

Program

Pre-registration is strongly encouraged to assure space and a meal. Northwest Iowa Seminar locations are: Cherokee, Fort Dodge, Sac City, and Carroll. For more information about the date, time and location of the meeting most convenient for you to attend, go to <http://www.extension.iastate.edu/agdm/info/meetings.html>.

Highlights include:

- **Corn & Soybean Market Outlook Information & Management Considerations**
- Chad Hart, Grain Marketing Specialist
- **Swine & Beef Outlook Information & Management Considerations**
- John Lawrence, Extension Livestock Marketing Specialist
- **General Economic Situation & Outlook**
- Chad Hart & John Lawrence

More information on meeting locations is available at:
www.extension.iastate.edu/agdm/info/meetings.html

Locations

Registration - 9:30 AM

Program Start - 10:00 AM

Program Conclusion - 2:00 PM

Registration Fee - \$35.00

Registration includes lunch, refreshments, and materials.

The seminars are open to anyone who wishes to attend.

Pre-registration is required one week prior to the seminar.

<u>Date</u>	<u>Location</u>
November 17	Cherokee Western Iowa Tech Community College 200 Victory Drive

Other Northwest Iowa Locations

<u>Date</u>	<u>Location</u>
November 16	Sac City - For information contact: Tom Olsen (712) 210-3171
November 19	Fort Dodge - For information contact: Kelvin Leibold (641) 648- 4850, program starts at 3:30 PM
November 20	Carroll - For information contact: Tom Olsen (712) 210-3171

Registration

Agricultural Outlook & Management Seminar

Name: _____

Business: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

E-mail: _____

Choose from the following locations:

	<u>Registrations</u>	<u>Cost</u>	<u>Total</u>
Cherokee	_____	x \$35	_____

Make checks payable to Iowa State University.
Mail this portion along with payment to:

Osceola County Extension
5463 130th St.
Sibley, IA 51249

Questions? Call (712) 754-3648.



Iowa's farm economy is at a critical cross-road. Higher input costs and increased market volatility has significantly impacted farmers and the decisions they make. Iowa State University Extension Economics and Farm Management will be holding a series of **Agricultural Outlook and Risk Management** meetings across Iowa in November. The primary audience is agricultural lenders, farm managers and agribusinesses that serve farmers. The purpose of these meetings is to help attendees better understand the challenges and opportunities facing farmers in 2010 and beyond.

The past three years have been marked by large crops, large demands, and large concerns. Over that period, the U.S. has produced the three largest corn crops on record, yet prices remain above historical averages due to strong demand. U.S. soybeans have also seen high production and high prices. Demand had weakened with the general economy in late 2008 and early 2009, but there are signals of a rebound looking forward into 2010.

Hog producers, cattle feeders, and dairy producers are experiencing the worst economic returns in modern history. Higher feed costs in 2008 and falling demand in 2009 have squeezed margins and prolonged a return to profitable conditions. However, the smallest total meat supply since 1991 and a recovering global economy should improve the prospects for livestock farmers in 2010.

Iowa State University Economists Chad Hart and John Lawrence will explain the driving forces in the markets and discuss strategies for managing margins in these difficult times. They will also provide a general economic situation and outlook.

Attend a seminar to learn:

- Current market outlook information and management considerations for grain and livestock.
- General Economic Situation & Outlook.



... and justice for all

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Agricultural Outlook & Management Seminar Series



Meetings will be held across Iowa during November 2009

IOWA STATE UNIVERSITY
University Extension