

Mid to Late November Hay Price

These are hay prices paid at auction in the recent past weeks. Much of the price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets. Auctions were chosen to reflect prices across Iowa. Other nearby auctions may exist. No endorsement of the listed auctions is intended.

The USDA Market News group uses the following hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

| | Relative Feed Value RFV) index | Acid Detergent Fiber (ADF) % | Neutral Detergent Fiber (NDF) % | (Alfalfa*) Crude Protein (CP) % | (Mixed & Grass) Crude Protein (CP) % |
|---------|---|--|---|---|--|
| Supreme | > 185 | < 27 | < 34 | > 22 | ** |
| Premium | 170-185 | 27-29 | 34-36 | 20-22 | >13 |
| Good | 150-170 | 29-32 | 36-40 | 18-20 | 9 -13 |
| Fair | 130-150 | 32-35 | 40-44 | 16-18 | 5 - 9 |
| Utility | < 130 | > 35 | > 44 | < 16 | <5 |

* Alfalfa & alfalfa with up to 10% grass (USDA)

** The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme

Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium

(dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good

(dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair

(feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility

(formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

This report for mid- to late-November 2009

Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

1st Cut: SmSq \$125-200/T LgSq \$90-155/T; LgRd \$40-120/T

2nd Cut: SmSq \$195/T ; LgSq \$140-155/T; LgRd \$80-150/T

3rd Cut: SmSq \$130-210/T; LgSq \$165-195/T; LgRd \$65-140/T
4th Cut: SmSq \$170-270/T; (LgSq \$180/T Oct); LgRd \$130/T
Grass: (Quality not stated) SmSq \$110/T; LgSq \$120/T ; LgRd \$50-115/T
Oat Hay: (LgRd \$72.50/T Oct)
CRP Hay: LgRd \$65-85/T
Straw: SmSq \$100-140/T; LgSq \$95-105/T; LgRd \$60-85/T
Cornstalks: SmSq \$60/T; LgSq \$40-70/T; LgRd \$40-75/T
Soybean 'Straw': LgRd \$30/T

Dyersville (NE IA) Thursdays 10:30 AM

Alfalfa:

Supreme: LgSq \$195-197.50/T
Premium: LgSq \$150-175/T; LgRd \$130-155/T
Good: LgSq \$102.50-185/T; LgRd \$90-157.50/T
Fair: LgSq \$50-125/T; LgRd \$70-120/T
Utility: LgSq \$40-85/T; LgRd \$37.50-102.50/T

Mixed Legume/Gr

Good: LgSq \$120-185/T; LgRd \$115-130/T
Grass: Good LgSq \$62.50-130/T; LgRd \$70-102.50/T
Fair LgSq 50-90/T
Oat Hay: (LgRd \$55-60/T Oct)
CRP: Good LgSq \$62.50-75/T; LgRd \$60-102.50/T
Fair/Utility LgRd \$40/T
Straw: LgSq \$10-37//bale; (LgRd \$10-20/b Oct)
Cornstalks: LgRd \$8-33/bale

Riceville (NE IA) 1st & 3rd Fri Sales

Alfalfa: SmSq \$5.10/bale; LgSq \$155/T
Grass: SmSq \$1.90/bale; LgSq \$160/T
Straw: (SmSq \$2.50/bale Oct); LgSq \$100/T

Edgewood (NE IA) (Tues. 11AM)

Alfalfa: (SmSq \$3.00-3.50/bale Oct); \$125-170/T; (LgRd \$110-125/T Oct)
Mixed Leg/Gr: SmSq \$3.00-3.60/bale; LgSq \$120-152.50/T; LgRd \$70-140/T
Grass: (SmSq \$107.50/T Oct); LgSq \$70-87.50; LgRd \$60-75/T
CRP: LgRd 70-87/T
Straw: LgSq \$30-35/bale
Cornstalks: LgRd \$20-26/bale

Forrest City (NC IA) (Wed eve. sales)

Mixed Leg/Gr: SmSq \$4.50-5.00/bale; LgRd \$45-70/bale
Grass: SmSq \$3.75-4.50/bale; (LgRd \$47.50/bale Oct)
Straw: SmSq \$2.25-3.00/bale

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)

Alfalfa& Mixed: SmSq \$4.00-4.25/bale; LgRd \$85-92.50/T
Mixed: SmSq \$3.75-4.00/bale; LgSq \$86-90/ton; LgRd \$80-90/T
Grass: SmSq \$3.50-4.00/bale; (LgRd \$67.50-80/T Oct)
Wheat Hay: LgRd \$55-60/T
Straw: (SmSq \$3.30-3.70/b Oct)
'Grinding Hay: LgRd \$65-72.50/T

Cornstalks: LgRd \$22.50-27.50/bale

Rock Valley (NW IA) (Monday & Thursdays 1:00PM)

Alfalfa

Supreme: SmSq \$130/T

Premium: (SmSq \$97.50-120/T Oct); LgSq \$97.50-115/T; LgRd \$95-100/T

Good: (SmSq \$85-97.50/T); LgSq \$82.50-95/T; LgRd \$82.50-90/T

Fair: LgRd \$70-80/T

Mixed Hay

Premium: LgRd \$95/T

Good: LgRd \$77.50-87.50/T

Utility: LgRd \$55/T

Grass Hay

Premium: SmSq \$95/T; LgSq \$100/T; LgRd \$90-92.50/T

Good: LgRd \$75-95/T

Fair: LgRd \$65-80/T

Utility: LgRd \$60/T

Oat Hay: LgRd \$67.50/T

Straw: (SmSq \$3.00/b Oct); LgSq \$19-25/b, (\$67.50/T Oct); LgRd \$70-75/T

Cornstalks: LgRd \$40-50/T

Soybean 'Straw': LgRd \$37.50-42.50/T

Maurice (NW IA) (Thurs 12:30P)

Alfalfa:

Supreme: (SmSq \$130-150/T Oct); LgRd \$120-125/T

Prem: (SmSq \$120/T Oct); LgSq \$107.50-127.50/T; LgRd \$102.50-120/T

Good: LgSq \$87.50-92.50/T; LgRd \$85-97.50/T

Fair: LgRd \$65/T

Mixed Leg/Gr:

Premium: (LgSq \$105/T Oct)

Grass:

Premium: SmSq \$115-135/T; LgSq \$115/T; LgRd \$97.50-110/T

Good: (LgSq \$85/T Oct); LgRd \$75-87.50/T

Fair: SmSq \$2.00/bale; LgRd \$50-75/T

Straw: LgRd \$80/T

Denison (WC IA) (Sat 11:00A)

Alfalfa&Mixed: SmSq \$3.00-5.50/b; LgSq \$69-85/bale; LgRd \$50-70/bale

Grass: SmSq \$2.60-4.50/bale; LgRd \$56-75/b

Straw: SmSq \$3.75/bale

Cornstalks: (LgRd \$45/bale Oct)

Stuart (WC IA) Noon Saturdays

Alfalfa: SmSq \$2.60-4.30/bale

Mixed Leg/Gr: (SmSq \$3.40-4.00/b Oct); LgRd \$58-68/bale

Grass: SmSq \$1.25-1.60/bale; LgRd \$48-54/bale

Oat Hay: (LgRd \$40/bale Oct)

Cornstalks: LgRd \$22-28/bale

Perry (Central Iowa) (Sat Noon)

Alfalfa : SmSq \$4.50-7.00/b; LgSq \$58/bale; (LgRd \$69/b Oct)

Grass: SmSq \$2.50-4.25/bale; LgRd \$55-60/bale

Straw: SmSq \$2.75-3.00/bale

Cornstalks: LgRd 18/bale

Private Broker Sales -- Ave. of prices from

South Central Iowa (Indianola & Adair); and North Central Iowa, (Hampton)

Alfalfa

Premium: SmSq \$200-225/T; LgRd \$110-125/T

Good: LgRd \$55-65/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon

Sales Resume in the fall)

Keosauqua (SE IA) Sat 11:30A

Alfalfa: SmSq \$2.25-4.25/bale:

Grass : SmSq \$1.50-2.25/bale

Straw: SmSq \$2.00-3.50/bale

Kalona (SE IA) 1st Wed, Yr-round 11:30AM (& 3rd Wed Oct-winter)

Alfalfa : SmSq \$3.50-5.00/bale; ('Grinding quality' LgRd \$31-32/bale Oct)

Mixed Leg/Gr: LgRd \$46-66/bale; LgRd \$41-72.50/bale

Grass: SmSq \$6.80/bale

Cornstalks: LgRd \$22-28/bale

Creston (SW IA) 10:30AM Friday

Clover/Grass Mixed: SmSq \$3.25/bale

Grass: SmSq \$4.00/bale; LgRd \$49-50/bale

Straw: SmSq \$4.20/bale

Red Oak (SW IA) Saturday sales

Alfalfa: (SmSq \$2.85-3.85/bale Oct)

Grass: SmSq \$1.75-3.50/bale; (LgSq \$13/bale Oct); LgRd \$45-53/bale

Straw: SmSq \$5.00/bale

Cornstalks: (SmSq \$1.70/bale Oct); LgRd \$20/bale

"Missouri Market" (Mid / Late- November 2009 USDA Market Price Report)

Alfalfa Supreme (RFV >185): SmSq \$150-180/T

Prem (RFV 170-180): SmSq \$140-175/T

Good/Fair: (RFV 130-170) SmSq \$100-150/T; LgSq \$100-150/T; LgRd \$80-140/T

Mixed Leg/Gr: Good SmSq \$3.50-6.50/bale LgRd \$30-60/bale

Grass :

Timothy SmSq \$3.50-5.00/bale

Good/Prem LgSq \$75-150/T

Good SmSq \$40-120/T

Mixed grass: Prem/Good \$75-150/T; Good: \$40-120/T; Fair LgRd \$25-50/b

Prairie hay: Prem/Good SmSq \$80-125/T; Good/Fair LgRd \$35-75/T

Bluestem Good/Fair LgRd \$40/bale

Bermudagrass Good/Fair \$70-100/T

Straw: SmSq \$2.00-4.00/bale

"Northern & Central Illinois (November 2009 USDA Market Report)

Alfalfa

Premium: SmSq \$160-180/T; LgSq \$150-170/T
Good: SmSq \$140-160/T; LgSq \$120-150/T; LgRd \$100-120/T
Fair: SmSq \$100-120/T; LgSq \$70-110/T; LgRd \$55-80/T
Utility: SmSq \$40-60/T; LgSq \$60-80/T; LgRd \$40-60/T

Mixed Leg/Grass

Premium: SmSq \$160-180/T; LgSq \$160-165/T
Good: SmSq \$140-160/T; LgSq \$110-140/T; LgRd \$80-100/T
Fair: SmSq \$80-120/T; LgSq \$100-130/T; LgRd \$60-80/T
Utility: SmSq \$40-60/T; LgSq \$40-80/T; LgRd \$40-60/T

Grass:

Premium: SmSq \$110-140/T; LgSq \$120-130/T; LgRd \$100/T
Good : SmSq \$100-120/T; LgSq \$100-120/T; LgRd \$80-100/T
Fair: SmSq \$80-120/T; LgSq \$80-100/T; LgRd \$45-80/T
Utility; SmSq \$40-60/T; LgSq \$60-80/T; LgRd \$50/T
Straw: SmSq \$2.00-3.50/b, \$120-150/T; LgSq \$100-120/T; LgRd \$90-110/T

Wisconsin 'Market'

Waldo Tested Auction (EC) WI)

Sales resume in Fall 2009

Beaver Dam, Tested Auction (EC)WI)

Sales resume in Fall 2009

Houston County MN Tested Hay Auction (2nd Fri, Dec-March)

(Auctions Resume in the Autumn)

"Minnesota (Pipestone) Market"-SW MN (Mid- to late Nov, 2009 USDA Market Report)

Alfalfa

Supreme: SmSq \$122.50/T; LgSq \$125/T; LgRd \$120-135/T
Premium: SmSq \$112.50/T; LgRd \$95-117.50/T
Good: LgRd \$75-90/T
Fair: LgRd \$70/T

Mixed Leg/Gr

Premium: LgRd \$97.50-110/T
Good: LgRd \$80-100/T
Fair: (LgRd \$60-67.50/T Oct)
Utility: (LgRd \$45/T Oct)

Grass

Premium: SmSq \$95-137.50/T; (LgSq \$95/T Oct); LgRd \$95-110/T
Good: SmSq \$85-90/T; (LgSq \$82.50/T Oct); LgRd \$77.50-95/T
Fair: SmSq \$77.50/T; LgRd \$62.50-82.50/T
Straw: SmSq \$2.00-2.55/bale; LgRd \$23-37/b
Cornstalks: LgRd \$20/bale

"South Dakota Market" (Mid- to Late- November 2009 USDA Market Report)

Alfalfa

Supreme: LgSq \$150/T
Premium: LgSq \$130-135/T
Good/Fair: LgSq \$75-130/T ; LgRd \$75-90/T
Utility: LgSq \$50-65/T; LgRd \$50-65/T

Mixed Leg/Gr:

Good: LgRd\$80/T
 Grass:
 Good LgRd \$85/T
 Fair: LgRd \$45-60/T
 Straw: LgSq \$50-60T; LgRd \$50-60T
 Cornstalks: LgRd \$35-40/T
 Soybean 'straw': LgRd \$50/T delivered

Alcester, SD (SE SD) (USDA Report)

Alfalfa
 Premium: LgRd \$80-97.50/T
 Fair: LgRd \$65/T
 Grass
 Premium: SmSq \$140-150/T; LgRd \$95/T
 Good: LgRd \$75-90/T
 Fair: LgRd \$60-65/T
 Straw: LgRd \$47.50/T

Nebraska Market'' (Mid- to late November, 2009 USDA Report)

Alfalfa
 'Grinding Hay - ground & delivered' \$75-95/T

Internet-based Hay Source possibilities:

The **USDA Farm Service Agency (FSA)**, responded to drought-induced hay and pasture deficit conditions by its establishing a www website - **Hay Net** - for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below.

Using the USDA Hay Net page is not as user-friendly as the earlier version. If you want to see the listings 'for sale', In the center-right 'box' on the page, select the line 'Access eHayNet Service'. That will take you to the 2nd page where you must choose either: NEED (hay ads) or HAVE (hay ads). Then a 'state' (the state where the hay is listed,). The 'Select' button will then take you to the listings for that state. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada

<http://www.fsa.usda.gov/FSA/hayNet?area=online&subject=landing&topic=han&setflag=welcome>

I checked this site on 2 December, 2009 and found the following # of listings:

| <u>State</u> | <u>Listings</u> |
|--------------|-----------------|
| Iowa | 0 |
| Missouri | 5 |
| Illinois | 2 |
| Wisconsin | 5 |
| Minnesota | 2 |
| South Dakota | 1 |
| Nebraska | 2 |

IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post

them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets may be available, but may not be as 'up-to-date' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site: <http://idalsdata.org/IowaData/hayAndStraw.cfm>

See Information on the**Iowa Noxious Weed Seed Free Forage & Mulch Program** being managed by the Iowa Crop Improvement Association. Rules; fees; current listings http://www.agron.iastate.edu/icia/Forage_Mulch.htm

Upper Midwest Haylist

"Electronic Market Service of Buyers and Sellers"

The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFV or CP, asking price per ton. <http://www.haylist.umn.edu/index.asp>

On 2 December, 2009 the following was listed.

| <u>State</u> | <u>Listings</u> |
|--------------|-----------------|
| Iowa | - |
| Missouri | - |
| Illinois | - |
| Wisconsin | 3 |
| Minnesota | 1 |
| South Dakota | - |
| Nebraska | - |

WWW 'Hay Lists' from other surrounding states....South Dakota State University Extension Service -- 'Feed Finder' / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://sdces.sdstate.edu:8080/FeedFinder/?14@778.2gy9a9EQbao.0@>

Wisconsin Extension provides a forage hay-list that it has established Listings are by county. The list can be found at the following www site: <http://farmertofarmer.uwex.edu/>

Missouri Hay Market www site. <http://agebb.missouri.edu/haylst/index.htm> or call 1-800-877-4HAY (4429)

Nebraska Alfalfa Marketing Assn www site. Browse through the "Inventory" tab. <http://www.nebraska-alfalfa.com/> Nebraska Dept. of Agric Hay and Forage 'Hotline' www site <http://www.agr.state.ne.us/hayhot/hayhotline.htm>

Colorado A PDF version of the Colorado Hay Directory can be found on the "Colorado Hay Directory" link on the Colorado Hay and Forage Assn www page <http://www.coloradohay.org/controller/home?load=default>

Commercial www sites

INTERNET HAY EXCHANGE

<http://www.hayexchange.com/index.php>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 2 December, 2009 listings were:

| <u>State</u> | <u>Listings</u> |
|--------------|-----------------|
| Iowa | 25 |
| Missouri | 58 |
| Illinois | 44 |
| Wisconsin | 28 |
| Minnesota | 25 |
| South Dakota | 17 |
| Nebraska | 20 |

Bid-4-Hay

http://www.bid4hay.com/index.php?a=28&b=142&redirect_check=4 Operating in Oklahoma. It is an online hay classifieds and auction listing service. Allows listing and searching for hay. The interactive 'search' engine asks for your Zip Code and the distance range that you would like to search in. On 2 November, 2009 there were 0 listings for hay within 300 miles of Ames Iowa.

Internet Hay Auction New

Midwestern Cattle Marketing, LLC (a Sidney, NE, company specializing in video cattle auctions) has established a www-based hay auction patterned after eBay. It can be found at eHayAuctions.com. Sellers register, provide descriptions of their hay (photos and test results are optional), set prices and establish auction timeframes. Potential buyers also register, then bid on hay until the price is met, the seller accepts a bid or the auction time lapses. Sellers remain in control of their hay until payment is made and hay is transported by the buyer. A fee of \$4/ton is paid to the auction company by the seller at the time of listing. On Dec 3, 2009 there were no active auctions.

Agri Hay Exchange

<http://www.agrihayexchange.com/hay/haylistings.aspx?ltID=2> Operating out of Pennsylvania. It is an online classified listing. It allows for free searching for hay etc. but requires registration on the site. There is a subscription fee for hay wanted and for sale listings on the site, and to advertise.

The 'Hay Barn'

<http://www.haybarn.com/reports/showads.asp?category=Hay> Hay listings are grouped by state. Sellers list type, description, sometimes price, and telephone number.

The Haymarket

<http://www.case-agworld.com/cAw.HM.html> The 'main page' has a lot of information. About 1/4 of the way down the page are some 'www links' to hay-related listings by 'region of the country'. This leads to various formats of hay listings.

 If you need to look to a farther distance, Check the **Manitoba Canada** www Hay & Forage Council site for Hay sellers:

<http://www.mbforagecouncil.mb.ca/foragehaymarketing/provincialhaymarketersandprocessors/default.aspx>

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