

December Hay Prices

From: Agronomy (Steve Barnhart -- Forages Extension Programs)

These are hay prices paid at auction in the recent past weeks.

Most price information is obtained from USDA Hay Market News.

Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value (RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

* Alfalfa & alfalfa with up to 10% grass (USDA)

** The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News.

(Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

This report for Mid- to Late-December, 2004

Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

1st Cut: SmSq \$72.50-125/T, LgSq \$70-82.50/T; LgRd \$35-90/T

2nd Cut: SmSq \$70-155/T, LgSq \$70-110/T ; LgRd \$40-87.50/T

3rd Cut: SmSq \$60-170/T, LgSq \$75-125/T, LgRd \$60-110/T

4th cut: SmSq \$125/T; (LgSq \$125/T; LgRd \$75/T Nov)

Prairie Hay: (LgRd \$60/T Nov)

Grass: LgSq \$85/T

Oat Hay: LgRd \$20-45/T

Straw: SmSq \$100-145/T; LgSq \$95-105/T; LgRd \$45-70/T

Corn Stalks SmSq \$65-75/T; LgRd \$30-47.50/T

Dyersville (NE IA) Thursdays 10:30 AM

(Type of hay not stated)

Supreme: LgSq \$120-130/T; LgRd \$122.50/T
Premium: LgSq \$112-127.50/T
Good: SmSq \$102.50/T; LgSq \$87.50-110/T; LgRd \$80-102.50/T
Fair: LgSq \$75-92.50/T; LgRd \$52.50-87.50/T
Utility: LgSq \$70-80/T; LgRd \$10-70/T
Baleage : RFV 148, 45% moist \$120/T on 15% Moist basis
Prairie Grass Hay: LgSq \$67.50-80/T; LgRd \$65-82.50/T
CRP Hay: LgRd Fair \$55-65/T
Straw: SmSq \$2.30/bale; LgSq \$26-38/bale; LgRd \$24-29/bale
Corn Stalks: LgSq \$25/bale; LgRd \$21-27/bale

Colwell (NE IA) 2nd Saturday-Winter months
Alfalfa: SmSq \$4.60/b; LgSq \$100-105/T; LgRd \$75-90/T
Grass: SmSq \$3.00-3.20/b; LgSq \$100-105/T
Straw: SmSq \$1.25-2.00/bale

Forrest City (NC IA) (Wed eve. sales)
Alfalfa : SmSq \$2.80-3.20/bale; (LgRd \$65/bale Nov)
Mixed Legume -Grass: LgRd \$42.50/bale
Grass: SmSq \$2.25-2.75/bale; (LgRd \$30-31bale Nov)
Straw: SmSq \$2.10/bale
Corn Stalks; SmSq \$1.50/bale

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)
Alfalfa / Mixed Leg/Gr: SmSq \$2.50/bale
Grass: SmSq \$3.00-3.40/bale ; LgRd \$65-72.50/Ton
Oat hay: (SmSq \$1.25-1.50/bale Nov)
Straw: SmSq \$2.00/bale; (LgSq \$18/bale Nov)

Rock Valley (NW IA) (Monday & Thursdays 1:00PM)
Alfalfa
Premium: SmSq \$100-107.50/T; LgSq \$97.50-115/T; LgRd \$97.50/T
Good: SmSq \$80-97.50/T; LgSq \$65-80/T; LgRd \$67.50-85/T
Fair: LgSq \$52.50-67.50/T; LgRd \$55-72.50/T
Utility: LgSq \$42.50/T

Mixed Hay
Premium: SmSq \$100-115/T
Good: SmSq \$85-90/T; LgSq \$67.50-70/T; (LgRd \$77.50/T Nov)
Fair: LgSq \$ 55-62.50/T; LgRd \$55-67.50/T
Utility: LgRd \$47.50-52.50/T

Grass Hay
Premium: SmSq \$97.50-100/T
Good: SmSq \$85-95/T; LgSq \$70-85/T; LgRd \$67.50-95/T
Fair: (SmSq \$55-65/T Nov); LgSq \$57.50-65/T; LgRd \$52.50-67.50/T
Utility: LgSq \$45/T; LgRd \$45/T
Straw: SmSq \$1.75-2.60/bale; LgSq \$15-20/bale; LgRd \$14-22.50/bale

Maurice (NW IA) (Thurs 12:30P)
Alfalfa & Mixed Legume/Grass
Premium: SmSq \$97.50-115/T; (LgSq \$87.50/T Nov); LgRd \$74/T
Good: SmSq \$70-87.50/T; LgSq \$60-72.50/T; LgRd \$55-77.50/T
Fair: (LgSq \$67.50-70/T Nov); LgRd \$50-62.50/T
Grass:
Premium: (SmSq \$90-105/T Nov)
Good: SmSq \$75-82.50/T; LgSq \$80/T; LgRd \$65-82.50/T

Fair: SmSq \$65/T; (LgSq \$50/T; LgRd \$50-55/T Nov)

Utility: LgRd \$42.50-57.50/T

Oat Hay: Good (bale type not stated) \$65/T

Straw: SmSq \$2.40-3.10/bale; LgSq \$11/14/bale

Denison (WC IA) (Sat 11:00A)

Alfalfa & Mixed: SmSq \$2.75-3.25/b; LgSq \$30-35/b; LgRd \$49-53/b

Grass: SmSq \$2.60-3.00/bale

Straw: SmSq \$1.90-2.20/bale

CornStalks: (SmSq \$1.20/bale Nov)

Stuart (WC IA) Noon Saturdays

Alfalfa& Mixed Leg/Gr: SmSq \$1.90-2.90/bale; LgSq 43-46/bale

Leg/Gr Mix: SmSq \$2.10-2.40/bale

Grass: SmSq \$1.40-1.90/bale;

Straw: SmSq \$2.60/bale (Local private treaty sale)

Perry (Central Iowa) (Sat Noon)

Alfalfa & Mixed Leg/Gr: SmSq \$2.25-3.00/bale; LgSq \$44/b; LgRd \$40/bale

Grass: SmSq \$2.00/bale

Straw: SmSq \$2.50/bale

CornStalks: LgRd \$18/bale

South Central Iowa - Indianola (Private Broker)

Alfalfa

Prem/Good: SmSq \$120-140/T; LgSq \$100/T; LgRd \$65-85/T

Good: (SmSq \$120/T Nov); LgRd \$55-65/T

Mixed Grass/Legume Premium/Good: SmSq \$120/T

Grass: Premium/Good: SmSq \$140/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon

Alfalfa: SmSq \$105/T; LgSq \$85-107.50/T

Mixed Legume/Grass: LgSq \$87.50-90/T

Grass: SmSq \$67.50-102.50/T; LgSq \$62.50/T; LgRd \$87.50/T

Corn Stalks: LgRd \$22.50/bale

Keosauqua (SE IA) Sat 11:30A

Alfalfa : SmSq \$2.00-2.75/bale

Grass & Mixed Legume/Gr: SmSq \$1.40-1.85/bale

(Private sale in area LgSq \$32/bale Nov)

Straw: SmSq \$1.10-2.25/bale

Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)

Alfalfa :(SmSq \$2.50/bale Nov); LgSq \$105-112.50/T

Grass & Mixed Legume/Gr: SmSq \$1.75-2.50/bale; LgRd \$32/bale

Staw: SmSq \$2.00/bale

Creston (SW IA) 10:30AM Friday

Alfalfa & Mixed Leg/Gr: SmSq \$ 3.50/b, \$95-105/T; LgRd \$35-36/b

Grass: SmSq \$1.75/bale; LgRd \$45/bale

Oat Hay: LgRd \$20/bale

Straw: SmSq \$2.00-2.50/bale;

Corn Stalks: LgRd \$18/bale

Shenandoah (SW IA) Monday Sale

Alfalfa: SmSq \$2.60-3.20/bale
Mixed Leg/Grass: SmSq \$1.85-2.40/bale
Grass: SmSq \$2.10/bale

"Missouri Market" (Mid / Late-Dec 2004 USDA Market Price Report)

Alfalfa

Supreme (RFV >185): SmSq \$100-140/T
Prem (RFV 170-180): SmSq \$80-110/T
Good/Fair: (RFV 130-170) SmSq & LgSq \$70-100/T; LgRd \$30-80/T
Red Clover Good: SmSq \$25-50/T
Mixed Leg/Gr: Good SmSq \$2.50-3.00/bale LgRd \$30-45/bale
Grass : Good SmSq \$50-85/T; \$2.50-3.50/bale; LgRd \$10-30/bale
Fair: Fescue LgRd \$7-20/bale
Prairie hay: SmSq \$50-75/T
Wheat Hay: \$40-60/T
Straw: SmSq \$1.50-3.00/bale

"Northern&Central Illinois Market" (Early & Mid Dec. 2004 USDA Market Report)

Alfalfa

Premium: SmSq \$120-130/T; LgSq \$120-130/T
Good: SmSq \$90-120/T; LgSq \$90-120/T; LgRd \$70-90/T
Fair: SmSq \$70-85/T; LgSq \$70-90/T; LgRd \$60-75/T
Utility: SmSq \$50-80/T; LgSq \$60-75/T; LgRd \$50-60/T

Mixed Leg/Grass

Premium: SmSq \$110-130/T; LgSq \$100-120/T
Good: SmSq \$90-120/T; LgSq \$70-110/T; LgRd \$60-80/T
Fair: SmSq \$75-90/T; LgSq \$65-75/T; LgRd \$50-60/T
Utility: SmSq \$50-70/T; LgSq \$50-60/T; LgRd \$50-60/T

Grass:

Prem: SmSq \$100-120/T; LgSq \$110-120/T; LgRd \$80-90/T
Good :SmSq \$80-100/T; (LgSq \$90/T Nov); LgRd \$60-75/T
Fair: SmSq \$60-90/T; LgRd \$50-65/T
Utility: SmSq \$50-60/T; LgSq \$45-50/T
Straw: SmSq \$1.25-2.50/bale, \$60-75/T; LgSq \$50-60/bale

Wisconsin 'Market'

Tested Auction Lomira WI (1st Friday Dec-April)

(Type of hay or bale type not indicated)

Premium	RFV >151	\$185/T
Good	RFV 125-151	\$152.50/T
Fair	RFV 103-124	\$72.50/T
Low	RFV 87-102	\$82.50/T
	RFV < 75	\$72.50

Oatlage 91RFV, 39%moisture, \$70/T

Straw SmSq \$1.85/bale

Tested Auction Waldo WI (2nd Thursday Dec-April)

(Type of hay and bale type not indicated)

Premium	RFV >151	\$120-155/T
Good	RFV 126-151	\$100-135/T
Fair	RFV 103-125	\$80/T
Low	RFV 87-102	\$55-115/T
	RFV <75 SmSq	\$70.58/T

"Minnesota Market"-SW MN (Mid/Late-Dec 2004 USDA Market Report)

Alfalfa Prem: SmSq \$100T

Good: SmSq \$67.50-85/T; LgSq \$70-85/T; LgRd \$60-80/T

Fair: (SmSq \$62.50/T Nov); LgSq \$57.50-65/T; LgRd \$47.50-65/T

Utility: LgRd \$47.50/T

Mixed Leg/Gr

Good: (SmSq \$60-65/T Nov); LgRd \$70/T

Fair: LgRd \$47.50-52.50/T

Utility: LgRd \$40-42.50/T

Grass

Premium: SmSq \$100-117.50/T

Good: SmSq \$65-85/T; LgRd \$55-75/T

Fair: SmSq \$47.50-62.50/T; LgRd \$40-57.50/T

Utility: SmSq \$32.50-42.50/T; LgRd \$32.50-47.50/T

Straw: SmSq \$1.10-1.70/bale ; LgRd \$9-19/bale

Houston County MN Tested Hay Auctions (2nd Fri, Dec-March)

(Type of hay not identified)

Premium RFV 150-180 SmSq \$135-140/T

Good RFV 125-150 SmSq \$97.50-110/T; LgSq \$110/T; LgRd \$85/T

Fair RFV 100-125 SmSq \$70-97.50/T.; LgSq \$90/T; LgRd \$75-107.50/T

Low RFV under 100 SmSq \$105/T; LgRd \$75/T

Straw SmSq \$60-80/T; LgSq \$57.50/T

"South Dakota Market" (Mid / Late-Dec 2004 USDA Market Report)

Alfalfa

Prem: LgSq: \$90-150/T; (LgRd \$90/T Nov)

Good: LgSq \$70-85/T; LgRd \$55-85/T

Fair: LgRd \$40-55/T

Utility: LgRd \$35-40/T

Grass: Premium (SmSq \$ 90-100/T Nov); LgSq \$125/T

Good SmSq \$75-85/T; (LgSq \$72.50/T Nov); LgRd \$65-80/T

Straw: SmSq \$1.50-2.00/bale

Alcester SD (SE So Dak) Saturday !1:00 AM

Alfalfa: Premium SmSq \$90-110

Good SmSq \$65-80; LgSq \$65-70/T; LgRd \$67.50-80/T

Fair SmSq \$67.50/T; LgSq \$67.50/T; LgRd \$50-67.50/T

Grass: Good SmSq \$85-92.50/T; LgRd \$70-82.50/T

Fair LgRd \$52.50-65/T

Straw: SmSq \$2.00-2.20/bale, LgRd \$17/bale

"Nebraska Market" (Mid/ Late-Dec 2004 USDA Report)

Alfalfa

Supreme/Premium: (180-190 RFV) LgSq \$120-130/T

Premium /Good: (160-180 RFV) LgSq \$110-120/T

Good: (150-165 RFV) LgSq \$100-115/T; LgRd \$50-60/T

Fair: LgRd \$45-55/T

Grinding Quality - Ground&Delivered \$65-72/T

Grass: Premium: SmSq \$123-133/T

Good: SmSq \$85-90/T; LgRd \$55-60/T

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or

'Have Hay'. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller.

<http://www.fsa.usda.gov/haynet/>

I checked this site on 7 Jan 2005 and found the following # of listings:

State	Listings
Iowa	32
Missouri	43
Illinois	35
Wisconsin	40
Minnesota	45
South Dakota	21
Nebraska	48

IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site: <http://www.agriculture.state.ia.us/haydir.htm>

South Dakota State University Extension Service -- "Feed Finder"

/ Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://www.abs.sdstate.edu:8888/webx?14@63.qeRiaObuaee.0@.ee6b98>

MINNESOTA HAY LIST has been modified to include listings and www 'links' for hay lists from other states in the upper mid-west U.S. It is now called Upper Midwest Haylist

"Electronic Market Service of Buyers and Sellers"

The [Upper Midwest Haylist](#) allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton. <http://www.haylist.umn.edu/index.asp>

On 7 Jan 2005 the following was listed.

State Listings

Iowa	2
Missouri	-
Illinois	-
Wisconsin	-
Minnesota	27
South Dakota	1
Nebraska	1

INTERNET HAY EXCHANGE

<http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 7 Jan, 2005., listings were:

State	Listings
Iowa	39
Missouri	74
Illinois	47
Wisconsin	45
Minnesota	51
South Dakota	32
Nebraska	43