

HOW WILL YOU FIT  
INTO THE **FAMILY**  
**FARM**  
BUSINESS?

MAKE a PLAN



IOWA STATE UNIVERSITY  
Extension and Outreach



## **AGLINK:** a four day program to help students and their families make the transition to a multiple generation farm business

Ag Link provides the setting, instructors, and resource packet to stimulate conversations your family should have when considering a multiple generation farm business.

Learn from Ag Link facilitators and speakers in a large group setting as they prepare you to have planning conversations and explain estate, farm business and strategic business plans. Learn from other students and their family members in small groups. Learn from family members in family group sessions.

Plan your entry into the farm business at

## **AGLINK**

**JANUARY 6-7 and**

**FEBRUARY 3-4, 2012 | GATEWAY HOTEL and CONFERENCE CENTER**

### **SPEAKERS**

Iowa State University and ISU Extension specialists in farm and resource management, legal and retirement issues. See speaker list and other conference details at [www.extension.iastate.edu/bfc/Aglink/detailsames.html](http://www.extension.iastate.edu/bfc/Aglink/detailsames.html)

### **COST**

\$275 for up to 4 participants, \$50 for each additional participant. Registration includes lunch for all four days and a Farm Savvy binder of worksheets, exercises and articles (an \$85 value).

### **REGISTER**

Online at [www.ucs.iastate.edu/mnet/aglink/quickregister.html](http://www.ucs.iastate.edu/mnet/aglink/quickregister.html)

OR use the form in this brochure.

**Registration must be completed by December 28, 2011.**

### **ROOM RESERVATIONS**

Can be made at Gateway Hotel and Conference Center.

Call (800) FOR-AMES to make a reservation. There is not a room block.

**CREDITS** (2) College credits are available to students attending Ag Link as **Economics 490**. To enroll, contact Mike Duffy at (515) 294-6160.

**AGLINK CONTACTS** Beginning Farmer Center (877) 232-1999

John Baker: [jrbaker@iastate.edu](mailto:jrbaker@iastate.edu) or Dave Baker: [baker@iastate.edu](mailto:baker@iastate.edu)

Iowa State University Extension and Outreach programs are available to all without regard to race, color, age, religion, national origin, sexual orientation, gender identity, genetic information, sex, marital status, disability, or status as a U.S. veteran. Inquiries can be directed to the Director of Equal Opportunity and Compliance, 3280 Beardshear Hall, (515) 294-7612.

# Beginning Farmer Center

## **AGLINK AGENDA**

**FRIDAY JANUARY 6, 2012**

**8:30a - 5:00p**

- What are we trying to find out?
- What did you say?
- Wants, needs, expectations, fears
- Retirement planning
- Financing retirement
- Can't we all just get along?

**SATURDAY JANUARY 7, 2012**

**8:30a - 3:00p**

- The most important things in my life are...
- Years from now we will...
- Owner and successor panel
- What are we doing?
- Setting the guideposts

**FRIDAY FEBRUARY 3, 2012**

**8:30p - 5:00p**

- What was that you said?
- Agricultural outlook
- Strategic business planning
- Transfer planning
- Estate planning

**SATURDAY FEBRUARY 4, 2012**

**8:30a - 3:00p**

- Knowing the numbers
- Reviewing the process
- The Critical Path process

## REGISTRATION—**AGLINK**

### **PARTICIPANT 1**

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

STATE/ZIP \_\_\_\_\_

COUNTRY \_\_\_\_\_

DAYTIME PHONE \_\_\_\_\_

Generation  1st  2nd  3rd

ISU student?  YES  NO

### **PARTICIPANT 2**

NAME \_\_\_\_\_

Generation  1st  2nd  3rd

ISU student?  YES  NO

### **PARTICIPANT 3**

NAME \_\_\_\_\_

Generation  1st  2nd  3rd

ISU student?  YES  NO

### **PARTICIPANT 4**

NAME \_\_\_\_\_

Generation  1st  2nd  3rd

ISU student?  YES  NO

### **ADDITIONAL PARTICIPANTS**

NAMES \_\_\_\_\_

\_\_\_\_\_

check  money order  credit card

Card name \_\_\_\_\_

Type of card \_\_\_\_\_

Card # \_\_\_\_\_

Expiration date \_\_\_\_\_

### **Mail registration and payment to:**

Iowa State University Registration Services  
117 Printing | Ames, Iowa 50011

**FAX** (515) 294-6223