Ag Decision Maker extension.iastate.edu/agdm

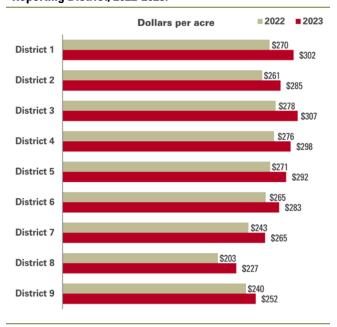
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The cash rental rate information presented in this publication is from a survey of farmers, landowners, agricultural lenders, and professional farm managers. They supplied information based on their best judgments about typical cash rental rates for high, medium, and low quality cropland in their counties, as well as for land devoted to production of hay, oats, and pasture. The survey does not ask about rents for individual farms. The rental rates summarized in this publication do not include the value of any buildings or storage structures, manure application contracts, or seed production contracts. Oats, hay, and pasture rents are only available at the district level.

The cooperation and assistance of the landowners, farmers, and agribusiness people who responded to this survey are greatly appreciated. The distribution of the 1,306 usable responses was 42% from farm operators, 37% from landowners, 9% from professional farm managers and realtors, 7% from agricultural lenders, and 5% from other professions and respondents who chose not to report their status. Respondents indicated being familiar with 1.4 million cash rented acres across the state.

Additional survey information about cash rental rates by county is available from the <u>USDA National Agricultural Statistics Service (NASS)</u>, www.nass.usda.gov/Statistics_by_State/Iowa/Publications/County_Estimates/index.php.

Figure 1. Comparison of Average Cash Rent by Crop Reporting District, 2022-2023.



Determining Cash Rents

This summary can be used as a reference point for determining an appropriate cash rental rate for a particular farm. The following may justify a higher or lower than average rent in specific cases:

- Small size or unusual shape of fields
- Terraces or creeks that affect the time it takes to plant and harvest crops
- Difficult or restricted access to fields
- High or low fertility levels or pH index
- Existence of contracts for growing seed or specialty grains, or manure application
- Above-average local grain prices due to proximity to biofuel plants or feed mills
- USDA program variables, such as crop bases and assigned yields
- Longevity of the lease
- Other services performed by the tenant

Resources for further details on rental agreements can be found on the <u>Ag Decision Maker Leasing</u> page, located under <u>Whole Farm, Leasing</u>, www.extension.iastate.edu/agdm/wdleasing.html.

- Computing a Cropland Cash Rental Rate, store.extension.iastate.edu/product/1818
- <u>Computing a Pasture Rental Rate</u>, www.extension. iastate.edu/agdm/wholefarm/pdf/c2-23.pdf
- Flexible Farm Lease Agreements, store.extension.iastate.edu/product/1794
- <u>Historical County Cropland Rental Rates</u>, www. extension.iastate.edu/agdm/wholefarm/pdf/c2-11.pdf

Definitions

Number of responses—number of individuals who reported typical rental rates for each county.

2018-2022 average yields—based on available farm level data collected by USDA National Agricultural Statistics Service (NASS) for each county.

Average row crop CSR2 index—average corn suitability rating 2 (CSR2) for the highest rated soils in each county, up to 110% of the number of acres planted to corn and soybeans in that county. Note: CSR2 values, updated in 2020, are based on the USDA NRCS <u>Web Soil Survey</u>, https://websoilsurvey.sc.egov.usda.gov.

High, medium, and low quality third land—quality of land planted to corn and soybeans, using typical corn and soybean yields collected by USDA NASS as a reference for land quality within the county.

FM 1851 Revised May 2023



Typical corn and soybean yields—average yields for the high third, medium third, and low third productivity farms in each county, special tabulation by USDA NASS, 2018-2022.

Average rents per five-year average yield or CSR2-

overall average rent for corn and soybean land in each county, divided by the five-year average corn yield, the five-year average soybean yield, and the average row crop CSR2 index value for each county.

High-productivity pasture—pasture with adequate fence and water that can stock a cow in 2.5 or fewer acres.

Low-productivity pasture—pasture with adequate fence and water that needs more than 2.5 acres to stock a cow.

Pasture, \$/Animal Unit Month (AUM)—rent charged per animal unit month. One AUM is equal to one beef cow or its equivalent grazing for one month.

2019-2023 Overall Average of Typical Cash Rents for Corn and Soybean Acres by Iowa Crop Reporting District (dollars per tillable acre).

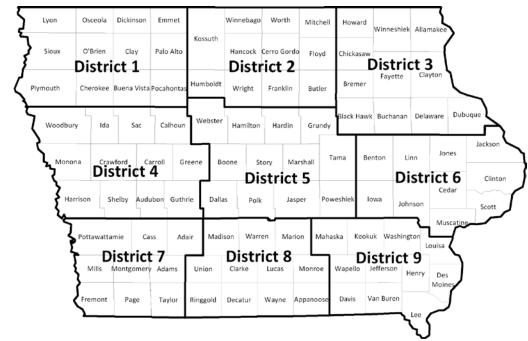
| | 2019 | 2020 | 2021 | 2022 | 2023 |
|------------|-------|-------|-------|-------|-------|
| District 1 | \$231 | \$239 | \$242 | \$270 | \$302 |
| District 2 | 219 | 225 | 238 | 261 | 285 |
| District 3 | 237 | 248 | 253 | 278 | 307 |
| District 4 | 235 | 237 | 247 | 276 | 298 |
| District 5 | 231 | 232 | 245 | 271 | 292 |
| District 6 | 229 | 232 | 243 | 265 | 283 |
| District 7 | 207 | 203 | 214 | 243 | 265 |
| District 8 | 174 | 176 | 188 | 203 | 227 |
| District 9 | 210 | 205 | 221 | 240 | 252 |
| State | \$219 | \$222 | \$232 | \$256 | \$279 |

Cornstalk grazing-

includes grazing of cornstalks in fall or winter, but not mechanical harvesting.

Hunting rights-

rent charged to allow hunting on land, per year.



Prepared by Alejandro Plastina, extension economist; Ann Johanns, extension program specialist; Ayah Gleisner, Jacob Severn, Savanna Wuebker, Roger Castillo Ramos, Kalpes Bhandari, Madhav Dhimal, undergraduate research assistants Farm Management Field Specialists www.extension.iastate.edu/ag/farm-management www.extension.iastate.edu/agdm store.extension.iastate.edu

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| County | | District 1 Average | Buena Vista | Cherokee | Clay | Dickinson | Emmet | Lyon | O'Brien | Osceola | Palo Alto | Plymouth | Pocahontas | Sioux |
|-------------------------------------|---------------------------|-----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---|
| Number of re | esponses ^{1/} | 211 | 15 | 23 | 20 | 9 | 9 | 10 | 17 | 11 | 20 | 37 | 21 | 19 |
| 2018 - 2022 a corn yield | verage | 193 | 194 | 202 | 181 | 179 | 185 | 197 | 204 | 191 | 185 | 199 | 194 | 205 |
| 2018 - 2022 a soybean yiel | | 58 | 58 | 60 | 55 | 54 | 56 | 60 | 61 | 57 | 56 | 55 | 56 | 65 |
| Average row CSR2 index | crop | 85 | 86 | 90 | 86 | 87 | 81 | 80 | 94 | 86 | 82 | 82 | 82 | 88 |
| Typical Cas | h Rent for Cor | n and Soy | beans, \$ | per tillab | le acre | | | | | | | | | |
| Overall avera | age | \$302 | \$302 | \$337 | \$277 | \$272 | \$268 | \$336 | \$324 | \$299 | \$283 | \$298 | \$293 | \$333 |
| High quality Average re Range of re | sponse | \$354 | \$355 280-450 | \$417 335-600 | \$331 250-450 | \$313 280-350 | \$328 250-435 | \$387 350-425 | \$368 300-425 | \$349 300-405 | \$332 285-415 | \$345 240-550 | \$336 275-440 | \$382 300-500 |
| Medium qu | ality third | | | | | | | | | | | | | *************************************** |
| Average re Range of re | • | \$300 | \$287 200-375 | \$325 250-400 | \$268 200-350 | \$277 240-300 | \$261 225-330 | \$343 325-385 | \$329 270-395 | \$303 275-350 | \$277 250-300 | \$294 220-375 | \$295 250-350 | \$339 275-450 |
| Low quality | third | | | | | | | | | | | | | |
| Average re | • | \$252 | \$265 | \$270 | \$231 | \$227 | \$215 | \$277 | \$276 | \$246 | \$239 | \$254 | \$249 | \$278 |
| Range of re | esponses | | 190-340 | 200-325 | 175-280 | 210-250 | 170-250 | 225-360 | 195-360 | 225-275 | 150-275 | 190-350 | 200-285 | 200-390 |
| Typical Yiel | d, bushels per | acre, USE | DA NASS | Special T | abulatio | n 2018-20 | 22 | | | | | | | |
| | High third | 215 | 216 | 226 | 210 | 194 | 202 | 221 | 225 | 208 | 201 | 219 | 219 | 237 |
| Corn | Middle third | 191 | 194 | 204 | 181 | 179 | 184 | 194 | 203 | 191 | 177 | 187 | 191 | 206 |
| | Low third | 168 | 173 | 179 | 154 | 156 | 167 | 178 | 182 | 166 | 141 | 166 | 172 | 184 |
| 0 | High third | 64 | 63 | 65 | 62 | 59 | 61 | 68 | 66 | 62 | 61 | 62 | 63 | 73 |
| Soybeans | Middle third Low third | 57 49 | 56 46 | 57 52 | 53 44 | 54 47 | 54 46 | 60 53 | 59 54 | 58 49 | 54 46 | 52 45 | 55 49 | 67 58 |
| Averes De | nts per Five-ye | | vo Violal a | CCD2 a | alaulata | boood ou | a averell | | and saw | ntu data | | 1 | 1 | |
| Rent per bus | • | \$1.56 | \$1.56 | \$1.67 | \$1.53 | \$1.52 | \$1.45 | \$1.71 | \$1.59 | \$1.57 | \$1.53 | \$1.50 | \$1.51 | \$1.62 |
| Rent per bus soybean yield | | \$5.22 | \$5.21 | \$5.62 | \$5.04 | \$5.04 | \$4.79 | \$5.60 | \$5.31 | \$5.25 | \$5.05 | \$5.42 | \$5.23 | \$5.12 |
| Rent per CSR | R2 index point | \$3.54 | \$3.51 | \$3.74 | \$3.22 | \$3.13 | \$3.31 | \$4.20 | \$3.45 | \$3.48 | \$3.45 | \$3.63 | \$3.57 | \$3.78 |

¹ Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms. Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

| 0 | | District 2 | D41 | Cerro | F11 | F | | 11 | W | BA:4 - L - II | VAC | ىلەر - داما | VA/-:: l-4 |
|-------------------------------|--------------------|-------------|------------|-------------|-------------|---|---|-----------|---|---------------|-----------|-------------|------------|
| County | 4/ | Average | Butler | Gordo | Floyd | Franklin | Hancock | Humboldt | Kossuth | | Winnebago | Worth | Wright |
| Number of re | | 208 | 13 | 23 | 11 | 33 | 21 | 15 | 21 | 13 | 18 | 13 | 27 |
| 2018 - 2022 a corn yield | J | 198 | 206 | 195 | 197 | 201 | 198 | 190 | 192 | 202 | 200 | 202 | 193 |
| 2018 - 2022 a soybean yiel | | 57 | 58 | 57 | 55 | 58 | 58 | 57 | 58 | 58 | 59 | 57 | 57 |
| Average row CSR2 index | crop | 79 | 80 | 79 | 83 | 81 | 76 | 81 | 79 | 83 | 74 | 77 | 79 |
| Typical Cas | h Rent for Cor | n and Soyk | eans, \$ p | er tillable | acre | | | | | | | | |
| Overall avera | age | \$285 | \$298 | \$292 | \$256 | \$296 | \$269 | \$302 | \$287 | \$291 | \$282 | \$257 | \$302 |
| High quality | y third | | | | | *************************************** | *************************************** | | *************************************** | | | | |
| Average re | esponse | \$330 | \$343 | \$340 | \$300 | \$334 | \$318 | \$349 | \$324 | \$340 | \$333 | \$298 | \$354 |
| Range of re | esponses | | 240-420 | 255-400 | 250-400 | 270-450 | 260-395 | 300-405 | 275-450 | 285-390 | 275-395 | 235-390 | 300-450 |
| Medium qu | ality third | | | | | | | | | | | | |
| Average re | esponse | \$285 | \$313 | \$291 | \$250 | \$301 | \$268 | \$297 | \$292 | \$289 | \$277 | \$254 | \$303 |
| Range of re | Range of responses | | 220-365 | 230-350 | 200-300 | 230-390 | 200-345 | 220-340 | 240-375 | 245-350 | 230-330 | 190-350 | 250-375 |
| Low quality | / third | | | | | | | | | | | | |
| Average re | esponse | \$239 | \$238 | \$243 | \$218 | \$254 | \$221 | \$260 | \$244 | \$242 | \$237 | \$220 | \$251 |
| Range of re | esponses | | 175-300 | 190-310 | 170-250 | 200-350 | 180-270 | 200-300 | 200-310 | 200-300 | 160-280 | 150-310 | 200-310 |
| Typical Yiel | d, bushels per | acre, USD | A NASS S | pecial Tab | oulation 20 | 018-2022 | | | | | | | |
| | High third | 216 | 223 | 214 | 213 | 226 | 211 | 219 | 203 | 224 | 217 | 218 | 211 |
| Corn | Middle third | 196 | 187 | 191 | 193 | 208 | 195 | 201 | 194 | 199 | 198 | 198 | 193 |
| | Low third | 171 | 165 | 173 | 164 | 178 | 173 | 175 | 155 | 172 | 181 | 174 | 173 |
| | High third | 63 | 62 | 63 | 63 | 64 | 63 | 62 | 63 | 63 | 64 | 60 | 61 |
| Soybeans | Middle third | 57 | 56 | 57 | 53 | 57 | 58 | 56 | 59 | 58 | 59 | 53 | 57 |
| | Low third | 49 | 49 | 52 | 46 | 51 | 52 | 48 | 44 | 51 | 54 | 47 | 49 |
| Average Re | ents per Five-ye | ear Average | e Yield or | CSR2, cal | culated ba | sed on ov | erall aver | age and c | ounty dat | a | | | |
| Rent per bus corn yield | | \$1.44 | \$1.45 | \$1.50 | \$1.30 | \$1.47 | \$1.36 | \$1.59 | \$1.49 | \$1.44 | \$1.41 | \$1.27 | \$1.56 |
| Rent per bus soybean yiel | d | \$4.96 | \$5.14 | \$5.12 | \$4.65 | \$5.10 | \$4.64 | \$5.30 | \$4.95 | \$5.02 | \$4.78 | \$4.51 | \$5.30 |
| Rent per CSF | R2 index point | \$3.59 | \$3.73 | \$3.70 | \$3.08 | \$3.65 | \$3.54 | \$3.73 | \$3.63 | \$3.51 | \$3.81 | \$3.34 | \$3.82 |

¹Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

| County | | District 3 Average | Allamakee and Winneshiek | Black Hawk | Bremer | Buchanan | Chickasaw | Clayton | Delaware | Dubuque | Fayette | Howard |
|---|---|--------------------|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Number of re | esponses ^{1/} | 109 | 10 | 13 | 10 | 11 | 18 | 8 | 9 | 6 | 7 | 17 |
| 2018 - 2022 a corn yield | verage | 203 | 198 | 195 | 205 | 207 | 203 | 200 | 214 | 213 | 199 | 199 |
| 2018 - 2022 a soybean yiel | | 60 | 58 | 58 | 60 | 60 | 57 | 60 | 65 | 65 | 59 | 56 |
| Average row CSR2 index | crop | 79 | 76 | 86 | 84 | 83 | 83 | 68 | 77 | 69 | 81 | 83 |
| Typical Cas | h Rent for Corr | and Soyb | eans, \$ per till | able acre | | | | | | | | |
| Overall avera | age | \$307 | \$302 | \$307 | \$325 | \$285 | \$294 | \$314 | \$339 | \$338 | \$297 | \$271 |
| High quality Average re Range of re | sponse | \$371 | \$346 300-415 | \$384 300-450 | \$377 325-425 | \$345 250-450 | \$350 280-440 | \$413 350-450 | \$404 350-450 | \$438 330-650 | \$338 280-410 | \$313 250-375 |
| Medium qu Average re Range of re | sponse | \$304 | \$311 300-350 | \$290 230-350 | \$323 300-400 | \$281 220-375 | \$288 220-345 | \$294 250-325 | \$346 300-375 | \$335 280-380 | \$291 260-350 | \$280 225-350 |
| Low quality | | | | | 000 100 | | | 200 020 | 000 070 | | 200 000 | |
| Average re | sponse | \$247 | \$248 195-300 | \$246 200-300 | \$277 200-350 | \$230 170-310 | \$244 190-300 | \$235 180-250 | \$268 200-300 | \$240 200-285 | \$263 240-300 | \$221 150-300 |
| Typical Yiel | d, bushels per | acre, USDA | NASS Specia | ıl Tabulati | ion 2018-2 | 022 | | | | | | |
| Corn | High third Middle third Low third | 223 202 175 | 213 191 169 | 226 192 169 | 235 215 183 | 224 205 169 | 219 197 180 | 219 193 160 | 226 215 190 | 239 213 183 | 216 199 180 | 213 196 171 |
| Soybeans | High third Middle third Low third | 67 60 51 | 65 57 54 | 65 58 49 | 71 62 49 | 66 59 47 | 62 56 46 | 70 62 48 | 73 66 56 | 73 65 56 | 67 60 52 | 60 54 49 |
| Averege De | | | | | | 1 | | | | | 02 | 40 |
| Rent per bus corn yield | nts per Five-ye hel of | \$1.51 | \$1.53 | \$1.57 | \$1.59 | \$1.38 | \$1.45 | \$1.57 | \$1.58 | \$1.59 | \$1.49 | \$1.36 |
| Rent per bus soybean yiel | | \$5.13 | \$5.21 | \$5.29 | \$5.42 | \$4.75 | \$5.16 | \$5.23 | \$5.22 | \$5.20 | \$5.03 | \$4.84 |
| Rent per CSF | R2 index point | \$3.92 | \$3.97 | \$3.57 | \$3.87 | \$3.43 | \$3.54 | \$4.62 | \$4.40 | \$4.90 | \$3.67 | \$3.27 |

¹ Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms. Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

| County | | District 4 Average | Audubon | Calhoun | Carroll | Crawford | Greene | Guthrie | Harrison | lda | Monona | Sac | Shelby | Woodbury |
|-------------------------------|------------------------|--------------------|-------------|------------|-----------|------------|-----------|---------|----------|---------|---------|---------|---------|----------|
| Number of re | esponses ^{1/} | 148 | 10 | 22 | 13 | 14 | 12 | 12 | 12 | 7 | 8 | 12 | 13 | 13 |
| 2018 - 2022 a corn yield | | 198 | 196 | 194 | 199 | 213 | 195 | 191 | 176 | 215 | 186 | 208 | 201 | 207 |
| 2018 - 2022 a soybean yiel | | 57 | 57 | 56 | 59 | 61 | 56 | 53 | 52 | 62 | 56 | 57 | 57 | 57 |
| Average row CSR2 index | crop | 78 | 77 | 84 | 80 | 73 | 82 | 83 | 73 | 81 | 71 | 86 | 72 | 73 |
| Typical Cas | h Rent for Cor | n and Soyl | beans, \$ p | er tillabl | e acre | | | | | | | | | |
| Overall avera | age | \$298 | \$290 | \$303 | \$296 | \$308 | \$275 | \$268 | \$321 | \$334 | \$302 | \$299 | \$290 | \$289 |
| High quality | y third | | | | | | | | | | | | | |
| Average re | esponse | \$346 | \$333 | \$353 | \$349 | \$369 | \$316 | \$316 | \$362 | \$385 | \$366 | \$340 | \$335 | \$331 |
| Range of r | esponses | | 275-425 | 255-400 | 295-400 | 325-425 | 285-350 | 280-400 | 325-400 | 340-450 | 320-425 | 290-410 | 275-450 | 250-510 |
| Medium qu | ality third | | | | | | | | | | | | | |
| Average re | sponse | \$297 | \$292 | \$293 | \$296 | \$294 | \$272 | \$272 | \$325 | \$335 | \$303 | \$297 | \$291 | \$294 |
| Range of r | | | 250-380 | 230-370 | 265-325 | 270-325 | 250-310 | 240-350 | 300-375 | 280-400 | 265-350 | 265-350 | 250-375 | 225-375 |
| Low quality | | | | | | | | | | | | | | |
| Average re | • | \$251 | \$245 | \$264 | \$243 | \$262 | \$237 | \$216 | \$277 | \$283 | \$238 | \$258 | \$244 | \$243 |
| Range of r | esponses | | 200-350 | 200-340 | 190-300 | 225-280 | 200-260 | 180-250 | 235-325 | 265-300 | 200-300 | 240-300 | 210-325 | 185-300 |
| Typical Yiel | d, bushels per | acre, USD | A NASS S | Special T | abulatio | n 2018-20 | 22 | | | | | | | |
| | High third | 218 | 215 | 210 | 216 | 233 | 217 | 211 | 191 | 236 | 218 | 224 | 215 | 225 |
| Corn | Middle third | 193 | 191 | 195 | 195 | 208 | 180 | 168 | 170 | 210 | 192 | 204 | 194 | 203 |
| | Low third | 168 | 173 | 178 | 174 | 194 | 138 | 140 | 157 | 192 | 152 | 172 | 167 | 183 |
| | High third | 63 | 62 | 64 | 64 | 66 | 62 | 57 | 59 | 66 | 63 | 62 | 61 | 64 |
| Soybeans | Middle third | 57 | 57 | 58 | 58 | 60 | 57 | 49 | 54 | 60 | 56 | 56 | 56 | 58 |
| | Low third | 49 | 51 | 52 | 48 | 55 | 48 | 43 | 46 | 50 | 48 | 47 | 48 | 46 |
| Average Re | nts per Five-ye | ear Averag | e Yield or | CSR2, ca | alculated | l based or | n overall | average | and coun | ty data | | | | |
| Rent per bus corn yield | | \$1.51 | \$1.48 | \$1.56 | \$1.49 | \$1.45 | \$1.41 | \$1.40 | \$1.82 | \$1.55 | \$1.62 | \$1.44 | \$1.44 | \$1.40 |
| Rent per bus soybean yiel | d | \$5.24 | \$5.09 | \$5.41 | \$5.02 | \$5.05 | \$4.91 | \$5.06 | \$6.17 | \$5.39 | \$5.39 | \$5.25 | \$5.09 | \$5.07 |
| Rent per CSF | R2 index point | \$3.84 | \$3.77 | \$3.61 | \$3.70 | \$4.22 | \$3.35 | \$3.23 | \$4.40 | \$4.12 | \$4.25 | \$3.48 | \$4.03 | \$3.96 |

¹Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

| County | | District 5 Average | Boone | Dallas | Grundy | Hamilton | Hardin | Jasper | Marshall | Polk | Poweshiek | Story | Tama | Webster |
|-------------------------------|------------------------|--------------------|-----------|------------|-----------|-----------|-----------|---------|----------|---------|-----------|---------|---------|---------|
| Number of re | esponses ^{1/} | 220 | 21 | 18 | 16 | 21 | 26 | 12 | 17 | 19 | 10 | 27 | 15 | 18 |
| 2018 - 2022 a corn yield | | 196 | 192 | 181 | 207 | 190 | 196 | 213 | 218 | 188 | 190 | 188 | 196 | 196 |
| 2018 - 2022 a soybean yiel | | 58 | 57 | 56 | 62 | 55 | 59 | 61 | 64 | 55 | 57 | 56 | 59 | 55 |
| Average row CSR2 index | crop | 84 | 85 | 88 | 88 | 80 | 84 | 80 | 82 | 89 | 79 | 86 | 85 | 78 |
| Typical Cas | h Rent for Cor | n and Soyl | beans, \$ | per tillab | le acre | | | | | | | | | |
| Overall avera | age | \$292 | \$290 | \$286 | \$319 | \$275 | \$297 | \$289 | \$289 | \$289 | \$278 | \$291 | \$305 | \$296 |
| High quality | y third | | | | | | | | | | | | | |
| Average re | sponse | \$343 | \$348 | \$330 | \$374 | \$320 | \$347 | \$334 | \$329 | \$340 | \$351 | \$332 | \$372 | \$332 |
| Range of re | esponses | | 295-480 | 275-400 | 290-450 | 255-380 | 275-440 | 290-375 | 260-400 | 260-550 | 300-450 | 275-400 | 300-450 | 255-400 |
| Medium qu | ality third | | | | | | | | | | | | | |
| Average re | sponse | \$289 | \$283 | \$290 | \$316 | \$276 | \$288 | \$285 | \$292 | \$284 | \$262 | \$290 | \$295 | \$304 |
| Range of re | | | 260-350 | 250-350 | 265-360 | 225-330 | 220-350 | 245-315 | 225-350 | 220-450 | 200-300 | 240-350 | 270-350 | 230-370 |
| Low quality | third | | | | | | | | | | | | | |
| Average re | • | \$245 | \$238 | \$238 | \$268 | \$229 | \$256 | \$248 | \$246 | \$242 | \$222 | \$251 | \$250 | \$253 |
| Range of re | esponses | | 180-325 | 200-280 | 230-295 | 180-275 | 200-300 | 220-275 | 175-300 | 200-340 | 180-275 | 210-300 | 225-300 | 200-300 |
| Typical Yiel | d, bushels per | acre, USD | A NASS | Special 7 | Tabulatio | n 2018-20 | 22 | | | | | | | |
| | High third | 222 | 211 | 205 | 235 | 218 | 222 | 239 | 250 | 215 | 213 | 214 | 228 | 217 |
| Corn | Middle third | 198 | 193 | 179 | 214 | 195 | 203 | 204 | 225 | 194 | 183 | 187 | 196 | 198 |
| | Low third | 172 | 169 | 146 | 191 | 179 | 176 | 183 | 186 | 164 | 166 | 161 | 163 | 179 |
| | High third | 64 | 67 | 60 | 68 | 59 | 67 | 68 | 70 | 62 | 61 | 60 | 66 | 61 |
| Soybeans | Middle third | 57 | 59 | 51 | 60 | 54 | 56 | 60 | 63 | 50 | 57 | 54 | 60 | 55 |
| | Low third | 48 | 47 | 40 | 54 | 47 | 47 | 54 | 52 | 44 | 44 | 46 | 53 | 48 |
| Average Re | nts per Five-ye | ear Averag | e Yield o | r CSR2, d | alculate | d based o | n overall | average | and coun | ty data | | | | |
| Rent per bus corn yield | | \$1.49 | \$1.51 | \$1.58 | \$1.54 | \$1.45 | \$1.52 | \$1.36 | \$1.33 | \$1.54 | \$1.46 | \$1.55 | \$1.56 | \$1.51 |
| Rent per bus soybean yiel | | \$5.04 | \$5.09 | \$5.11 | \$5.15 | \$5.00 | \$5.03 | \$4.74 | \$4.52 | \$5.25 | \$4.88 | \$5.20 | \$5.17 | \$5.38 |
| Rent per CSF | R2 index point | \$3.49 | \$3.41 | \$3.25 | \$3.63 | \$3.44 | \$3.54 | \$3.61 | \$3.52 | \$3.25 | \$3.52 | \$3.38 | \$3.59 | \$3.79 |

¹ Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms. Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

| County | | District 6 Average | Benton | Cedar | Clinton | lowa | Jackson | Johnson | Jones | Linn | Muscatine | Scott |
|--------------------------------|------------------------|-----------------------|--------------|-------------|-------------|-------------|-------------|-----------|---------|---------|-----------|---------|
| Number of re | esponses ^{1/} | 123 | 23 | 24 | 9 | 7 | 7 | 14 | 12 | 12 | 7 | 8 |
| 2018 - 2022 a corn yield | verage | 198 | 198 | 200 | 203 | 190 | 197 | 190 | 200 | 205 | 195 | 202 |
| 2018 - 2022 a soybean yield | | 60 | 62 | 63 | 61 | 55 | 60 | 57 | 60 | 60 | 60 | 64 |
| Average row CSR2 index | crop | 81 | 86 | 86 | 74 | 79 | 67 | 85 | 77 | 87 | 83 | 89 |
| Typical Cas | h Rent for Corr | and Soyb | eans, \$ per | tillable ac | re | | | | | | | |
| Overall avera | ige | \$283 | \$293 | \$285 | \$265 | \$258 | \$287 | \$277 | \$304 | \$308 | \$223 | \$331 |
| High quality | y third | | | | | | | | | | | |
| Average re | sponse | \$343 | \$339 | \$333 | \$319 | \$318 | \$368 | \$328 | \$363 | \$372 | \$304 | \$384 |
| Range of re | esponses | | 265-400 | 270-400 | 270-380 | 250-385 | 250-480 | 265-380 | 300-425 | 300-460 | 240-385 | 275-450 |
| Medium qu | ality third | | | | | | | | | | | |
| Average re | sponse | \$276 | \$294 | \$283 | \$267 | \$242 | \$285 | \$275 | \$293 | \$294 | \$205 | \$326 |
| Range of re | esponses | | 240-375 | 225-375 | 225-320 | 200-315 | 225-350 | 230-300 | 260-325 | 250-360 | 175-220 | 260-385 |
| Low quality | third | | | | | | | | | | | |
| Average re | • | \$230 | \$245 | \$239 | \$208 | \$213 | \$209 | \$228 | \$256 | \$257 | \$160 | \$283 |
| Range of re | esponses | | 190-300 | 175-325 | 175-240 | 180-285 | 200-235 | 160-280 | 235-290 | 200-330 | 150-180 | 240-320 |
| Typical Yiel | d, bushels per | acre, USDA | NASS Sp | ecial Tabul | ation 2018 | -2022 | | | | | | |
| | High third | 217 | 218 | 226 | 220 | 208 | 214 | 196 | 219 | 225 | 220 | 223 |
| Corn | Middle third | 192 | 189 | 203 | 196 | 183 | 188 | 175 | 189 | 193 | 201 | 201 |
| | Low third | 166 | 163 | 183 | 177 | 161 | 169 | 140 | 165 | 160 | 168 | 174 |
| | High third | 67 | 66 | 70 | 68 | 63 | 69 | 61 | 70 | 65 | 64 | 73 |
| Soybeans | Middle third | 59 | 59 | 63 | 62 | 52 | 62 | 55 | 59 | 56 | 60 | 64 |
| | Low third | 50 | 50 | 53 | 51 | 44 | 53 | 44 | 49 | 51 | 48 | 54 |
| Average Re | nts per Five-ye | ar Average | Yield or C | SR2, calcu | lated based | l on overal | l average a | nd county | data | | | |
| Rent per busl corn yield | | \$1.43 | \$1.48 | \$1.43 | \$1.31 | \$1.36 | \$1.46 | \$1.46 | \$1.52 | \$1.50 | \$1.14 | \$1.64 |
| Rent per bus soybean yield | | \$4.70 | \$4.73 | \$4.52 | \$4.34 | \$4.69 | \$4.78 | \$4.86 | \$5.07 | \$5.13 | \$3.72 | \$5.17 |
| Rent per CSR | 2 index point | \$3.50 | \$3.41 | \$3.31 | \$3.58 | \$3.27 | \$4.28 | \$3.26 | \$3.95 | \$3.54 | \$2.69 | \$3.72 |

¹Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

| County | | District 7 Average | Adair | Adams ^{2/} | Cass | Fremont and Page | Mills | Montgomery | Pottawattamie | Taylor |
|--------------------------------|-----------------|-----------------------|-------------------|---------------------|------------------|------------------|------------------|------------------|------------------|-----------------|
| Number of re | sponses1/ | 103 | 15 | 9 | 13 | 14 | 13 | 9 | 20 | 10 |
| 2018 - 2022 a corn yield | - | 185 | 165 | 172 | 188 | 191 | 197 | 195 | 199 | 169 |
| 2018 - 2022 a soybean yield | | 53 | 50 | n/a | 55 | 55 | 51 | 55 | 55 | 53 |
| Average row CSR2 index | crop | 80 | 79 | 79 | 79 | 80 | 82 | 79 | 79 | 81 |
| Typical Casl | h Rent for Corn | n and Soybea | ıns, \$ per tilla | ble acre | | | | | | |
| Overall avera | ge | \$265 | \$224 | \$266 | \$268 | \$257 | \$281 | \$274 | \$287 | \$261 |
| High quality Average re | | \$309 | \$257 | \$319 | \$317 | \$306 | \$318 | \$317 | \$328 | \$310 |
| Range of re | esponses | | 225-300 | 250-400 | 275-400 | 235-415 | 245-375 | 245-400 | 250-425 | 250-40 |
| Medium qu | ality third | | | | | | | | | |
| Average re Range of re | | \$267 | \$221 175-270 | \$273 210-330 | \$265 220-325 | \$254 210-370 | \$290 225-320 | \$279 220-350 | \$294 230-350 | \$259 200-33 |
| Low quality | third | | | | | | | | | |
| Average re | sponse | \$218 | \$194 | \$206 | \$222 | \$209 | \$236 | \$226 | \$238 | \$213 |
| Range of re | esponses | | 150-250 | 175-265 | 190-250 | 180-275 | 195-285 | 190-275 | 200-300 | 160-26 |
| Typical Yiel | d, bushels per | acre, USDA I | NASS Special | Tabulation 2 | 2018-2022 | | | | | |
| | High third | 205 | 182 | 188 | 215 | 216 | 216 | 215 | 223 | 184 |
| Corn | Middle third | 185 | 166 | 171 | 188 | 189 | 201 | 198 | 200 | 170 |
| | Low third | 149 | 138 | 158 | 140 | 153 | 170 | 170 | 134 | 129 |
| | High third | 60 | 56 | n/a | 61 | 62 | 63 | 60 | 62 | 59 |
| Soybeans | Middle third | 54 | 50 | n/a | 53 | 56 | 54 | 55 | 54 | 53 |
| | Low third | 46 | 45 | n/a | 44 | 45 | 50 | 49 | 45 | 47 |
| Average Re | nts per Five-ye | ar Average Y | ield or CSR2 | calculated b | ased on over | all average an | d county da | ta | | |
| Rent per busl corn yield | | \$1.44 | \$1.36 | \$1.55 | \$1.43 | \$1.35 | \$1.43 | \$1.41 | \$1.44 | \$1.54 |
| Rent per busl soybean yield | | \$4.96 | \$4.48 | \$5.02 | \$4.87 | \$4.67 | \$5.51 | \$4.98 | \$5.22 | \$4.92 |
| Rent per CSR | 2 index point | \$3.32 | \$2.84 | \$3.37 | \$3.39 | \$3.21 | \$3.43 | \$3.47 | \$3.63 | \$3.22 |

¹ Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms. Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

^{2/}Only one year of soybean yields published in this time frame.

| County | | District 8 Average | Appanoose and Wayne | Clarke | Decatur | Lucas and Monroe | Madison | Marion | Ringgold | Union | Warren |
|-------------------------------|------------------------|--------------------|------------------------|----------------|-------------|---------------------|--------------|----------|----------|---------|---------|
| Number of re | esponses ^{1/} | 84 | 11 | 12 | 6 | 7 | 12 | 14 | 7 | 9 | 6 |
| 2018 - 2022 a corn yield | ··· | 166 | 165 | 159 | 160 | 155 | 176 | 184 | 160 | 168 | 163 |
| 2018 - 2022 a soybean yiel | | 51 | 50 | 48 | 48 | 49 | 54 | 58 | 48 | 52 | 51 |
| Average row CSR2 index | crop | 79 | 68 | 77 | 75 | 77 | 86 | 80 | 76 | 85 | 85 |
| Typical Cas | h Rent for Cori | n and Soyb | eans, \$ per ti | illable acre | | | | | | | |
| Overall avera | age | \$227 | \$193 | \$238 | \$208 | \$187 | \$238 | \$253 | \$269 | \$253 | \$203 |
| High quality | y third | | | | | | | | | | |
| Average re | esponse | \$275 | \$232 | \$283 | \$243 | \$218 | \$287 | \$324 | \$333 | \$313 | \$242 |
| Range of r | | | 175-380 | 240-360 | 220-275 | 175-275 | 270-310 | 280-350 | 225-425 | 250-375 | 220-285 |
| Medium qu | ality third | | | | | | | | | | |
| Average re | • | \$224 | \$191 | \$235 | \$207 | \$185 | \$235 | \$236 | \$275 | \$251 | \$199 |
| | Range of responses | | 150-250 | 200-300 | 190-250 | 150-225 | 200-285 | 200-300 | 180-375 | 200-330 | 180-220 |
| Low quality | | | | | | | | | | | |
| Average re | • | \$182 | \$158 | \$196 | \$174 | \$158 | \$193 | \$201 | \$198 | \$196 | \$167 |
| Range of r | esponses | | 110-190 | 165-275 | 150-225 | 110-210 | 150-250 | 180-250 | 150-235 | 150-250 | 150-200 |
| Typical Yiel | d, bushels per | acre, USD | A NASS Spec | ial Tabulation | on 2018-202 | 2 | | | | | |
| | High third | 185 | 178 | 190 | 197 | 165 | 198 | 205 | 182 | 176 | 176 |
| Corn | Middle third | 161 | 155 | 150 | 177 | 146 | 174 | 170 | 158 | 161 | 156 |
| | Low third | 131 | 135 | 126 | 133 | 103 | 152 | 143 | 137 | 134 | 113 |
| | High third | 57 | 55 | 55 | 54 | 52 | 59 | 65 | 61 | 59 | 53 |
| Soybeans | Middle third | 49 | 46 | 44 | 46 | 46 | 54 | 57 | 52 | 50 | 45 |
| | Low third | 40 | 41 | 38 | 35 | 37 | 45 | 46 | 41 | 42 | 36 |
| Average Re | ents per Five-ye | ear Average | Yield or CSI | R2, calculate | d based on | overall avera | ige and coul | ntv data | | | |
| Rent per bus corn yield | hel of | \$1.37 | \$1.17 | \$1.50 | \$1.30 | \$1.21 | \$1.35 | \$1.38 | \$1.68 | \$1.51 | \$1.25 |
| Rent per bus soybean yiel | | \$4.47 | \$3.86 | \$4.96 | \$4.33 | \$3.82 | \$4.41 | \$4.36 | \$5.60 | \$4.87 | \$3.98 |
| Rent per CSF | R2 index point | \$2.89 | \$2.84 | \$3.09 | \$2.77 | \$2.43 | \$2.77 | \$3.16 | \$3.54 | \$2.98 | \$2.39 |

¹Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

| County | | District 9 Average | Davis and Wapello | Des Moines | Henry | Jefferson | Keokuk | Lee | Louisa | Mahaska | Van Buren | Washington |
|---|-------------------------|-----------------------|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Number of re | esponses ^{1/} | 100 | 12 | 6 | 20 | 9 | 8 | 10 | 9 | 10 | 9 | 7 |
| 2018 - 2022 a corn yield | verage | 179 | 164 | 189 | 172 | 174 | 178 | 177 | 188 | 193 | 164 | 191 |
| 2018 - 2022 a soybean yiel | | 56 | 52 | 62 | 59 | 55 | 55 | 57 | 57 | 59 | 50 | 57 |
| Average row CSR2 index | crop | 79 | 74 | 84 | 81 | 79 | 80 | 75 | 80 | 81 | 73 | 82 |
| Typical Cas | h Rent for Cori | n and Soyk | eans, \$ per | tillable ac | re | | | | | | | |
| Overall avera | age | \$252 | \$223 | \$232 | \$279 | \$235 | \$247 | \$320 | \$263 | \$224 | \$202 | \$298 |
| Irrigated land | d average | | | | | | | \$398 | | | | |
| High quality Average re Range of re | sponse | \$303 | \$264 200-330 | \$278 225-350 | \$327 285-375 | \$286 200-360 | \$315 220-380 | \$383 380-395 | \$334 300-375 | \$258 225-350 | \$243 170-300 | \$344 265-390 |
| Medium qu | . | | | | | | | | | | | |
| Average re | - | \$249 | \$224 | \$218 | \$279 | \$239 | \$232 | \$320 | \$247 | \$224 | \$208 | \$298 |
| Range of re | esponses | | 175-280 | 160-280 | 225-325 | 185-320 | 185-295 | 220-370 | 210-300 | 195-275 | 145-280 | 210-360 |
| Low quality | | | | | | | | | | | | |
| Average re | • | \$205 | \$182 | \$198 | \$231 | \$179 | \$193 | \$257 | \$210 | \$190 | \$156 | \$252 |
| Range of re | esponses | | 140-250 | 145-250 | 200-300 | 150-240 | 160-245 | 180-335 | 170-260 | 175-225 | 100-230 | 150-325 |
| Typical Yiel | d, bushels per | | | | | 3-2022 | | | 1 | | 1 | 1 |
| _ | High third | 199 | 165 | 211 | 206 | 187 | 201 | 211 | 214 | 214 | 177 | 204 |
| Corn | Middle third | 173 | 141 | 187 | 176 | 164 | 182 | 174 | 189 | 194 | 148 | 173 |
| | Low third High third | 148 62 | 114 58 | 173 69 | 148 65 | 129 58 | 155 59 | 149 66 | 155 63 | 177 66 | 121 53 | 154 63 |
| Soybeans | Middle third | 55 | 50 | 63 | 53 | 53 | 59 56 | 54 | 55 | 59 | 48 | 56 |
| Coybound | Low third | 44 | 39 | 52 | 42 | 42 | 48 | 45 | 41 | 51 | 34 | 48 |
| Average Po | nts per Five-ye | ar Avoragi | 1 | 1 | 1 | 1 | II avaraga | and county | v doto | | | |
| Rent per bus corn yield | | \$1.41 | \$1.36 | \$1.23 | \$1.62 | \$1.35 | \$1.39 | \$1.81 | \$1.40 | \$1.16 | \$1.23 | \$1.56 |
| Rent per bus soybean yield | | \$4.48 | \$4.29 | \$3.74 | \$4.73 | \$4.27 | \$4.49 | \$5.61 | \$4.61 | \$3.80 | \$4.04 | \$5.23 |
| | R2 index point | \$3.20 | \$3.01 | \$2.76 | \$3.44 | \$2.97 | \$3.09 | \$4.27 | \$3.29 | \$2.77 | \$2.77 | \$3.63 |

¹ Number of responses is the number of individuals who provided information about typical rental rates in the county. The survey did not ask about rents for individual farms. Information for oats, hay, and pasture is reported by crop reporting district on page 12 of this publication.

2023 CASH RENTAL RATE SURVEY SUMMARY BY CROP REPORTING DISTRICT

| | | | Northwest | North Central | Northeast | West Central | Central | East Central | Southwest | South Central | Southeas |
|---|-----------------------|------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| District | | State Average | District 1 Average | District 2 Average | District 3 Average | District 4 Average | District 5 Average | District 6 Average | District 7 Average | District 8 Average | District 9 Average |
| Number of re | sponses ^{1/} | 1,306 | 211 | 208 | 109 | 148 | 220 | 123 | 103 | 84 | 100 |
| 2018 - 2022 av corn yield | | 195 | 193 | 198 | 203 | 198 | 196 | 198 | 185 | 166 | 179 |
| 2018 - 2022 a soybean yield Average row | 1 | 57 | 58 | 57 | 60 | 57 | 58 | 60 | 53 | 51 | 56 |
| CSR2 index | СТОР | 80 | 85 | 79 | 79 | 78 | 84 | 81 | 80 | 79 | 79 |
| Typical Cash | Rent for Corn an | d Soybeans, | \$ per tillable | e acre | | | | | | | |
| Overall avera | ge | \$279 | \$302 | \$285 | \$307 | \$298 | \$292 | \$283 | \$265 | \$227 | \$252 |
| Irrigated land | average | \$325 | | \$302 | | | | | | | \$348 |
| Average resp | onse | | | | | | | | | | |
| High qualit | , | \$330 | \$354 | \$330 | \$371 | \$346 | \$343 | \$343 | \$309 | \$275 | \$303 |
| Medium qu | ality third | \$277 | \$300 | \$285 | \$304 | \$297 | \$289 | \$276 | \$267 | \$224 | \$249 |
| Low quality | third | \$230 | \$252 | \$239 | \$247 | \$251 | \$245 | \$230 | \$218 | \$182 | \$205 |
| Typical Yield, | bushels per acre | e, USDA NAS | SS Special Ta | bulation 2018 | 3-2022 | | | | | | |
| | High third | 211 | 215 | 216 | 223 | 218 | 222 | 217 | 205 | 185 | 199 |
| Corn | Middle third | 188 | 191 | 196 | 202 | 193 | 198 | 192 | 185 | 161 | 173 |
| | Low third | 161 | 168 | 171 | 175 | 168 | 172 | 166 | 149 | 131 | 148 |
| | High third | 63 | 64 | 63 | 67 | 63 | 64 | 67 | 60 | 57 | 62 |
| Soybeans | Middle third | 56 | 57 | 57 | 60 | 57 | 57 | 59 | 54 | 49 | 55 |
| | Low third | 47 | 49 | 49 | 51 | 49 | 48 | 50 | 46 | 40 | 44 |
| | s per Five-year A | Average Yield | d or CSR2 | | | | | | | | |
| Rent per bush corn yield | | \$1.46 | \$1.56 | \$1.44 | \$1.51 | \$1.51 | \$1.49 | \$1.43 | \$1.44 | \$1.37 | \$1.41 |
| Rent per bush soybean yield | 1 | \$4.91 | \$5.22 | \$4.96 | \$5.13 | \$5.24 | \$5.04 | \$4.70 | \$4.96 | \$4.47 | \$4.48 |
| Rent per CSR | 2 index point | \$3.48 | \$3.54 | \$3.59 | \$3.92 | \$3.84 | \$3.49 | \$3.50 | \$3.32 | \$2.89 | \$3.20 |
| Typical Cash | Rent for Oats, Ha | ay, and Pastı | ıre, \$ per acr | e ^{2/} | | | | | | | |
| Alfalfa hay, e | stablished | \$194 | \$173 | \$232 | \$267 | \$203 | \$185 | \$233 | \$139 | \$145 | \$172 |
| Grass hay, es | tablished | \$139 | \$79 | \$145 | \$239 | \$190 | \$101 | \$164 | \$91 | \$103 | \$139 |
| Oats | | \$168 | \$165 | \$196 | \$241 | | | \$222 | \$94 | \$118 | \$139 |
| High-product | ivity pasture | \$92 | \$92 | \$82 | \$87 | \$105 | \$87 | \$110 | \$101 | \$87 | \$79 |
| Low-producti | | \$62 | \$48 | \$46 | \$60 | \$70 | \$64 | \$92 | \$66 | \$58 | \$56 |
| (AUM) | mal unit month | \$28 | \$22 | | \$34 | | | | \$29 | | |
| Cornstalk gra | | \$13 | \$13 | \$11 | | \$11 | \$18 | | \$9 | \$15 | |
| Hunting right | s | \$15 | | | | \$17 | \$21 | | \$11 | \$11 | \$16 |

¹⁷ Number of responses is the number of individuals who provided information about typical rental rates in the county. Rental data was not collected by individual farm.

² No values are reported if fewer than five responses were received.