

FY21 Regional Director Cost Share Fee Report

The following financial report represents the total revenue and expenses for regional directors.

The budget column includes information if all budgeted revenues were collected and all expenditures, including no position vacancies, were spent in FY2021.

Further detail of FY2021 budgeted revenue and expenses:

- Model 1 and Model 3 counties were projected to contribute \$248,777. We used the actuals for the budgeted figure since we've not collected the regional director cost share fee previously.
- Total budgeted revenues would have been \$508,905.
- Total budgeted expenses with no vacancies would have totaled \$3,699,256.
- If all budget revenues were collected, counties would have contributed 13.8% of the budgeted total expenses for regional directors.

The actuals column reflects revenues received and expended in FY2021.

Further detail of FY2021 actual revenue and expenses:

- No Model 1 and Model 3 revenues were collected in FY2021 because the MOU Addendum dictates that Model 1 and Model 3 regional director cost share fees wouldn't be collected until FY2022.
- Model 2 actual revenues totaled \$260,129.
- All contributions received from counties in FY2021 equaled \$260,129.
- Regional director salary and benefits totaled \$2,954,820.
- Travel expense totaled \$145,810.
- Total regional director expense was \$3,100,630.

County Services/ISU Extension and Outreach central administration paid \$2,840,501 which represents 91.6% of regional director expense while counties* contributed 8.4%.

*In FY2021, only Model 2 counties contributed

October 22, 2021

FY21 Regional Director Cost Share Fee Report

	Annual Budget County Shared Services Fee	Actuals YTD 6/30/2021	
Revenues - Received from Counties			
Regional Director Cost Share Fee Model 1&3 - 1%	\$ 248,777	\$ -	Not Billed in FY21
Regional Director Cost Share Fee Model 2	\$ 260,129	\$ 260,129	
Total Revenue	\$ 508,905	\$ 260,129	
Expenses - Incurred by Iowa State University			
Regional Directors Salary and Benefits			
Model 1&3		\$ 2,638,584	
Model 2		\$ 316,236	
Sub-total		\$ 2,954,820	
Regional Directors Travel/car leases			
Model 1&3		\$ 143,759	
Model 2		\$ 2,051	
Sub-total		\$ 145,810	
Total Expenses	\$ 3,699,256	\$ 3,100,630	
Costs covered by ISU Extension and Outreach Central Administration	\$ (3,190,351)	\$ (2,840,501)	