Agriculture and Natural Resources Extension
Professional Development

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ANR Extension Fee Generation

FY01 FY02 FY03 FY04 FY05 FY06 FY07 FY08 FY09

Receipts
Expenses

$0 $500,000 $1,000,000 $1,500,000 $2,000,000 $2,500,000 $3,000,000 $3,500,000 $4,000,000 $4,500,000
A Model for Effective Engagement: Relationships between Educational Approaches and Subject Matter Content

High

Technology Transfer
(providing information and solutions)

Service
(providing answers)

Outcome-based Learning
(knowledge gained, long term behavior change, new standard established)

Facilitation
(helping clients process information)

Low

Low

High
Today’s Discussion Topics

• Lessons Learned during ISU Extension 2009 Restructuring
• Who are our clients
• ANR Extension strengths and capacities for program delivery
• Role of an ANR Extension Educator