## Livestock Enterprise Budgets for lowa-2024



This publication contains estimates of production costs for common livestock enterprises in lowa. Estimates are intended to reflect average or above-average levels of management using common types of technology. Input prices reflect expected average price levels during the year.

Data were drawn from farm record summaries, feed consumption research, and price projections. The budgets are intended to be used for planning purposes only. For individual farms, expected costs and input requirements based on past results should be substituted whenever possible.

Decision Tool spreadsheets for developing individual livestock enterprise budgets are available on the Ag Decision Maker website, https://go.iastate.edu/AGDMB221.

Each budget contains estimates of the following types of costs:
Fixed Costs. Costs that will occur regardless of the level of production each year. They generally include such things as depreciation, interest, taxes, and insurance on facilities, breeding livestock, and livestock equipment and facilities. Depreciation is assumed to be $8 \%$ of the original value of facilities and equipment annually. Interest averages onehalf of the original value of facilities over its lifetime, or $5 \%$ annually. Taxes and insurance add $1 \%$ for a total of $14 \%$ of the original investment annually for fixed costs.

Variable Costs. Costs that vary according to the level of production. Interest is calculated on feed and other variable costs for one-half of the production period.

## IOWA STATE UNIVERSITY

Extension and Outreach

## Livestock Budget Price Assumptions

The budgets in this publication are based on the following price assumptions for inputs.

|  | Price | Units |
| :--- | :---: | :--- |
| Corn | $\$ 4.80$ | bushel |
| Corn silage | 57.60 | ton |
| Alfalfa hay | 181.00 | ton |
| Alfalfa-brome hay | 151.00 | ton |
| Haylage | 45.00 | ton |
| Unimproved pasture | 62.00 | acre |
| Improved pasture | 92.00 | acre |
| Soybean meal (48\%) | 0.18 | pound |
| Dried distillers grain | 0.11 | pound |
| Modified distillers grain | 0.05 | pound |
| Lamb supplement/mineral | 0.16 | pound |
| Sow and pig vitamin/mineral | 0.50 | pound |
| Hog vitamin/mineral | 0.32 | pound |
| Beef supplement/mineral | 0.23 | pound |
| Feeder pig (40 pounds) | 63.00 | head |
| Weaned feeder pig (12 pounds) | 43.00 | head |
| Yearling steer (700-800 pounds) | 2.65 | pound |
| Steer calf (500-600 pounds) | 2.92 | pound |
| Heifer calf (400-500 pounds) | 2.73 | pound |
| Feeder lamb (70 pounds) | 1.94 | pound |
| Operating capital | $8.00 \%$ | year |

Dairy enterprise budgets can be found on the lowa State University Extension and Outreach Dairy Team website, www.extension.iastate.edu/dairyteam/content/iowa-dairy-budgets.

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[^0]
## Livestock Enterprise Summary



Dairy enterprise budgets can be found on the lowa State University Extension and Outreach
Dairy Team website, www.extension.iastate.edu/dairyteam/content/iowa-dairy-budgets.
DecisionTool spreadsheets for developing individual livestock enterprise budgets are available on the Ag Decision Maker website, https://go.iastate.edu/AGDMB221.

[^1]
## Swine Production Investment



| 2. Cost estimates (Building and equipment replacement cost). | CONFINEMENT a/ |  |
| :--- | :--- | :---: | :--- | :---: | :---: | PASTURE

## 3. Facilities, equipment, and machinery investment for farrow to finish (\$ per litter).

|  | PASTURE |  | CONFINEMENT ${ }^{\text {a/ }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Farrowing | \$500 / 2 litters/year/hut = | \$250 |  |  |
| Gestation | \$250 / 1.9 litters/sow = | 132 | \$1,700 / 2.2 litters/sow = | \$773 |
| Nursery | \$90 / 2 litters/year $\times 7.6=$ | 342 | \$190 / 6 litters/year $\times 8.8=$ | 279 |
| Finishing | \$50 / 2 litters/year $\times 7.1=$ | 178 | \$350 / 2.5 litters/year $\times 8.5=$ | 1,190 |
| Feed storage |  | 80 |  |  |
| Feed handling |  | 40 |  |  |
| Manure handling |  | 24 |  |  |
| Tractor | $\frac{(\$ 30,000 \times 25 \%)}{50 \text { litters/year }}$ | 150 |  |  |
| Total Investment |  | \$1,195 |  | \$2,241 |
| Interest, depreciation, taxes, insurance | 14\% annually | \$167 | 10\% annually | \$224 |

## Swine Production Investment (continued)

| 4. Facilities, equipment, and machinery investment for feeder pigs. |
| :--- |
|  |
| Feeder Pig Production |
| Farrowing and Gestation |
| Building |

5. Estimated feed requirements for farrow-to-finish enterprise, including breeding herd.

| Pigs per sow <br> per year | Bushels of corn <br> per litter | Pounds of soybean meal <br> per litter | Pounds of DDG <br> per litter |
| :---: | :---: | :---: | :---: |
| 14 | 159 | 1,814 | 204 |
| 16 | 179 | 2,052 | 233 |
| 18 | 199 | 2,290 | 262 |
| 20 | 219 | 2,528 | 291 |

6. Breakeven selling price for confinement farrow-to-finish if corn price is:

| Corn <br> \$ per bushel | Soybean meal <br> \$ per pound | DDG <br> \$ per pound | Total costs <br> \$/cwt. | Variable costs <br> \$/cwt. |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 4.50$ | $\$ 0.15$ | $\$ 0.08$ | $\$ 55.35$ | $\$ 42.25$ |
| 4.60 | 0.16 | 0.09 | 56.41 | 43.31 |
| 4.70 | 0.17 | 0.10 | 57.47 | 44.38 |
| 4.80 | 0.18 | 0.11 | 58.54 | 45.44 |
| 4.90 | 0.19 | 0.12 | 59.60 | 46.51 |
| 5.00 | 0.20 | 0.13 | 60.67 | 47.57 |
| 5.10 | 0.21 | 0.14 | 61.73 | 48.63 |

## Swine Production-One Litter

| INCOME ${ }^{\text {a/ }}$ | Farrow-to-Finish Pasture |  | Farrow-to-Finish Total Confinement |  | Your <br> Farm |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity |  | Quantity |  |  |
| Market hogs (260 pounds $\times$ \$____ ${ }^{\text {cound }}$ ) | 7.3 head | \$ | 8.50 head | \$ | \$ |
| Cull sows (400 pounds $\times$ \$____ ${ }^{\text {/pound }}$ ) | 0.5 head | \$ | 0.25 head | \$ | \$ |
| GROSS INCOME |  | \$ |  | \$ | \$ |
| VARIABLE COSTS |  |  |  |  |  |
| Feed Costs |  |  |  |  |  |
| Corn at $\$ 4.80$ per bushel | 97 bushels | \$465.60 | 105 bushels | \$504.00 | \$ |
| Soybean meal at \$0.18 per pound | 943 pounds | 169.74 | 1,013 pounds | 182.34 |  |
| Dried distillers grain at \$0.11 per pound | 267 pounds | 29.37 | 288 pounds | 31.68 |  |
| Vitamin and minerals at $\$ 0.50$ per pound | 35 pounds | 17.50 | 36 pounds | 18.00 |  |
| Vitamin and minerals at $\$ 0.32$ per pound | 95 pounds | 30.40 | 110 pounds | 35.20 |  |
| Pasture at $\$ 62.00$ per acre | 0.20 acres | 12.40 |  |  |  |
| Feed additives |  | 22.00 |  | 25.00 |  |
| Total Feed Costs |  | \$747.01 |  | \$796.22 | \$ |
| Veterinary and health |  | \$34.00 |  | \$25.00 | \$ |
| Fuel, repairs, utilities |  | 35.00 |  | 50.00 |  |
| Bedding, marketing, miscellaneous |  | 45.00 |  | 30.00 |  |
| Interest on variable costs at 8\% | 5 months | 28.70 | 5 months | 30.04 |  |
| Labor at \$18.00 per hour | 12 hours | 216.00 | 6 hours | 108.00 |  |
| TOTAL VARIABLE COSTS |  | \$1,105.71 |  | \$1,039.26 | \$ |
| INCOME OVER VARIABLE COSTS |  | \$ |  | \$ | \$ |
| FIXED COSTS |  |  |  |  |  |
| Machinery, facilities |  | \$167.00 |  | \$224.00 | \$ |
| Breeding costs, boar/semen |  | 13.00 |  | 13.00 |  |
| Replacement gilts at \$155 head | 0.50 head | 77.50 | 0.28 head | 43.40 |  |
| Interest, insurance on breeding herd at 10\% |  | 12.24 |  | 9.02 |  |
| TOTAL FIXED COSTS |  | \$269.74 |  | \$289.42 | \$ |
| TOTAL OF ALL COSTS |  | \$1,375.45 |  | \$1,328.68 | \$ |
| INCOME OVER ALL COSTS |  | \$ |  | \$ | \$ |
| Break-even selling price for variable costs per | cwt. ${ }^{\text {b/ }}$ | \$54.57 |  | \$45.44 | \$ |
| Break-even selling price for all costs per cwt. ${ }^{\text {a }}$ |  | \$68.78 |  | \$58.54 | \$ |

[^2]
## Finishing Feeder Pigs-One Pig



## Swine Production-One Litter Producing Weaned 12-Pound Pigs, Total Confinement

INCOME a/
Weaned pigs (\$___ /head)
Cull sows (\$ $\qquad$ /head)

GROSS INCOME

## VARIABLE COSTS

## Feed Costs

Corn at $\$ 4.80$ per bushel
Soybean meal at $\$ 0.18$ per pound
Vitamin and minerals at $\$ 0.50$ per pound
Feed processing and delivery at $\$ 10$ per ton
Total Feed Costs

Veterinary and medical
Fuel, repairs, utilities
Marketing, miscellaneous
Manure application cost at $\$ 0.01$ per gallon
Interest on variable costs at 8\%
Labor at $\$ 18.00$ per hour
TOTAL VARIABLE COSTS

INCOME OVER VARIABLE COSTS

## FIXED COSTS

Facilities and equipment
Breeding costs, boar/semen
Replacement gilts at $\$ 155$ head
Interest, insurance on sows at $10 \%$
TOTAL FIXED COSTS
TOTAL OF ALL COSTS
INCOME OVER ALL COSTS

Break-even selling price for variable costs per head ${ }^{\text {b/ }}$
Break-even selling price for all costs per head ${ }^{b /}$

## Quantity

9 head
0.25 head/litter
17.1 bushels

149 pounds
23 pounds
0.6 tons
$\$ 126.40$

|  | $\$ 17.00$ |
| :---: | ---: |
|  | 7.50 |
| 300 gallons | 10.00 |
| 3 months | 3.00 |
| 3 hours | 3.28 |
|  | 54.00 |

\$

|  | $\$ 105.84$ |
| :---: | ---: |
| 0.28 head | 13.00 |
| 5 months | 43.40 |

\$
\$221.18
$\$ 168.70$
$\$ 389.88$
\$19.85
$\$ 38.60$

## Your Farm


\$
\$
26.82
11.50
6.00
\$
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[^3]
## Swine Production-One Pig Finishing 12-Pound Weaned Pig, Confinement

| INCOME | Quantity |  |  | Your Farm |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Market hog (\$____ /pound) | 260 pounds | \$ |  | \$ |  |
| VARIABLE COSTS | Quantity |  |  |  |  |
| Weaned feeder pig (12 pound) |  |  | \$43.00 | \$ |  |
| Interest at 8\% | 150 days |  | 1.41 |  |  |
| Feed Costs |  |  |  |  |  |
| Corn at $\$ 4.80$ per bushel | 9.8 bushels |  | \$47.04 | \$ |  |
| Soybean meal at \$0.18 per pound | 119 pounds |  | 21.42 |  |  |
| Dried distillers grain at $\$ 0.11$ per pound ${ }^{\text {a/ }}$ | 32 pounds |  | 3.52 |  |  |
| Vitamin and minerals at $\$ 0.50$ per pound | 14.4 pounds |  | 7.20 |  |  |
| Pre-nursery diet |  |  | 3.00 |  |  |
| Feed additives |  |  | 3.00 |  |  |
| Feed processing and delivery at \$10 per ton | 0.36 tons |  | 3.60 |  |  |
| Total Feed Costs |  |  | \$88.78 | \$ |  |
| Veterinary and medical |  |  | \$5.00 | \$ |  |
| Fuel, repairs, utilities |  |  | 4.20 |  |  |
| Marketing, miscellaneous |  |  | 4.00 |  |  |
| Manure application cost |  |  | 2.20 |  |  |
| Interest on variable costs at 8\% | 3 months |  | 1.04 |  |  |
| Labor at \$18.00 per hour | 0.40 hours |  | 7.20 |  |  |
| Death loss ${ }^{\text {b/ }}$ |  |  | 5.03 |  |  |
| TOTAL VARIABLE COSTS |  |  | \$161.87 | \$ |  |
| INCOME OVER VARIABLE COSTS |  | \$ |  | \$ |  |
| FIXED COSTS |  |  |  |  |  |
| Facilities and equipment |  |  | \$18.04 | \$ |  |
| TOTAL OF ALL COSTS |  |  | \$179.91 | \$ |  |
| INCOME OVER ALL COSTS |  | \$ |  | \$ |  |
| Break-even selling price for variable costs per cwt. |  |  | \$62.26 | \$ |  |
| Break-even selling price for all costs per cwt. |  |  | \$69.20 | \$ |  |

[^4]Feed Requirements and Conversion Rates to Carry Hogs from Various Purchased Weights to Various Market Weights ${ }^{\text {a/ }}$

| Purchase weight (lbs.) | Feed requirements | Unit | $\begin{array}{r} 240 \\ \text { pounds } \end{array}$ | $\begin{array}{r} 250 \\ \text { pounds } \end{array}$ | $\begin{array}{r} 260 \\ \text { pounds } \end{array}$ | $\begin{array}{r} 270 \\ \text { pounds } \end{array}$ | $\begin{array}{r} 280 \\ \text { pounds } \end{array}$ | $\begin{array}{r} 290 \\ \text { pounds } \end{array}$ | $\begin{array}{r} 300 \\ \text { pounds } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10 | Corn | bushels | 9.0 | 9.6 | 10.1 | 10.7 | 11.3 | 11.8 | 12.4 |
|  |  | pounds | 506 | 536 | 567 | 599 | 630 | 661 | 697 |
|  | Soybean meal | pounds | 113 | 116 | 119 | 122 | 125 | 129 | 133 |
|  | DDG | pounds | 28 | 30 | 32 | 34 | 36 | 38 | 40 |
|  | Total | pounds | 647 | 682 | 718 | 755 | 791 | 828 | 870 |
|  | Conversion | Ibs./cwt. | 281 | 284 | 287 | 290 | 293 | 296 | 300 |
| 20 | Corn | bushels | 8.7 | 9.2 | 9.8 | 10.3 | 10.9 | 11.4 | 12.1 |
|  |  | pounds | 487 | 517 | 547 | 578 | 609 | 641 | 676 |
|  | Soybean meal | pounds | 105 | 109 | 113 | 116 | 120 | 124 | 128 |
|  | DDG | pounds | 28 | 30 | 32 | 34 | 36 | 38 | 40 |
|  | Total | pounds | 620 | 656 | 692 | 728 | 765 | 803 | 844 |
|  | Conversion | lbs./cwt. | 282 | 285 | 288 | 291 | 294 | 297 | 301 |
| 30 | Corn | bushels | 8.4 | 8.9 | 9.4 | 10.0 | 10.6 | 11.1 | 11.7 |
|  |  | pounds | 470 | 500 | 528 | 560 | 591 | 621 | 657 |
|  | Soybean meal | pounds | 98 | 102 | 106 | 110 | 114 | 118 | 122 |
|  | DDG | pounds | 28 | 30 | 32 | 34 | 36 | 38 | 40 |
|  | Total | pounds | 596 | 632 | 666 | 704 | 741 | 777 | 819 |
|  | Conversion | lbs./cwt. | 284 | 287 | 290 | 293 | 296 | 299 | 303 |
| 40 | Corn | bushels | 8.1 | 8.6 | 9.1 | 9.7 | 10.2 | 10.8 | 11.4 |
|  |  | pounds | 451 | 481 | 511 | 541 | 572 | 602 | 638 |
|  | Soybean meal | pounds | 92 | 96 | 100 | 104 | 108 | 112 | 116 |
|  | DDG | pounds | 28 | 30 | 32 | 34 | 36 | 38 | 40 |
|  | Total | pounds | 571 | 607 | 643 | 679 | 716 | 752 | 794 |
|  | Conversion | lbs./cwt. | 286 | 289 | 292 | 295 | 298 | 301 | 305 |
| 50 | Corn | bushels | 7.9 | 8.5 | 9.0 | 9.6 | 10.1 | 10.7 | 11.3 |
|  |  | pounds | 444 | 474 | 503 | 535 | 565 | 597 | 631 |
|  | Soybean meal | pounds | 75 | 78 | 82 | 85 | 89 | 93 | 97 |
|  | DDG | pounds | 28 | 30 | 32 | 34 | 35 | 37 | 39 |
|  | Total | pounds | 547 | 582 | 617 | 654 | 689 | 727 | 767 |
|  | Conversion | lbs./cwt. | 288 | 291 | 294 | 297 | 300 | 303 | 307 |
| 60 | Corn | bushels | 7.6 | 8.1 | 8.6 | 9.2 | 9.7 | 10.3 | 10.9 |
|  |  | pounds | 427 | 455 | 484 | 515 | 545 | 577 | 611 |
|  | Soybean meal | pounds | 69 | 73 | 77 | 81 | 85 | 88 | 92 |
|  | DDG | pounds | 26 | 28 | 30 | 32 | 34 | 36 | 38 |
|  | Total | pounds | 522 | 556 | 591 | 628 | 664 | 701 | 741 |
|  | Conversion | lbs./cwt. | 290 | 293 | 296 | 299 | 302 | 305 | 309 |
| 70 | Corn | bushels | 7.3 | 7.8 | 8.3 | 8.8 | 9.4 | 9.9 | 10.6 |
|  |  | pounds | 408 | 436 | 465 | 495 | 526 | 557 | 591 |
|  | Soybean meal | pounds | 64 | 68 | 72 | 76 | 80 | 84 | 88 |
|  | DDG | pounds | 25 | 27 | 29 | 31 | 33 | 34 | 36 |
|  | Total | pounds | 497 | 531 | 566 | 602 | 639 | 675 | 715 |
|  | Conversion | lbs./cwt. | 292 | 295 | 298 | 301 | 304 | 307 | 311 |

[^5]
## Finishing Yearling Steers-One Head

| INCOME | Corn and Hay Ration |  | Corn and Silage Ration |  | Your Farm |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity |  | Quantity |  |  |
| Steer sales (\$___ / pound) | 1,350 pounds | \$ | 1,350 pounds | \$ | \$ |
| VARIABLE COSTS |  |  |  |  |  |
| Yearling feeder cost at $\$ 2.65$ per pound | 750 pounds | \$1,987.50 | 750 pounds | \$1,987.50 | \$ |
| Interest at 8\% | 6.5 months | 86.13 | 6.5 months | 86.13 |  |
| Feed Costs |  |  |  |  |  |
| Corn at $\$ 4.80$ per bushel | 60 bushels | \$288.00 | 49.25 bushels | \$236.40 | \$ |
| Fair quality hay at $\$ 151.00$ per ton | 0.30 tons | 45.30 |  |  |  |
| Modified distillers grain at $\$ 100.00$ per ton | 1.14 tons | 114.00 | 1.14 tons | 114.00 |  |
| Supplement and minerals at $\$ 0.23$ per pound | 95 pounds | 21.85 | 95 pounds | 21.85 |  |
| Corn silage at $\$ 57.60$ per ton |  |  | 1.32 tons | 76.03 |  |
| Total Feed Costs |  | \$469.15 |  | \$448.28 | \$ |
| Veterinary and health |  | \$8.00 |  | \$8.00 | \$ |
| Machinery and equipment |  | 11.20 |  | 11.20 |  |
| Marketing, transport, miscellaneous |  | 16.00 |  | 16.00 |  |
| Interest on variable costs at 8\% | 3.25 months | 10.93 | 3.25 months | 10.48 |  |
| Labor at \$18.00 per hour | 2.5 hours | 45.00 | 2.5 hours | 45.00 |  |
| Death loss ${ }^{\text {a/ }}$ |  | 23.54 |  | 23.43 |  |
| TOTAL VARIABLE COSTS |  | \$2,657.44 |  | \$2,636.01 | \$ |
| INCOME OVER VARIABLE COSTS |  | \$ |  | \$ | \$ |
| FIXED COSTS |  |  |  |  |  |
| Machinery, equipment, housing |  | \$22.40 |  | \$22.40 | \$ |
| TOTAL OF ALL COSTS |  | \$2,679.84 |  | \$2,658.41 | \$ |
| INCOME OVER ALL COSTS |  | \$ |  | \$ | \$ |
| Break-even selling price for variable costs | per pound | \$1.97 |  | \$1.95 | \$ |
| Break-even selling price for all costs per po | ound | \$1.99 |  | \$1.97 | \$ |

[^6]
## Finishing Steer Calves-One Head

| INCOME | Corn and Hay Ration |  | Corn and Silage Ration |  | Your <br> Farm |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity |  | Quantity |  |  |
| Fed steer sale (\$___ /pound) | 1,350 pounds | \$ | 1,350 pounds | \$ | \$ |
| VARIABLE COSTS |  |  |  |  |  |
| Calf feeder cost at $\$ 2.92$ per pound | 550 pounds | \$1,606.00 | 550 pounds | \$1,606.00 | \$ |
| Interest at 8\% | 9 months | 96.36 | 9 months | 96.36 |  |
| Feed Costs |  |  |  |  |  |
| Corn at \$4.80 per bushel | 69 bushels | \$331.20 | 50 bushels | \$240.00 | \$ |
| Fair quality hay at $\$ 151.00$ per ton | 0.53 tons | 80.03 |  |  |  |
| Modified distillers grain at \$100.00 per ton | 1.40 tons | 140.00 | 1.40 tons | 140.00 |  |
| Supplement and minerals at $\$ 0.23$ per pound | 135 pounds | 31.05 | 135 pounds | 31.05 |  |
| Corn silage at \$57.60 per ton |  |  | 2.26 tons | 130.18 |  |
| Total Feed Costs |  | \$582.28 |  | \$541.23 | \$ |
| Veterinary and health |  | \$10.00 |  | \$10.00 | \$ |
| Machinery and equipment |  | 17.60 |  | 17.60 |  |
| Marketing and miscellaneous |  | 14.00 |  | 14.00 |  |
| Interest on variable costs at 8\% | 4.5 months | 18.72 | 4.5 months | 17.48 |  |
| Labor at \$18.00 per hour | 4 hours | 72.00 | 3.5 hours | 63.00 |  |
| Death loss ${ }^{\text {a/ }}$ |  | 41.19 |  | 40.68 |  |
| TOTAL VARIABLE COSTS |  | \$2,458.15 |  | \$2,406.35 | \$ |
| INCOME OVER VARIABLE COSTS |  | \$ |  | \$ | \$ |
| FIXED COSTS |  |  |  |  |  |
| Machinery, equipment, housing |  | \$33.60 |  | \$33.60 | \$ |
| TOTAL OF ALL COSTS |  | \$2,491.75 |  | \$2,439.95 | \$ |
| INCOME OVER ALL COSTS |  | \$ |  | \$ | \$ |
| Break-even selling price for variable costs | per pound | \$1.82 |  | \$1.78 | \$ |
| Break-even selling price for all costs per p | ound | \$1.85 |  | \$1.81 | \$ |
| ${ }^{\text {a/ }}$ Death loss cost is assumed to be $2 \%$ of feeder purchase costs and $1 \%$ of all other variable costs. |  |  |  |  |  |

## Finishing Yearling Heifers-One Head

|  | Corn and Hay Ration |  | Corn and Silage Ration |  | Your Farm |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME | Quantity |  | Quantity |  |  |
| Fed heifer sale (\$___ /pound) | 1,350 pounds |  | 1,350 pounds | \$ | \$ |
| VARIABLE COSTS |  |  |  |  |  |
| Yearling feeder cost at $\$ 2.65$ per pound | 700 pounds | \$1,855.00 | 700 pounds | \$1,855.00 | \$ |
| Interest at 8\% | 270 days | 109.78 | 270 days | 109.78 |  |
| Feed Costs |  |  |  |  |  |
| Corn at $\$ 4.80$ per bushel | 80 bushels | \$384.00 | 66 bushels | \$316.80 | \$ |
| Fair quality hay at $\$ 151.00$ per ton | 0.40 tons | 60.40 |  |  |  |
| Modified distillers grain at $\$ 100.00$ per ton | 1.5 tons | 150.00 | 1.5 tons | 150.00 |  |
| Corn silage at $\$ 57.60$ per ton |  |  | 1.9 tons | 109.44 |  |
| Supplement and minerals at $\$ 0.23$ per pound | 160 pounds | 36.80 | 160 pounds | 36.80 |  |
| Total Feed Costs |  | \$631.20 |  | \$613.04 | \$ |
| Veterinary and health |  | \$8.00 |  | \$8.00 | \$ |
| Machinery and equipment |  | 11.20 |  | 11.20 |  |
| Marketing, transport, miscellaneous |  | 16.00 |  | 16.00 |  |
| Interest on variable costs at 8\% | 4.5 months | 19.99 | 4.5 months | 19.45 |  |
| Labor at \$18.00 per hour | 2 hours | 36.00 | 2 hours | 36.00 |  |
| Death loss ${ }^{\text {a }}$ |  | 23.26 |  | 23.17 |  |
| TOTAL VARIABLE COSTS |  | \$2,710.43 |  | \$2,691.63 | \$ |
| INCOME OVER VARIABLE COSTS |  | \$ |  | \$ | \$ |
| FIXED COSTS |  |  |  |  |  |
| Feedlot facilities and equipment |  | \$25.60 |  | \$25.60 | \$ |
| TOTAL OF ALL COSTS |  | \$2,736.03 |  | \$2,717.23 | \$ |
| INCOME OVER ALL COSTS |  | \$ |  | \$ | \$ |
| Break-even selling price for variable costs p | per pound | \$2.01 |  | \$1.99 | \$ |
| Break-even selling price for all costs per poun | und | \$2.03 |  | \$2.01 | \$ |

[^7]
## Backgrounding Steer Calves-One Head

| INCOME | Winter Corn and Hay Ration |  | Summer Improved Pasture |  | Your Farm |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity |  | Quantity |  |  |  |
| Feeder cattle sales (\$___ / pounds) | 750 pounds |  | 750 pounds | \$ | \$ |  |
| VARIABLE COSTS |  |  |  |  |  |  |
| Calf purchase at $\$ 2.92$ per pound | 450 pounds | \$1,314.00 | 525 pounds | \$1,533.00 | \$ |  |
| Interest at 8\% annually | 5 months | 43.80 | 5 months | 51.10 |  |  |
| Feed Costs |  |  |  |  |  |  |
| Corn at $\$ 4.80$ per bushel | 27 bushels | \$129.60 |  |  | \$ |  |
| Alfalfa-brome hay at \$151.00 per ton | 0.5 tons | 75.50 |  |  |  |  |
| Supplement and minerals at $\$ 0.23$ per pound | 80 pounds | 18.40 | 35 pounds | \$8.05 |  |  |
| Improved pasture at $\$ 92.00$ per acre |  |  | 0.7 acre | 64.40 |  |  |
| Pasture fertilizer, miscellaneous costs at $\$ 20.00$ per acre |  |  | 0.7 acre | 14.00 |  |  |
| Total Feed Costs |  | \$223.50 |  | \$86.45 | \$ |  |
| Veterinary and health |  | \$5.00 |  | \$5.00 | \$ |  |
| Machinery and equipment |  | 7.20 |  | 6.80 |  |  |
| Marketing, transport, miscellaneous |  | 12.00 |  | 12.00 |  |  |
| Interest on variable costs at 8\% | 2.5 months | 4.13 | 2.5 months | 1.84 |  |  |
| Labor at \$18.00 per hour | 1.25 hours | 22.50 | 1 hour | 18.00 |  |  |
| Death loss ${ }^{\text {a }}$ |  | 14.95 |  | 16.49 |  |  |
| TOTAL VARIABLE COSTS |  | \$1,647.08 |  | \$1,730.68 | \$ |  |
| INCOME OVER VARIABLE COSTS |  | \$ |  | \$ | \$ |  |
| FIXED COSTS |  |  |  |  |  |  |
| Machinery, equipment, housing |  | \$22.40 |  | \$3.36 | \$ |  |
| TOTAL OF ALL COSTS |  | \$1,669.48 |  | \$1,734.04 | \$ |  |
| INCOME OVER ALL COSTS |  | \$ |  | \$ | \$ |  |
| Break-even selling price for variable costs p | r pound | \$2.20 |  | \$2.31 | \$ |  |
| Break-even selling price for all costs per pou |  | \$2.23 |  | \$2.31 | \$ |  |

[^8]
## Beef Cow-Calf-One Cow Unit ${ }^{\text {a/ }}$



[^9]
## Beef Cow-Calf Investment

| 1. Breeding herd investment per cow unit. |  |
| :---: | :---: |
| Beef cow | \$2,300.00 |
| Replacement heifer ( $\$ 2,300 \times 0.20$ head per cow unit) | \$460.00 |
| Bull (\$5,000 divided by 25 cows) | \$200.00 |
| Per cow unit | \$2,960.00 |
| 2. Bull replacement cost per cow unit. |  |
| Bull cost, minus cull value, divided by cows, divided by number of years $\$ 5,000 \quad 25$ cows 3 years | \$48.00 |
| 3. Facilities and machinery investment (50-cow herd) (replacement cost). |  |
| Utility tractor (\$30,000 $\times 25 \%$ cow use) | \$7,500 |
| Hay moving equipment | \$3,200 |
| Handling facilities | \$5,000 |
| Fences (\$150.00 per acre $\times 125$ acres) | \$18,750 |
| Feeders and waterers | \$3,000 |
| Total | \$37,450 |
| Total investment per cow (50-cow herd) | \$749 |
| Depreciation, interest, taxes, insurance at 14\% annually | \$105 |

## Ewe Flock-One Ewe ${ }^{\text {a/ }}$

|  | Early Lambing (January-February) |  | Late Lambing (April-May) |  | Your Farm |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME | Quantity |  | Quantity |  |  |
| Lambs (125 pounds $\times$ \$___/pound) | 1.24 head | \$ | 1.33 head | \$ | \$ |
| Cull ewes (150 pounds $\times$ \$___ /pound) | 0.15 head | \$ | 0.15 head | \$ | \$ |
| Wool (\$__ /pound) | 9 pounds | \$ | 11 pounds | \$ | \$ |
| GROSS INCOME |  | \$ |  | \$ | \$ |
| VARIABLE COSTS |  |  |  |  |  |
| Feed Costs |  |  |  |  |  |
| Corn at $\$ 4.80$ per bushel | 10 bushels | \$48.00 | 8 bushels | \$38.40 | \$ |
| Supplement and minerals at \$0.16 per pound | 100 pounds | 16.00 | 60 pounds | 9.60 |  |
| Alfalfa - brome hay at \$151.00 per ton | 0.4 tons | 60.40 | 0.3 tons | 45.30 |  |
| Pasture at \$62.00 per acre | 0.2 acres | 12.40 | 0.3 acres | 18.60 |  |
| Pasture fertilizer, miscellaneous costs at $\$ 20.00$ per acre | 0.2 acres | 4.00 | 0.3 acres | 6.00 |  |
| Total Feed Costs |  | \$140.80 |  | \$117.90 | \$ |
| Veterinary, medical, shearing |  | \$8.00 |  | \$9.00 | \$ |
| Machinery and equipment operating |  | 8.00 |  | 6.40 |  |
| Marketing and miscellaneous |  | 5.00 |  | 5.00 |  |
| Interest on variable costs at 8\% | 6 months | 6.47 | 6 months | 5.53 |  |
| Labor at \$18.00 per hour | 5 hours | 90.00 | 3 hours | 54.00 |  |
| TOTAL VARIABLE COSTS |  | \$258.27 |  | \$197.83 | \$ |
| INCOME OVER VARIABLE COSTS |  | \$ |  | \$ | \$ |
| FIXED COSTS |  |  |  |  |  |
| Machinery, equipment, housing, fencing |  | \$24.92 |  | \$24.17 | \$ |
| Interest, insurance on breeding flock at 10\% |  | 15.90 |  | 15.90 |  |
| Ram replacement |  | 5.60 |  | 5.60 |  |
| TOTAL FIXED COSTS |  | \$46.42 |  | \$45.67 | \$ |
| TOTAL OF ALL COSTS |  | \$304.69 |  | \$243.51 | \$ |
| INCOME OVER ALL COSTS |  | \$ |  | \$ | \$ |
| Break-even selling price for variable costs pe | er pound ${ }^{\text {b/ }}$ | \$1.59 |  | \$1.12 | \$ |
| Break-even selling price for all costs per pou | nd ${ }^{\text {b/ }}$ | \$1.89 |  | \$1.39 | \$ |

[^10]
## Ewe Flock Investment

| 1. Breeding flock investment per ewe unit. |  |
| :--- | ---: |
| Ewe | $\$ 125.00$ |
| Replacement ewe lamb ( $\$ 100.00 \times 0.20$ per ewe) | $\$ 20.00$ |
| Ram ( $\$ 350.00$ divided by 25 ewes) | $\$ 14.00$ |
| Total | $\$ 159.00$ per unit |

## 2. Ram replacement cost per ewe unit.

Ram cost, minus cull value, divided by ewes, divided by number of years
$\$ 350.00 \quad 25$ ewes 2 years $\quad \$ 5.60$ per unit
3. Facilities and machinery investment ( 150 ewes) (replacement cost).

|  | Early <br> Lambing | Late <br> Lambing |
| :--- | ---: | ---: |
| Utility tractor ( $\$ 30,000 \times 25 \%$ use for sheep) | $\$ 7,500$ | $\$ 7,500$ |
| Fences (\$160.00 per acre $\times 30$ acres (early) or 45 acres (late) | $\$ 4,800$ | $\$ 7,200$ |
| Feed storage | $\$ 3,200$ | $\$ 3,200$ |
| Barns, pens, feeders, etc. | $\$ 11,200$ | $\$ 8,000$ |
| Total | $\$ 26,700$ | $\$ 25,900$ |
| Total investment per ewe (150 ewe flock) | $\$ 178.00$ | $\$ 172.67$ |
| Depreciation, interest, taxes, insurance at $14 \%$ annually | $\$ 24.92$ | $\$ 24.17$ |

## Feeder Lamb - One Head

## INCOME Lamb $\$ \$$ Wool $\$ \$$ GROSS INCOME VARIABLE COSTS

Feeder cost at $\$ 1.94$ per pound
Interest at 8\% annually

## Feed Costs

Corn at $\$ 4.80$ per bushel
Supplement and minerals at $\$ 0.16$ per pound
Alfalfa - brome hay at $\$ 151.00$ per ton
Total Feed Costs
Veterinary, medical, shearing
Machinery and equipment
Marketing, miscellaneous
Interest on variable costs at 8\%
Death loss ${ }^{\text {a }}$
Labor at $\$ 18.00$ per hour

## TOTAL VARIABLE COSTS

INCOME OVER VARIABLE COSTS

## FIXED COSTS

Machinery, equipment, housing

## TOTAL OF ALL COSTS

INCOME OVER ALL COSTS
Break-even selling price for variable costs per pound ${ }^{a /}$
Break-even selling price for all costs per pound ${ }^{a /}$

70 pounds
\$135.80
100 days
2.98
Quantity
125 pounds
3 pounds

| 5.2 bushels | $\$ 24.86$ |
| :--- | ---: |
| 32 pounds | 5.12 |
| 35 pounds | 2.64 |
|  |  |$\$ 5.00$

\$
$\qquad$
\$1.59
\$1.64

Your Farm

\$
$\qquad$
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\$ $\qquad$
${ }^{a /}$ Assumes wool income of $\$ 3.00$ per head and death loss of $2 \%$.

## Lamb Feed Requirements

| Table 1. Feed requirement and portion of year on feed to finish lamb to $\mathbf{1 1 0}$ pounds. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning weight <br> of feeder, pounds | Corn |  | Supplement | Hay, <br> Bushels | Pounds <br> $\mathbf{( 3 2 - 3 6 \%})$, pounds on <br> feed | Pounds of feed <br> per pound of gain |
| 60 | 3.60 | 202 | 39 | 35 | 100 | 5.50 |
| 65 | 3.37 | 189 | 34 | 30 | 90 | 5.65 |
| 70 | 3.12 | 175 | 29 | 25 | 80 | 5.70 |
| 75 | 2.81 | 157 | 24 | 22 | 70 | 5.85 |
| 80 | 2.50 | 140 | 19 | 18 | 60 | 5.90 |
| 85 | 2.16 | 121 | 15 | 14 | 50 | 6.05 |

Table 2. Approximate feed requirement when feeding complete pelleted rations.

| Beginning weight <br> of feeder, pounds | Pounds of feed <br> per pound of gain | Complete <br> feed-pelleted, <br> pounds | Time on Feed |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5.70 | 285 | Days |  | Portion of year |
|  | 5.80 | 261 | 90 | 0.25 |  |
| 70 | 5.90 | 236 | 82 | 0.22 |  |
| 75 | 6.00 | 210 | 73 | 0.20 |  |
| 80 | 6.10 | 183 | 64 | 0.18 |  |
| 85 | 6.20 | 155 | 55 | 0.15 |  |

Table 3. Approximate feed requirement when feeding low roughage.
Mainly Corn and Supplement Rations

| Beginning weight |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| of feeder, pounds | Roughage | Grain | Supplement | Time on Feed |  |
|  | 15 | 158 | 24 | 67 | Pays |
| 80 | 13 | 139 | 19 | 58 | 0.18 |
| 85 | 10 | 120 | 15 | 48 | 0.16 |


[^0]:    In accordance with Federal law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, this institution is prohibited from discriminating on the basis of race, color, national origin, sex, age, disability, and reprisal or retaliation for prior civil rights activity. (Not all prohibited bases apply to all programs.) Program information may be made available in languages other than English. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, and American Sign Language) should contact the responsible State or local Agency that administers the program or USDA's TARGET Center at 202-720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at 800-877-8339. To file a program discrimination complaint, a complainant should complete a Form AD-3027, USDA Program Discrimination Complaint Form, which can be obtained online at https://www.ocio.usda.gov/document/ad-3027, from any USDA office, by calling 866-632-9992, or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation. The completed AD-3027 form or letter must be submitted to USDA by: (1) Mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW Washington, D.C. 20250-9410; or (2) Fax: 833-256-1665 or 202-690-7442; or (3) Email: program.intake@usda.gov. This institution is an equal opportunity provider.
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[^1]:    ${ }^{\text {a/ }}$ Does not include pasture.

[^2]:     ing average of 9 pigs is assumed, minus 0.5 death loss. Sow death loss is $5 \%$.
    ${ }^{\text {b/ }}$ Cull sow income of $\$ 70$ per litter is assumed for pasture (sows sold after 2 litters) and $\$ 35$ per litter for total confinement (sows sold after 4 litters).

[^3]:    ${ }^{\text {a/ }}$ Assuming an average of 9.0 weaned pigs per litter and all replacement gilts are purchased.
    

[^4]:    ${ }^{\text {a/ }}$ Dried distillers grain substitutes for 0.6 bushels of corn and 5 pounds of soybean meal.
    ${ }^{b /}$ Death loss cost is assumed to be $5 \%$ of weaned feeder purchase costs and $2.5 \%$ of all other variable costs.

[^5]:    ${ }^{a /}$ Feed efficiency varies considerably depending on environmental temperatures, disease level, ration fed, quality of management, and death loss. The feed requirements here are for hogs with good performance under excellent management. These figures assume zero mortality; correction for mortality is made when you complete the worksheet on pages 7 or 9 .

[^6]:    ${ }^{\text {a/ }}$ Death loss cost is assumed to be $1 \%$ of feeder purchase costs and $0.5 \%$ of all other variable costs.
    Note: One pound of modified distillers grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

[^7]:    ${ }^{\text {a/ }}$ Death loss cost is assumed to be $1 \%$ of feeder purchase costs and $0.5 \%$ of all other variable costs.
    Note: One pound of modified distillers grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

[^8]:    ${ }^{\text {a/ }}$ Death loss cost is assumed to be $1 \%$ of feeder purchase costs and $0.5 \%$ of all other variable costs.

[^9]:    ${ }^{\text {a/ }}$ A cow-calf unit is 1 cow, 0.2 bred heifer, 0.9 calf, and 0.04 bull. Calf crop weaned of $92 \%$ of cows in herd, $20 \%$ replacement and $2 \%$ death rate on replacement heifers and cows are assumed.
    ${ }^{\text {b/ }}$ Assumes yearly cull cow sales of $\$ 93.15$.

[^10]:    ${ }^{\text {a/ }} 160 \%$ (early) or $170 \%$ (late) lamb crop, $20 \%$ replacement rate. One unit includes one ewe, 0.2 replacement ewe, 1.6 lambs, and 0.04 ram.
    Death loss of 10\% for lambs weaned and 5\% for ewes and ewe lambs assumed.
    ${ }^{\text {b/ }}$ Assumes cull ewe income of $\$ 8.00$ and wool income of $\$ 4.50$ (early) or $\$ 5.50$ (late) per unit.

