

Hay Prices

January 2008

These are hay prices paid at auction in the recent past weeks. Much of the price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News group uses the following hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	70-185	27-29	34-36	20-22	>13
Good	150-170	29-32`	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

* Alfalfa & alfalfa with up to 10% grass (USDA)

** The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme

Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium

(dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good

(dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair

(feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility

(formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

This report for mid- to late-January 2008

Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

1st Cut: SmSq \$85-165/T; LgSq \$75-125/T; LgRd \$25-135/T

2nd Cut: SmSq \$80-185/T; LgSq \$95-140/T; LgRd \$60-140/T

3rd Cut: SmSq \$90-150/T; LgSq \$92.50-155/T; LgRd \$45-130/T

4th Cut SmSq \$115-170/T; LgSq \$95-145/T; LgRd \$85-125/T

5th Cut SmSq \$195/T; LgSq \$195/T

Oat Hay Fair LgRd \$60/T

Straw: SmSq \$115-140/T; LgSq \$85/T; LgRd \$32/T

Cornstalks (SmSq \$75/T Dec); LgRd \$35-50/T

Dyersville (NE IA) Thursdays 10:30 AM

(Type of hay not stated)

Supreme LgSq \$205/T

Premium: LgSq \$145-187.50/T; LgRd \$132.50/T

Good: SmSq \$1.90/bale, (\$132.50/T Dec); LgSq \$115-142.50/T; LgRd \$82.50-127.50/T

Fair: (SmSq \$2.10/bale Dec); LgSq \$90-120/T; LgRd \$75-100/T

Utility: LgSq \$70-90/T; LgRd \$50-80/T

Mixed Leg/Gr:

Good to Excellent: LgSq \$110-145/T

Good: LgRd \$85-112.50/T

Grass: Good (SmSq \$2.10/b Dec); LgSq \$120/T; LgRd \$60-80/T

CRP: LgRd \$50-67.50/T

Oat Hay LgSq \$30-35/T; LgRd \$50/T

Straw: (SmSq \$2.25/b Dec); LgSq \$20-35//bale

Cornstalks: LgSq \$17.50/bale; LgRd \$22-28/bale

Riceville (NE IA) 1st & 3rd Fri Sales

Alfalfa: LgSq \$175-190/T; LgRd \$145-160/T

Mixed Alf/Gr: SmSq \$2.75-3.50/b; (LgSq \$125-160/T Dec)

Grass: SmSq (\$2.75-3.50/bale Dec)

Straw: SmSq (\$4.00/b Dec), \$125/T; (LgSq \$120/T Dec)

Cornstalks: LgRd \$21/bale

Forest City (NC IA) (Wed eve. sales)

Alfalfa: SmSq \$4.00-5.00/b; LgSq \$60-67.50/b; LgRd \$45-70/b

Mixed Legume/Gr: SmSq \$4.00-5.00/b; LgRd \$45-70/b

Grass: SmSq \$3.25-4.00/bale

Straw: SmSq \$2.25-2.50/bale

Cornstalks: SmSq \$1.60-1.75/bale

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)

Alfalfa & Mixed: SmSq \$3.50-5.00/ bale; LgSq \$132.50/T; LgRd \$120-135/T

Grass: SmSq \$4.00-4.25/bale; LgRd \$120/T

Straw: SmSq \$3.00-3.50/bale

Cornstalks: LgRd \$29-32/bale

Rock Valley (NW IA) (Monday & Thursdays 1:00PM)

Alfalfa

Supreme: SmSq \$157.50/T

Premium: SmSq \$147.50/T; LgSq \$115-145/T; LgRd \$110-135/T

Good: (SmSq \$105-115/T; LgSq \$95-107.50/T Dec); LgRd \$87.50-112.50/T

Fair: (LgRd \$95-97.50/T Dec)

Utility: LgRd \$57.50/T

Mixed Hay

Premium: LgSq \$140/T; LgRd \$112.50-122.50/T

Good: LgRd \$87.50-100/T

Fair: (LgRd \$95/T Dec)

Grass Hay

Premium: SmSq \$132.50-170/T; LgSq \$115/T; LgRd \$110-142.50/T

Good: SmSq \$92.50-100/T; LgSq \$82.50-105/T; LgRd \$85-107.50/T

Fair: (LgSq \$82.50/T Dec); LgRd \$75/T

Utility: LgRd \$50/T

Straw: SmSq \$2.70-3.20/bale; LgSq \$22.50-30/b, (\$80/T Dec);

LgRd \$29/bale, \$67.50-72.50/T

Cornstalks (LgSq \$62.50/T; LgRd \$23/bale Dec), LgRd \$50-65/T

Maurice (NW IA) (Thurs 12:30P)

Alfalfa:

Supreme: SmSq \$150-190/T

Premium: LgSq \$125/T; LgRd \$112.50-130/T

Good: SmSq \$90/T; LgRd \$80-107.50/T

Grass:

Premium: SmSq \$125-210/T; LgSq \$110-115/T; LgRd \$107.50-125/T

Good: (LgSq \$85/T Dec); LgRd \$102.50-110/T

Fair: LgRd \$55/T

Straw: SmSq \$2.50-3.20/bale; LgSq (\$28/b Dec), \$75/T; LgRd \$24/b

Denison (WC IA) (Sat 11:00A)

Alfalfa/Mixed Leg/Gr: SmSq \$2.50-7.75/b; LgSq \$55-82/b ; LgRd \$105/b

Grass: SmSq \$3.00-5.50/bale; (LgRd \$84/bale Dec)

Oat Hay: (SmSq \$2.00/bale Dec)

Straw; SmSq \$3.00-3.50/b

Cornstalks: SmSq (\$1.80-3.00/b Dec); LgSq \$13/bale

Stuart (WC IA) Noon Saturdays

Alfalfa & Mixed Leg/Gr: SmSq \$3.30-4.30/bale; LgRd \$71-79/bale

Grass: SmSq \$2.80-3.60/bale

Oat Hay: LgRd \$63/bale

Straw: SmSq \$2.90-3.00/bale

Cornstalks" (SmSq \$2.00/b Dec); LgRd \$28-35/bale

Perry (Central Iowa) (Sat Noon)

Alfalfa & Mixed Leg/Gr: SmSq \$4.00-6.00/bale; LgSq \$72/bale; LgRd \$75/bale

Grass: SmSq \$4.00/bale; (LgRd \$45-60/bale Dec)

Straw: SmSq \$4.00/bale

Cornstalks: LgRd \$25-34/bale

Soybean Straw: LgRd \$15/bale

Private Broker Sales -- Ave. of prices from

South Central Iowa (Indianola & Adair); and North Central Iowa, (Hampton)

Alfalfa & Mixed Grass/Legume

Supreme: SmSq \$140-165/T; LgSq \$140-165/T

Premium/Good: SmSq \$125-150/T; LgSq \$125-150/T; LgRd \$100-125/T

Grass: Premium SmSq \$90-100/T; LgSq \$ 90-100/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon

Dec 8 2007 Sale Prices

Alfalfa SmSq \$105.50-135.50/T; LgSq \$107.50/T; LgRd \$85-95/T

Mixed: SmSq \$72.50/T

Cornstalk: LgRd \$15/bale

Jan 12 2008 Sale

Alfalfa SmSq \$95-140/T; LgSq \$ 110/T; LgRd \$95-107.50/T

Mixed: SmSq \$145/T

Grass: SmSq \$105-115/T

Straw: SmSq \$2.80-3.75/bale

Keosauqua (SE IA) Sat 11:30A

Alfalfa: SmSq \$2.75-4.50/bale;

Grass : SmSq \$2.00-3.25/ale

Straw: SmSq \$1.85-3.00/bale

Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)

Alfalfa :(SmSq \$5.00/b, \$200/T Dec); LgSq \$85-144/T, \$45-61/b

Mixed Legume/Gr: SmSq \$2.60-4.80/bale, (\$185/T Dec); LgRd \$45-75/b

Grass: SmSq \$2.40-4.00/bale

Straw SmSq \$2.50-3.10/bale

Cornstalks: LgRd \$19-32/bale

'Grinding Hay': (LgRd \$40-45/bale Dec)

Creston (SW IA) 10:30AM Friday

Alfalfa: SmSq \$4.20-5.40/bale; LgRd \$67-80/bale

Grass: (SmSq \$2.50-4.00/bale Dec); LgRd \$58/bale

Straw: (SmSq \$2.60/bale Dec)

Cornstalks: (LgRd \$27/bale Dec)

Shenandoah (SW IA) Monday Sale

Alfalfa & Alf/Grass Mixed: SmSq \$3.50-5.25/bale

Grass: (SmSq \$3.25-3.70/bale Dec)

Straw: SmSq \$3.50/b

"Missouri Market" (Mid / Late- January 2008 USDA Market Price Report)

Alfalfa Supreme (RFV >185): SmSq \$160-190/T

Prem (RFV 170-180): \$140-175/T

Good/Fair: (RFV 130-170) SmSq \$90-160/T; LgSq \$90-160/T; LgRd \$80-140/T

Mixed Leg/Gr: Good SmSq \$3.00-6.50/bale LgRd \$40-75/bale

Grass :

Good/Prem LgSq \$80-130/T

Good SmSq \$60-120/T

Timothy SmSq \$3.00-4.50/bale

Mixed grass: Good SmSq \$60-100/T; LgSq \$70-110/T

Fair LgRd \$30-60/bale

Prairie hay: SmSq \$80-125/T; LgRd \$40-75/T

Bluestem Good/Fair LgRd \$40/bale

Bermudagrass Good LgRd \$50-65/bale, \$70-80/T

Wheat Hay: \$50-70/T

Straw: SmSq \$2.00-3.50/bale

"Northern & Central Illinois (January 2008 USDA Market Report)

Alfalfa

Premium: SmSq \$160-190/T; LgSq \$160-185/T; LgRd \$130-150/T

Good: SmSq \$140-160/T; LgSq \$140-160/T; LgRd \$100-130/T

Fair: SmSq \$120-140/T; LgSq \$120-140/T; LgRd \$80-100/T

Utility: SmSq \$80-105/T; LgSq \$100-120/T; LgRd \$70-80/T

Mixed Leg/Grass

Premium: SmSq \$160-180/T; LgSq \$140-180/T

Good: SmSq \$140-160/T; LgSq \$120-160/T; LgRd \$100-120/T

Fair: SmSq \$120-140/T; LgSq \$120-140/T; LgRd \$80-120/T

Utility: SmSq \$80-100/T; LgSq \$80-100/T; LgRd \$60-100/T

Grass:

Premium: SmSq \$140-160/T; LgSq \$140-160/T; LgRd \$100-130/T

Good : SmSq \$120-140/T; LgSq \$120-140/T; LgRd \$80-120/T

Fair: SmSq \$100-120/T; LgSq \$100-120/T; LgRd \$60-100/T

Utility; SmSq \$80-100/T; LgSq \$80-110/T; LgRd \$50-65/T

Straw: SmSq \$2.00-3.00/b, \$80-100/T; LgSq \$60-100/T; LgRd \$45-60/bale

Wisconsin 'Market'

Tested Auction 4 Jan 2008 **Lomira WI** (1st Friday Jan-April)

RFV >151 LgSq \$137.50/T; (LgRd \$87.50/T Dec)

RFD 125-151 SmSq \$125/T; LgSq \$85-135/T

RFV 103-124 (LgSq \$100-110/T Dec)

RFV 87-102 LgRd \$67.50-95/T

RFV 75-85 LgSq \$65/T

Straw : LgSq \$22.b

Soybean Straw: LgSq \$20/b

Tested Auction 10 Jan 2008 **Waldo WI** (2nd Thursday Dec-April)

RFD 125-151 (SmSq \$108-145/T Dec); LgSq \$95-160/T

RFV 103-124 LgSq \$85-105/T; LgRd \$60/T

RFV 87-102 (SmSq \$75/T Dec); LgSq \$85/T; LgRd \$40-50/T

Straw SmSq \$1.00.bale

"Minnesota Market"-SW MN (Mid- to late January 2008 USDA Market Report) Alfalfa

Supreme: (SmSq \$147.50-150/T Dec); LgSq \$147.50-150/T; LgRd \$140-157.50/T

Premium: SmSq \$112.50-122.50/T; LgSq \$122.50/T; LgRd \$110-142.50/T

Good: LgSq \$100/T; LgRd \$92.50-120/T

Fair: (LgRd \$77.50/T Dec)

Mixed Leg/Gr

Premium: SmSq \$117.50-185/T; LgRd \$120-142.50/T

Good: SmSq \$107.50/T; LgRd \$87.50-107.50/T

Grass

Premium: SmSq \$115-157.50/T; LgRd \$110-152.50/T

Good: SmSq \$105/T; LgSq \$105/T; LgRd \$80-107.50/T

Fair: SmSq \$62.50/T; LgSq \$65/T; LgRd \$57.50-85/T

Utility: LgRd \$50-62.50/T

Straw: SmSq \$2.05-3.30/bale; LgRd \$20-31/bale

Cornstalks: LgRd \$14-25/bale

Houston County MN Tested Hay Auction 14 Dec 2007 (2nd Fri, Dec-March)

Premium RFV 150-180: (SmSq \$140/T Dec)

Good RFV 125-150: SmSq \$130/T; LgSq \$155/T; LgRd \$110-150/T

Fair RFV 100-124: (SmSq \$130/T Dec); LgSq \$102.50-137.50/T; LgRd \$85-115T

Low RFV <100 LgRd \$95-130/T

Straw: SmSq \$105-120/T; (LgSq \$110/T Dec)

"South Dakota Market" (Mid- to Late- January 2008 USDA Market Report) Alfalfa

RFV >185 LgSq \$160/T

RFV >170-185 LgSq \$130-180/T; LgRd \$110/T

RFV 150-160 LgSq \$125-130/T LgRd \$95-100/T

Good:/Fair (RFV>125 LgSq \$105-120/T Dec)

Grinding Hay; LgSq \$90/T; LgRd \$90/T

Mixed Leg/Gr: Good LgSq \$90-100/T; LgRd \$90/T

Grass: (Prem LgSq \$150/T Dec)

Straw: LgSq \$55/T; LgRd \$50/T

Alcester, SD (SE SD) (Mid- to late January 2008 USDA Report) Alfalfa:

Premium SmSq \$130-140/T; LgRd \$110-132.50/T

Good: LgRd \$100-110/T/T; LgRd \$85-110/T

Mixed Alf/Gr: (Premium SmSq \$130/T Dec)

Good (\$92.50/T Dec)

Utility: (LgRd \$35/T Dec)

Grass: Premium SmSq \$135-140/T; (LgRd \$115-140/T Dec)

Good (SmSq \$85-115/T Dec); LgRd \$85-105/T

Fair: LgRd \$55-75/T

Straw: (SmSq \$2.25-3.00/b; LgRd \$65-72.50/T Dec)

Soybean 'Straw' (LgRd \$55/T Dec)

Cornstalks: LgRd \$57.50-61/T

"Nebraska Market" (Mid- to late January 2008 USDA Report) Alfalfa

Premium: (170-185 RFV) SmSq \$125-145/T

'Grinding Hay - ground & delivered' \$115-120/T

Internet-based Hay Source possibilities:

The **USDA Farm Service Agency (FSA)**, responded to drought-induced hay and pasture deficit conditions by its establishing a www website - **Hay Net** - for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below.

Using the USDA Hay Net page is not as user-friendly as the earlier version. If you want to see the listings 'for sale', In the center-right 'box' on the page, select the line 'Access eHayNet Service'. That will take you to the 2nd page where you must choose either: NEED (hay ads) or HAVE (hay ads). Then a 'state' (the state where the hay is listed,). The 'Select' button will then take you to the listings for that state. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada

<http://www.fsa.usda.gov/FSA/hayNet?area=online&subject=landing&topic=han&setflag=welcome>

I checked this site on 30, January 2008 and found the following
of listings:

<u>State</u>	<u>Listings</u>
Iowa	10
Missouri	21
Illinois	8
Wisconsin	13
Minnesota	8
South Dakota	8
Nebraska	15

IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets may be available, but may not be as 'up-to-date' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site:

<http://www.agriculture.state.ia.us/hay&straw.asp>

Upper Midwest Haylist

"Electronic Market Service of Buyers and Sellers"

The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 30, January 2008 the following was listed.

<u>State</u>	<u>Listings</u>
Iowa	1
Missouri	1
Illinois	1
Wisconsin	1
Minnesota	11
South Dakota	-
Nebraska	-

WWW 'Hay Lists' from other surrounding states....

South Dakota State University Extension Service -- "Feed Finder" / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://sdces.sdstate.edu:8080/FeedFinder/?14@778.2gy9a9EQbao.0@>

Wisconsin Extension provides a forage hay-list that it has established Listings are by county. The list can be found at the following www site:

<http://farmertofarmer.uwex.edu/>

Missouri Hay Market www site.

<http://agebb.missouri.edu/haylst/index.htm>

Nebraska Alfalfa Marketing Assn www site. Browse through the "Inventory" tab. <http://www.nebraska-alfalfa.com/> Nebraska Dept. of Agric Hay and Forage 'Hotline' www site

<http://www.agr.state.ne.us/hayhot/hayhotline.htm>

Commercial www sites

INTERNET HAY EXCHANGE

<http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 30, January 2008 listings were:

<u>State</u>	<u>Listings</u>
Iowa	39
Missouri	61
Illinois	29
Wisconsin	52
Minnesota	31
South Dakota	19
Nebraska	35

Bid-4-Hay http://www.bid4hay.com/index.php?a=28&b=142&redirect_check=4

Operating in Oklahoma. It is an online hay classifieds and auction listing service. Allows listing and searching for hay. The interactive 'search' engine asks for your Zip Code and the distance range that you would like to search in. On Dec28, 2007 there were no listings for hay within 300 miles of Ames Iowa.

The 'Hay Barn' <http://www.haybarn.com/reports/showads.asp?category=Hay>

Hay listings are grouped by state. Sellers list type, description, sometimes price, and telephone number.

The Haymarket

<http://www.case-agworld.com/cAw.HM.html> The 'main page' has a lot of information. About 1/4 of the way down the page are some 'www links' to hay-related listings by 'region of the country'. This leads to various formats of hay listings.

If you need to look to a farther distance, Check the **Manitoba Canada** www Hay & Forage Council site for Hay sellers:

<http://www.mbforagecouncil.mb.ca/foragehaymarketing/provincialhaymarketersandprocessors/default.asp>
[X](#)

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