

November Hay Prices

From: Agronomy (Steve Barnhart -- Forages Extension Programs)

These are hay prices paid at auction in the recent past weeks.

Most price information is obtained from USDA Hay Market News.

Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value (RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

* Alfalfa & alfalfa with up to 10% grass (USDA)

** The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News.

(Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

This report for Mid- to Late-November, 2004

Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

1st Cut: SmSq \$80-160/T, LgRd \$77.50-85/T; LgRd \$40-87.50/T

2nd Cut: SmSq \$85-145/T, LgSq \$70-115/T ; LgRd \$40-105/T

3rd Cut: SmSq \$77.50-210/T, LgSq \$90-125/T, LgRd \$80-115/T

4th cut: SmSq \$150/T; LgSq \$125/T; LgRd \$75/T

Prairie Hay: LgRd \$60/T
Straw: SmSq \$90-125/T; (LgSq \$40/T Oct); LgRd \$55/T
Corn Stalks SmSq \$62.50-67.50/T; LgRd \$30-70/T

Dyersville (NE IA) Thursdays 10:30 AM
(Type of hay not stated)

Premium: (LgSq \$115/T Oct)
Good: LgSq \$92.50-112.50/T; LgRd \$85-92.50/T
Fair: LgSq \$75-92.50/T; LgRd \$72.50-85/T
Baleage : RFV 140, 45% moist \$115-120/T on 15% Moist basis
Prairie Grass Hay: (LgSq \$85/T Oct); LgRd \$75-80/T
Oat Hay: (LgRd Fair \$55/T Oct)
Straw: LgSq \$16-41/bale; LgRd \$36-45/bale

Colwell (NE IA) 2nd Saturday-Winter months
Alfalfa: SmSq \$3.20/b; LgSq \$85/T; LgRd \$65/T
Grass: SmSq \$2.65-2.85/b; LgSq \$110/T
Straw: SmSq \$1.25-2.00/bale

Forrest City (NC IA) (Wed eve. sales)
Alfalfa : SmSq \$2.50-3.30/bale LgRd \$65/bale
Grass: SmSq \$2.25-2.70/bale; LgRd \$30-31bale
Straw: (SmSq \$1.60/bale Oct)

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)
Alfalfa / Mixed Leg/Gr: SmSq \$1.55-3.00/bale
Grass: SmSq \$3.00-3.25/bale
Oat hay: SmSq \$1.25-1.50/bale
Straw: SmSq \$1.25-2.50/bale; LgSq \$18/bale

Rock Valley (NW IA) (Monday & Thursdays 1:00PM)
Alfalfa
Premium: SmSq \$95-105/T; (LgSq \$105/T; LgRd \$97.50-112.50/T Oct)
Good: SmSq \$87.50-90/T; LgSq \$82.50/T; LgRd \$75-90/T
Fair: (LgSq \$60-62.50/T Oct); LgRd \$52.50-72.50/T
Mixed Hay
Premium: SmSq \$97.50/T
Good: SmSq \$75-90/T; LgRd \$77.50/T
Fair: LgRd \$65-67.50/T
Grass Hay
Premium: SmSq \$95-125/T; (LgRd \$87.50-92.50/T Oct)
Good: SmSq \$85-90/T; LgSq \$67.50/T; LgRd \$70-80/T
Fair: SmSq \$55-65/T; (LgSq \$52.50-65/T; LgRd \$55-65/T Oct)
Utility: (LgSq \$40/T; LgRd \$25-47.50/T Oct)
Straw: SmSq \$1.80-2.50/b; LgSq \$16-25/bale; LgRd \$18/bale

Maurice (NW IA) (Thurs 12:30P)
Alfalfa
Supreme: (SmSq \$122.50/T Oct)
Premium: SmSq \$90-115/T; LgSq \$87.50/T
Good: SmSq \$87.50/T; LgSq \$70-85/T; LgRd \$67.50-77.50/T
Fair: LgSq \$67.50-70/T
Utility: (LgSq \$35/T Sept)
Mixed Legume/Grass: (LgRd Good \$80-85/T Oct)

Grass:

Premium: SmSq \$90-105/T

Good: SmSq \$80/T; LgSq \$75/T; LgRd \$65-89/T

Fair: LgSq \$50/T; LgRd \$50-55/T

Utility: LgRd \$22.50/T

Straw: SmSq \$1.50/bale

Denison (WC IA) (Sat 11:00A)

Alfalfa & Mixed: SmSq \$3.00-4.00/bale; LgSq \$35/bale;(LgRd \$31-32/bale Oct)

Grass: SmSq \$2.00-3.00/bale

Straw: SmSq \$1.20/bale

CornStalks: SmSq \$1.20/bale

Stuart (WC IA) Noon Saturdays

Alfalfa& Mixed Leg/Gr: SmSq \$1.90-2.90/bale

Leg/Gr Mix: SmSq \$1.60-2.45/bale

Grass: SmSq \$1.90-2.40/bale;

Straw: SmSq \$2.10-2.30/bale

Soybean 'straw' (SmSq \$1.10-1.20/bale Oct)

Perry (Central Iowa) (Sat Noon)

Alfalfa & Mixed Leg/Gr: SmSq \$1.70-2.65/bale; LgRd \$51/bale

Grass: SmSq \$1.60-1.70/bale; (LgRd \$40/bale)

Straw: SmSq \$2.00/bale

Soybean 'Straw': (SmSq \$1.00/bale Oct)

South Central Iowa - Indianola (Private Broker)

Alfalfa

Prem/Good: LgSq \$100/T; LgRd \$65-85/T

Good: SmSq \$120/T; LgRd \$55-65/T

Mixed Grass/Legume

Premium/Good: SmSq \$120/T

Grass:

Premium/Good: SmSq \$140/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon **Auctions Resume In Dec 2004**

Keosauqua (SE IA) Sat 11:30A

Alfalfa : SmSq \$1.75-2.75/bale

Grass & Mixed Legume/Gr: SmSq \$1.50-2.10/bale

Private sale in area LgSq \$32/bale

Straw: SmSq \$1.85-2.00/bale

Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)

Alfalfa :SmSq \$2.50/bale; LgSq \$80/T

Grass & Mixed Legume/Gr: SmSq \$1.75-2.25/bale; LgRd \$25-30/bale

Creston (SW IA) 10:30AM Friday

Mixed Legume/Gr: SmSq \$ 2.50-2.85/bale

Shenandoah (SW IA) Monday Sale

Alfalfa: SmSq \$2.75-3.90/bale

Mixed Leg/Grass: SmSq \$1.75-2.40/bale

Grass: SmSq \$2.10/bale

"South Dakota Market" (Mid / Late-Nov 2004 USDA Market Report)

Alfalfa

Prem: LgSq: \$90-120/T; LgRd \$90/T

Good: LgSq \$72.50-85/T; LgRd \$55-85/T

Fair: LgRd \$40-55/T

Utility: LgRd \$35-40/T

Grass: Premium SmSq \$ 90-100/T

Good SmSq \$82.50-85/T; LgSq \$72.50/T; LgRd \$72.50-76/T

Straw: SmSq \$1.50-2.00/bale

"Minnesota Market"-SW MN (Mid/Late-Nov 2004 USDA Market Report)

Alfalfa

Prem: SmSq \$112/T

Good: SmSq \$67.50-880/T; LgSq \$72.50/T; LgRd \$60-75/T

Fair: SmSq \$62.50/T; LgRd \$50-57.50/T

Utility: (LgRd \$47.50-52.50/T Oct)

Mixed Leg/Gr

Premium: SmSq \$90/T Oct)

Good: SmSq \$60-65/T; LgRd \$62.50-75/T

Grass

Premium: SmSq \$85-125/T

Good: SmSq \$72.50-77.50/T; LgRd \$57.50-75/T

Fair: SmSq \$47.50-57.50/T; LgRd \$42.50-57.50/T

Utility: LgRd \$32.50-47.50/T

Straw: SmSq \$1.70-2.15/bale ; LgRd \$13-16/bale

Houston County MN Tested Hay Auctions (2nd Fri, Dec-March)

Auctions Resume in December

"Northern&Central Illinois Market" (Early & Mid Nov. 2004 USDA Market Report)

Alfalfa

Premium: SmSq \$120-130/T; LgSq \$120-135/T

Good: SmSq \$90-120/T; LgSq \$90-120/T; LgRd \$70-90/T

Fair: SmSq \$70-85/T; LgSq \$70-90/T; LgRd \$60-75/T

Utility: SmSq \$50-80/T; LgSq \$60-75/T; LgRd \$50-60/T

Mixed Leg/Grass

Premium: SmSq \$110-130/T; LgSq \$100-120/T

Good: SmSq \$90-120/T; LgSq \$70-110/T; LgRd \$60-80/T

Fair: SmSq \$75-90/T; LgSq \$65-75/T; LgRd \$50-60/T

Utility: SmSq \$50-70/T; LgSq \$50-60/T; LgRd \$50-60/T

Grass:

Prem: SmSq \$100-120/T; LgRd \$110-120/T; LgRd \$80-90/T

Good :SmSq \$80-100/T; LgSq \$90/T; LgRd \$60-80/T

Fair: SmSq \$60-90/T; LgRd \$50-65/T

Utility: SmSq \$50-60/T; LgSq \$45-50/T

Straw: SmSq \$1.25-2.50/bale, \$60-75/T; LgSq \$50-60/bale

"Missouri Market" (Mid / Late-Nov 2004 USDA Market Price Report)

Alfalfa

Supreme (RFV >185): SmSq \$100-140/T

Prem (RFV 170-180): SmSq \$80-110/T

Good/Fair: (RFV 130-170) SmSq & LgSq \$70-100/T; LgRd \$30-80/T

Red Clover Good: SmSq \$25-50/T

Mixed Leg/Gr: Good SmSq \$2.50-3.00/bale LgRd \$30-45/bale

Grass

Good: SmSq \$50-85/T; \$1.25-3.50/bale; LgRd \$20-35/bale
Fair: Fescue LgRd \$10-20/bale
Prairie hay: SmSq \$50-75/T
Wheat Hay: \$40-60/T
Straw: SmSq \$1.50-3.00/bale

"Nebraska Market" (Mid/ Late-Nov 2004 USDA Report)

Alfalfa

Supreme/Premium: (180-190 RFV) LgSq \$120-130/T

Premium /Good: (160-180 RFV) LgSq \$110-120/T

Good: (150-165 RFV) LgSq \$100-115/T; LgRd \$50-60/T

Fair: LgRd \$45-55/T

Grinding Quality - Ground&Delivered \$65-72/T

Grass:

Premium: SmSq \$123-133/T

Good: SmSq \$85-90/T; LgRd \$55-60/T

Wisconsin 'Market'

Tested Auction Lomira WI (1st Friday Dec-April)

(Sales Resume in Nov. 2004)

Tested Auction Waldo WI (2nd Thursday Dec-April)

(Sales Resume in Nov. 2004)

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or 'Have Hay'. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller.

<http://www.fsa.usda.gov/haynet/>

I checked this site on 2 Dec and found the following # of listings:

State	Listings
Iowa	26
Missouri	42
Illinois	31
Wisconsin	36
Minnesota	45
South Dakota	20
Nebraska	47

IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site:

<http://www.agriculture.state.ia.us/haydir.htm>

South Dakota State University Extension Service -- "Feed Finder" / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:<http://www.abs.sdstate.edu:8888/webx?14@63.qeRiaObuaee.0@.ee6b98>

MINNESOTA HAY LIST has been modified to include listings and www 'links' for hay lists from other states in the upper mid-west U.S. It is now called Upper Midwest Haylist

"Electronic Market Service of Buyers and Sellers"

The [Upper Midwest Haylist](http://www.haylist.umn.edu/index.asp) allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 2 Dec., the following was listed.

State Listings

Iowa	-
Missouri	1
Illinois	-
Wisconsin	-
Minnesota	12
South Dakota	1
Nebraska	-

INTERNET HAY EXCHANGE

<http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 2 Dec., listings were:

State	Listings
Iowa	28
Missouri	49
Illinois	41
Wisconsin	35
Minnesota	40
South Dakota	23
Nebraska	34

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