

## From: Agronomy (Steve Barnhart -- Forages Extension Programs)

These are hay prices paid at auction in the recent past weeks. Most price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value (RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

\* Alfalfa & alfalfa with up to 10% grass (USDA)

\*\* The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

## This report for Mid- to Late-August, 2005

### **Fort Atkinson (NE IA) Wednesdays, 1:00PM**

(Kind and Quality of lots not stated)

1st Cut: (SmSq \$30-80/T, LgSq \$60-65/T Jul); LgRd \$35-60/T

2nd Cut: SmSq \$40-57/T, LgSq \$60/T ; LgRd \$20-50/T

3rd Cut: SmSq \$40-120/T , LgSq \$40-75/T; LgRd \$25-75/T

Oat Hay: (LgRd \$35-47.50/T Jul)

Prairie Hay: (LgRd \$55/T Jul)

Straw: SmSq \$50-85/T; LgSq \$62.50-70/T; LgRd \$30-60/T

Corn Stalks: LgRd \$32.50-35/T

### **Dyersville (NE IA ) Thursdays 10:30 AM**

(Type of hay not stated)

Supreme: (LgSq \$150/T Jul)

Premium: LgSq \$90-107.50/T

Good: (SmSq \$1.35-1.95/bale Jul); LgSq \$72.50-100/T; LgRd \$75-91/T

Fair: (SmSq \$62.50/T Jul); LgSq \$50-80/T; LgRd \$60-75T

Utility: LgSq \$42.50-70/T; LgRd \$55/T

Prairie Grass Hay: LgSq Good \$65/T

Oat Hay: LgRd \$40/T

CRP Hay: SmSq \$1.40-1.90/bale / \$77.50/T; LgRd \$57.50-60/T

Straw: SmSq \$1.25-/bale; LgSq \$16-20/bale; LgSq \$19/bale

### **Colwell (NE IA) 2nd Saturday-Winter months [ Sales resume in the Autumn ]**

### **Forest City (NC IA) (Wed eve. sales)**

Alfalfa : SmSq \$2.50-3.00/bale

Mixed Legume -Grass: SmSq \$2.25-3.00/bale

Grass: SmSq \$1.10-2.00/b; LgRd \$25/bale  
Oat hay: SmSq \$1.75/bale

**Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)**

Alfalfa: SmSq \$1.75-2.25/bale, (LgRd \$45-55/T Jul)  
Mixed Gr/Legume: (SmSq \$2.15/bale Jul)  
Grass: SmSq \$1.75-2.50/bale; (LgRd \$50-52.50/T Jul)  
Straw: SmSq \$1.25/bale

**Rock Valley (NW IA) (Monday & Thursdays 1:00PM)**

Alfalfa  
Supreme: SmSq \$147.50/T  
Premium: SmSq \$100-112/T  
Good: SmSq \$90/T; LgSq \$65-77.50/T; LgRd \$65-85/T  
Fair: SmSq \$55/T; LgSq \$30/T; LgRd \$52.50-62.50/T  
Utility: SmSq \$30/T; LgSq \$30/T; LgRd \$32.50/T  
Mixed Hay  
Good: SmSq \$77.50-80/T; LgRd \$67.50/T  
Fair: LgRd \$52.50-55/T  
Utility: (LgSq \$40/T; LgRd \$47.50/T Jul)  
Grass Hay  
Premium: SmSq \$100/T  
Good: SmSq \$77.50-85/T; LgSq \$80/T ; LgRd \$62.50-80/T  
Fair: (SmSq \$52.50/T; LgSq \$50-57.50/T Jul); LgRd \$50-60/T  
Utility: LgSq \$37.50-45T; LgRd \$37.50-47.50/T  
Oat hay: (LgRd \$ 52.50/T Jul)  
Straw: SmSq \$1.75-2.70/b; LgSq \$17/bale; LgRd \$13-25/bale

**Maurice (NW IA) (Thurs 12:30P)**

Alfalfa  
Premium: SmSq \$95-105/T  
Good: SmSq \$70-72.50/T; LgSq \$60-75/T; LgRd \$60-80/T  
Fair: (SmSq \$35-60/T Jul); LgSq \$52.50-60/T; LgRd \$50-60/T  
Utility: (LgSq \$45/T Jul); LgRd \$40/T  
Mixed Legume/Grass  
Prem: SmSq \$105/T  
Good: (LgSq \$66-70/T Jul)  
Fair: LgSq \$57.50/T; (LgRd \$52.50/T Jul)  
Grass:  
Premium: (\$90/T Jul)  
Good: SmSq \$80-87.50/T; (LgSq \$72.50/T Jul); LgRd \$65-70/T  
Fair: SmSq \$55.T; (LgSq \$57.50-60/T Jul); LgRd \$60/T  
Utility: LgSq \$21-45/T; (LgRd \$35-45/T Jul)  
Straw: (LgSq \$18/bale Jul)

**Denison (WC IA) (Sat 11:00A)**

Alfalfa& Mixed: SmSq \$2.00-2.75/b; LgSq \$28/bale  
Grass: SmSq \$1.40-1.60/bale; (LgRd \$42.50/bale Jul)  
Straw: (SmSq \$1.00-1.45/bale Jul)

**Stuart (WC IA) Noon Saturdays**

Alfalfa: SmSq \$1.40-2.40/bale; LgRd \$25-34/bale  
Leg/Gr Mix: (SmSq \$1.40-2.30/bale; LgRd \$28-30/b Jul)  
Grass: SmSq \$1.50-2.10/bale  
Straw: (SmSq \$2.00/bale Jul)

**Perry (Central Iowa) (Sat Noon)**

Alfalfa & Mix: SmSq \$2.00-3.00/bale; LgRd \$42-48/bale  
Mixed Gr/Legume: (SmSq \$1.40/bale Jul)  
Grass: SmSq \$1.75-1.90/bale; LgRd \$35/bale  
Oat Hay: LgRd \$24/bale  
Straw: SmSq \$1.65/bale

**Private Broker Sales -- Ave. of prices from South Central Iowa - Indianola & North Central Iowa, (Hampton)**

Alfalfa

Prem/Good: LgSq \$100/T; LgRd \$65-85/T

Good: SmSq \$120/T; LgRd \$55-65/T

Mixed Grass/Legume Premium/Good: SmSq \$120-140/T

Grass: Premium/Good: SmSq \$140/T

**Walcott (EC IA) 2nd Sat Dec-Mar; Noon**

[ Sales resume in the Autumn]

**Keosauqua (SE IA) Sat 11:30A**

Alfalfa & Mixed Legume/Gr: SmSq \$2.00-3.50/bale

Grass: \$1.25-1.85/bale

Straw: SmSq \$1.10-1.75/bale

**Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)**

Alfalfa : SmSq \$3.00-3.60/bale; LgSq \$105-110/T

Grass: (SmSq \$1.50-1.90/bale Jul)

Straw: SmSq \$1.50/bale

**Creston (SW IA) 10:30AM Friday**

Alfalfa & Mixed Leg/Gr: SmSq \$ 2.35/bale; LgRd \$29/Ton

**Shenandoah (SW IA) Monday Sale**

Alfalfa: SmSq \$2.10-2.70/bale

Mixed Leg/Grass & Grass: SmSq \$1.50-1.75/bale

**"Missouri Market" (Mid / Late-Aug 2005 USDA Market Price Report)**

Alfalfa

Supreme (RFV >185): SmSq \$120-145/T

Prem (RFV 170-180): SmSq \$90-125/T

Good/Fair: (RFV 130-170) LgRd \$30-80/T

Baleage: LgSq \$70-110/T on dry hay basis

Red Clover Good: SmSq \$25-50/T

Mixed Leg/Gr: Good SmSq \$2.50-3.00/bale LgRd \$20-50/bale

Grass : Good SmSq \$40-70/T / \$1.25-2.50/bale; LgSq \$90-100/T

LgRd \$20-30/bale

Timothy SmSq \$3.00-4.50/bale

Fair: Fescue LgRd \$10-25/bale

Prairie hay: SmSq \$40-60/T

Wheat Hay: \$40-60/T

Straw: SmSq \$2.00-3.50/bale

**"Northern&Central Illinois Market" (Mid Aug 2005 USDA Market Report)**

Alfalfa

Premium: SmSq \$120-140/T; LgSq \$115-140/T

Good: SmSq \$100-120/T; LgSq \$100-115/T; LgRd \$70-90/T

Fair: SmSq \$75-100/T; LgSq \$79-100/T; LgRd \$60-75/T

Utility: SmSq \$45-60/T; LgSq \$50-75/T; LgRd \$50-60T

Mixed Leg/Grass

Premium: SmSq \$120-140/T; LgSq \$100-120/T

Good: SmSq \$100-120/T; LgSq \$80-120/T; LgRd \$60-80/T

Fair: SmSq \$60-100/T; LgSq \$65-75/T; LgRd \$60/T

Utility: SmSq \$40-60/T; LgSq \$50-60/T; LgRd \$40-50/T

Grass:

Prem: SmSq \$100-120/T; LgSq \$100-110/T; LgRd \$80-90/T

Good :SmSq \$70-100/T; LgSq \$75-90/T; LgRd \$60-80/T

Fair: SmSq \$50-70/T; LgSq \$60-70/T; LgRd \$50-60/T

Utility: SmSq \$40-55/T; LgSq \$45-50/T

Straw: SmSq \$1.35-2.50/bale, \$70-90/T; LgSq \$45-60/bale

## Wisconsin 'Market'

**Tested Auction Lomira WI (1st Friday Dec-April) [Sales resume in the Autumn]**

**Tested Auction Waldo WI (2nd Thursday Dec-April) [Sales resume in the Autumn]**

### "Minnesota Market"-SW MN (Mid/Late-Aug 2005 USDA Market Report)

Alfalfa Good: SmSq \$67.50-70/T; LgSq \$67.50/T; LgRd \$62.50/T

Fair: LgSq \$55/T; LgRd \$52.50-60/T

Utility: (SmSq \$37.50/T Jul); LgSq \$40/T; LgRd \$32.50-47.50/T

Mixed Leg/Gr

Good: SmSq \$67.50-80/T

Fair: SmSq \$57.50-60/T; LgRd \$55/T

Utility: (SmSq \$40/T Jul); LgRd \$30/T

Grass

Good: SmSq \$67.50-80/T; LgRd \$60/T

Utility: (SmSq \$37.50-45/T Jul); LgRd \$30-45/T

Straw: SmSq \$1.10-1.70/bale; LgRd \$12-19/T

**Houston County MN Tested Hay Auctions (2nd Fri, Dec-March) [Sales resume in the Autumn]**

### "South Dakota Market" (Mid / Late-Aug 2005 USDA Market Report)

Alfalfa

Supreme: LgSq \$120-125/T

Prem: LgSq \$92.50-110/T; LgRd \$90-100/T

Good: LgSq \$70-80/T; LgRd \$65-80/T

Fair: LgSq \$55-65/T; LgRd \$50-60/T

Utility: LgRd \$35-45/T

Grass: Premium: SmSq \$90/T; LgSq \$100/T

Good: SmSq \$70-80/T; LgSq \$80/T; LgRd \$60-75/T

Fair: LgRd \$45-55/T

Straw: LgRd \$15-18/bale

**Alcester SD (SE So Dakota) Saturday !1:00 AM Sales Resume in the Autumn**

### "Nebraska Market" (Mid/ Late-Aug 2005 USDA Report)

Alfalfa Supreme/Premium: (180-190 RFV) LgSq \$120-125/T

Premium /Good: (160-180 RFV) LgSq \$115-120/T

Good: (150-165 RFV) LgSq \$100-115/T; LgRd \$50-60/T

Fair/Good: SmSq \$98/T

Fair: LgRd \$40-50/T

Grinding Quality - Ground&Delivered \$65-72/T

Grass: Good: SmSq \$75/T; LgSq \$70/T; LgRd \$50-55/T

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or 'Have Hay'. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. **Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada**  
<http://www.fsa.usda.gov/haynet/>

I checked this site on 26 Aug 2005 and found the following # of listings:

State	Listings
Iowa	40
Missouri	53
Illinois	39
Wisconsin	63
Minnesota	63
South Dakota	22
Nebraska	47

## IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site: <http://www.agriculture.state.ia.us/hay&straw.asp>

## South Dakota State University Extension Service -- "Feed Finder"

/ Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address: <http://www.abs.sdstate.edu:8888/webx?14@17.BYudacV9aYD.1@.ee6b981>

## MINNESOTA HAY LIST has been modified to include listings and www 'links' for hay lists from other states in the upper mid-west U.S. It is now called

### Upper Midwest Haylist

"Electronic Market Service of Buyers and Sellers"

The **Upper Midwest Haylist** allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 26 Aug2005 the following was listed.

#### State Listings

Iowa	1
Missouri	-
Illinois	-
Wisconsin	-
Minnesota	22
South Dakota	6
Nebraska	-

## INTERNET HAY EXCHANGE

<http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 26 Aug 2005., listings were:

State	Listings
Iowa	14
Missouri	19
Illinois	18
Wisconsin	26
Minnesota	21
South Dakota	4
Nebraska	20