Federal, state, and local governments purchase more than $200 billion worth of goods and services each year to keep their organizations running. Come learn how to get the attention of government buyers, as well as how to connect with business resources and contractors looking for subcontractors and suppliers to add to their teams.

Who Should Attend
Any Iowa business leader with an interest in gaining a better understanding of how to do business in the government sector

Discover
• How to break into this purchasing powerhouse to retain, expand, and grow your business
• Key elements of capturing business; network with government agencies, prime contractors, and other business resources, including
  • Alliant Energy
  • City of Cedar Rapids
  • Department of Administrative Services
  • Department of Transportation
  • Iowa State University
  • Rockwell Collins
  • SCORE
  • Small Business Administration
  • Small Business Development Center
  • Targeted Small Business Program
  • U.S. Federal Government
  • Van Meter

Why Attend
• Key state and federal prime contractors interested in adding well-qualified suppliers and subcontractors to their team will be in attendance.
• Find out about upcoming procurement opportunities throughout the state.
• Network with key contracting personnel and buyers.

Space is limited. Preregistration is required.

DATE:
Thursday, September 17, 2015
TIME:
9:00 a.m.–Noon
Registration, networking, and continental breakfast from 8:00 to 9:00 a.m.
LOCATION:
The Hotel at Kirkwood Center
7725 Kirkwood Boulevard SW
Cedar Rapids, Iowa
KEYNOTE SPEAKER:
Dennis Clark, Founder/President, Clark and Associates Prosthetics and Orthotics
PRESENTER:
Vern Gebhart, Vice President, Business and Infrastructure Technology, Alliant Energy
FEE:
No cost. This event is provided at no charge to Iowa businesses, but preregistration is required because of limited seating.

Alliant Energy and KBR are hosting a small business outreach luncheon immediately following the Corridor Procurement Conference.

FOR MORE INFORMATION:
Julie Fagle
319-310-8612
jafagle@iastate.edu

REGISTRATION:
Register online at www.extension.iastate.edu/registration/events/ciras/corridor or call 515-294-6222.