

Registration is \$15/person or \$20/couple and includes materials, lunch and supper.  
Please let us know you're coming by phone, fax, mail or e-mail.  
Call 712-225-6196 or e-mail [dstender@iastate.edu](mailto:dstender@iastate.edu) to register :

Name \_\_\_\_\_ Phone \_\_\_\_\_ Address \_\_\_\_\_

Town \_\_\_\_\_ ZIP \_\_\_\_\_ Email \_\_\_\_\_

The registration fee for the Swine Transition Seminar has been subsidized by the sponsors. Please call early to reserve your lunch and/or supper.

**Mail to: 209 Centennial Drive, Suite A; Cherokee, IA, 51012**  
**FAX (712) 225-3173 Or email -- [dstender@iastate.edu](mailto:dstender@iastate.edu)**

**LUNCH**  
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**Please let us know if you will stay for:**

Questions? Contact Dave Stender at 712-225-6196 Cell 712-261-0225

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## Speakers

**John Mabry**, IPIC Director

**John Lawrence**, ISU Ag Economist

**John Patience**, ISU swine nutrition  
associate professor

**Dave Stender**, ISUE Swine Field  
Specialist

**Tom Olsen**, ISUE Farm Management  
Field Specialist

**Erin Herbold**, ISU Center for  
Agricultural Law & Taxation legal  
consultant

### Contact for more information

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# Swine Transition Options Seminar

## August 5, 2009

9:30 a.m. Registration

10 a.m. Keynote address

Northwest Iowa Community  
College  
Hwy 18 West  
**Sheldon, Iowa**

### Sponsors

Iowa State University  
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Association

10 a.m. KEYNOTE: *The advantage of keeping pigs in Iowa* -- John Lawrence

*Manure value for crops, corn availability and lower transportation cost for feed and marketing hogs gives Iowa an advantage to continue to feed hogs here*

Track one

**Buying and selling pigs,  
sow units and finishers**

**10:30 a.m. Pros and cons of joining a pig network** *Owning your pigs from a sow co-op can be your new supply of pigs, but be careful* -- John Lawrence

**11 a.m. Setting pig price**  
-- John Lawrence

**11:30 a.m. Cost of SEW pig and cost to finish pigs; Pig Profit Tracker**  
-- Dave Stender

Lunch

**What you need to learn if you decide to own pigs**

**1 p.m. Cost effective nutrition**  
-- John Patience

**1:45 p.m. Risk management**  
*Buying/selling packer contracts, etc.*  
-- John Lawrence

**3 p.m. Basic day to day management**  
*Health, welfare, regulations, etc.*  
-- Dave Stender

**3:20 p.m. Wrap up** -- computer model your transition with FINPACK

Track two

**Reducing sows?**

**10:30 a.m. Throughput reduction; fewer pigs might equal less loss.**  
*Financially model options such as increased weaning age, reducing finisher space, etc.*  
-- Dave Stender

**Cost effective and cost saving ideas for the sow herd**

**11:15 a.m. Sow herd feed savings ideas**  
-- John Patience

**1 p.m. Energy saving tips**  
-- Dave Stender

**2 p.m. Productivity in the remaining sow herd is very important; other transitional ideas such as selling weaned pigs**  
-- John Mabry

**2:45 p.m. Finishing feed ration strategies**  
*Discussion of feeding strategies to reduce feed cost when finishing space is not limited.*  
-- John Patience

**3:20 p.m. Wrap up** -- computer model your transition with FINPACK

Late afternoon/evening session:

**Contracting issues**

**4 p.m. Finding a new contract**  
*Tips and ideas for finding a new pig supplier.*  
-- John Lawrence,

**4:30 p.m. What to look for in a contract**  
*Contracting issues to be aware of such as insurance, liability, liens, etc*  
-- Tom Olsen

**5:15 p.m. Don't get caught in a legal issue**  
*Case studies on what went wrong and what could be done to prevent problems*  
-- Erin Herbold

6:30 p.m. Supper

**7:15 p.m. Legal questions and answers**  
-- Erin Herbold

**7:30 p.m. The changing value of manure**  
*Ideas for maximizing the value of manure for your crop. Variable nutrient levels in manure can dramatically change its value.*  
-- Tom Olsen, Dave Stender