The Advanced Grain Marketing course helps you understand, develop, and implement better grain marketing practices to enhance your financial well-being.
Are you **satisfied with the prices** you have been receiving compared to the prices available?

Are you **continually monitoring markets** to see what pricing opportunities are available?

Do you consider your **production, storage, and marketing costs** when evaluating crop prices offered?

Do you **plan for land and machinery payments** with forward pricing?

Do you use price goals based on costs and outlook information in **marketing your crops**?

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The **ADVANCED GRAIN MARKETING COURSE** is designed to complement your understanding of grain marketing. AGM is a hybrid between a marketing club and a marketing class.

AGM uses the internet to bridge the time and geographic constraints that seem to keep effective peer groups from forming marketing clubs or joining a class.

Available **24 hours each day, 7 days a week, anywhere** you can make an internet connection—your home computer, the local library, or a cyber cafe in Mexico City.

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For more information, visit our Web site

[www.extension.iastate.edu/feci/AGM](http://www.extension.iastate.edu/feci/AGM)

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**ADVANCED GRAIN MARKETING**

January-March 2002

Register online at [www.extension.iastate.edu/feci/AGM/signupAGM.html](http://www.extension.iastate.edu/feci/AGM/signupAGM.html) or complete this registration form and mail with payment to:

**Advanced Grain Marketing**

ISU Extension Page County

311 East Washington

Clarinda Iowa 51632

**COST** $100 per person

Register by December 21, 2001 to assure access by January 1, 2002.

Make checks payable to ISU Extension

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**Registration**

Name

Street address

City/State/Zip

Phone

email address

Internet experience

- beginner
- intermediate
- advanced

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