



Data for Decision Makers

Franklin County

Population

Franklin County is a nonmetropolitan county in northeast Iowa. Franklin County is composed of 10 incorporated communities and their surrounding rural areas. From 1990 to 2000, Franklin County's population decreased 5.8 percent. The state's population increased by 5.4 percent over that period.

1. Population of Franklin County

| City | 1980 | 1990 | 2000 |
|---------------------|------------------|------------------|------------------|
| Ackley (part) * | 69 | 54 | 51 |
| Alexander | 190 | 170 | 165 |
| Coulter | 264 | 252 | 262 |
| Dows (part) * | 136 | 100 | 105 |
| Geneva | 218 | 169 | 171 |
| Hampton | 4,630 | 4,133 | 4,218 |
| Hansell | 138 | 83 | 96 |
| Latimer | 441 | 430 | 535 |
| Popejoy | 112 | 92 | 78 |
| Sheffield | 1,224 | 1,174 | 930 |
| Balance of County | 5,614 | 4,707 | 4,093 |
| County Total | 13,036 | 11,364 | 10,704 |
| State Total | 2,913,808 | 2,776,755 | 2,926,324 |

* Indicates municipality crosses county border; figure is the portion of population in this county only.

Population Profile

Age distribution

Compared to the state, Franklin County had a lower percentage of young people (19 or younger) and a higher percentage of older people (age 65+) in 2000. The median age in Franklin County in 2000 was 4.7 years older than the median age of the state.

2. Percent of population by age

| | Franklin County | | | State | | |
|---------------|-----------------|------|------|-------|------|------|
| | 1980 | 1990 | 2000 | 1980 | 1990 | 2000 |
| 19 or younger | 29.5 | 27.8 | 27.0 | 32.3 | 29.0 | 28.3 |
| 20 to 44 | 31.4 | 31.4 | 28.6 | 35.1 | 26.7 | 34.6 |
| 45 to 64 | 21.8 | 20.8 | 23.9 | 19.2 | 18.9 | 22.2 |
| 65 or older | 17.2 | 20.0 | 20.5 | 13.3 | 15.3 | 14.9 |
| Median age | 34.5 | 38.0 | 41.3 | 30.0 | 34.0 | 36.6 |

For more information contact

The Franklin County Extension Office

Beverly Peters, County Extension Education Director
 3 First Avenue NW
 Hampton, Iowa 50441-1703

Phone: (641) 456-4811
 Fax: (641) 456-4811
 E-mail: xfranklin@iastate.edu

Your Northeast Iowa Extension Community Development Specialists

| | |
|---|---|
| Robert D. (Bob) Cole 2023 South Federal Ave. Mason City, Iowa 50401 | Sandra M. (Sandy) Scholl 3420 University Ave., Suite B Waterloo, Iowa 50701 |
|---|---|

| | |
|--|---|
| Phone: (641) 423-0844 Fax: (641) 423-2642 E-mail: rdcole@iastate.edu | Phone: (319) 234-6811 Fax: (319) 234-5581 E-mail: sscholl@iastate.edu |
|--|---|

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Community Profile

Race/Ethnicity

As with the other 98 counties in the state, Franklin County is predominantly white. However, the Hispanic population has increased significantly since 1980.

3. Percentage of population by race/Hispanic origin

| | Franklin County | | | State | | |
|------------------------|-----------------|-------|------|-------|-------|------|
| | 1980 | 1990 | 2000 | 1980 | 1990 | 2000 |
| One Race Only * | 100.0 | 100.0 | 99.5 | 100.0 | 100.0 | 98.9 |
| White | 99.2 | 99.0 | 94.9 | 97.4 | 96.6 | 93.9 |
| Black | 0.1 | 0.1 | 0.1 | 1.4 | 1.7 | 2.1 |
| Asian/Pacific Islander | 0.1 | 0.1 | 0.2 | 0.4 | 0.9 | 1.3 |
| American Indian | 0.0 | 0.1 | 0.2 | 0.2 | 0.3 | 0.3 |
| Other | 0.6 | 0.7 | 4.1 | 0.6 | 0.5 | 1.3 |
| Two or more races * | n.a. | n.a. | 0.5 | n.a. | n.a. | 1.1 |
| Hispanic origin ** | 0.9 | 1.3 | 6.0 | 0.9 | 1.2 | 2.8 |

* 2000 was the first census that allowed respondents to identify themselves in two or more racial categories.

** Hispanics can be of any race.

Education

Educational levels of an adult population are measured by the educational attainment of residents after their education is largely complete (25 years of age or older). In 2000, Franklin County had a lower percentage of college graduates than the state overall.

4. Educational levels of adults 25 or older

| | Franklin County | | State | |
|---------------------------|-----------------|------|-------|------|
| | 1990 | 2000 | 1990 | 2000 |
| Percent with: | | | | |
| Less than 12 years | 20.6 | 16.0 | 19.9 | 13.9 |
| High school graduate | 39.1 | 38.6 | 38.5 | 36.1 |
| Less than 4 years college | 28.1 | 30.9 | 24.7 | 28.8 |
| 4 or more years college | 12.3 | 14.5 | 16.9 | 21.2 |

Income and Poverty

Since 1979, median household income in Franklin County increased \$1,730 (adjusted dollars). In 1999, Franklin had a median income \$3,427 lower than the state.

5. Median Household income (in 1999 \$)

| | 1979 | 1989 | 1999 |
|-----------------|----------|----------|----------|
| Franklin County | \$34,312 | \$31,608 | \$36,042 |
| State | \$37,515 | \$34,921 | \$39,469 |

Poverty rates in Franklin County declined between 1979 and 1999; state levels also declined.

6. Percent of population in poverty

| | 1979 | 1989 | 1999 |
|-----------------|------|------|------|
| Franklin County | 12.1 | 11.3 | 8.0 |
| State | 10.1 | 11.5 | 9.1 |

Housing

Franklin County had a higher percentage of owner-occupied housing, lower median housing value, and lower median rent than the state in 2000. Franklin County also had a smaller percentage of newer housing units than the state.

7. Housing characteristics, 1990-2000

| | Franklin County | | State | |
|--------------------------|-----------------|----------|-----------|-----------|
| | 1990 | 2000 | 1990 | 2000 |
| Total units | 5,018 | 4,763 | 1,143,669 | 1,232,511 |
| Percent of units: | | | | |
| Owner-occupied | 65.7 | 68.6 | 64.0 | 67.5 |
| Renter-occupied | 25.6 | 22.9 | 26.2 | 25.8 |
| Vacant/seasonal | 8.7 | 8.5 | 9.8 | 6.8 |
| 10 or fewer years old | 5.3 | 3.4 | 10.0 | 12.3 |
| 40 or more years old | 57.4 | 71.8 | 42.9 | 51.1 |
| Single detached homes | 87.3 | 87.2 | 74.6 | 74.0 |
| Mobile homes | 1.7 | 0.9 | 5.0 | 5.3 |
| Median value | \$30,500 | \$55,200 | \$45,900 | \$82,500 |
| Median gross rent | \$280 | \$374 | \$336 | \$470 |

Employment and Earnings Profile

Employment

The labor force in any area consists of all persons aged 16 or older who either are currently employed or actively seeking work. The number employed is simply the number of labor force participants who currently have jobs. Labor force participants who are not employed and, to a lesser extent, non-participants in the labor force form a pool of available labor. The size of this pool and its skill level are often important factors in economic development efforts.

8. Labor force and employment rates

| | <u>1990</u> | <u>1999</u> | <u>2000</u> |
|-----------------------------|-------------|-------------|-------------|
| Total labor force: | | | |
| Franklin County | 5,730 | 5,900 | 5,580 |
| State | 1,448,000 | 1,572,800 | 1,563,100 |
| Employment rate (%): | | | |
| Franklin County | 96.0 | 96.9 | 97.3 |
| State | 95.7 | 97.5 | 97.4 |

Occupation

Among the 5,324 employed persons age 16 or older in Franklin County in 2000, the largest segment was employed in management, professional, or related occupations.

9. Occupations of employed persons 16 years of age or older

| | <u>Franklin County</u> | <u>State</u> |
|---|------------------------|--------------|
| Total employed | 5,324 | 1,489,816 |
| Percentage in: | | |
| Management, professional or related occupations | 31.4 | 31.3 |
| Service occupations | 16.0 | 14.8 |
| Sales and office occupations | 19.0 | 25.9 |
| Farming, fishing, and forestry occupations | 3.5 | 1.1 |
| Construction, extraction, and maintenance occupations | 8.8 | 8.9 |
| Production, transportation, and material moving occupations | 21.3 | 18.1 |

Employment earnings

The earnings in Table 10 represent earnings by place of work. This is an enumeration of jobs located within the county, whether or not those jobs are filled by county residents. As a result, county residents who commute out of Franklin County to work are not counted, but non-county residents who commute into Franklin County to work are included.

10. Earnings of employed persons 16 years of age or older, by place of work

| Industry | Total Earnings (\$000) | | | Share of Total (%) | | | |
|----------------|------------------------|-------------|-------------|--------------------|-------------|-------------|-------------|
| | Franklin County | | | Franklin County | | State | |
| | <u>1990</u> | <u>1999</u> | <u>2000</u> | <u>1990</u> | <u>2000</u> | <u>1990</u> | <u>2000</u> |
| All Industries | 99,615 | 131,474 | 150,793 | 100.0 | 100.0 | 100.0 | 100.0 |
| Farm | 23,114 | 9,890 | 24,799 | 23.2 | 16.4 | 6.0 | 4.2 |
| Manufacturing | 16,513 | 31,045 | 31,086 | 16.6 | 20.6 | 22.6 | 19.8 |
| Retail | 6,699 | 9,803 | 10,186 | 6.7 | 6.8 | 9.6 | 9.2 |
| Finance * | 2,861 | 5,103 | 5,597 | 2.9 | 3.7 | 6.1 | 7.9 |
| Services | 15,034 | 25,783 | 26,717 | 15.1 | 17.7 | 19.6 | 22.9 |
| Government | 15,093 | 21,238 | 23,023 | 15.2 | 15.3 | 16.8 | 15.9 |
| Other ** | 20,301 | 28,612 | 29,385 | 20.4 | 19.5 | 19.2 | 20.1 |

* Finance, insurance, and real estate

** Agricultural services, mining, construction, transportation, public utilities, and wholesale trade

Retail Trade Profile

Retail Sales

The relative strength of the retail sector in a county is measured by the pull factor. The pull factor is derived by dividing the county per capita retail sales by state per capita retail sales. Pull factors greater than 1 represent retail sector strength, while pull factors less than 1 show sector weakness.

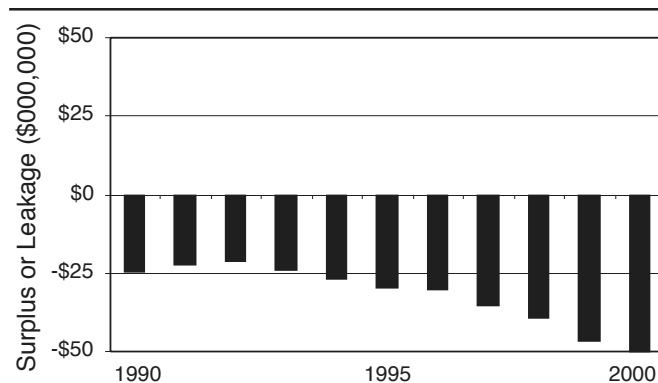
11. Franklin County retail sales

| | Number of Retail Firms | Total sales (millions) | Per capita sales | Pull factor |
|------|------------------------|------------------------|------------------|-------------|
| 1996 | 439 | \$52.82 | \$4,792 | 0.58 |
| 1997 | 447 | \$54.95 | \$4,988 | 0.58 |
| 1998 | 451 | \$55.93 | \$5,127 | 0.58 |
| 1999 | 444 | \$54.70 | \$5,036 | 0.55 |
| 2000 | 433 | \$52.79 | \$4,932 | 0.52 |

Retail Trade Analysis

Potential sales is an estimate of the amount of money that could be spent on retail goods and services by residents of the county based on the county's income and population. Potential sales is calculated by multiplying the county population by the per capita sales for the state and adjusting for the county's income level. A "surplus" indicates that trade is being pulled from beyond the county, while a "leakage" indicates that the county is losing shopping dollars to other counties.

Figure 1. Retail trade analysis, Franklin County



12. Retail sales by merchandise category, Franklin County

| | Sales (millions) | | | Number of Firms | | | Percent of Total | | | Surplus or leakage (millions) |
|---------------------|------------------|----------------|----------------|-----------------|------------|------------|------------------|--------------|--------------|-------------------------------|
| | 1996 | 1999 | 2000 | 1996 | 1999 | 2000 | 1996 | 1999 | 2000 | 2000 |
| Building Materials | \$0.21 | \$0.25 | \$0.27 | 6 | 6 | 6 | 0.4 | 0.5 | 0.5 | -\$7.02 |
| General Merchandise | \$3.93 | \$4.12 | \$4.64 | 5 | 13 | 13 | 7.4 | 7.5 | 8.8 | -\$10.88 |
| Food | \$7.81 | \$8.79 | \$9.84 | 6 | 6 | 11 | 14.8 | 16.1 | 18.6 | -\$5.43 |
| Apparel | * | * | * | * | * | * | * | * | * | * |
| Home Furnishings | \$0.59 | \$0.40 | \$0.32 | 6 | 7 | 6 | 1.1 | 0.7 | 0.6 | -\$4.11 |
| Eating and drinking | \$3.84 | \$3.79 | \$3.87 | 21 | 23 | 23 | 7.3 | 6.9 | 7.3 | -\$5.01 |
| Specialty Stores | \$3.04 | \$3.16 | \$3.20 | 81 | 79 | 78 | 5.8 | 5.8 | 6.1 | -\$4.62 |
| Services | \$6.39 | \$7.75 | \$7.75 | 125 | 126 | 129 | 12.1 | 14.2 | 14.7 | -\$5.79 |
| Wholesale | \$4.50 | \$6.05 | \$5.92 | 49 | 44 | 42 | 8.5 | 11.1 | 11.2 | -\$3.60 |
| Other | \$22.51 | \$20.40 | \$16.98 | 141 | 142 | 125 | 42.6 | 37.3 | 32.2 | |
| Total | \$52.82 | \$54.70 | \$52.79 | 439 | 444 | 433 | 100.0 | 100.0 | 100.0 | -\$49.83 |

* Data suppressed to protect the confidentiality of reports from individual businesses.

... and justice for all

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Information in this county profile was derived from data from:

Iowa Workforce Development (Table 8), the United States Bureau of Economic Analysis (Table 10), the ISU Extension Retail Trade Analysis Program (Tables 11 and 12 and Figure 1), and the United States Bureau of the Census (all other tables)

This series was prepared by:

Margie Hanson, Census Services, with assistance from Georgeanne Artz, Extension Retail Analysis Program, and Mark Imerman, Rural Data Project, at Iowa State University.

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