



Farm and ranch women are decision makers. The decisions made during succession, business, estate, and retirement planning are combined to form a transition plan. A transition plan helps ensure a farm or ranch continues as productive agricultural business.

Farm and ranch women are generating a cultural tide in American agriculture that is moving management, assets and opportunities to a new wave of beginning farmers across the country.

Managing for Today and Tomorrow focuses on the management processes and decisions needed to make successful transitions.

Managing for Today and Tomorrow includes hands-on activities, interaction with local professionals, and up-to-date resources. Participants of all ages and experience level will practice tasks to increase confidence in setting goals, nurturing effective family conversations, and defining the farm legacy. The four-session program includes a 260 page workbook.



IOWA STATE UNIVERSITY
Extension and Outreach
Value Added Agriculture Program
1111 NSRIC Bldg.
Ames, IA 50011-3310



Managing for Today and Tomorrow

Succession, Business, Estate, and Retirement Planning for Farm and Ranch Women

**February 27,
March 5, 12, & 19
6 to 9 p.m.**

A light meal will be served.

**Iowa State University
Extension and Outreach**
Ensminger Room, Kildee Hall
ISU Campus, Ames, Iowa
515-294-2136 or 515-294-0588
Email Lani McKinney at lanim@iastate.edu
www.anniesproject.org

Managing for Today and Tomorrow

Succession, Business, Estate, and Retirement Planning for Farm and Ranch Women

It's hard to talk about passing on the farm. *Managing for Today and Tomorrow* is for farm and ranch women who want to plan now for a successful transition later.

Through this four-session program, farm women will learn about the four components that create a successful transition—Succession, Business, Estate, and Retirement Planning.

Don't miss this opportunity. Send in your Registration Form today! Seats are limited.



- **Succession Planning** transfers knowledge, labor, management, and ownership over time.
 - Explore communication barriers that hold back succession planning.
 - Understand the difference between fair and equal.
- **Business Planning** determines what makes up the farm business and intentions for the future.
 - Understand why personal and farm finances are important for business management, succession, and retirement.
 - Learn how a business plan can be used for farm business development and/or transition.
- **Estate Planning** reflects the intentions of the established generation.
 - Understand key estate planning terms, tools, and concepts.
 - Begin assembling estate information
- **Retirement Planning** prepares the established generation with the means and desire to hand over responsibilities.
 - Develop individual retirement definitions and goals.
 - Investigate retirement options and explore sources of retirement income.

Program partners and sponsors:

Beginning Farmer and Rancher Development Program of the National Institute of Food and Agriculture, USDA, Grant # 2011-49400-30584.



IOWA STATE UNIVERSITY
Extension and Outreach

Iowa State University Extension and Outreach programs are available to all without regard to race, color, age, religion, national origin, sexual orientation, gender identity, genetic information, sex, marital status, disability, or status as a U.S. veteran. Inquiries can be directed to the Director of Equal Opportunity and Compliance, 3280 Beardshear Hall, (515) 294-7612. Issued in furtherance of Cooperative Extension work, Acts of May 8 and June 30, 1914, in cooperation with the U.S. Department of Agriculture. Cathann A. Kress, director, Cooperative Extension Service, Iowa State University of Science and Technology, Ames, Iowa.

Registration Form

Name: _____

Address: _____

City, State: _____

Zip: _____

Phone: _____

Email: _____

(Email addresses will only be used for this class and will not be given out to anyone else.)

Clip and return by February 23
with \$50 enrollment fee to:
Value Added Agriculture Program
1111 NSRIC Bldg.
Ames, IA 50011-3310

Make checks payable to ISU Extension.
Or register online at
[www.uca.iastate.edu/mnet/annie/
quickregister.html](http://www.uca.iastate.edu/mnet/annie/quickregister.html)