# Cash Rental Rates for Iowa 2019 Survey 

The cash rental rate information presented in this publication is from a survey of farmers, landowners, agricultural lenders, and professional farm managers. They supplied information based on their best judgments about typical cash rental rates for high, medium, and low quality cropland in their counties, as well as for land devoted to production of hay, oats, and pasture. Information about rents for individual farms was not collected. The rental rates summarized in this publication do not include the value of any buildings or storage structures, manure application contracts, or seed production contracts. Due to lower responses in 2019 oats, hay, and pasture rents are only available at the district level.
The cooperation and assistance of the landowners, farmers, and agribusiness people who responded to this survey are greatly appreciated. The distribution of the 1,262 responses was 47 percent from farm operators, 30 percent from landowners, 8 percent from agricultural lenders, 12 percent from professional farm managers and realtors, and 3 percent from other professions. Respondents indicated being familiar with 1.6 million cash rented acres across the state.
Additional survey information about cash rental rates by county is available from the USDA National Agricultural Statistics Service (NASS) (www.nass.usda.gov/Statistics_ by_State/Iowa/Publications/County_Estimates/index.php).

Figure 1. Comparison of average cash rent by crop reporting district, 2018-2019


## Determining Cash Rents

This summary can be used as a reference point for determining an appropriate cash rental rate for a particular farm. The following may justify a higher or lower than average rent in specific cases:

- Small size or unusual shape of fields
- Terraces or creeks that affect the time it takes to plant and harvest crops
- Difficult or restricted access to fields
- High or low fertility levels or pH index
- Existence of contracts for growing seed or specialty grains, or manure application
- Above-average local grain prices due to proximity to biofuel plants or feed mills
- USDA program variables, such as crop bases and assigned yields
- Longevity of the lease
- Other services performed by the tenant

Resources for further details on rental agreements can be found on the $\underline{\mathbf{A g}}$ Decision Maker Leasing page, located under Whole Farm, Leasing (www.extension.iastate.edu/ agdm/wdleasing.html).

- Computing a Cropland Cash Rental Rate (https://store.extension.iastate.edu/Product/1818.pdf)
- Computing a Pasture Rental Rate (www.extension.iastate.edu/agdm/wholefarm/pdf/ c2-23.pdf)
- Flexible Farm Lease Agreements (https://store.extension.iastate.edu/Product/l794.pdf)


## Definitions

Number of responses - number of individuals who reported typical rental rates for each county.
2014-2018 average yields - based on available farm level data collected by USDA National Agricultural Statistics Service (NASS) for each county.
Average row crop CSR2 index - average corn suitability rating 2 (CSR2) for the highest rated acres in each county, up to 110 percent of the number of acres planted to corn and soybeans in that county. Note: starting in 2014, values were converted to the CSR2 system, based on ISPAID 8.1 (www.extension.iastate.edu/soils/ispaid).

High, medium, and low quality third land - quality of land planted to corn and soybeans, using typical corn yields collected by USDA NASS as a reference for land quality within the county.

Typical corn yields - average yields for the high third, medium third, and low third productivity farms in each county as reported by USDA NASS.
Average rents per unit - overall average rent for corn and soybean land in each county, divided by the 5 -year average corn yield, the 5-year average soybean yield, and the average row crop CSR2 index value for each county.
Improved permanent pasture - pasture that contains both grasses and legumes and is regularly fertilized.
Unimproved pasture - pasture with mainly bluegrass that receives little fertilizer or renovation.
Pasture, \$/AUM - rent charged per animal unit month. One AUM is equal to one beef cow or its equivalent grazing for one month.

Cornstalk grazing - includes grazing of cornstalks in fall or winter, but not mechanical harvesting.
Hunting rights - rent charged to allow hunting on land, per year.

Overall Average of Typical Cash Rents 2015-2019 Corn and Soybean Acres (\$/tillable acre)

|  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| District 1 | $\$ 259$ | $\$ 248$ | $\$ 234$ | $\$ 237$ | $\$ 231$ |
| District 2 | 254 | 243 | 218 | 225 | 219 |
| District 3 | 273 | 250 | 241 | 244 | 237 |
| District 4 | 265 | 245 | 231 | 236 | 235 |
| District 5 | 261 | 239 | 228 | 237 | 231 |
| District 6 | 255 | 242 | 231 | 235 | 229 |
| District 7 | 242 | 220 | 206 | 207 | 207 |
| District 8 | 187 | 183 | 180 | 174 | 174 |
| District 9 | 217 | 203 | 204 | 203 | 210 |
| State | $\mathbf{\$ 2 4 6}$ | $\mathbf{\$ 2 3 0}$ | $\mathbf{\$ 2 1 9}$ | $\mathbf{\$ 2 2 2}$ | $\mathbf{\$ 2 1 9}$ |



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Farm Management Field Specialists www.extension.iastate.edu/ag/farm-management www.extension.iastate.edu/agdm store.extension.iastate.edu

## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 1

| County | District 1 <br> Average | Buena Vista | Cherokee | Clay | Dickinson | Emmet | Lyon | O'Brien | Osceola | Palo Alto | Plymouth | Pocahontas | Sioux |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 192 | 18 | 14 | 17 | 9 | 6 | 14 | 15 | 13 | 14 | 41 | 16 | 15 |
| 2014-2018 avg. corn yield | 194 | 191 | 206 | 185 | 179 | 187 | 198 | 202 | 195 | 182 | 201 | 191 | 207 |
| 2014-2018 avg. bean yield | 58 | 56 | 63 | 56 | 53 | 53 | 61 | 61 | 57 | 54 | 61 | 55 | 65 |
| Avg. row crop CSR2 index | 87 | 89 | 90 | 88 | 89 | 85 | 80 | 95 | 88 | 85 | 81 | 86 | 89 |

## Typical Cash Rent for Corn and Soybeans, \$ per tillable acre

| Overall average | \$231 | \$233 | \$256 | \$200 | \$204 | \$178 | \$245 | \$243 | \$249 | \$217 | \$247 | \$227 | \$267 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$268 | \$264 | \$288 | \$239 | \$247 | \$215 | \$290 | \$289 | \$289 | \$244 | \$288 | \$254 | \$308 |
| Range of responses |  | 200-325 | 260-300 | 175-275 | 220-270 | 180-245 | 250-300 | 245-350 | 240-350 | 200-280 | 220-370 | 235-275 | 275-350 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$230 | \$227 | \$258 | \$202 | \$197 | \$170 | \$247 | \$248 | \$247 | \$216 | \$246 | \$231 | \$267 |
| Range of responses |  | 170-275 | 220-285 | 150-240 | 160-235 | 160-185 | 200-260 | 180-290 | 180-330 | 175-255 | 175-310 | 190-260 | 220-300 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$195 | \$208 | \$224 | \$160 | \$170 | \$150 | \$198 | \$193 | \$213 | \$190 | \$209 | \$196 | \$227 |
| Range of responses |  | 140-260 | 200-250 | 120-185 | 135-200 | 140-160 | 160-230 | 165-220 | 150-260 | 150-225 | 150-265 | 140-220 | 185-275 |

Typical Corn Yield, bu. per acre

| High third | 199 | 200 | 200 | 200 | 190 | 193 | 200 | 202 | 200 | 200 | 200 | 199 | 205 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Middle third | 177 | 175 | 180 | 175 | 168 | 175 | 180 | 185 | 181 | 175 | 170 | 177 | 185 |
| Low third | 150 | 140 | 152 | 150 | 147 | 152 | 160 | 160 | 160 | 155 | 124 | 150 | 150 |

Average Rents per 5-year Average Yield or CSR2

| Rent per bu. of corn yield | \$1.19 | \$1.22 | \$1.24 | \$1.08 | \$1.14 | \$0.95 | \$1.24 | \$1.20 | \$1.28 | \$1.19 | \$1.23 | \$1.19 | \$1.29 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rent per bu. of bean yield | \$3.97 | \$4.16 | \$4.06 | \$3.57 | \$3.85 | \$3.36 | \$4.02 | \$3.98 | \$4.37 | \$4.02 | \$4.05 | \$4.13 | \$4.11 |
| Rent per CSR2 index point | \$2.65 | \$2.62 | \$2.84 | \$2.27 | \$2.29 | \$2.09 | \$3.06 | \$2.56 | \$2.83 | \$2.55 | \$3.05 | \$2.64 | \$3.00 |

[^0]
## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 2

| County | District 2 <br> Average | Butler | Cerro Gordo | Floyd | Franklin | Hancock | Humboldt | Kossuth | Mitchell | Winnebago | Worth | Wright |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 190 | 17 | 15 | 11 | 21 | 20 | 9 | 24 | 15 | 16 | 21 | 21 |
| 2014-2018 avg. corn yield | 192 | 198 | 190 | 189 | 196 | 190 | 188 | 193 | 197 | 193 | 191 | 191 |
| 2014-2018 avg. bean yield | 56 | 55 | 55 | 54 | 57 | 56 | 55 | 57 | 56 | 56 | 55 | 54 |
| Avg. row crop CSR2 index | 83 | 81 | 82 | 85 | 84 | 82 | 86 | 84 | 87 | 80 | 82 | 85 |
| Typical Cash Rent for Corn and Soybeans, \$ per tillable acre |  |  |  |  |  |  |  |  |  |  |  |  |
| Overall average | \$219 | \$235 | \$229 | \$204 | \$232 | \$219 | \$212 | \$222 | \$224 | \$205 | \$211 | \$218 |
| High quality third |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$249 | \$272 | \$264 | \$224 | \$259 | \$249 | \$249 | \$251 | \$255 | \$231 | \$237 | \$253 |
| Range of responses |  | 200-300 | 225-315 | 195-265 | 200-300 | 200-300 | 225-270 | 225-295 | 220-300 | 200-260 | 200-275 | 220-305 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$220 | \$231 | \$231 | \$206 | \$233 | \$218 | \$208 | \$225 | \$230 | \$208 | \$215 | \$217 |
| Range of responses |  | 165-265 | 185-270 | 185-235 | 185-270 | 160-255 | 175-240 | 205-250 | 195-250 | 175-240 | 185-255 | 170-275 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$188 | \$201 | \$191 | \$182 | \$203 | \$191 | \$179 | \$190 | \$189 | \$177 | \$182 | \$185 |
| Range of responses |  | 140-250 | 155-230 | 160-205 | 150-240 | 150-225 | 145-210 | 180-205 | 160-215 | 125-200 | 150-200 | 125-240 |

Typical Corn Yield, bu. per acre

| High third | 196 | 195 | 187 | 200 | 200 | 196 | 199 | 200 | 192 | 192 | 200 | 200 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Middle third | 171 | 170 | 162 | 170 | 175 | 174 | 178 | 175 | 165 | 170 | 171 | 175 |
| Low third | 136 | 118 | 120 | 128 | 150 | 144 | 141 | 155 | 130 | 130 | 130 | 150 |

## Average Rents per 5-year Average Yield or CSR2

| Rent per bu. of corn yield | $\$ 1.14$ | $\$ 1.19$ | $\$ 1.21$ | $\$ 1.08$ | $\$ 1.18$ | $\$ 1.15$ | $\$ 1.13$ | $\$ 1.15$ | $\$ 1.14$ | $\$ 1.06$ | $\$ 1.10$ | $\$ 1.14$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rent per bu. of bean yield | $\$ 3.95$ | $\$ 4.27$ | $\$ 4.16$ | $\$ 3.78$ | $\$ 4.07$ | $\$ 3.91$ | $\$ 3.85$ | $\$ 3.89$ | $\$ 4.00$ | $\$ 3.66$ | $\$ 3.84$ | $\$ 4.04$ |  |
| Rent per CSR2 index point | $\$ 2.63$ | $\$ 2.90$ | $\$ 2.79$ | $\$ 2.40$ | $\$ 2.76$ | $\$ 2.67$ | $\$ 2.47$ | $\$ 2.64$ | $\$ 2.57$ | $\$ 2.56$ | $\$ 2.57$ | $\$ 2.56$ |  |

[^1]
## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 3

| County | District 3 <br> Average | Allamakee \& Fayette | Black Hawk | Bremer | Buchanan | Chickasaw | Clayton | Delaware | Dubuque | Howard | Winneshiek |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 109 | 7 | 20 | 12 | 14 | 10 | 8 | 9 | 6 | 14 | 9 |
| 2014-2018 avg. corn yield | 197 | 192 | 196 | 200 | 199 | 191 | 199 | 203 | 204 | 191 | 194 |
| 2014-2018 avg. bean yield | 56 | 55 | 57 | 57 | 56 | 52 | 58 | 60 | 59 | 54 | 54 |
| Avg. row crop CSR2 index | 80 | 79 | 85 | 87 | 82 | 84 | 71 | 78 | 69 | 83 | 78 |

## Typical Cash Rent for Corn and Soybeans, \$ per tillable acre

| Overall average | \$237 | \$245 | \$248 | \$268 | \$232 | \$226 | \$227 | \$263 | \$233 | \$199 | \$233 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$278 | \$291 | \$280 | \$322 | \$261 | \$267 | \$282 | \$299 | \$279 | \$233 | \$268 |
| Range of responses |  | 275-310 | 220-350 | 275-370 | 200-294 | 230-300 | 220-350 | 250-325 | 200-325 | 200-250 | 210-300 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$237 | \$244 | \$247 | \$266 | \$234 | \$225 | \$216 | \$265 | \$236 | \$203 | \$232 |
| Range of responses |  | 210-285 | 180-325 | 235-300 | 200-274 | 185-275 | 189-251 | 225-300 | 150-275 | 170-220 | 190-260 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$197 | \$200 | \$218 | \$215 | \$200 | \$188 | \$183 | \$227 | \$183 | \$162 | \$199 |
| Range of responses |  | 200-200 | 148-275 | 150-250 | 165-231 | 125-225 | 150-225 | 200-250 | 120-228 | 140-190 | 160-230 |

Typical Corn Yield, bu. per acre

| High third | 198 | 195 | 195 | 200 | 194 | 196 | 200 | 200 | 205 | 190 | 200 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Middle third | 172 | 167 | 168 | 175 | 170 | 170 | 168 | 180 | 175 | 170 | 175 |
| Low third | 134 | 135 | 124 | 150 | 140 | 120 | 135 | 145 | 131 | 129 | 135 |

Average Rents per 5-year Average Yield or CSR2

| Rent per bu. of corn yield | $\$ 1.21$ | $\$ 1.28$ | $\$ 1.27$ | $\$ 1.34$ | $\$ 1.17$ | $\$ 1.18$ | $\$ 1.14$ | $\$ 1.30$ | $\$ 1.14$ | $\$ 1.04$ | $\$ 1.20$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rent per bu. of bean yield | $\$ 4.22$ | $\$ 4.45$ | $\$ 4.35$ | $\$ 4.70$ | $\$ 4.14$ | $\$ 4.35$ | $\$ 3.91$ | $\$ 4.38$ | $\$ 3.95$ | $\$ 3.69$ | $\$ 4.31$ |
| Rent per CSR2 index point | $\$ 2.99$ | $\$ 3.10$ | $\$ 2.92$ | $\$ 3.08$ | $\$ 2.83$ | $\$ 2.69$ | $\$ 3.20$ | $\$ 3.37$ | $\$ 3.38$ | $\$ 2.40$ | $\$ 2.99$ |

[^2]
## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 4

| County | District 4 <br> Average | Audubon | Calhoun | Carroll | Crawford | Greene | Guthri | Harrison | Ida | Monona | Sac | Shelby | Woodbury |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 167 | 10 | 23 | 10 | 12 | 14 | 14 | 16 | 15 | 12 | 7 | 18 | 16 |
| 2014-2018 avg. corn yield | 196 | 194 | 196 | 201 | 206 | 196 | 189 | 185 | 209 | 178 | 201 | 198 | 201 |
| 2014-2018 avg. bean yield | 57 | 57 | 56 | 59 | 60 | 57 | 54 | 53 | 62 | 54 | 60 | 58 | 58 |
| Avg. row crop CSR2 index | 78 | 76 | 88 | 82 | 74 | 85 | 81 | 73 | 81 | 69 | 88 | 72 | 70 |

Typical Cash Rent for Corn and Soybeans, $\$$ per tillable acre

| Overall average | \$235 | \$239 | \$225 | \$239 | \$237 | \$229 | \$227 | \$232 | \$250 | \$222 | \$256 | \$231 | \$234 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Irrigated land average |  |  |  |  |  |  |  |  |  | \$240 |  |  |  |
| High quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$267 | \$267 | \$248 | \$266 | \$268 | \$255 | \$259 | \$269 | \$282 | \$268 | \$282 | \$265 | \$271 |
| Range of responses |  | 225-300 | 200-275 | 245-295 | 245-300 | 230-280 | 225-280 | 245-285 | 260-315 | 235-290 | 260-300 | 230-290 | 225-300 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$236 | \$238 | \$224 | \$244 | \$230 | \$234 | \$230 | \$232 | \$254 | \$219 | \$257 | \$228 | \$238 |
| Range of responses |  | 200-280 | 190-260 | 215-275 | 200-250 | 200-265 | 190-260 | 170-250 | 225-280 | 160-250 | 245-265 | 200-265 | 200-275 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$203 | \$211 | \$203 | \$208 | \$213 | \$198 | \$194 | \$196 | \$213 | \$179 | \$230 | \$200 | \$194 |
| Range of responses |  | 180-250 | 175-230 | 175-230 | 180-230 | 160-225 | 150-230 | 140-230 | 200-250 | 125-230 | 220-240 | 170-225 | 125-250 |

Typical Corn Yield, bu. per acre

| High third | 195 | 196 | 195 | 198 | 200 | 190 | 176 | 190 | 200 | 190 | 200 | 200 | 200 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Middle third | 170 | 170 | 167 | 175 | 175 | 168 | 150 | 170 | 180 | 160 | 174 | 180 | 170 |
| Low third | 132 | 130 | 125 | 125 | 140 | 126 | 120 | 140 | 146 | 118 | 132 | 141 | 135 |

Average Rents per 5-year Average Yield or CSR2

| Rent per bu. of corn yield | \$1.20 | \$1.23 | \$1.15 | \$1.19 | \$1.15 | \$1.17 | \$1.20 | \$1.25 | \$1.20 | \$1.25 | \$1.27 | \$1.17 | \$1.16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rent per bu. of bean yield | \$4.10 | \$4.19 | \$4.02 | \$4.05 | \$3.95 | \$4.02 | \$4.20 | \$4.38 | \$4.03 | \$4.11 | \$4.27 | \$3.98 | \$4.03 |
| Rent per CSR2 index point | \$3.02 | \$3.14 | \$2.56 | \$2.91 | \$3.20 | \$2.69 | \$2.80 | \$3.18 | \$3.09 | \$3.22 | \$2.91 | \$3.21 | \$3.34 |

[^3]
## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 5

| County | District 5 Average | Boone | Dallas | Grundy | Hamilton | Hardin | Jasper | Marshall | Polk | Poweshiek | Story | Tama | Webster |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 202 | 25 | 14 | 16 | 17 | 20 | 12 | 18 | 11 | 10 | 23 | 17 | 19 |
| 2014-2018 avg. corn yield | 199 | 194 | 189 | 205 | 193 | 201 | 206 | 209 | 191 | 207 | 192 | 205 | 196 |
| 2014-2018 avg. bean yield | 57 | 55 | 55 | 61 | 54 | 57 | 59 | 61 | 54 | 56 | 53 | 59 | 55 |
| Avg. row crop CSR2 index | 85 | 87 | 89 | 88 | 86 | 85 | 80 | 82 | 90 | 79 | 87 | 84 | 84 |

## Typical Cash Rent for Corn and Soybeans, \$ per tillable acre

| Overall average | \$231 | \$234 | \$215 | \$264 | \$221 | \$232 | \$227 | \$231 | \$223 | \$225 | \$225 | \$249 | \$227 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$265 | \$256 | \$245 | \$299 | \$249 | \$266 | \$262 | \$267 | \$259 | \$272 | \$259 | \$291 | \$249 |
| Range of responses |  | 200-305 | 200-300 | 250-350 | 235-270 | 240-300 | 240-300 | 230-325 | 215-300 | 235-300 | 200-300 | 230-350 | 190-275 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$233 | \$231 | \$216 | \$262 | \$225 | \$231 | \$226 | \$238 | \$217 | \$226 | \$229 | \$260 | \$231 |
| Range of responses |  | 190-275 | 175-250 | 235-300 | 200-250 | 200-260 | 195-250 | 200-275 | 200-240 | 200-265 | 180-260 | 190-300 | 175-260 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$196 | \$215 | \$184 | \$231 | \$188 | \$199 | \$194 | \$189 | \$193 | \$176 | \$188 | \$196 | \$201 |
| Range of responses |  | 180-250 | 140-200 | 210-270 | 170-200 | 175-225 | 170-220 | 125-230 | 175-225 | 120-225 | 120-220 | 165-250 | 160-240 |

Typical Corn Yield, bu. per acre

| High third | 195 | 190 | 190 | 204 | 190 | 200 | 197 | 200 | 195 | 190 | 187 | 200 | 200 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Middle third | 170 | 170 | 163 | 180 | 170 | 175 | 170 | 175 | 165 | 170 | 165 | 166 | 172 |
| Low third | 136 | 125 | 130 | 134 | 139 | 143 | 150 | 147 | 130 | 130 | 130 | 135 | 137 |

Average Rents per 5-year Average Yield or CSR2

| Rent per bu. of corn yield | \$1.16 | \$1.21 | \$1.14 | \$1.29 | \$1.15 | \$1.15 | \$1.10 | \$1.11 | \$1.17 | \$1.09 | \$1.17 | \$1.21 | \$1.16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rent per bu. of bean yield | \$4.09 | \$4.25 | \$3.91 | \$4.33 | \$4.09 | \$4.07 | \$3.85 | \$3.79 | \$4.13 | \$4.02 | \$4.25 | \$4.22 | \$4.13 |
| Rent per CSR2 index point | \$2.72 | \$2.69 | \$2.42 | \$3.00 | \$2.57 | \$2.73 | \$2.84 | \$2.82 | \$2.48 | \$2.85 | \$2.59 | \$2.96 | \$2.70 |

[^4]
## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 6

| County | District 6 Average | Benton | Cedar | Clinton | lowa | Jackson | Johnson | Jones | Linn | Muscatine | Scott |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 145 | 28 | 25 | 10 | 8 | 9 | 16 | 10 | 17 | 13 | 9 |
| 2014-2018 avg. corn yield | 202 | 201 | 207 | 205 | 206 | 197 | 197 | 199 | 200 | 197 | 208 |
| 2014-2018 avg. bean yield | 58 | 58 | 59 | 59 | 56 | 59 | 56 | 57 | 56 | 59 | 63 |
| Avg. row crop CSR2 index | 81 | 85 | 86 | 74 | 79 | 68 | 83 | 77 | 86 | 82 | 87 |
| Typical Cash Rent for Corn and Soybeans, \$ per tillable acre |  |  |  |  |  |  |  |  |  |  |  |
| Overall average | \$229 | \$236 | \$234 | \$231 | \$200 | \$241 | \$222 | \$231 | \$238 | \$203 | \$251 |
| High quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$269 | \$268 | \$273 | \$275 | \$235 | \$280 | \$261 | \$271 | \$282 | \$249 | \$301 |
| Range of responses |  | 230-310 | 215-330 | 220-315 | 215-275 | 245-310 | 210-300 | 245-325 | 235-320 | 170-315 | 250-350 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$230 | \$235 | \$234 | \$233 | \$198 | \$242 | \$229 | \$225 | \$234 | \$217 | \$251 |
| Range of responses |  | 170-285 | 170-275 | 170-280 | 180-230 | 200-275 | 180-275 | 200-250 | 200-260 | 140-275 | 195-280 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$187 | \$206 | \$194 | \$185 | \$166 | \$202 | \$175 | \$198 | \$197 | \$143 | \$200 |
| Range of responses |  | 135-260 | 135-225 | 145-235 | 130-180 | 150-235 | 115-200 | 190-200 | 175-210 | 90-225 | 160-230 |

Typical Corn Yield, bu. per acre

| High third | 196 | 196 | 200 | 200 | 200 | 200 | 195 | 190 | 192 | 191 | 200 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Middle third | 170 | 170 | 175 | 175 | 170 | 170 | 168 | 165 | 165 | 167 | 170 |
| Low third | 129 | 131 | 150 | 130 | 121 | 120 | 130 | 125 | 120 | 135 | 130 |

## Average Rents per 5-year Average Yield or CSR2

| Rent per bu. of corn yield | \$1.13 | \$1.17 | \$1.13 | \$1.13 | \$0.97 | \$1.22 | \$1.13 | \$1.16 | \$1.19 | \$1.03 | \$1.21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rent per bu. of bean yield | \$3.93 | \$4.07 | \$3.97 | \$3.92 | \$3.57 | \$4.08 | \$3.96 | \$4.05 | \$4.25 | \$3.44 | \$3.98 |
| Rent per CSR2 index point | \$2.85 | \$2.78 | \$2.72 | \$3.12 | \$2.53 | \$3.54 | \$2.67 | \$3.00 | \$2.77 | \$2.48 | \$2.89 |

[^5]
## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 7

| County | District 7 <br> Average | Adair | Adams | Cass | Fremont | Mills | Montgomery | Page | Pottawattamie | Taylor |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 106 | 16 | 8 | 13 | 7 | 9 | 13 | 12 | 21 | 7 |
| 2014-2018 avg. corn yield | 182 | 172 | 176 | 186 | 190 | 188 | 185 | 183 | 195 | 167 |
| 2014-2018 avg. bean yield | 54 | 53 | 52 | 56 | 55 | 56 | 54 | 54 | 57 | 52 |
| Avg. row crop CSR2 index | 78 | 77 | 70 | 79 | 82 | 81 | 78 | 82 | 77 | 75 |

Typical Cash Rent for Corn and Soybeans, \$ per tillable acre

| Overall average | \$207 | \$182 | \$201 | \$211 | \$204 | \$223 | \$209 | \$206 | \$234 | \$196 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High quality third |  |  |  |  |  |  |  |  |  |  |
| Average response | \$239 | \$210 | \$245 | \$237 | \$233 | \$254 | \$237 | \$238 | \$266 | \$234 |
| Range of responses |  | 180-250 | 210-275 | 210-275 | 225-245 | 235-275 | 200-275 | 200-265 | 235-320 | 195-260 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |
| Average response | \$206 | \$183 | \$197 | \$214 | \$200 | \$222 | \$210 | \$205 | \$233 | \$194 |
| Range of responses |  | 170-220 | 170-250 | 185-250 | 180-215 | 210-240 | 180-245 | 185-225 | 200-275 | 165-210 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |
| Average response | \$176 | \$153 | \$163 | \$182 | \$179 | \$193 | \$179 | \$177 | \$201 | \$159 |
| Range of responses |  | 125-190 | 125-200 | 160-200 | 175-190 | 185-200 | 125-205 | 130-205 | 165-250 | 125-185 |

Typical Corn Yield, bu. per acre

| High third | 184 | 175 | 175 | 188 | 200 | 180 | 190 | 180 | 198 | 171 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Middle third | 153 | 141 | 150 | 156 | 165 | 150 | 164 | 146 | 170 | 135 |
| Low third | 116 | 104 | 105 | 124 | 130 | 120 | 122 | 110 | 133 | 95 |

Average Rents per 5-year Average Yield or CSR2

| Rent per bu. of corn yield | $\$ 1.14$ | $\$ 1.06$ | $\$ 1.14$ | $\$ 1.13$ | $\$ 1.07$ | $\$ 1.19$ | $\$ 1.13$ | $\$ 1.13$ | $\$ 1.20$ | $\$ 1.17$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rent per bu. of bean yield | $\$ 3.81$ | $\$ 3.43$ | $\$ 3.87$ | $\$ 3.77$ | $\$ 3.71$ | $\$ 3.98$ | $\$ 3.87$ | $\$ 3.81$ | $\$ 4.11$ | $\$ 3.77$ |  |
| Rent per CSR2 index point | $\$ 2.67$ | $\$ 2.36$ | $\$ 2.87$ | $\$ 2.67$ | $\$ 2.49$ | $\$ 2.75$ | $\$ 2.68$ | $\$ 2.51$ | $\$ 3.04$ | $\$ 2.61$ |  |

[^6]
## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 8

| County | District 8 <br> Average | Appanoose \& Monroe | Clarke | Decatur | Lucas | Madison | Marion | Ringgold | Union | Warren | Wayne |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 75 | 5 | 7 | 8 | 5 | 13 | 9 | 8 | 5 | 8 | 7 |
| 2014-2018 avg. corn yield | 169 | 172 | 160 | 170 | 161 | 173 | 185 | 163 | 166 | 174 | 169 |
| 2014-2018 avg. bean yield | 49 | 51 | 46 | 48 | 47 | 52 | 54 | 48 | 49 | 51 | 49 |
| Avg. row crop CSR2 index | 76 | 74 | 73 | 73 | 76 | 85 | 79 | 68 | 83 | 84 | 67 |

Typical Cash Rent for Corn and Soybeans, \$ per tillable acre

| Overall average | \$174 | \$176 | \$137 | \$142 | \$160 | \$197 | \$179 | \$185 | \$206 | \$190 | \$166 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$209 | \$206 | \$173 | \$165 | \$190 | \$236 | \$221 | \$238 | \$239 | \$221 | \$198 |
| Range of responses |  | 180-260 | 145-200 | 140-205 | 175-200 | 200-280 | 180-250 | 225-250 | 200-265 | 195-250 | 170-215 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$173 | \$175 | \$146 | \$146 | \$158 | \$195 | \$180 | \$180 | \$208 | \$186 | \$161 |
| Range of responses |  | 160-190 | 100-185 | 110-180 | 150-180 | 170-225 | 150-205 | 140-225 | 175-240 | 150-225 | 120-180 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$140 | \$147 | \$93 | \$117 | \$131 | \$160 | \$137 | \$138 | \$171 | \$163 | \$141 |
| Range of responses |  | 140-150 | 90-95 | 80-160 | 120-160 | 135-190 | 130-150 | 115-175 | 145-200 | 130-200 | 100-165 |

Typical Corn Yield, bu. per acre

| High third | 165 | 155 | 160 | 170 | 160 | 176 | 185 | 150 | 160 | 175 | 156 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Middle third | 131 | 113 | 120 | 130 | 125 | 150 | 157 | 115 | 127 | 150 | 120 |
| Low third | 84 | 53 | 60 | 90 | 90 | 100 | 117 | 71 | 99 | 100 | 58 |


| Average Rents per 5-year Average Yield or CSR2 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rent per bu. of corn yield | \$1.03 | \$1.02 | \$0.86 | \$0.84 | \$0.99 | \$1.14 | \$0.97 | \$1.13 | \$1.24 | \$1.09 | \$0.98 |
| Rent per bu. of bean yield | \$3.51 | \$3.45 | \$2.98 | \$2.96 | \$3.40 | \$3.79 | \$3.31 | \$3.85 | \$4.20 | \$3.73 | \$3.39 |
| Rent per CSR2 index point | \$2.28 | \$2.38 | \$1.88 | \$1.95 | \$2.11 | \$2.32 | \$2.27 | \$2.72 | \$2.48 | \$2.26 | \$2.48 |

[^7]
## 2019 CASH RENTAL SURVEY FOR CROP REPORTING DISTRICT 9

| County | District 9 Average | Davis \& Jefferson | Des Moines | Henry | Keokuk | Lee | Louisa | Mahaska | Van Buren | Wapello | Wash ington |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 76 | 8 | 6 | 11 | 6 | 10 | 9 | 6 | 6 | 8 | 6 |
| 2014-2018 avg. corn yield | 188 | 171 | 196 | 192 | 193 | 184 | 197 | 194 | 170 | 176 | 206 |
| 2014-2018 avg. bean yield | 55 | 50 | 59 | 59 | 55 | 56 | 57 | 56 | 49 | 52 | 59 |
| Avg. row crop CSR2 index | 79 | 76 | 85 | 81 | 80 | 77 | 80 | 79 | 75 | 80 | 82 |

Typical Cash Rent for Corn and Soybeans, \$ per tillable acre

| Overall average | \$210 | \$186 | \$211 | \$228 | \$215 | \$214 | \$231 | \$198 | \$171 | \$202 | \$240 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$255 | \$240 | \$255 | \$274 | \$258 | \$269 | \$288 | \$243 | \$206 | \$243 | \$280 |
| Range of responses |  | 175-275 | 190-300 | 240-295 | 225-290 | 190-330 | 260-320 | 190-300 | 175-250 | 185-280 | 250-310 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$208 | \$184 | \$211 | \$229 | \$214 | \$208 | \$226 | \$201 | \$166 | \$206 | \$239 |
| Range of responses |  | 110-205 | 160-230 | 200-265 | 200-235 | 125-260 | 200-250 | 170-250 | 125-200 | 140-260 | 225-250 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |  |
| Average response | \$165 | \$134 | \$168 | \$182 | \$174 | \$164 | \$180 | \$149 | \$141 | \$157 | \$201 |
| Range of responses |  | 80-170 | 130-185 | 165-210 | 160-195 | 110-190 | 170-200 | 125-160 | 80-180 | 90-200 | 190-220 |

Typical Corn Yield, bu. per acre

| High third | 189 | 174 | 200 | 190 | 200 | 175 | 198 | 197 | 180 | 180 | 200 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Middle third | 151 | 127 | 160 | 150 | 160 | 131 | 170 | 160 | 140 | 140 | 173 |
| Low third | 108 | 82 | 130 | 106 | 118 | 80 | 135 | 131 | 85 | 95 | 120 |

Average Rents per 5-year Average Yield or CSR2

| Rent per bu. of corn yield | $\$ 1.11$ | $\$ 1.09$ | $\$ 1.08$ | $\$ 1.19$ | $\$ 1.11$ | $\$ 1.16$ | $\$ 1.17$ | $\$ 1.02$ | $\$ 1.01$ | $\$ 1.15$ | $\$ 1.17$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rent per bu. of bean yield | $\$ 3.79$ | $\$ 3.72$ | $\$ 3.58$ | $\$ 3.86$ | $\$ 3.91$ | $\$ 3.82$ | $\$ 4.05$ | $\$ 3.54$ | $\$ 3.49$ | $\$ 3.88$ | $\$ 4.07$ |  |
| Rent per CSR2 index point | $\$ 2.63$ | $\$ 2.45$ | $\$ 2.48$ | $\$ 2.81$ | $\$ 2.69$ | $\$ 2.78$ | $\$ 2.89$ | $\$ 2.51$ | $\$ 2.28$ | $\$ 2.53$ | $\$ 2.93$ |  |

[^8]
## 2019 CASH RENTAL SURVEY SUMMARY BY CROP REPORTING DISTRICT

| District | State Average | Northwest District 1 Average | North Central District 2 Average | Northeast District 3 Average | West Central District 4 Average | Central District 5 Average | East Central District 6 Average | Southwest District 7 Average | South Central District 8 Average | Southeast District 9 Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of responses ${ }^{1 /}$ | 1,262 | 192 | 190 | 109 | 167 | 202 | 145 | 106 | 75 | 76 |
| 2014-2018 avg. corn yield | 194 | 194 | 192 | 197 | 196 | 199 | 202 | 182 | 169 | 188 |
| 2014-2018 avg. bean yield | 56 | 58 | 56 | 56 | 57 | 57 | 58 | 54 | 49 | 55 |
| Avg. row crop CSR2 index | 81 | 87 | 83 | 80 | 78 | 85 | 81 | 78 | 76 | 79 |
| Typical Cash Rent for Corn and Soybeans, \$ per tillable acre |  |  |  |  |  |  |  |  |  |  |
| Overall average | \$219 | \$231 | \$219 | \$237 | \$235 | \$231 | \$229 | \$207 | \$174 | \$210 |
| High quality third |  |  |  |  |  |  |  |  |  |  |
| Average response | \$255 | \$268 | \$249 | \$278 | \$267 | \$265 | \$269 | \$239 | \$209 | \$255 |
| Medium quality third |  |  |  |  |  |  |  |  |  |  |
| Average response | \$219 | \$230 | \$220 | \$237 | \$236 | \$233 | \$230 | \$206 | \$173 | \$208 |
| Low quality third |  |  |  |  |  |  |  |  |  |  |
| Average response | \$183 | \$195 | \$188 | \$197 | \$203 | \$196 | \$187 | \$176 | \$140 | \$165 |
| Typical Corn Yield, bu. per acre |  |  |  |  |  |  |  |  |  |  |
| High third | 191 | 199 | 196 | 198 | 195 | 195 | 196 | 184 | 165 | 189 |
| Middle third | 163 | 177 | 171 | 172 | 170 | 170 | 170 | 153 | 131 | 151 |
| Low third | 125 | 150 | 136 | 134 | 132 | 136 | 129 | 116 | 84 | 108 |
| Average Rents per 5-year Average Yield or CSR2 |  |  |  |  |  |  |  |  |  |  |
| Rent per bu. of corn yield | \$1.14 | \$1.19 | \$1.14 | \$1.21 | \$1.20 | \$1.16 | \$1.13 | \$1.14 | \$1.03 | \$1.11 |
| Rent per bu. of bean yield | \$3.93 | \$3.97 | \$3.95 | \$4.22 | \$4.10 | \$4.09 | \$3.93 | \$3.81 | \$3.51 | \$3.79 |
| Rent per CSR2 index point | \$2.72 | \$2.65 | \$2.63 | \$2.99 | \$3.02 | \$2.72 | \$2.85 | \$2.67 | \$2.28 | \$2.63 |
| Typical Cash Rent for Oats, Hay, and Pasture, \$ per acre ${ }^{\text {2/ }}$ |  |  |  |  |  |  |  |  |  |  |
| Alfalfa hay, established | \$160 | \$160 | \$180 | \$202 | \$189 | \$201 | \$180 | \$103 | \$94 | \$128 |
| Grass hay, established | \$119 | \$98 | \$156 | \$149 | \$153 | \$130 | \$141 | \$85 | \$66 | \$94 |
| Oats | \$134 |  | \$175 | \$194 |  |  | \$127 | \$107 | \$79 | \$119 |
| Improved perm. pasture | \$75 | \$66 | \$62 | \$85 | \$97 | \$73 | \$72 | \$84 | \$69 | \$63 |
| Unimproved perm. pasture | \$51 | \$47 | \$41 | \$58 | \$66 | \$45 | \$51 | \$63 | \$45 | \$46 |
| Pasture, \$/AUM | \$17 |  | \$10 | \$10 |  | \$13 | \$25 | \$29 | \$16 |  |
| Cornstalk grazing | \$11 | \$13 |  |  | \$10 | \$18 | \$9 | \$7 | \$10 |  |
| Hunting rights | \$21 |  |  | \$19 | \$42 | \$22 | \$21 | \$15 | \$15 | \$15 |

[^9]
[^0]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^1]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^2]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^3]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^4]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^5]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^6]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^7]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^8]:    ${ }^{1 /}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

[^9]:    ${ }^{1}$ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.
    ${ }^{2}$ No values are reported if fewer than five responses were received.

