

Mid- to Late- January, 2014 Hay Price Update

These are hay prices paid at auction in the recent past weeks. Much of the price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets. Auctions were chosen to reflect prices across Iowa. Other nearby auctions may exist. No endorsement of the listed auctions is intended.

The USDA Market News group uses the following hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the 'Supreme' class. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value (RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

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 \* Alfalfa & alfalfa with up to 10% grass (USDA)

\*\* The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News.  
 (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

**Supreme**

Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

**Premium**

(dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

**Good**

(dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

**Fair**

(feedlot or beef quality) mid- to late-bloom legumes, grass headed,

coarse/stemmy, may show some rain damage

Utility

(formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

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Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Alfalfa --Quality of lots not stated)

1st Cut: SmSq \$125-195/T; LgSq \$130-170/T; LgRd \$80-140/T

2nd Cut: SmSq \$130/T; LgSq \$145-215/T; LgRd \$95-190/T

3rd Cut: SmSq \$175-250/T; LgSq \$130-210/T; LgRd \$95-165/T

4th Cut: (SmSq \$245/T Dec) ; LgSq \$205-240/T; LgRd \$115/T

Grass: Good: SmSq \$135-165/T; LgSq \$80-135/T; LgRd \$75-155/T

Oat Hay: LgRd \$85/T

Straw: SmSq \$160-220/T; LgSq \$110-130/T; LgRd \$60-80/T

Cornstalks: (LgSq \$30/T Dec); LgRd \$55-70/T

Dyersville (NE IA ) Thursdays 10:30 AM

Alfalfa:

Premium : LgSq \$208-265/T

Good: LgSq \$135-180/T; LgRd \$125-205/T

Fair: LgSq \$100-150/T; LgRd \$90-120/T

Utility: LgSq \$70-120/T; LgRd \$60-90/T

Mixed Legume/Gr

Good: LgSq \$145-270/T; LgRd \$125-205/T

Grass:

Good: LgRd \$100-140/T

Fair: LgRd \$80-115/T

Oat Hay: LgSq \$102.50/T; LgRd \$85-100/T

Prairie Hay: (LgSq \$ 100-175/T Dec); LgRd \$85-105/T

CRP: LgSq \$87.50/T; LgRd \$ 60/T

Straw: LgSq \$25-55/b; LgRd \$30/bale

Cornstalks: LgRd \$39-42/B

Riceville (NE IA) 1st & 3rd Fri Sales

Alfalfa & Mixed : SmSq \$3.00-4.00/bale; LgSq \$90/b,\$300/t

Grass: LgSq \$75/bale; LgRd \$ 170/T

Straw: LgSq \$135/T

Forest City (NC IA) (Wed eve. sales)

Alf : SmSq \$4.50-5.50/bale; LgSq \$ 60-75/b; LgRd \$70-75/b

Grass: SmSq \$3.25-4.50/b; LgRd \$50-60/bale

Straw: SmSq \$3.50/bale

Cornstalks: SmSq \$2.25-2.50/bale; (LgRd \$25/b Dec)

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)

Alfalfa: LgRd \$130-155/T

Mixed Legume/Gr: (SmSq \$6.25/b; LgRd \$185/T Dec)  
Rye/Alfalfa: (LgRd \$140-160/t Dec)  
Grass: SmSq \$4.00-5.75/bale; (LgRd \$165/T Dec)  
Straw: (SmSq \$4.00-4.25/b Dec)  
Cornstalks: (SmSq \$3.50-4.25/b Dec); LgRd \$20-25/b,

Rock Valley (NW IA) (Monday & Thursdays 1:00PM)

Alfalfa

Supreme: SmSq \$200-220/T; LgSq \$180/T  
Premium: (LgSq \$185/T Dec); LgRd \$140-165/T  
Good: LgSq \$132.50-140/T; LgRd \$127.50-130/T  
Fair: LgSq \$120-125/T; LgRd \$115-125/T  
Utility: LgRd \$110/T

Mixed Hay

Premium: LgRd \$150-200/T  
Good: (LgSq \$155/T Dec); LgRd \$120-132.50/T  
Fair: LgRd \$95/T

Grass Hay

Premium: SmSq \$160-180/T; LgRd \$130-150/T  
Good: (SmSq \$150-165/T; LgSq \$120-150/T Dec); LgRd \$110-125/T  
Fair: LgSq \$105/T; LgRd \$87.50-105/T  
Utility : LgSq \$30-80/T; LgRd \$50-85/T

Millet Hay: Fair (LgRd \$87.50/T Dec)

Straw: SmSq \$1.20/b; LgSq \$40-95/T; LgRd \$65-80/T  
Cornstalks : LgRd \$50-52.50/T

Denison (WC IA) (Sat 11:00A)

Alfalfa & Mixed Leg/Gr: SmSq \$3.00-7.00/b; LgSq \$75-95/b; LgRd \$105-150/b  
Grass: SmSq \$2.00-4.00/bale; LgSq \$75/b; LgRd \$60-110/b  
Straw: SmSq \$5.75/bale; (LgRd \$75/b Dec)  
Cornstalks: LgRd \$26/bale

Perry (Central Iowa) (Sat Noon)

Alfalfa & Mixed Leg/Gr: SmSq \$3.00-7.00/B; (LgSq \$80-125/b Dec); LgRd \$60-90/b  
Grass: SmSq \$2.00-4.50/b; (LgSq \$60-90/b Dec); LgRd \$40-125/bale  
Straw: SmSq \$3.50/bale  
Cornstalks: LgRd \$15-16/bale

Private Broker Sales -- Ave. of prices from

South Central Iowa (Indianola & Adair); and North Central Iowa, (Hampton)

Alfalfa:

Premium: LgSq \$325/T delivered  
Good: LgSq \$200/T, \$240/T delivered  
Fair: LgSq \$150

Mixed Leg/Gr : LgSq \$200/T

Straw: SmSq \$175\T Delivered; LgSq \$135/T delivered

Edgewood (N E IA) (Tues. 11AM)

Alfalfa & Mixed Leg/Gr: SmSq \$3.50-4.50/bale; LgSq \$150-255/T; LgRd \$135-180/T  
Grass: LgSq \$100-125/T; LgRd \$70-105/T  
Straw: (SmSq \$4.00/b Dec); LgSq \$35-52/b  
Cornstalks: LgRd \$35-42/T  
CRP: (\$85-110/T Dec)

Shell Rock, (EC IA) 2<sup>nd</sup> & 4<sup>th</sup> Sat

Alfalfa & Mixed Leg/Gr

1<sup>st</sup> cut SmSq \$3.10-5.00/bale; LgRd \$37.50-82.50/bale

2<sup>nd</sup> cut SmSq \$4.10-5.30/bale; LgSq \$55-75/bale

3<sup>rd</sup> cut SmSq \$4.40-5.90/bale; LgSq \$45-57.50/bale; LgRd \$80-85/bale

4<sup>th</sup> cut LgRd \$65/bale

Grass: SmSq \$2.40-4.50/bale; LgSq \$32.50-67.50/b; LgRd \$20-67.50/bale

Straw: SmSq \$3.50-5.00/bale

Cornstalks: SmSq \$3.50/bale; LgRd \$21/bale

Bluegrass ( EC IA) 2nd Sat, 11 AM ( Dec – March)

January 11 auction

Alfalfa & Mixed Leg/Gr: SmSq \$5.00-6.25/bale; LgSq \$80-85/bale; LgRd \$70-75/bale

Grass: SmSq \$4.00-5.00/bale; LgSq \$85/bale; (LgRd \$70-75/bale Dec)

Straw: SmSq \$3.50-4.00/bale

Keosauqua (SE IA) Sin that 11:30A

Alfalfa & Mixed Lg/Gr: SmSq \$3.00-6.50/b; LgSq \$85-90/bale

Grass : SmSq \$3.00-5.00/bale; LgRd \$30-55/bale

Straw \$2.50-3.50/bale; LgRd \$30-35/b

Cornstalks: LgRd \$15-30/B

Kalona Auction (SE IA) Thursdays 11:00 AM

Alfalfa: (SmSq \$5.00/b Dec) ; LgSq \$70-85 /B; LgRd \$42.50-87.50/bale

Mixed Leg/Gr: SmSq \$3.75-6.50/bale; LgSq \$ 40-85/bale; LgRd \$60-105/bale

Grass: SmSq \$3.50-6.50/b; LgSq \$17.50-62.50/b; LgRd \$27.50-85/bale

Baleage: type not stated LgRd \$20-37.50/bale

CRP: LgSq \$16/b

Straw: SmSq \$3.25-5.75/b; LgSq \$21-40/bale; LgRd \$25/bale

Cornstalks: LgSq \$20-25/bale; LgRd \$28/bale

Soybean 'Straw': LgRd \$12.50-20/bale

Yoder Auction (Frytown)

Alfalfa: SmSq \$4.75-8.00/b; (LgSq \$80-110/b Dec); LgRd \$77.50-195/b

Mixed Leg/Gr: (LgRd \$80-125/b Dec)

Grass: SmSq \$4.10-4.50/b ; LgRd \$47.50-75/bale

CRP: LgRd \$42.50/b

Straw: (SmSq \$2.75-4.40/bale Dec)

Cornstalks: LgRd \$26-32.50/bale

Creston (SW IA) 10:30AM Friday

Alfalfa & Mixed Leg/Gr: SmSq\$6.50-6.75/bale; LgRd \$70-75/b

Grass: SmSq \$3.00-4.50/bale; LgRd \$50-65/bale  
Oat Hay: LgRd \$45/bale  
Straw: SmSq \$3.85-4.50/b  
Cornstalks: LgRd \$23-35/bale

Red Oak (SW IA) Saturday sales

Alfalfa & Mixed Legume/Gr: SmSq \$4.75-5.75/bale; LgRd \$50/b  
Grass: SmSq \$4.00-4.75/bale; LgRd \$50-60/bale  
Straw: \$4.00-4.25/bale  
Cornstalks: LgRd \$20/b

"Missouri Market" (Mid- to late- January, 2014 USDA Market Price Report)

Alfalfa

Supreme (RFV >185): \$225-275/T  
Premium (RFV 170-185): \$175-250/T  
Good: (RFV 150-170): \$160-200/T  
Fair : (RFV 130-150) \$100-170/T

Grass :

Good : \$75-100/T  
Good/Fair LgRd \$50-75/bale  
Fair: LgRd \$30-45/bale  
Straw: SmSq \$3.00-5.00/bale

Central Illinois (January, 2014 USDA Market Report)

Alfalfa

Premium: SmSq \$4.75-7.25/bale; (LgSq \$75-77.50/b Dec)  
Good: SmSq \$2.50-4.75/b; (LgSq \$55/b Dec); LgRd \$52.50-75/b  
Fair: SmSq \$1.00/b

Mixed Leg/Grass

Premium: SmSq \$2.25-6.00/b; LgSq \$42.50-65/b; LgRd \$70-77.50/b  
Good: SmSq \$2.00-4.75/bale; (LgSq \$38/b Dec); LgRd \$37.50-40/b

Grass:

Premium: SmSq \$4.00-6.25/bale  
Good : SmSq \$2.30-3.75/bale; LgSq \$27.50-35/bale; LgRd \$17-67.50/b  
Fair: SmSq (\$4.25-4.30/b Dec); LgRd \$ 20/b  
Straw: SmSq \$2.40-4.00/bale; LgSq \$28/35bale; LgRd \$23-31/bale  
Cornstalks: LgRd \$16-24.50/b

Wisconsin 'Market'

Sheboygan Co – Waldo

Jan 8, 2014 auction

Alfalfa 2<sup>nd</sup> cut LgRd \$50/bale (est. \$250/T)  
3<sup>rd</sup> cut LgRd \$90/bale (est. \$225/T)

"Minnesota (Pipestone)"-SW MN (Mid- to late January, 2014 USDA Market Report)

Alfalfa

Premium: (SmSq \$180-210/T; LgSq \$195/T Dec)  
P/G: (LgSq \$ 180-185/T; LgRd \$160-185/T Dec)

Good: (SmSq \$155-165/T Dec); LgRd \$160-180/T

Fair: SmSq \$155/T; LgRd \$140-155/T

Utility: LgRd \$80-125/T

Mixed Leg/Gr

Premium: LgRd \$ 215/T

Good: LgRd \$145-160/T

Fair: LgRd \$130/T

Utility: LgRd \$115/T

Grass

Premium: SmSq \$195/T; LgRd \$160-190/T

Good: SmSq \$150-170/T; LgRd \$120-145/T

Fair: (SmSq \$135/T Dec); LgRd \$100-115/T

Utility: LgRd \$75-100/T

Straw: SmSq \$3.10-4.20/bale; LgRd \$42.50-50/bale

Cornstalks: LgRd \$25-42.50/bale

"South Dakota - East River" (Mid- to late- January, 2014 USDA Market Report)

Alfalfa

Premium: SmSq \$7.50/bale; LgSq \$260/T

Good: LgSq \$220-250/T, \$300 delivered; (LgRd \$250/T Dec)

Good/Fair: (LgRd \$225/T delivered Dec)

Fair /Utility: LgRd \$110-150/T

Mixed Leg/Gr:

Good: LgSq \$190/T delivered

Grass:

Good: LgSq \$180/T delivered; LgRd \$150/T

Good/Fair: LgRd \$130/T

Oat Hay: (LgRd \$120/T Dec)

Straw: SmSq \$4.50-5.10/b; LgSq \$110-120/T; LgRd \$105/T

Cornstalks: LgSq \$70/T; LgRd \$70/T

Cattail/Slough Hay: LgRd \$65/T

Nebraska Market" (Mid- to late January, 2014 USDA Report)

Alfalfa

Premium: (LgSq \$240-250/T; LgRd \$160/T Dec)

Good: (LgSq \$210-230/T Dec); LgRd \$1300/T

Fair: (LgSq \$160/T Dec); LgRd \$100-125/T

Grass:

Good: LgRd \$90-125/T

Fair: SmSq \$170-175/T; LgRd \$75/T

Oat Hay: (LgRd \$80/T (high nitrate) Dec)

'Cane Hay': LgRd \$80/T

Cornstalks: LgRd \$55-65/T

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Internet-based Hay Source possibilities:

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www

website - Hay Net - for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below.

Using the USDA Hay Net page is not as user-friendly as the earlier version. If you want to see the listings 'for sale', In the center-right 'box' on the page, select the line 'Access eHayNet Service'. That will take you to the 2nd page where you must choose either: NEED (hay ads) or HAVE (hay ads). Then a 'state' (the state where the hay is listed,). The 'Select' button will then take you to the listings for that state. Contacts and a limited description of hay, available or needed, can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada

<http://www.fsa.usda.gov/FSA/hayNet?area=online&subject=landing&topic=han&setflag=welcome>

I checked this site on January 30 , 2014 and found the following # of listings:

State	Listings
Iowa	6
Missouri	20
Illinois	2
Wisconsin	4
Minnesota	5
South Dakota	2
Nebraska	11

#### IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc,. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets may be available, but may not be as 'up-to-date' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site: <http://idalsdata.org/iowaData/hayAndStraw.cfm>

See Information on the ....

Iowa Noxious Weed Seed Free Forage & Mulch Program being managed by the Iowa Crop Improvement Association. Rules; fees; current listings [http://www.agron.iastate.edu/icia/Forage\\_Mulch.htm](http://www.agron.iastate.edu/icia/Forage_Mulch.htm)

Upper Midwest Haylist  
"Electronic Market Service of Buyers and Sellers"

The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95%alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2012 2nd, tons/bales available, quality ex. RFV or CP, asking price per ton.  
<http://www.haylist.umn.edu/index.asp>

On January 30 , 2014 the following was listed.

State	Listings
Iowa	0
Missouri	1
Illinois	1
Wisconsin	0
Minnesota	0
South Dakota	1
Nebraska	0

WWW 'Hay Lists' from other surrounding states....

#### Video Hay Auction

Collaboration between a So. Dak. Livestock producer and a Wyoming Hay Broker. Seller pays for inspection and filming, the auction takes a commission. Contact Tom (Western Hay Brokers) [tom@westernhaybrokers.com](mailto:tom@westernhaybrokers.com); or by phone 605-580-0152.

#### Twin Cities Hay Exchange

A group in Minnesota has been founded by John Strohfus to use 'Facebook' on the internet as a way to connect quickly with a large number of people for hay marketing. If you use Facebook, check it out at.....

<https://www.facebook.com/login.php?next=https%3A%2F%2Fwww.facebook.com%2Fgroups%2F612415898768753> ; or contact by phone (612-384-5023), or email [john@strohfusstockfarm.com](mailto:john@strohfusstockfarm.com)

#### South Dakota State University Extension Service -- "Feed Finder"

/ Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://sdces.sdstate.edu:8080/FeedFinder/?14@778.2gy9a9EQbao.0@>

Wisconsin Extension provides a forage hay-list that it has established Listings are by county. The list can be found at the following www site:  
<http://farmertofarmer.uwex.edu/>

Missouri Hay Market www site.

<http://mda.mo.gov/abd/haydirectory/>



or call 1-800-877-4HAY (4429)

Nebraska Alfalfa Marketing Assn www site. Browse through the "Inventory" tab. <http://www.nebraska-alfalfa.com/>

Indiana Purdue University ' Forage Finder' Purdue University has posted their new 'on-line, forage buy/sell Program , The www 'link' is. ....  
<http://web.ics.purdue.edu/~johnsonk/ForageFinder/search.php>

Colorado A PDF version of the Colorado Hay Directory can be found on the "Colorado Hay Directory" link on the Colorado Hay and Forage Assn www page  
[http://www.coloradohay.org/controller/home?\\_load=default](http://www.coloradohay.org/controller/home?_load=default)

Commercial www sites

INTERNET HAY EXCHANGE  
<http://hay-for-sale.com/>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On January 30 , 2014 listings were:

State	Listings
Iowa	108
Missouri	158
Illinois	125
Wisconsin	104
Minnesota	82
South Dakota	56
Nebraska	129

Bid-4-Hay

[http://www.bid4hay.com/index.php?a=28&b=142&redirect\\_check=4](http://www.bid4hay.com/index.php?a=28&b=142&redirect_check=4)  
Operating in Oklahoma. It is an online hay classifieds and auction listing service. Allows listing and searching for hay. The interactive 'search' engine asks for your Zip Code and the distance range that you would like to search in. On January 30 , 2014 there was 1 listing for hay within 300 miles of Ames Iowa.

Hay for Sale

<http://www.sellmyhay.com/>

A www-based hay listing service. Sellers 'register' and pay a fee for ads/listings. Buyers search the 'Browse' link on the page. You are taken to the current listings. BY 'clicking' on the photo, details about the listing are provided. There were 2 active auctions on January 30. 2014

Agri Hay Exchange

<http://www.agrihayexchange.com/hay/haylistings.aspx?ltID=2>

Operating out of Pennsylvania. It is an online classified listing. It allows for free searching for hay etc. but requires registration on the site. There is a subscription fee for hay wanted and for sale listings on the site, and to advertise. On January 30, 2014 there were a few 'old' listings labeled 'Multistate'; one was a recent listing.

Hay For Sale.co

<http://www.hayforsale.co/>

This is an 'international' site. It is a website which uses geographic search and maps to aid in finding hay or bedding. On January 30, 2014 the initial 'search' screen's Zip code etc. look up/search system seems to be working. 27 lots were found in Iowa! There is a cost (~\$3.00) to get details, contact info etc. about the sources identified. The site charges, via PayPal, to access any contact details. You are to set up an 'account'.

Hay For Sale .net

<http://www.hayforsale.net/>

On January 30, 2014 there were 15 listings- Iowa & surrounding states

The 'Hay Barn'

<http://www.haybarn.com/search/query.asp>

Hay listings are grouped by state. Sellers list type, description, sometimes price, and telephone number.

The Haymarket

<http://www.case-agworld.com/cAw.HM.html> The 'main page' has a lot of information. About 1/4 of the way down the page are some 'www links' to hay-related listings by 'region of the country. This leads to various formats of hay listings.

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