

## From: Agronomy (Steve Barnhart -- Forages Extension Programs)

These are hay prices paid at auction in the recent past weeks. Most price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value (RFV ) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

\* Alfalfa & alfalfa with up to 10% grass (USDA) \*\* The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color & free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

## This report for Mid- to Late-March, 2006

### Fort Atkinson (NE IA) Wednesdays, 1:00PM (Kind and Quality of lots not stated)

1st Cut: SmSq \$50-100/T; LgSq \$60-80/T; LgRd \$40-80/T

2nd Cut: SmSq \$70-165/T; LgSq \$52.50-105/T ; LgRd \$40-85/T

3rd Cut: SmSq \$60-130/T; LgSq \$70-100/T; LgRd \$50-80/T

4th Cut: SmSq \$70-115/T; LgSq \$90-125/T; LgRd \$72.50/T

Oat Hay: LgRd \$45/T

Straw: SmSq \$75-130/T; LgSq \$80-90/T; LgRd \$50-80/T

Corn Stalks: LgRd \$35-47.50/T

Soybean 'Straw': LgSq \$25/T

### Dyersville (NE IA ) Thursdays 10:30 AM (Type of hay not stated)

Premium: LgSq \$102.50-120/T

Good: SmSq \$87.50-110/T; LgSq \$77.50-100/T; LgRd \$77.50-107.500/T

Fair: SmSq \$52.50-72.50/T; LgSq \$60-77.50/T; LgRd \$67.50-85/T

Utility: LgSq \$52.50-60/T; LgRd \$52.50-75/T

Mixed Leg/Gr: Good LgSq \$82.50-87.50/T; LgRd \$75-107.50/T

Fair LgSq \$85-102.50/T

Grass: Good; LgSq \$70-90/T; LgRd \$80-82.50/T

Oat Hay: (LgSq \$47.50-57.50/T; LgRd \$27.50/T Feb)

Prairie Grass Hay: (LgRd \$67.50/T Feb)

CRP Hay: LgRd \$47.50/T

Straw: SmSq \$1.80/bale; LgSq \$26-50/bale; LgRd \$22-28/bale

Corn Stalks: LgSq \$15/bale; (LgRd \$27-29/bale Feb)

### Colwell (NE IA) 2nd Saturday-Winter months

Alfalfa: LgSq \$90/T; LgRd \$60/T

Mixed Legume/Gr: SmSq \$1.75/bale; (LgRd \$75/T Feb)

Grass: SmSq \$1.80/bale; LgSq \$70/T

Straw: (SmSq \$2.25/bale Feb)

Corn Stalks: LgRd \$15/bale

**Forest City (NC IA) (Wed eve. sales)**

Alfalfa : SmSq \$2.50-3.25/bale; LgSq \$20-35/bale ; LgRd \$30-35/bale  
Mixed Leg -Grass: SmSq \$1.50-2.50/bale; (LgRd \$28-35/bale Feb)  
Grass: SmSq \$1.25-2.25/bale; LgSq \$22.50/bale; LgRd \$20-47.50/bale  
Straw SmSq \$1.80/bale  
Corn Stalks: (SmSq \$1.60/bale Feb)

**Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)**

Alfalfa & Mixed Gr/Leg: SmSq \$2.50-3.00/bale; LgRd \$60-65/T  
Grass: SmSq \$1.90-2.25/bale; LgRd (\$20-32.50/bale Feb) \$60-65/T  
Straw: SmSq \$2.00-2.35/bale  
Corn Stalks: (LgRd \$20-22.50/bale Feb)

**Rock Valley (NW IA) (Monday & Thursdays 1:00PM)**

## Alfalfa

Premium: SmSq \$100-130/T; LgSq \$90-117.50/T; LgRd \$97.50/T  
Good: SmSq \$70-90/T; LgSq \$62.50-85/T; LgRd \$65-85/T  
Fair: LgSq \$50/T; (LgRd \$55-65/T Feb)  
Utility: (LgRd \$37.50/T Feb)

## Mixed Hay

Prem: SmSq \$97.50-120/T  
Good: SmSq \$75/T; LgSq \$67.50-82.50/T; LgRd \$60-75/T  
Fair: LgSq \$57.50/T; (LgRd \$60/T Feb)

## Grass Hay

Premium: SmSq \$115/T  
Good: SmSq \$72.50-80/T; LgSq \$65-90/T \$27/bale; LgRd \$60-72.50/T  
Fair: (SmSq \$55/T; LgSq \$52.50-55/T Feb); LgRd \$50-57.50/T  
Utility: (LgSq \$35/T Feb)

Straw: SmSq \$1.50-3.60/bale; LgSq \$17-22.53b, \$75/T;  
LgRd \$19-36/T, \$52.50-75/T

Corn Stalks: (LgSq \$13/bale Feb); LgRd \$13-29/T

Soybean 'Straw': SmSq \$.85-1.50/bale; (LgSq \$16/bale Feb)

Pea'straw': (LgSq \$16/bale Feb)

**Maurice (NW IA) (Thurs 12:30P)**

## Alfalfa:

Supreme: SmSq \$150/T  
Premium: SmSq \$115-137.50/T; (LgSq \$ 95/T Feb)  
Good: SmSq \$79/T; LgSq \$70-82.50/T; LgRd \$ 68-80/T  
Fair: SmSq \$50-55/T; LgRd \$52.50-60/T  
Utility: (LgSq \$45/T Feb)

Mixed Legume/Gr: Good LgRd \$87.50/T  
Fair (LgRd \$55/T Feb)

## Grass:

Premium: SmSq \$95-125/T; (LgRd \$95/T Feb)  
Good: SmSq \$65-75/T; LgRd \$62.50-80/T  
Fair: LgRd \$55-62.50/T

Straw: SmSq \$2.20-2.50/b; LgRd \$14/b

**Denison (WC IA) (Sat 11:00A)**

Alfalfa & Mixed Leg/Grass: SmSq \$2.40-3.60b; LgSq \$37-39.50/b; LgRd \$21-23/b  
Grass: SmSq \$1.75-2.60/bale  
Straw: SmSq \$2.40-2.90/bale; LgSq \$15/bale  
Cornstalks: SmSq \$2.00-2.40/bale  
Soybean 'Straw': (SmSq \$1.50-1.60 Feb)

**Stuart (WC IA) Noon Saturdays**

Alfalfa : SmSq \$1.60-2.40/bale; (LgRd \$33-40/bale Feb)  
Grass & Leg/Gr Mix : SmSq \$1.30-2.70/bale ; LgRd \$34-41/bale  
Straw SmSq \$1.80-2.80/bale

**Perry (Central Iowa) (Sat Noon)**

Alfalfa & Mix: SmSq \$1.85-3.75/bale; LgSq \$32-40 bale; LgRd \$55/bale  
Grass: SmSq \$2.50-3.00/bale; LgRd \$40-45/bale  
Straw: SmSq \$2.60-3.00/bale  
Corn Stalks LgRd \$17/bale

**Private Broker Sales -- Ave. of prices from South Central Iowa - Indianola & North Central Iowa, (Hampton)**

Alfalfa  
Premium: SmSq \$100-120/T; LgSq \$ 100-120/T  
Good: SmSq \$100/T; LgSq \$100/T; LgRd \$65-85/T  
Fair: LgSq \$75/T; LgRd \$48-50/T  
Mixed Grass/Legume: Premium/Good: SmSq \$100-120/T  
Grass: Premium/Good: LgSq \$65-95/T

**Walcott (EC IA) 2nd Sat Dec-Mar; Noon**

Alfalfa: SmSq \$75-175T; LgSq \$75/T; LgRd \$70-85/T  
Mixed Legume/Grass: SmSq \$105/T  
Grass: (SmSq \$70/T Feb)  
Straw: (SmSq \$1.20-1.80/bale; LgRd \$15-20/bale Feb)

**Keosauqua (SE IA) Sat 11:30A**

Alfalfa: SmSq \$2.50-4.50/bale  
Grass & Mixed Legume/Gr: SmSq \$1.85-2.85/bale; (LgRd \$25-30/bale Feb)  
Straw: SmSq \$1.35-2.50/bale

**Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)**

Alfalfa : SmSq \$3.50-4.00/bale; LgSq \$115-130/T  
Mixed Legume/Gr: (LgSq \$75-80/T Feb)  
Grass: SmSq \$3.00-3.50/bale; LgSq \$80-85/T  
Straw: SmSq \$2.00/bale

**Creston (SW IA) 10:30AM Friday**

Alfalfa & Mixed : SmSq \$2.00-2.80/bale; LgRd \$22-38/bale  
Grass: SmSq \$1.80/bale  
Straw: SmSq \$2.00-2.25/bale  
Corn Stalks: (LgRd \$20-21/bale Feb)

**Shenandoah (SW IA) Monday Sale**

Alfalfa: SmSq \$2.40-3.40/bale; LgRd \$35-50/b  
Mixed Leg/Grass & Grass: SmSq \$1.75-2.30/bale  
Straw: SmSq \$2.30/bale

**"Missouri Market" (Mid / Late- March 2006 USDA Market Price Report)**

Alfalfa  
Supreme (RFV >185): SmSq \$125-150/T  
Prem (RFV 170-180): SmSq \$90-125/T  
Good/Fair: (RFV 130-170) LgRd \$40-80/T  
Baleage: LgSq \$70-110/T on dry hay basis  
Red Clover Good: SmSq \$30-70/T  
Mixed Leg/Gr: Good SmSq \$3.00-4.00/bale LgRd \$25-60/bale  
Grass :  
Good SmSq \$40-70/T; LgSq \$90-100/; LgRd \$15-35/b  
Timothy SmSq \$3.00-4.50/bale  
Fair: Fescue LgRd \$15-30/bale  
Prairie hay: SmSq \$40-70/T  
Wheat Hay: \$40-60/T  
Straw: SmSq \$2.50-3.50/bale

**"Northern&Central Illinois Market" (March 2006 USDA Market Report)**

**Alfalfa**

Premium: SmSq \$120-160/T; LgSq \$115-135/T  
Good: SmSq \$100-130/T; LgSq \$100-120/T; LgRd \$80-100/T  
Fair: SmSq \$80-110/T; LgSq \$80-110/T; LgRd \$65-85/T  
Utility: SmSq \$60-80/T; LgSq \$60-85/T; LgRd \$60-70/T

**Mixed Leg/Grass**

Premium: SmSq \$120-150/T; LgSq \$100-120/T  
Good: SmSq \$100-130/T; LgSq \$80-120/T; LgRd \$75-100/T  
Fair: SmSq \$80-115/T; LgSq \$75-80/T; LgRd \$60-80/T  
Utility: SmSq \$40-60/T; LgSq \$50-60/T; LgRd \$40-50/T

**Grass:**

Prem: SmSq \$110-130/T; LgSq \$100-115/T; LgRd \$80-100/T  
Good :SmSq \$70-110/T; LgSq \$75-100/T; LgRd \$70-100/T  
Fair: SmSq \$60-70/T; LgSq \$60-70/T; LgRd \$50-70/T  
Utility: SmSq \$40-60/T; LgSq \$50/T

Straw: SmSq \$1.75-2.50/bale, \$80-100/T; LgSq \$65-80/bale

**Wisconsin 'Market'**

**Tested Auction Lomira WI (1st Friday Jan-April)      March Auction**

RFV >175 SmSq \$130/T; LgSq \$102.50-142.50/T; ( LgRd \$120/T Feb)  
RFV 125-150 LgSq \$152.50-160/T  
RFV 103-125 (SmSq \$105/T Feb); LgSq \$87.50-160/T; LgRd \$70/T  
RFV 87-102 SmSq \$130/T; LgSq \$ 95/T  
RFV 75-86 LgSq \$82.50/T  
Straw: SmSq \$1.20bale; LgSq \$10-18/bale, \$70/T  
Peavine hay (RFV 127 \$80/T Feb)

**Tested Auction Waldo WI (2nd Thursday Dec-April)      March Auction**

RFV >175 (SmSq \$144/T Feb)  
RFV >151 SmSq \$140/T  
RFV 125-150 SmSq \$160/T; (LgSq \$118/T Feb)  
RFV 103-125 (LgSq \$118/T Feb)  
RFV 87-102 (SmSq \$92.50/T Feb)  
RFV 75-86 LgSq \$147/T  
RFV <75 (LgSq \$84.50/T Feb)

**"Minnesota Market"-SW MN (Mid/Late- March 2006 USDA Market Report)**

Alfalfa Prem: (SmSq \$90-92.50/T Feb); LgRd \$87.50/T  
Good: SmSq \$72.50-85/T; LgSq \$70-72.50/T; LgRd \$60-80/T  
Fair: SmSq \$50-55/T; LgSq \$55-60/T; LgRd \$50-57.50/T  
Utility: LgRd \$35-47.50/T

**Mixed Leg/Gr**

Good: (SmSq \$52.50/T Feb); LgSq \$ 60-77.50/T; LgRd \$60-85/T  
Fair: (SmSq \$57.50/T; LgRd \$57.50/; LgRd \$50-55/T  
Utility: LgRd \$32.50-45/T

**Grass**

Prem: SmSq \$92.50/T  
Good: SmSq \$67.50-80/T; (LgSq \$62.50-65/T Feb); LgRd \$60-70/T  
Fair: SmSq \$57.50/T; LgSq \$52.50-55/T; LgRd \$52.50-57.50/T  
Utility: SmSq \$47.50/T; LgRd \$22-47.50/T  
Straw: SmSq \$1.75-2.35/bale; LgRd \$10-40/bale  
Cornstalks: LgRd \$25/bale

**Houston County MN Tested Hay Auctions (2nd Fri, Dec-March)      March Auction (Type of Hay not stated)**

RFV 150-180 SmSq \$80-125/T  
RFV 125-150 SmSq \$75-90/T; LgSq \$62.50-77.50/T; LgRd \$65/T  
RFV 100-125 SmSq \$60/T; LgSq \$57.50-80/T; LgRd \$40-70/T  
RFV <100 SmSq \$67.50/T; LgRd \$40-70/T  
Straw: (SmSq \$110-135/T; LgSq \$80/T Feb); LgRd \$100/T

## "South Dakota Market" (Mid / Late- March 2006 USDA Market Report)

### Alfalfa

Supreme: LgSq \$95-120/T

Prem: LgSq \$85-95/T; LgRd \$85-90/T

Good: LgSq \$65-80/T; LgRd \$65-80/T

Fair: LgSq \$50-60/T; LgRd \$50-60/T

Utility: LgRd \$40-45/T

Grass: Premium: SmSq \$85-90T; LgSq \$92-1000/T

Good: SmSq \$70-85/T; LgSq \$65-85/T; LgRd \$60-75/T

Fair: LgRd \$40-55/T

Straw: LgRd \$20-24/bale

## Alcester SD (SE So Dakota) Saturday 11:00 AM

Alfalfa: Prem SmSq \$97.50-130/T

Good: (SmSq \$65-80/T Feb); LgSq \$65-75/T; LgRd \$65-73/T

Fair: LgRd \$56-60/T

Utility: (LgRd \$45/T Feb)

Mixed Legume-Grass:

Premium: SmSq \$105/T

(Fair; LgRd \$55T Feb)

Grass: Premium SmSq \$90-97.50/T

Good SmSq \$50-77.50/T; LgRd \$60-67.50/T

Fair: LgRd \$52.50-55/T

Utility: LgRd \$42.50-45/T

Straw: SmSq \$2.30-3.10/bale; (LgRd \$20/b Feb)

Cornstalks: LgRd \$20-31/bale

## "Nebraska Market" (Mid / Late- March 2006 USDA Report)

Alfalfa Supreme/Premium: (170-185 RFV) LgSq \$125-135/T

Premium /Good: (150-170 RFV) LgSq \$105-110/T

Good: LgRd \$65-70/T

Fair: (130-150 RFV) LgSq \$ 75/T; LgRd \$50-55/T

Grinding Quality - Ground & Delivered \$70-75/T

Grass: Good: SmSq \$90/T; LgSq \$70-80/T; LgRd \$50-60/T

Oat Hay: (LgSq \$85/T Feb)

**The USDA Farm Service Agency (FSA)**, responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or 'Have Hay'. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada <http://www.fsa.usda.gov/haynet/>

I checked this site on 30 March, 2006 and found the following # of listings:

State	Listings						
Iowa	48	Missouri	53	Illinois	67	Wisconsin	103
Minnesota	63	South Dakota	20	Nebraska	32		

## IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.,. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site: <http://www.agriculture.state.ia.us/hay&straw.asp>

**South Dakota State University Extension Service -- "Feed Finder"** / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://www.abs.sdstate.edu:8888/webx?14@17.BYudacV9aYD.1@.ee6b981>

Following a season of widespread winter-kill, followed by a summer of dry weather, forage production and quality were lower than normal. A forage hay-list was established in the summer and will continue into the winter months. Listings are by county. The list can be found at the following www site: <http://farmertofarmer.uwex.edu/>

**Upper Midwest Haylist The Midwest Haylist was only temporarily 'off-line' !**

"Electronic Market Service of Buyers and Sellers" The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95%alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton. <http://www.haylist.umn.edu/index.asp>

On 30 March\_2006 the following was listed.

State Listings

Iowa	0	Missouri	0	Illinois	0-	Wisconsin	2
Minnesota	8	South Dakota	1	Nebraska	0		

**INTERNET HAY EXCHANGE** <http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 30 March. 2006 , listings were:

State Listings

Iowa	40	Missouri	50	Illinois	48	Wisconsin	44
Minnesota	70	South Dakota	20	Nebraska	42		