.) (16)
- Local food business development (value-added, shared-use kitchens, increasing niche producer profitability) (17)
- Beginning or incubator farmers (18)
- Local Food Policy Council or other formalized local food coalitions and initiatives (19)
- Community health initiatives or coalitions (20)
- Master Gardener fruit and vegetable gardening (21)
- Food Retail (22)
- Additional area 1: (23) \_\_\_\_\_
- Additional area 2: (24) \_\_\_\_\_
- Additional area 3: (25) \_\_\_\_\_
- We don't support any local food related efforts at this time (26)

Q13. Best guess of the percent of your time that you dedicate to local foods related activities in your position:

Q14. Are you partnering or collaborating with any community entities in your local foods related work? If yes, please list. (ex: schools, hospitals, local government, community foundations, farmers, non-profit and for-profit organizations, coalitions)

- Yes (1) \_\_\_\_\_
- No (2)

Q15. Please list any skills and/or training opportunities you would like to have/develop further that would assist you in the work you do related to local food systems?

Q16. Which of the following local food system development areas is your county potentially interested in but NOT CURRENTLY supporting in any capacity? Please select all that apply.

- Technical assistance for local food producers (1)
- Food safety training for food service providers and entrepreneurs (2)
- On-farm food safety training (3)
- Community gardens (4)
- Farmers Market (5)
- Food access and security (support donation gardens, food pantries, mobile markets, etc) (6)
- Food waste/ food recovery programs (composting, gleaning, etc) (7)
- Cooking classes and demonstrations utilizing available local foods (8)
- School gardening programs and curriculum (9)
- Youth engagement incorporating local foods (gardening, nutrition, 4-H programming and other youth clubs) (10)
- Pick a better snack program (11)
- Farm to school (k-12) (12)
- Farm to preschool (13)
- Farm to institution (helping connect local producers to hospitals, restaurants, local government, colleges, grocery stores, senior living facilities, etc.) (14)
- Local food marketing (regional branding, farm tours, farm to folk dinners, etc.) (15)
- Local food aggregation or distribution (supporting food hubs, producer cooperatives, food boxes, etc.) (16)
- Local food business development (value-added, shared-use kitchens, increasing niche producer profitability) (17)
- Beginning or incubator farmers (18)
- Local Food Policy Council or other formalized local food coalitions and initiatives (19)
- Community health initiatives or coalitions (20)
- Master Gardener fruit and vegetable gardening (21)
- Food Retail (22)
- Additional area 1: (23) \_\_\_\_\_
- Additional area 2: (24) \_\_\_\_\_
- Additional area 3: (25) \_\_\_\_\_
- None (26)

Q17. What resources, trainings, or tools in the following areas could we provide that might help you initiate the areas you selected in the previous question? Please select all that apply.

- Better understanding of entry points for county Extension to get involved with local foods related-work (1)
- How to understand and share economic, social and environmental impacts of local food systems to extension councils, community members, local officials (2)
- Support in developing a community needs assessment to determine community food system needs and interests in your county and region (3)
- Knowledge of funding opportunities and grant writing support to increase funding opportunities and staff time to support local food projects (4)
- Developing coalitions and local buy-in to make projects more sustainable and not completely reliant on Extension (5)
- Additional area 1: (6) \_\_\_\_\_
- Additional area 2: (7) \_\_\_\_\_

Q18. What local food system informational resources would help you better serve the needs of your clients and county(s)? Please select all that apply and feel free to list any specific ideas for publications, fact sheets, curriculum, curation of best practices, or county programming in the text box provided after each general area.

- General local food system overview: better understanding economic, health, social and environmental impacts for communities (1) \_\_\_\_\_

- Farm to School: gardening/programming (2) \_\_\_\_\_
- Farm to School: nutrition education/programming (3) \_\_\_\_\_
- Farm to School: local sourcing to cafeteria (4) \_\_\_\_\_
- Youth engagement and programming (5) \_\_\_\_\_
- Local foods project planning - design, development, and evaluation (6) \_\_\_\_\_
- Local foods project planning - learning about how to include/serve diverse community members and how to create more inclusive and equitable outcomes (7) \_\_\_\_\_
- Community gardens: developing, supporting, managing (8) \_\_\_\_\_
- Improving access to affordable local foods (9) \_\_\_\_\_
- Food safety for producers/institutions selling/using local foods (10) \_\_\_\_\_
- Value-added processing for local markets (11) \_\_\_\_\_
- Understanding the needs of institutional buyers and brokers and how to insert local food into existing supply chains (12) \_\_\_\_\_
- Supporting farmers in their development of local marketing plans and how to develop local foods marketing/branding for your region (13) \_\_\_\_\_
- Marketing local foods to restaurants, grocers, institutions, etc (14) \_\_\_\_\_
- Community participation and facilitation/ Coalition building (15) \_\_\_\_\_
- Partnering with local governments and economic development agencies on local foods projects (16) \_\_\_\_\_
- Connecting farmers with food distributors (17) \_\_\_\_\_
- Supporting beginning farmers and/or creating incubator farms (18) \_\_\_\_\_
- Economics and management of producing for local direct markets (19) \_\_\_\_\_
- Managing Farmers Markets (20) \_\_\_\_\_
- Marketing locally-produced meat (21) \_\_\_\_\_
- Urban agriculture/ urban farming (22) \_\_\_\_\_
- Additional area 1: (23) \_\_\_\_\_
- Additional area 2: (24) \_\_\_\_\_
- Additional area 3: (25) \_\_\_\_\_
- None (26)

Q19. Please share any additional comments and questions you would like us to know about:

*Thank you so much for taking the time to complete this survey! Your voice and the needs of your county are important to us. We look forward to sharing our results as well as our plan for supporting the top needs identified in this survey in the coming months. With appreciation, Caitlin Szymanski and the ISU Extension and Outreach Local Foods Program team*