

# Hay Prices

## April 2007

From: Agronomy (Steve Barnhart -- Forages Extension Programs)

These are hay prices paid at auction in the recent past weeks. Most price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

|         | Relative<br>Feed<br>Value<br>RFV )<br>index | Acid<br>Detergent<br>Fiber<br>(ADF)<br>% | Neutral<br>Detergent<br>Fiber<br>(NDF)<br>% | (Alfalfa*)<br>Crude<br>Protein<br>(CP)<br>% | (Mixed & Grass)<br>Crude<br>Protein<br>(CP)<br>% |
|---------|---------------------------------------------|------------------------------------------|---------------------------------------------|---------------------------------------------|--------------------------------------------------|
| Supreme | > 185                                       | < 27                                     | < 34                                        | > 22                                        | **                                               |
| Premium | 70-185                                      | 27-29                                    | 34-36                                       | 20-22                                       | >13                                              |
| Good    | 150-170                                     | 29-32`                                   | 36-40                                       | 18-20                                       | 9 -13                                            |
| Fair    | 130-150                                     | 32-35                                    | 40-44                                       | 16-18                                       | 5 - 9                                            |
| Utility | < 130                                       | > 35                                     | > 44                                        | < 16                                        | <5                                               |

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\* Alfalfa & alfalfa with up to 10% grass (USDA)

\*\* The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News.

(Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

This report for mid- to late-April 2007

Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

1st Cut: SmSq \$75-122.50/T; LgSq \$80-92.50/T; LgRd \$30-105/T

2nd Cut: SmSq \$75-170/T; LgSq \$75-145/T; LgRd \$30-117.50/T

3rd Cut: SmSq \$115-225/T; LgSq \$95-160/T; LgRd \$65-125/T

4th Cut: SmSq \$125/T; LgSq \$90-140/T; LgRd \$100-120/T Oat Hay: (LgRd \$35-50/T March)

Straw: SmSq \$100-150/T; LgSq \$75-100/T; LgRd \$30/T Corn Stalks: LgRd \$40-42.50/T

Dyersville (NE IA ) Thursdays 10:30 AM

(Type of hay not stated)

Premium: LgSq \$122.50-180/T

Good: SmSq \$87.50/T; LgSq \$70-172.50/T; LgRd \$60-100/T

Fair: (SmSq \$1.40/b Mar); LgSq \$62.50-100/T; LgRd \$50-80/T

Utility: LgSq \$60-75/T; LgRd \$10-60/T Mixed Leg/Gr:

Good: (SmSq \$1.25/bale Mar); LgSq \$172.50/T; LgRd \$80-100/T

Grass: (Good LgRd \$45-72.50/T Fair LgRd \$35-45/T Mar)

Oat Hay: Good (LgRd \$42.50/T Mar)

CRP Hay: LgRd \$25/T

Straw: LgSq \$25-30//bale; LgRd \$18/bale

Cornstalks: LgSq \$15/bale; LgRd \$16-29/bale

Riceville (NE IA) 1st & 3rd Fri Sales

Alfalfa: SmSq \$125-180/T; (LgSq \$115-135/T Mar)

Mixed SmSq \$2.50-3.00/bale

Grass: (LgSq \$95-110/T Mar); LgRd \$95-110/T

Straw: (SmSq \$1.75-2.25/b Mar); LgSq \$85-90/T

Cornstalks: ( LgRd \$24-26/bale Mar)

Forest City (NC IA) (Wed eve. sales)

Alfalfa: SmSq \$3.00-5.75/bale; LgSq \$45/bale

Mixed Legume/Gr: (SmSq \$2.50-3.75/b Mar); LgSq \$35-40/bale

Grass: SmSq \$2.75-5.00/bale; LgRd \$50/bale

Straw SmSq \$3.40/bale

Cornstalks: SmSq \$1.75/bale

Soybean 'straw': (SmSq \$2.50/bale Mar)

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)

Alfalfa & Mixed: SmSq \$3.20-4.10/bale; LgRd \$95-105/T

Grass: SmSq \$2.75-3.75/bale; LgRd \$90-97.50/T

Straw: \$2.50-2.75/bale

Cornstalks: SmSq \$1.75/bale; (LgRd \$22-27/bale Mar)

Rock Valley (NW IA) (Monday & Thursdays 1:00PM) Alfalfa

Premium: SmSq \$115-155/T; LgSq \$105-137.50/T; LgRd \$107.50-145/T

Good: LgSq \$87.50-107.50/T; LgRd \$80-100/T

Fair: (SmSq \$55-56/T Mar); LgSq \$77.50/T Mixed Hay

Premium: SmSq \$120-125/T; LgSq \$112.50-135/T; LgRd \$100-125/T

Good: (LgSq \$87.50-90/T Mar); LgRd \$95/T

Fair LgRd \$65/T

Grass Hay

Premium: SmSq \$112.50-170/T; LgSq \$107.50-135/T; LgRd \$110-130/T

Good: SmSq \$90-115/T; LgSq \$85-90/T; LgRd \$85-100/T

Fair: LgRd \$75/T

Straw: SmSq \$2.40-3.00/b; LgSq \$11-21/b, (\$42.50-65/T Mar) ; LgRd \$42.50-60/T

Cornstalks: LgRd \$20-42.50/T, (LgRd \$1 9-29/bale Mar)

Maurice (NW IA) (Thurs 12:30P)

Alfalfa:

Supreme: SmSq \$200-210/T; LgSq \$145/T; LgRd \$165/T

Premium: SmSq \$120-150/T; LgSq \$110-125/T; LgRd \$115-135/T

Good: SmSq \$120/T; LgSq \$95/T; LgRd \$102.50-110/T

Grass:

Premium: SmSq \$150-240/T; LgRd \$120-125/T

Good: (SmSq \$115-120/T, \$2.20-3.25/b Mar); LgRd \$80-100/T

Fair: (LgRd \$75/T Mar)

Straw: LgSq \$80/T, (LgSq \$22/bale; LgRd \$19/b, \$45/T Mar)

Cornstalks: LgRd \$29/bale

Denison (WC IA) (Sat 11:00A)

Alfalfa/Mixed Leg/Gr: SmSq \$4.00-6.00/bale; LgSq \$49-52/b; LgRd \$85-86/bale

Grass: SmSq \$2.00-3.50/bale; LgSq \$49-52/bale

Straw: SmSq \$2.50-3.00/bale

Cornstalks: LgRd \$35/bale

Stuart (WC IA) Noon Saturdays

Alfalfa : SmSq \$ 3.00-3.60/b; (LgRd \$61/b Mar)

Mixed Leg/Gr: SmSq \$3.60-4.20/bale; LgRd \$52-64/b

Grass: (SmSq \$1.60-3.50/b; LgRd \$47/b Mar)

Straw: (LgRd \$32/b Mar)

Cornstalks LgRd \$28-32/bale

Perry (Central Iowa) (Sat Noon)

Alfalfa: SmSq \$3.75-5.35/bale; LgRd \$81/bale

Grass: SmSq \$3.50-4.35/bale; LgRd \$64/bale

Switchgrass: (LgSq \$35/b Mar)

Straw: SmSq \$3.50/bale

Private Broker Sales -- Ave. of prices from South Central Iowa - Indianola & North Central Iowa, (Hampton)

Alfalfa

Premium: SmSq \$120-145/T; LgSq \$120-145/T; LgRd \$65-85/T

Good: SmSq \$100/T; LgSq \$100/T; LgRd \$48-60/T

Fair: LgSq \$55-60/T; LgRd \$40-50/T

Mixed Grass/Legume: Premium/Good: SmSq \$110-120/T

Grass: Premium LgSq \$120-140/T

Good: LgSq \$120/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon

-- Sales Resume in the December --

Keosauqua (SE IA) Sat 11:30A

Alfalfa: SmSq \$2.25-4.25/bale; (LgRd 30-45/b Mar)

Grass : SmSq \$1.85-2.50/bale

Straw: SmSq \$1.25-2.50/bale

Cornstalks: (LgRd \$20/bale Mar)

Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter) Alfalfa : SmSq \$3.20-3.80/b; LgSq \$80-120/T Mixed Legume/Gr: LgSq \$70-156/T; LgRd \$43-56/bale, \$82.50-95/T

Grass: (SmSq \$3.00/bale Mar); LgRd \$53/bale

Straw: (SmSq \$2.00-3.20/bale; LgSq \$46/bale Mar)

Cornstalks: LgRd \$22.50-25/bale

Creston (SW IA) 10:30AM Friday

Alfalfa & Mixed : SmSq \$3.20-4.50/bale; LgRd \$52-68/bale

Grass: SmSq \$2.75/b; (LgRd \$40/b Mar)

Straw: (SmSq \$2.40-3.00/b Mar)

Cornstalks: (LgRd \$27/bale Mar)

Shenandoah (SW IA) Monday Sale

Alfalfa & Mixed Leg/Gr: SmSq \$5.25-5.70/bale

Grass: SmSq \$3.75-4.50/bale

Straw: (SmSq \$3.00-3.50 (local private sales) Mar)

Cornstalks: (LgRd \$40/b Mar)

"Missouri Market" (Mid / Late- January 2007 USDA Market Price Report)

Alfalfa Supreme (RFV >185): SmSq \$140-175/T

Prem (RFV 170-180): \$140-175/T

Good/Fair: (RFV 130-170)

SmSq \$100-180/T; LgSq \$100-180/T; LgRd \$80-140/T Mixed Leg/Gr: Good SmSq \$3.00-

6.00/bale LgRd \$40-75/bale Grass :

Good/Prem LgSq \$90-140/T

Good SmSq \$60-120/T

Timothy SmSq \$3.00-4.50/bale

Mixed grass: Fair LgRd \$35-75/bale

Prairie hay: SmSq \$80-125/T; LgRd \$50-75/T

Bluestem Good/Fair LgRd \$40/bale

Bermudagrass Good LgRd \$65/bale

Millet & Sudangrass LgRd \$50-55/bale

Wheat Hay: \$50-70/T

Straw: SmSq \$1.75-3.50/bale

Cornstalks: LgRd \$20-25/bale

"Northern&Central Illinois Market" (January 2007USDA Market Report)

Alfalfa

Premium: SmSq \$130-160/T; LgSq \$125-145/T; LgRd \$120/T

Good: SmSq \$110-140/T; LgSq \$110-130/T; LgRd \$90-100/T

Fair: SmSq \$100-120/T; LgSq \$90-100/T; LgRd \$70-90/T

Utility: SmSq \$60-80/T; LgSq \$60-90/T; LgRd \$50-60/T

Mixed Leg/Grass

Premium: SmSq \$130-160/T; LgSq \$110-140/T

Good: SmSq \$110-140/T; LgSq \$100-135/T; LgRd \$80-100/T

Fair: SmSq \$90-120/T; LgSq \$95-110/T; LgRd \$70-80/T

Utility: SmSq \$60-80/T; LgSq \$60-80/T; LgRd \$50-60/T

Grass:

Prem: SmSq \$110-140/T; LgSq \$100-130/T; LgRd \$80-100/T

Good :SmSq \$100-130/T; LgSq \$100-120/T; LgRd \$80-90/T

Fair: SmSq \$80-110/T; LgSq \$80-100/T; LgRd \$60-70/T

Utility: SmSq \$60-80/T; LgSq \$60-70/T

Straw: SmSq \$1.50-2.50/bale, \$70-80/T; LgSq \$40-60/bale

Wisconsin 'Market'

Tested Auction January 07 Lomira WI (1st Friday Jan-April)

RFV >151 SmSq \$99/T

RFV 125-151 SmSq \$70-100/T; LgSq \$60-140/T RFV 103-124 SmSq \$75-80/T; LgSq \$60-75/T; LgRd

\$47.50/T RFV 87-102 LgSq \$35-65/T; LgRd \$45/T Alfalfa Baleage (RFV 119) LgRd \$18/bale Straw LgSq

\$14/b ; (LgRd \$15/b Mar)

Tested Auction January 07 Waldo WI (2nd Thursday Dec-April)

RFV >151 SmSq \$115/T; LgSq \$135/T

RFV 125-150 LgSq \$85-130/T; LgRd \$95-110/T RFV 103-124 (SmSq \$60/T Mar); LgSq \$90/T; LgRd \$65-75/T RFV 87-102 SmSq \$52.50-60/T; LgSq \$62.50-77.50/T; LgRd \$80/T

Straw: LgSq \$10/bale

"Minnesota Market"-SW MN (Mid- to late January 2007 USDA Market Report) Alfalfa

Premium: SmSq \$102.50-107.50/T; LgSq \$100-125/T; LgRd \$100-135/T

Good: SmSq \$77.50-100/T; (LgSq \$90/T Mar); LgRd \$87.50-107.50/T

Fair: LgSq \$30-33/T; (LgRd \$67.50-77.50/T Mar) Mixed Leg/Gr

Premium: SmSq \$110-117.50/T; LgRd \$100-127.50/T

Good: SmSq \$87.50-90/T; (LgSq \$90/T Mar); LgRd \$87.50-102.50/T

Fair: (SmSq \$77.50/T Mar); LgRd \$75/T

Grass

Premium: SmSq \$102.50-127.50/T; LgRd \$100-132.50/T

Good: SmSq \$82.50-92.50/T; LgSq \$90/T; LgRd \$77.50-100/T

Fair: LgRd \$65-72.50/T

Utility: (SmSq \$42.50/T; LgRd \$50-52.50/T Mar)

Straw: SmSq \$2.30-3.10/bale; (LgSq \$16-28/b Mar); LgRd \$18-26/bale

Cornstalks: (LgSq \$15/b Mar); LgRd \$16-20/bale

Houston County MN Tested Hay Auction January 07 (2nd Fri, Dec-March)

-- Sales resume in December --

"South Dakota Market" (Mid- to late January 2007 USDA Market Report) Alfalfa

Supreme: (SmSq \$200/T Mar); LgSq \$125-185/T

Prem: SmSq \$130-140/T; LgSq \$110-125/T; LgRd \$90-110/T

Good: (SmSq \$85-100/T Mar); LgSq \$85-100/T; LgRd \$75-95/T

Fair: LgRd \$60-70/T

Grinding Hay LgRd \$75-105/T

Grass: Premium LgRd \$100-115/T

Good: SmSq \$95-100/T; LgRd \$80-90/T

Straw: LgSq \$21-22/ bale, LgRd \$22/bale

Alcester SD (SE So Dakota) Saturday !1:00 AM

Alfalfa Premium SmSq \$145/T; (LgSq \$110/T Mar); LgRd \$112.50-145/T

Good: (SmSq \$3.25/b Mar); LgSq \$105/T; LgRd \$90-107.50/T

Fair: LgSq \$55/T

Grass : Premium: LgRd \$100-120/T

Good; (SmSq \$97.50/T; LgRd \$90/T Mar); LgRd \$85-95/T

Fair: (LgRd \$72.50-95/T Mar)

Utility: (LgRd \$45/T Mar)

Straw: SmSq \$1.75/bale; (LgSq \$20/bale; LgRd \$70/T Mar)

"Nebraska Market" (Mid- to late January 2007 USDA Report)

Alfalfa Supreme (>185 RFV) LgSq \$140/T

Premium: (170-185 RFV) LgSq \$130-140/T

Good: (150-170 RFV) LgSq \$115-120/T; LgRd \$80-100/T

Fair: (130-150 RFV) LgSq \$90-100/T; LgRd \$60-80/T

Grinding Quality - Ground & Delivered \$115/T

Grass: Prem/Good: SmSq \$100-130/T; LgSq \$80-100/T Straw; LgSq \$50-55/T

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below.

#### NEW WWW page format !

Using the USDA Hay Net page is not as user-friendly as the earlier version. If you want to see the listings 'for sale', In the center-right 'box' on the page, select the line 'Access eHayNet Service'. That will take you to the 2nd page where you must choose either: NEED (hay ads) or HAVE (hay ads). Then a 'state' (the state where the hay is listed,). The 'Select' button will then take you to the listings for that state. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada

New www page URL ! <http://content.fsa.usda.gov/haynet/default.asp>

I checked this site on 27 April, 2007 and found the following # of listings:

| State        | Listings |
|--------------|----------|
| Iowa         | 21       |
| Missouri     | 28       |
| Illinois     | 33       |
| Wisconsin    | 89       |
| Minnesota    | 23       |
| South Dakota | 10       |
| Nebraska     | 12       |

#### IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc,. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site:

<http://www.agriculture.state.ia.us/hay&straw.asp>

<<http://www.agriculture.state.ia.us/hay%26straw.asp>>

South Dakota State University Extension Service -- "Feed Finder"

/ Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://www.abs.sdstate.edu:8888/webx?14@17.BYudacV9aYD.1@.ee6b981>

Following a season of widespread winter-kill, followed by a summer of dry weather, forage production and quality were lower than normal. A forage hay-list was established in the summer and will continue into the winter months.

Listings are by county. The list can be found at the following www site:

<http://farmertofarmer.uwex.edu/>

## Upper Midwest Haylist

### "Electronic Market Service of Buyers and Sellers"

The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/ e-mail, type of hay (>95%alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 327 April, 2007 the following was listed.

#### State Listings

|              |    |
|--------------|----|
| Iowa         | -  |
| Missouri     | -  |
| Illinois     | -  |
| Wisconsin    | 9  |
| Minnesota    | 10 |
| South Dakota | -  |
| Nebraska     | -  |

#### INTERNET HAY EXCHANGE

<http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 27 April listings were:

| State        | Listings |
|--------------|----------|
| Iowa         | 32       |
| Missouri     | 45       |
| Illinois     | 33       |
| Wisconsin    | 41       |
| Minnesota    | 31       |
| South Dakota | 12       |
| Nebraska     | 26       |

#### A NEW www-based Hay Listing Service

Bid-4-Hay [http://www.bid4hay.com/index.php?a=28&b=142&redirect\\_check=4](http://www.bid4hay.com/index.php?a=28&b=142&redirect_check=4)

Operating in Oklahoma. It is an online hay classifieds and auction listing service. Allows listing and searching for hay. The interactive 'search' engine asks for your Zip Code and the Distance range that you would like to search in. On April 1 2007 there were 0 listings for 200 miles distance from Ames Iowa.

If you need to look to a farther distance, Check the Manitoba Canada www Hay directory and Hay directory for horse hay buyers:

<http://www.mbforagecouncil.mb.ca/CustomBlox/Files/Live/Blox/11/>

Industry\_Hay\_Directory\_5\_pages\_Oct17\_06.pdf

<http://www.mbforagecouncil.mb.ca/CustomBlox/Files/Live/>

Blox/10/Horse\_Hay\_Directory\_12\_pgs\_logos\_Oct172006.pdf

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