

These are hay prices paid at auction in the recent past weeks. Much of the price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets. Auctions were chosen to reflect prices across Iowa. Other nearby auctions may exist. No endorsement of the listed auctions is intended.

The USDA Market News group uses the following hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

* Alfalfa & alfalfa with up to 10% grass (USDA)

** The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme

Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium

(dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good

(dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair

(feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility

(formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

This report for mid- to late- January, 2010

Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

1st Cut: SmSq \$115-150/T LgSq \$85-140/T; LgRd \$50-125/T

2nd Cut: SmSq \$105-155/T ; LgSq \$105-145/T; LgRd \$60-180/T

3rd Cut: SmSq \$120-210/T; LgSq \$100-195/T; LgRd \$65-135/T

4th Cut: SmSq \$115/T

Grass: (Quality not stated) SmSq \$120/T; (LgSq \$135/T Dec) ; LgRd \$75-120/T
Oat Hay: SmSq \$80-100/T; LgSq \$65/T; LgRd \$70/T
CRP Hay: (LgRd \$85/T Dec)
Straw: SmSq \$85-165/T; LgSq \$70-85/T; LgRd \$70/T
Cornstalks: SmSq \$65/T; LgRd \$35-45/T

Dyersville (NE IA) Thursdays 10:30 AM

Alfalfa:

Supreme: LgSq \$190-200/T

Premium: LgSq \$165-207.50/T; LgRd \$135-155/T

Good: LgSq \$120-160/T; LgRd \$110-135/T

Fair: LgSq \$85-120/T; LgRd \$72.50-120/T

Utility: (LgSq \$65-95/T Dec); LgRd \$47.50-80/T

Mixed Legume/Gr

Good: SmSq \$3.00/bale; LgSq \$120-180/T; LgRd \$100-137.50/T

Grass: Good LgSq \$90-102.50/T; LgRd \$80-125/T

Oat Hay: LgSq \$70-90/T; LgRd \$47.50-102.50/T

CRP: Good LgSq \$90/T; LgRd \$60-67.50/T

Straw: SmSq \$2.10-2.50/bale; LgSq \$26-40/bale; (LgRd \$27-28/bale Dec)

Cornstalks: LgRd \$25-33/bale

Riceville (NE IA) 1st & 3rd Fri Sales

Alfalfa: (LgSq \$130-185/T Dec)

Mixed Legume/Grass: SmSq \$3.75-4.50/bale; LgSq \$180/T

Straw: LgSq \$110/T

Cornstalks: LgRd \$20/bale

Edgewood (NE IA) (Tues. 11AM)

Alfalfa: (SmSq \$1.40-2.20/b Dec); \$112.50-170/T; LgRd \$105-135/T

Mixed Leg/Gr Grass: SmSq \$125-160/T

Grass: LgSq \$77.50-100/T; LgRd \$75-90/T

Oats Hay: LgSq \$75-87.50/T

Straw: SmSq \$2.50-3.00/b; LgSq \$28-33/bale; LgRd \$70/T (\$30-35/bale Dec)

Cornstalks: LgRd \$15-25/bale

Forrest City (NC IA) (Wed eve. sales)

Alfalfa: (LgRd \$65/bale Dec)

Mixed Leg/Gr: SmSq \$4.00-5.75/bale; LgRd \$45-55/bale

Grass: SmSq \$2.75-3.25/bale; (LgRd \$55/bale Dec)

Straw: SmSq \$2.50-3.00/bale

Cornstalks: SmSq \$2.00-2.50/bale

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)

Alfalfa& Mixed: SmSq \$3.50-4.10/bale; LgRd \$97-105/T

Mixed: SmSq \$3.75-4.00/bale; LgRd \$95-100/T

Grass: SmSq \$3.25-4.40/bale; LgRd \$80-95/T

Straw: SmSq \$3.00-4.00/bale

Cornstalks: (SmSq \$2.00/b Dec); LgRd \$32-34/b

Rock Valley (NW IA) (Monday & Thursdays 1:00PM)

Alfalfa

Supreme: (SmSq \$130/T Dec); LgSq \$140/T; (LgRd \$120-140/T Dec)

Premium: LgSq \$105-125/T; LgRd \$135-150/T
Good: SmSq \$105/T; LgSq \$80-100/T; LgRd \$80-107.50/T
Fair: LgSq \$60/T; LgRd \$75-102.50/T

Mixed Hay

Premium: SmSq \$155-210/T; (LgSq \$97.50-125/T Dec) ; LgRd \$117.50-130/T
Good: LgSq \$95/T; LgRd \$85-105/T
Fair: LgRd \$75/T
Utility: (LgRd \$40/T Dec)

Grass Hay

Premium: SmSq \$105-160/T; LgSq \$110-117.50/T; LgRd \$100-125/T
Good: SmSq \$95-115/T; LgSq \$85-100/T; LgRd \$85-107.50/T
Fair: (LgSq \$65-75/T Dec); LgRd \$77.50-82.50/T
Utility: (LgRd \$45-60/T Dec)
Oat Hay: LgRd \$75/T
Straw: SmSq \$3.25-3.50/b; LgSq \$25-30/b, \$40-80/T; LgRd (\$25-27.50/b Dec) ; \$55-72.50/T
Cornstalks: (SmSq \$45/T; LgSq \$80/T Dec); LgRd \$50-60/T
Soybean 'Straw': (LgRd \$42.50/T Dec)

Maurice (NW IA) (Thurs 12:30P)

Alfalfa:

Supreme: SmSq \$140-190/T
Prem: SmSq \$125/T; LgSq \$125-127.50/T; LgRd \$110-130/T
Good: LgSq \$100-107.50/T; LgRd \$90-105/T
Fair: LgRd \$65-75/T

Mixed Leg/Gr:

Premium: LgRd \$122.50/T
(quality not stated) (LgSq \$85/T Dec)

Grass:

Premium: SmSq \$140-230/T; LgRd \$115-135/T
Good: SmSq \$115/T; (LgSq \$90/T Dec) ; LgRd \$85-120/T
Fair: (LgRd \$65-75/T Dec)
Utility: LgRd \$45/T
Straw: SmSq \$3.75/bale; LgSq \$21/bale, \$60/T; (LgRd \$42.50-80/T Dec)
Cornstalks: LgRd \$50/T

Denison (WC IA) (Sat 11:00A)

Alfalfa&Mixed: SmSq \$3.75-5.25/b; LgSq \$57.50-80/bale; LgRd \$65-115/bale
Grass: SmSq \$3.75-5.00/bale; (LgRd \$36b Dec)
Straw: SmSq \$3.25-4.00/bale
Cornstalks: LgSq \$24-29/bale; (LgRd \$30/bale Dec)

Stuart (WC IA) Noon Saturdays

Alfalfa & Mixed Leg/Gr: (SmSq \$3.10-4.40/b; LgSq \$51-57/b; LgRd \$55-70/bale Dec)
Grass: (LgRd \$49-59/bale Dec)
Cornstalks: (LgRd \$22-26/bale Dec)

Perry (Central Iowa) (Sat Noon)

Alfalfa : SmSq \$4.00-6.50/b; LgRd \$80-85/b
Mixed Legume/Grass: SmSq \$4.00-6.00/b; LgSq \$57-58/b; LgRd \$65-70/b
Grass: SmSq \$4.00-4.25/bale; (LgRd \$55/bale Dec)
Straw: SmSq \$3.00/bale
Cornstalks: LgRd \$20-22/bale

Private Broker Sales -- Ave. of prices from
South Central Iowa (Indianola & Adair); and North Central Iowa, (Hampton)

Alfalfa

Premium: SmSq \$200-225/T; (LgRd \$110-125/T Nov)

Good: LgRd \$50-70/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon

Jan 9, 2010 Sale

Alfalfa: SmSq \$170-200/T; LgSq\$150/T

Mixed: SmSq \$150-200/T; LgRd \$200/T

Grass SmSq \$175-180/T

Cornstalks; LgRd \$15/bale

Keosauqua (SE IA) Sat 11:30A

Alfalfa: SmSq \$3.00-4.25/bale

Mixed Legume/Grass: SmSq \$2.25-3.25/bale

Grass : SmSq \$1.85-2.75/bale

Straw: SmSq \$2.00-3.25/bale

Kalona (SE IA) 1st Wed, Yr-round 11:30AM (& 3rd Wed Oct-winter)

Alfalfa : SmSq \$3.30-4.80/bale; LgSq 52-74/b, \$220/T; (LgRd \$47.50-60/bale Dec)

Mixed Leg/Gr: (LgSq \$37.50-68/bale Dec); LgRd \$47-72/B

Grass: SmSq \$3.10-4.20/bale; LgRd \$50-59/bale

Straw: \$3.20-3.40/bale

Cornstalks: LgRd \$25-30/bale

Creston (SW IA) 10:30AM Friday

Alfalfa: (LgRd \$60/bale Dec)

Legume/Grass Mixed: SmSq \$3.50-4.50/bale; LgRd 54-67.50/bale

Grass: LgRd \$42/bale

Straw: SmSq \$2.25-3.50/bale

Cornstalks: LgRd \$27/bale

Red Oak (SW IA) Saturday sales

Alfalfa: SmSq \$4.00-5.00/bale

Mixed Legume/Grass: SmSq \$3.20-4.50/bale; LgRd \$78/bale

Grass: SmSq \$3.00-4.00/bale; LgRd \$52-72/bale

Straw: SmSq \$3.75-5.00/bale

Cornstalks: (LgRd \$20/bale Dec)

"Missouri Market" (Mid / Late- January 2010 USDA Market Price Report)

Alfalfa Supreme (RFV >185): SmSq \$150-185/T

Prem (RFV 170-180): SmSq \$140-175/T

Good/Fair: (RFV 130-170) SmSq \$90-150/T; LgSq \$90-150/T; LgRd \$75-140/T

Mixed Leg/Gr: Good SmSq \$3.50-5.00/bale LgRd \$30-60/bale

Grass :

Timothy SmSq \$3.50-5.00/bale

Good/Prem LgSq \$60-150/T

Good SmSq \$40-120/T

Mixed grass: Good: \$40-120/T;

Fair LgRd \$15-50/b

Prairie hay: Prem/Good SmSq \$80-125/T; Good/Fair LgRd \$35-75/T

Bluestem Good/Fair LgRd \$40/bale

Bermudagrass Good/Fair \$70-100/T

Straw: SmSq \$2.00-4.00/bale

"Northern & Central Illinois (January 2010 USDA Market Report)

Alfalfa

Premium: SmSq \$160-180/T; LgSq \$165-180/T

Good: SmSq \$140-160/T; LgSq \$120-150/T; LgRd \$90-120/T

Fair: SmSq \$100-120/T; LgSq \$70-120/T; LgRd \$55-100//T

Utility: SmSq \$40-60/T; LgSq \$60-80/T; LgRd \$40-60/T

Mixed Leg/Grass

Premium: SmSq \$160-180/T; LgSq \$160-165/T

Good: SmSq \$140-160/T; LgSq \$110-140/T; LgRd \$80-100/T

Fair: SmSq \$80-120/T; LgSq \$90-120/T; LgRd \$60-85/T

Utility: SmSq \$40-60/T; LgSq \$60-80/T; LgRd \$40-60/T

Grass:

Premium: SmSq \$110-160/T; LgSq \$120-150/T; LgRd \$100/T

Good : SmSq \$110-140/T; LgSq \$100-140/T; LgRd \$80-100/T

Fair: SmSq \$80-100/T; LgSq \$60-100/T; LgRd \$45-80/T

Utility; SmSq \$40-60/T; LgSq \$60-80/T; LgRd \$50/T

Straw: SmSq \$2.00-3.50/b, \$125-150/T; LgSq \$70-115/T; LgRd \$70-110/T

Wisconsin 'Market'

Waldo Tested Auction (EC) WI)

No hay lots sold at the Jan 2010 auction

Beaver Dam, Tested Auction (EC)WI)

Dec 15, 09 Sale

>124 RFV LgSq \$60.48/T Haylage (73% moist)

103-124 RFV LgSq \$132.53-156.63/T

87-102 RFV(LgSq \$82.35-112.94/T Dec)

75-86 RFV LgSq \$155/50-187.50/T; LgRd \$70-75/T

Johnson Creek, WI (EC WI)

Jan 25 2010price report

SmSq \$100-1200/T

LgRd \$75-150/T

LgSq \$100-200/T

Straw \$75-125/T

Houston County MN Tested Hay Auction (2nd Fri, Dec-March)

Dec 11, 09 Sale

150-180 RFV LgRd \$130/T

125-150 RFV SmSq \$230/T

100-125 RFV LgSq \$155/T LgRd \$90/T

< 100 RFV LgRd \$95/T

Straw SmSq \$90/T; LgRd \$47.50-55/T

"Minnesota (Pipestone) Market"-SW MN (Mid- to late January 2010 USDA Market Report)

Alfalfa

Supreme: SmSq \$145/T; LgSq \$130-145/T; LgRd \$127.50-147.50/T

Premium: LgSq \$102.50-132.50/T; LgRd \$100-127.50/T

Good: LgRd 82.50-102.50/T

Fair: LgRd \$77.50/T
Mixed Leg/Gr
Premium: SmSq \$127.50/T; LgSq \$117.50/T; LgRd \$107.50-137.50/T
Good: LgRd \$85-110/T
Fair: LgRd \$85/T
Grass
Premium: SmSq \$117.50-140/T; LgSq \$102.50/T; LgRd \$102.50-137.50/T
Good: SmSq \$107.50/T; LgRd \$80-102.50/T
Fair: (SmSq \$70/T Dec); LgRd \$55-77.50/T
Straw: SmSq \$2.10-3.80/bale; LgSq \$16-26/bale; LgRd \$26-32/b
Cornstalks: LgRd \$21-281/bale

"South Dakota Market" (Mid- to Late- January 2010 USDA Market Report)

Alfalfa

Supreme: SmSq \$185/T (delivered); LgSq \$160/T
Premium: LgSq \$155/T
Prem/Good: LgSq 130-135/T
Good/Fair: LgSq \$75-110/T ; LgRd \$75-110/T
Utility: LgSq \$55-75/T; LgRd \$55-75/T

Mixed Leg/Gr:

Good: LgSq \$110/T
Utility: LgRd \$50-80

Grass:

Good LgRd \$100/T
Fair: (LgSq \$70/T Dec); LgRd \$60/T
Utility: LgRd \$65/T

Straw: LgSq \$30-60/T; LgRd \$28-75/T

Cornstalks: LgRd \$55/T

Soybean 'straw' (LgRd \$50/T Dec)

Alcester, SD (SE SD) (Mid- to late January 2010 USDA Report)

Alfalfa

Supreme: LgRd \$140/T
Premium: (SmSq \$3.90/bale Dec); LgRd \$110-115/T
Good: (SmSq \$2.90/bale Dec); LgSq \$100-107.50/T; LgRd \$87.50-102.50/T
Fair: (LgRd \$52.50/T Dec)

Mixed Legume/Grass Premium: SmSq \$150-200/T; LgRd \$120/T

Grass

Premium: SmSq \$150-300/T; LgSq \$130/T
Good: LgSq \$82.50-95/T; LgRd \$85-100/T
Fair: LgRd \$72.50/T
Utility: (LgRd \$55/T Dec)

Straw: SmSq \$2.75-4.00/bale

Cornstalks: LgRd \$30-50/T

Nebraska Market" (Mid- to late January 2010 USDA Report)

Alfalfa

Premium LgSq \$120-150/T
'Grinding Hay - ground & delivered' \$80-95/T

Internet-based Hay Source possibilities:

The **USDA Farm Service Agency (FSA)**, responded to drought- induced hay and pasture deficit conditions by its

establishing a www website - **Hay Net** - for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below.

Using the USDA Hay Net page is not as user-friendly as the earlier version. If you want to see the listings 'for sale', in the center-right 'box' on the page, select the line 'Access eHayNet Service'. That will take you to the 2nd page where you must choose either: NEED (hay ads) or HAVE (hay ads). Then a 'state' (the state where the hay is listed,). The 'Select' button will then take you to the listings for that state. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada

<http://www.fsa.usda.gov/FSA/hayNet?area=online&subject=landing&topic=han&setflag=welcome>

I checked this site on 28 January, 2010 and found the following # of listings: **There was no data posted on this site as of 29 January, 2010 ??**

State	Late-Dec Listings
Iowa	0
Missouri	6
Illinois	2
Wisconsin	5
Minnesota	2
South Dakota	1
Nebraska	2

IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets may be available, but may not be as 'up-to-date' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site:

<http://idalsdata.org/IowaData/hayAndStraw.cfm>

See Information on the**Iowa Noxious Weed Seed Free Forage & Mulch Program** being managed by the Iowa Crop Improvement Association. Rules; fees; current listings http://www.agron.iastate.edu/icia/Forage_Mulch.htm

Upper Midwest Haylist

"Electronic Market Service of Buyers and Sellers"

The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95%alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFV or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 28 January, 2010 the following was listed.

State	Listings
Iowa	-
Missouri	-
Illinois	-
Wisconsin	-
Minnesota	5
South Dakota	-
Nebraska	-

WWW 'Hay Lists' from other surrounding states....South Dakota State University Extension Service -- "Feed Finder" / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address: <http://sdces.sdstate.edu:8080/FeedFinder/?14@778.2gy9a9EQbao.0@>

Wisconsin Extension provides a forage hay-list that it has established Listings are by county. The list can be found at the following www site: <http://farmertofarmer.uwex.edu/>

Missouri Hay Market www site.<http://agebb.missouri.edu/haylst/index.htm> or call 1-800-877-4HAY (4429)

Nebraska Alfalfa Marketing Assn www site. Browse through the "Inventory" tab. <http://www.nebraska-alfalfa.com/>
Nebraska Dept. of Agric Hay and Forage 'Hotline' www site<http://www.agr.state.ne.us/hayhot/hayhotline.htm>

Colorado A PDF version of the Colorado Hay Directory can be found on the "Colorado Hay Directory" link on the Colorado Hay and Forage Assn www page <http://www.coloradohay.org/controller/home?load=default>

Commercial www sites

INTERNET HAY EXCHANGE

<http://www.hayexchange.com/index.php>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 28 January, 2010 listings were:

State	Listings
Iowa	32
Missouri	46
Illinois	42
Wisconsin	37
Minnesota	43
South Dakota	15
Nebraska	37

Bid-4-Hay

http://www.bid4hay.com/index.php?a=28&b=142&redirect_check=4 Operating in Oklahoma. It is an online hay classifieds and auction listing service. Allows listing and searching for hay. The interactive 'search' engine asks for your Zip Code and the distance range that you would like to search in. On 31 December, 2009 there were 0 listings for hay within 300 miles of Ames Iowa.

Internet Hay Auction

Midwestern Cattle Marketing, LLC (a Sidney, NE, company specializing in video cattle auctions) has established a www-based hay auction patterned after eBay. It can be found at eHayAuctions.com. Sellers register, provide descriptions of their hay (photos and test results are optional), set prices and establish auction timeframes. Potential buyers also register, then bid on hay until the price is met, the seller accepts a bid or the auction time lapses. Sellers remain in control of their hay until payment is made and hay is transported by the buyer. A fee of \$4/ton is paid to the auction company by the seller at the time of listing. On 31 December, 2009 there were no active auctions.

Agri Hay Exchange

<http://www.agrihayexchange.com/hay/haylistings.aspx?ltID=2> Operating out of Pennsylvania. It is an online classified listing. It allows for free searching for hay etc. but requires registration on the site. There is a subscription fee for hay wanted and for sale listings on the site, and to advertise.

The 'Hay Barn'

<http://www.haybarn.com/reports/showads.asp?category=Hay> Hay listings are grouped by state. Sellers list type,

description, sometimes price, and telephone number.

The Haymarket

<http://www.case-agworld.com/cAw.HM.html> The 'main page' has a lot of information. About 1/4 of the way down the page are some 'www links' to hay-related listings by 'region of the country. This leads to various formats of hay listings.

If you need to look to a farther distance, Check the **Manitoba Canada** www Hay & Forage Council site for Hay sellers:

<http://www.mbforagecouncil.mb.ca/foragehaymarketing/provincialhaymarketersandprocessors/default.aspx>

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