

## Mid to Late December 2005 Hay Price Update

From: Agronomy (Steve Barnhart -- Forages Extension Programs)

**New -- See comments near the end of this price update highlighting a relatively new Wisconsin 'have hay / need hay -- farmer to farmer www site.**

These are hay prices paid at auction in the recent past weeks. Most price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

|         | Relative Feed Value (RFV) | Acid Detergent Fiber (ADF) | Neutral Detergent Fiber (NDF) | (Alfalfa*) Crude Protein (CP) | (Mixed & Grass) Crude Protein (CP) |
|---------|---------------------------|----------------------------|-------------------------------|-------------------------------|------------------------------------|
|         | index                     | %                          | %                             | %                             | %                                  |
| Supreme | > 185                     | < 27                       | < 34                          | > 22                          | **                                 |
| Premium | 170-185                   | 27-29                      | 34-36                         | 20-22                         | >13                                |
| Good    | 150-170                   | 29-32                      | 36-40                         | 18-20                         | 9 -13                              |
| Fair    | 130-150                   | 32-35                      | 40-44                         | 16-18                         | 5 - 9                              |
| Utility | < 130                     | > 35                       | > 44                          | < 16                          | <5                                 |

\* Alfalfa & alfalfa with up to 10% grass (USDA) \*\* The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

### This report for Mid- to Late-December, 2005

#### Fort Atkinson (NE IA) Wednesdays, 1:00PM (Kind and Quality of lots not stated)

1st Cut: SmSq \$75-135/T, LgSq \$60-100/T; LgRd \$25-70/T

2nd Cut: SmSq \$70-145/T, LgSq \$65-125/T; LgRd \$25-75/T

3rd Cut: SmSq \$65-125/T; LgSq \$60-105/T; LgRd \$35-75/T

4th Cut: SmSq \$70-135/T; LgSq \$80-85/T; LgRd \$35-75/T

5th Cut: LgSq \$70/T; LgRd \$35-75/T

Prairie Hay: LgRd \$75/T

Straw: SmSq \$80-160/T; (LgSq \$20-85/T Nov); LgRd \$65-75/T

Corn Stalks: (SmSq \$30/T Nov); LgRd \$35-42.50/T

#### Dyersville (NE IA) Thursdays 10:30 AM (Type of hay not stated)

Supreme: LgSq \$100-127.50/T; LgRd \$100-105/T

Premium: SmSq \$110/T; LgSq \$80-120/T; LgRd \$90-110/T

Good: SmSq \$2.10-2.60/bale; LgSq \$77.50-102.50/T; LgRd \$75-87.50/T

Fair: LgSq \$65-80/T; LgRd \$62.50-77.50/T

Utility: LgSq \$60-70/T; LgRd \$50-70/T

Mixed Leg/Gr: Good LgSq \$85-122.50/T; LgRd \$80-87.50/T

Fair LgRd \$67.50-80/T

Grass: Good; LgSq \$70-107.50/T; LgRd \$55-87.50/T

Prairie Grass Hay: (LgSq \$ 110/T Nov); LgRd \$55-87.50/T

CRP Hay: LgRd \$35-52.50/T

Straw: (SmSq \$1.60-2.00/bale Nov); LgSq \$21-36/bale

Corn Stalks: LgSq \$18/bale; LgRd \$19-21/bale

#### Colwell (NE IA) 2nd Saturday-Winter months

Alfalfa & Mixed Legume/Gr: SmSq \$1.65-1.95/bale; LgSq \$100/T

Grass: LgSq \$60-95/T; (LgRd \$35/bale Nov)

Straw: SmSq \$2.25/bale

Corn Stalks: LgSq \$20/bale

#### Forest City (NC IA) (Wed eve. sales)

Alfalfa : SmSq \$3.00/bale; LgSq \$35/bale

Mixed Leg -Grass: SmSq \$1.50-3.00/bale; LgRd \$22.50-30/bale  
Grass: SmSq \$1.20-2.00/bale  
Oat Hay: SmSq \$1.60/bale  
Straw SmSq \$1.75/bale  
Corn Stalks: (SmSq \$1.80/bale Nov)

**Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)**

Alfalfa & Mixed Gr/Leg: SmSq \$1.75-2.00/bale; LgRd \$74-84/T  
Grass: SmSq \$2.00-2.75/bale; (LgRd \$65-70/T Nov)  
Straw: SmSq \$1.75-2.50/bale  
Corn Stalks: (LgRd \$22/bale Nov)

**Rock Valley (NW IA) (Monday & Thursdays 1:00PM)**

Alfalfa

Premium: SmSq \$97.50-110/T; LgRd \$100-122.50/T; LgRd \$90-107.50/T  
Good: SmSq \$80-90/T; LgSq \$67.50-87.50/T; LgRd \$62.50-90/T  
Fair: LgSq \$62.50-67.50/T; LgRd \$52.50-67.50/T  
Utility: LgSq \$57.50-60/T

Mixed Hay

Prem: LgSq \$97.50/T; LgRd \$90/T  
Good: LgSq \$67.50-85/T; LgRd \$60-87.50/T  
Fair: (LgSq \$60/T; LgRd \$50/T Nov)

Grass Hay

Premium: SmSq \$100-150/T  
Good: SmSq \$80-95/T; LgSq \$67.50-77.50/T; LgRd \$65-90/T  
Fair: SmSq \$70/T; LgRd \$50-67.50/T  
Utility: LgSq \$31-47.50/T

Straw: SmSq \$1.75-3.00/b; LgSq \$13-28bale; LgRd \$25-27.50/bale / \$47.50-70/T

Corn Stalks: LgSq \$20/bale; LgRd \$25/bale

Soybean 'Straw': LgSq \$16-19/bale

**Maurice (NW IA) (Thurs 12:30P)**

Alfalfa:

Supreme: SmSq \$150-155/T  
Premium: SmSq \$105-135/T; LgRd \$95/T  
Good: LgSq \$75-80/T; LgRd \$62.50-87.50/T; LgRd\$ 62.50-85/T  
Fair: (LgSq \$60-65/T Nov); LgRd \$56-62.50/T/T  
Utility: ( LgRd\$ 30/T Nov)

Grass:

Premium: SmSq \$115-125/T  
Good: SmSq \$85-95/T; LgSq \$68-90/T; LgRd \$62.50-75/T  
Fair: (SmSq \$50/T Nov); LgSq \$57.50-87.50/T; LgRd \$57.50/T  
Straw: SmSq \$2.20-2.70/bale; LgSq \$20-24/bale; LgRd \$19-22.50/bale / \$60/T  
Corn Stalks: (LgSq \$20/bale; LgRd \$12-14/bale Nov)

**Denison (WC IA) (Sat 11:00A)**

Alfalfa: SmSq \$2.00-3.75/bale; LgSq \$40/bale; LgRd \$50/bale  
Mixed Legume/Grass: (LgSq \$48/bale Nov)  
Grass: SmSq \$2.50/bale  
Straw: SmSq \$2.00/bale

**Stuart (WC IA) Noon Saturdays**

Alfalfa: SmSq \$1.90-2.60/bale; LgRd \$28/bale  
Leg/Gr Mix: SmSq \$1.70-2.30/bale  
Grass: SmSq \$1.80-2.00/bale  
Straw SmSq \$2.00/bale  
Corn Stalks; (SmSq \$.90/bale Nov)

**Perry (Central Iowa) (Sat Noon)**

Alfalfa & Mix: SmSq \$2.75-3.25/bale; LgSq \$36/bale; LgRd \$49.50/bale

Mixed Gr/Legume: SmSq \$1.85/bale; (LgRd \$42-45/bale Nov)  
Grass: SmSq \$1.50-2.00/bale  
Straw: SmSq \$2.00/bale; LgRd \$28/bale  
Corn Stalks (SmSq \$1.70/bale Nov)

**Private Broker Sales -- Ave. of prices from South Central Iowa - Indianola & North Central Iowa, (Hampton)**

Alfalfa

Prem/Good: LgSq \$105/T; LgRd \$65-85/T

Good: SmSq \$120/T; LgRd \$55-65/T

Mixed Grass/Legume: Premium/Good: SmSq \$120-140/T

Grass: Premium/Good: SmSq \$140/T

**Walcott (EC IA) 2nd Sat Dec-Mar; Noon**

Alfalfa: \$2.75-4.00/bale / \$90-137.50/T; LgSq \$ 115/T; LgRd \$80-100/T

Mixed Legume/Grass: SmSq \$87/T

Grass: SmSq \$87.50/T

Straw: SmSq \$2.45/bale

**Keosauqua (SE IA) Sat 11:30A**

Alfalfa & Mixed Legume/Gr: SmSq \$2.00-2.50/bale (Private \$LgRd \$25-32/bale)

Grass: SmSq \$2.50-3.25/bale

Straw: SmSq \$2.00-3.25/bale

Corn Stalks (Private LgRd \$20-22/bale)

**Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)**

Alfalfa : SmSq \$3.80/bale; LgSq \$90-110/T; LgRd \$42-48/bale

Grass: SmSq \$3.00-3.25/bale; LgSq \$70-80/T

Straw: SmSq \$1.80-2.00/bale; (LgSq \$18/bale Nov)

Corn Stalks: (LgRd \$19-20/bale Nov)

**Creston (SW IA) 10:30AM Friday**

Alfalfa : SmSq \$1.85-2.30/bale

Mixed Leg/Gr: (SmSq \$1.85-2.40/bale Nov): LgRd \$36-40/bale

Straw: SmSq \$2.10/bale

**Shenandoah (SW IA) Monday Sale**

Alfalfa: SmSq \$2.40-3.00/bale

Mixed Leg/Grass & Grass: SmSq \$1.80-2.00/bale

Straw: SmSq \$2.00/bale

**"Missouri Market" (Mid / Late- December 2005 USDA Market Price Report)**

Alfalfa

Supreme (RFV >185): SmSq \$120-145/T

Prem (RFV 170-180): SmSq \$90-125/T

Good/Fair: (RFV 130-170) LgRd \$30-80/T

Baleage: LgSq \$70-110/T on dry hay basis

Red Clover Good: SmSq \$25-50/T

Mixed Leg/Gr: Good SmSq \$2.50-3.50/bale LgRd \$25-50/bale

Grass :

Good SmSq \$40-70/T; LgSq \$90-100/; LgRd \$20-35/b

Timothy SmSq \$3.00-4.50/bale

Fair: Fescue LgRd \$15-25/bale

Prairie hay: SmSq \$40-60/T

Wheat Hay: \$40-60/T

Straw: SmSq \$2.50-3.50/bale

**"Northern&Central Illinois Market" (December 2005 USDA Market Report)**

Alfalfa

Premium: SmSq \$120-150/T; LgSq \$115-135/T

Good: SmSq \$100-130/T; LgSq \$100-120/T; LgRd \$70-90/T

Fair: SmSq \$80-110/T; LgSq \$80-110/T; LgRd \$60-75/T  
Utility: SmSq \$60-80/T; LgSq \$60-85/T; LgRd \$50-60/T

Mixed Leg/Grass

Premium: SmSq \$120-150/T; LgSq \$100-120/T  
Good: SmSq \$100-130/T; LgSq \$100-120/T; LgRd \$60-80/T  
Fair: SmSq \$80-115/T; LgSq \$75-80/T; LgRd \$60/T  
Utility: SmSq \$40-60/T; LgSq \$50-60/T; LgRd \$40-50/T

Grass:

Prem: SmSq \$110-130/T; LgSq \$100-115/T; LgRd \$80-90/T  
Good :SmSq \$70-110/T; LgSq \$75-100/T; LgRd \$60-100/T  
Fair: SmSq \$55-70/T; LgSq \$60-70/T; LgRd \$50-60/T  
Utility: SmSq \$40-60/T; LgSq \$50/T  
Straw: SmSq \$1.75-2.50/bale, \$70-90/T; LgSq \$60-70/bale

**Wisconsin 'Market'**

**Tested Auction Lomira WI (1st Friday Jan-April) [Sales resume in the Autumn]**

**Tested Auction Waldo WI (2nd Thursday Dec-April) Not Tested in Dec. -- bale type not stated --\$115-165/T**

**"Minnesota Market"-SW MN (Mid/Late- Dec 2005 USDA Market Report)**

Alfalfa Good: SmSq \$65-77.50/T; LgRd \$72.50-77.50/T; LgRd \$62.50-85/T  
Fair: SmSq \$55-60/T; LgSq \$57.50-60/T; LgRd \$50-60/T  
Utility: LgRd \$42.50-47.50/T

Mixed Leg/Gr

Good: LgRd \$62.50-85/T  
Fair: LgRd \$52.50-57.50/T

Grass

Good: SmSq \$62.50-85/T; LgRd \$60-72.50/T  
Fair: SmSq \$57.50-60/T; LgRd \$50-55/T  
Utility: SmSq \$32.50/T; LgRd \$30-47.50/T  
Straw: SmSq \$1.55-2.50/bale; LgSq \$21-22/bale; LgRd \$13-25/bale

**Houston County MN Tested Hay Auctions (2nd Fri, Dec-March) (Type of Hay not stated)**

RFV 150-180 SmSq \$105/T  
RFV 125-150 SmSq \$97.50-115/T; LgSq \$75-80/T; LgRd \$62.50-82.50/T  
RFV 100-125 SmSq \$80-90/T; LgRd \$57.50-90/T  
RFV <100 LgSq \$75/T; LgRd \$37.50/T  
Soybean'Straw': LgRd \$35/T

**"South Dakota Market" (Mid / Late- December 2005 USDA Market Report)**

Alfalfa

Supreme: LgSq \$110-125/T  
Prem: LgSq \$90-100/T; LgRd \$90-100/T  
Good: LgSq \$70-85/T; LgRd \$70-85/T  
Fair: LgSq \$55-60/T; LgRd \$50-60/T  
Utility: LgRd \$40-45/T

Grass: Premium: LgSq \$100/T

Good: SmSq \$75-80/T; LgSq \$70-85/T; LgRd \$60-80/T  
Fair: LgRd \$40-55/T

Straw: LgRd \$18-20/bale

**Alcester SD (SE So Dakota) Saturday !1:00 AM**

Alfalfa: Prem SmSq \$100-105/T; LgRd \$90/T  
Good: SmSq \$85/T; LgSq \$70-75/T; LgRd \$62.50-82.50/T  
Fair: (SmSq \$57.50/T Nov); LgRd \$60/T  
Utility: LgRd \$35/T

Mixed Legume-Grass: Good; LgSq \$75-77.50/T  
Fair; (LgSq \$57.50/T Nov)

Grass: Premium SmSq \$100-102.50/T  
Good SmSq \$90/T (\$2.60/bale Nov); LgRd \$62.50-72.50/T  
Fair: LgRd \$51-59/T

Utility: (LgRd \$33-42.50/T Nov)  
 Straw: SmSq \$2.40-3.10/bale; LgSq \$21-25/bale; LgRd \$60/T

**"Nebraska Market" (Mid / Late- December 2005 USDA Report)**

Alfalfa Supreme/Premium: (180-190 RFV) LgSq \$120-140/T  
 Premium /Good: (160-185 RFV) LgSq \$115-125/T  
 Good: (150-165 RFV) LgSq \$105-115/T; LgRd \$55-60/T  
 Fair: LgSq \$85-91/T; LgRd \$40/T  
 Grinding Quality - Ground & Delivered \$68-75/T  
 Grass: Good: SmSq \$80-85/T; (LgSq \$70/T Nov); LgRd \$45-60/T

**The USDA Farm Service Agency (FSA)**, responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or 'Have Hay'. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada

<http://www.fsa.usda.gov/haynet/> I checked this site on 30 Dec., 2005 and found the following # of listings:

| State        | Listings |          |    |          |    |           |    |           |    |
|--------------|----------|----------|----|----------|----|-----------|----|-----------|----|
| Iowa         | 48       | Missouri | 50 | Illinois | 40 | Wisconsin | 81 | Minnesota | 56 |
| South Dakota | 19       | Nebraska | 35 |          |    |           |    |           |    |

**IOWA HAY & STRAW DIRECTORY**

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site: <http://www.agriculture.state.ia.us/hay&straw.asp>

**South Dakota State University Extension Service -- "Feed Finder"**

/ Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:<http://www.abs.sdstate.edu:8888/webx?14@17.BYudacV9aYD.1@.ee6b981>

**NEW Wisconsin Have Hay / Need Hay -- Farmer to Farmer Hay list**

Following a season of widespread winter-kill, followed by a summer of dry weather, forage production and quality were lower than normal. A forage hay-list was established in the summer and will continue into the winter months. Listings are by county. The list can be found at the following www site: <http://farmertofarmer.uwex.edu/>

**MINNESOTA HAY LIST has been modified to include listings and www 'links' for hay lists from other states in the upper mid-west U.S. It is now called Upper Midwest Haylist**

"Electronic Market Service of Buyers and Sellers" The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 30 Dec., 2005 the following was listed.

| State        | Listings |          |   |          |   |           |   |           |   |
|--------------|----------|----------|---|----------|---|-----------|---|-----------|---|
| Iowa         | 4        | Missouri | - | Illinois | - | Wisconsin | 4 | Minnesota | 7 |
| South Dakota | -        | Nebraska | 2 |          |   |           |   |           |   |

**INTERNET HAY EXCHANGE** <http://www.hayexchange.com/hay.htm> Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 30 Dec. 2005, listings were:

| State        | Listings |          |    |          |    |           |    |           |    |
|--------------|----------|----------|----|----------|----|-----------|----|-----------|----|
| Iowa         | 33       | Missouri | 55 | Illinois | 38 | Wisconsin | 70 | Minnesota | 70 |
| South Dakota | 24       | Nebraska | 40 |          |    |           |    |           |    |

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