

## Mid-late Feb 2005 Hay Price Update

From: Agronomy (Steve Barnhart -- Forages Extension Programs)

These are hay prices paid at auction in the recent past weeks. Most price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value (RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

\* Alfalfa & alfalfa with up to 10% grass (USDA)

\*\* The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

## This report for Mid- to Late-February, 2005

Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

1st Cut: SmSq \$60-110/T, LgSq \$50-85/T; LgRd \$15-70/T

2nd Cut: SmSq \$60-120/T, LgSq \$50-130/T ; LgRd \$32.50-105/T

3rd Cut: SmSq \$45-165/T, LgSq \$60-135/T, LgRd \$50-100/T

4th cut: SmSq \$135/T; LgRd \$75-145/T

5th cut: (LgSq \$125/T Jan)

Prairie Hay: (LgRd \$65/T Jan)

Grass: LgSq \$65/T

Oat Hay: LgRd \$30-50/T

Straw: SmSq \$60-120/T; LgSq \$40-75/T; LgRd \$55/T

Corn Stalks LgRd \$30-47.50/T

Dyersville (NE IA ) Thursdays 10:30 AM

(Type of hay not stated)

Supreme: LgSq \$115-130/T; (LgRd \$120/T Jan)

Premium:

(SmSq \$100-125/T Jan); LgSq \$100-122.50/T; (LgRd \$90-102.50/T Jan)

Good: (SmSq \$1.60/bale Jan); LgSq \$72.50-92.50/T; LgRd \$70-90/T

Fair: SmSq \$1.85/bale; LgSq \$52.50-72.50/T; LgRd \$55-70/T

Utility: (SmSq \$52.50/T; LgSq \$47.50-57.50/T Jan); LgRd \$45-55/T

Wrapped Baleage : (LgSq \$18-35/bale Jan); LgRd \$20-32.50/bale

Prairie Grass Hay: LgSq \$40-45/T; LgRd \$32.50-50/T  
CRP Hay: LgRd Fair \$47.50/T  
Straw: LgSq \$17-26/bale  
Corn Stalks: LgSq \$13-17.50/bale; LgRd \$12-26/bale

#### Waukon Hay Auction

SmSq: 'dairy quality' \$115-140/T; Med/Low quality \$85-100/T  
LgSq: 'dairy quality' \$90-115/T; Med/Low quality \$65-75/T  
LgRd: 'dairy quality' \$75-90/T; Med/Low quality \$40-80/T  
Straw: SmSq \$1.80-2.25/b; LgSq \$20-30/b; LgRd \$25-35/b  
Cornstalks LgRd \$20-30/b

#### Colwell (NE IA) 2nd Saturday-Winter months

Alfalfa: SmSq \$2.50-3.00/b; LgSq \$80-90/T; LgRd \$15/T  
Mixed Leg/Gr: (SmSq \$1.90-2.35/b; Jan)  
Grass: SmSq \$1.00-2.75/bale; (LgSq \$70-80/T Jan)

#### Forrest City (NC IA) (Wed eve. sales)

Alfalfa : SmSq \$2.75-3.30/bale; LgSq \$ 35/b; LgRd \$55-60/bale  
Mixed Legume -Grass: SmSq \$2.25-2.75/bale  
Grass: SmSq \$ 1.80-2.30/b; LgRd \$25-35bale  
Straw: SmSq \$1.80-2.30/bale; (LgRd \$20/bale Jan)  
Corn Stalks; LgRd \$19/bale

#### Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)

Alfalfa: SmSq \$1.75-2.00/bale; LgRd \$70-75/T  
Mixed Leg/Gr: SmSq \$2.50-2.75/bale  
Grass: SmSq \$2.25-2.75/bale; LgSq \$90/T; LgRd \$70-80/T  
Oat Hay: SmSq \$1.50-2.00/bale  
Straw: (SmSq \$1.75-2.25/bale Jan)  
Cornstalks: LgRd \$20/bale

#### Rock Valley (NW IA) (Monday & Thursdays 1:00PM)

Alfalfa  
Premium: SmSq \$90-100/T; (LgRd \$80/T Jan)  
Good: SmSq \$70-90/T; LgSq \$60-72.50/T; LgRd \$60-80/T  
Fair: (SmSq \$65-67.50/T Jan); LgSq \$50-55/T; LgRd \$45-60/T  
Utility: LgRd \$47.50/T  
Mixed Hay  
Premium: (SmSq \$90-95/T Jan)  
Good: (SmSq \$92.50/T; LgSq \$67.50/T Jan) ; LgRd \$65-67.50/T  
Fair: LgRd \$50-57.50/T

#### Grass Hay

Premium: SmSq \$85-110/T  
Good: SmSq \$70-85/T; LgSq \$70/T; LgRd \$67.50-75/T  
Fair: (SmSq \$50-57.50/T Jan): LgRd \$50-62.50/T  
Utility: (SmSq \$35/T Jan); LgSq \$40/T; LgRd \$30-45/T  
Straw: SmSq \$1.35-2.30/bale; LgSq \$9-20/bale; LgRd \$9-18/bale  
Cornstalks: SmSq \$0.75/bale; LgSq \$11/bale; LgRd \$12-18/bale

#### Maurice (NW IA) (Thurs 12:30P)

Alfalfa & Mixed Legume/Grass  
Premium: SmSq \$87.50-115/T; (LgRd \$87.50/T Jan)  
Good: SmSq \$70-92.50/T; LgSq \$65-83.50/T; LgRd \$60-77.50/T  
Fair: (SmSq \$65/T Jan); LgSq \$60-63.50/T; LgRd \$47.50-62.50/T  
Utility: (LgSq \$47.50/T Jan); LgRd \$40-42.50/T

#### Grass:

Premium: SmSq \$82.50-95/T  
Good: SmSq \$80-87.50/T; (LgSq \$67.50-70/T Jan); LgRd \$60-67.50/T  
Fair: (SmSq \$55-65/T Jan); LgSq \$55/T; LgRd \$50-60/T  
Utility: (LgSq \$42.50-47.50/T Jan); LgRd \$35-45/T  
Straw: SmSq \$1.60-2.80/bale; LgSq \$11.50-18/bale; LgRd \$11-17/b

#### Denison (WC IA) (Sat 11:00A)

Alfalfa & Mixed:  
SmSq \$2.80-3.20/b; (LgSq \$30-32/b Jan); LgRd \$42-45/b

Grass: SmSq \$1.60-2.20/b; LgSq\$30-31/b; LgRd \$40/b  
Straw: SmSq \$2.00/bale  
CornStalks:(LgSq \$21/bale Jan)

Stuart (WC IA) Noon Saturdays

Alfalfa& Mixed Leg/Gr:

SmSq \$1.80-3.40/bale; (LgSq \$47/b Jan)

Leg/Gr Mix: SmSq \$1.90-3.10/bale; LgRd \$23-40/b

Grass: SmSq \$1.80-2.70/bale; (LgRd \$36-37/bale Jan)

Straw: SmSq \$1.60-1.80/bale

Perry (Central Iowa) (Sat Noon)

Alfalfa & Mix: SmSq \$1.70-3.40/b; LgRd \$48/bale

Grass: SmSq \$2.00/bale; LgRd \$40/bale

Oat Hay: (SmSq \$2.00/b Jan)

Straw: SmSq \$2.65/bale; (LgRd \$42/bale Jan)

CornStalks: (SmSq \$1.25-1.40/b Jan)

Soybean 'straw': (SmSq \$1.25-1.40/b Jan)

South Central Iowa - Indianola (Private Broker)

Alfalfa

Prem/Good: LgSq \$100/T; LgRd \$65-85/T

Good: SmSq \$120/T; LgRd \$55-65/T

Mixed Grass/Legume Premium/Good: SmSq \$120-140/T

Grass: Premium/Good: SmSq \$140/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon

Type of Hay not stated

SmSq \$75-170/T; LgSq \$102.50/T; LgRd \$45-72.50/T

Straw: SmSq \$1.82-2.10/bale; LgRd \$12.50/bale

Corn Stalks: (LgRd \$10-12.50/bale Jan)

Keosauqua (SE IA) Sat 11:30A

Alfalfa : SmSq \$2.00-3.00/bale

Grass & Mixed Legume/Gr: SmSq \$1.25-1.85/bale

Straw: SmSq \$1.75-3.00/bale

Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)

Alfalfa :SmSq \$2.75-3.00/bale; LgSq \$77.50-90/T

Grass & Mixed Legume/Gr: SmSq \$1.75-2.50/bale; LgRd \$25-32/bale

Straw: SmSq \$1.80/bale; (LgRd \$ 22-32/b Jan)

Cornstalks (LgRd \$19/bale Jan)

Creston (SW IA) 10:30AM Friday

Alfalfa & Mixed Leg/Gr: SmSq \$ 2.00-2.80/b, LgRd \$42/b

Grass: (SmSq \$2.25-2.30/bale Jan)

Straw: SmSq \$2.50-2.60/bale; LgRd \$24/bale

Corn Stalks: LgRd \$25/T

Shenandoah (SW IA) Monday Sale

Alfalfa: SmSq \$2.10-3.10/bale

Mixed Leg/Grass & Grass: SmSq \$1.50-2.20/bale

Straw: SmSq \$2.00-2.10/bale

"Missouri Market" (Mid / Late-Feb 2005 USDA Market Price Report)

Alfalfa

Supreme (RFV >185): SmSq \$115-140/T

Prem (RFV 170-180): SmSq \$90-125/T

Good/Fair: (RFV 130-170) SmSq & LgSq \$70-100/T; LgRd \$30-80/T

Red Clover Good: SmSq \$25-50/T

Mixed Leg/Gr: Good SmSq \$2.50-3.00/bale LgRd \$20-40/bale

Grass : Good SmSq \$50-85/T; \$2.50-3.50/bale; LgRd \$10-25bale

Fair: Fescue LgRd \$7-15/bale

Prairie hay: SmSq \$50-75/T

Wheat Hay: \$40-60/T

Straw: SmSq \$1.50-3.00/bale

"Northern&Central Illinois Market" (Early & Mid Feb 2005 USDA Market Report)

Alfalfa

Premium: SmSq \$110-130/T; LgSq \$115-125/T  
Good: SmSq \$90-110/T; LgSq \$90-115/T; LgRd \$70-90/T  
Fair: SmSq \$70-85/T; LgSq \$70-90/T; LgRd \$60-75/T  
Utility: SmSq \$40-60/T; LgSq \$50-75/T; LgRd \$50-65/T

Mixed Leg/Grass

Premium: SmSq \$100-120/T; LgSq \$110-120/T  
Good: SmSq \$80-110/T; LgSq \$70-110/T; LgRd \$60-80/T  
Fair: SmSq \$60-90/T; LgSq \$65-75/T; LgRd \$50-60/T  
Utility: SmSq \$40-60/T; LgSq \$50-60/T; LgRd \$40-50/T

Grass:

Prem: SmSq \$90-110/T; LgSq \$100-110/T; LgRd \$80-90/T  
Good :SmSq \$70-100/T; LgSq \$75-90/T; LgRd \$60-80/T  
Fair: SmSq \$50-65/T; LgSq \$60-70/T; LgRd \$40-60/T  
Utility: SmSq \$40-55/T; LgSq \$45-50/T  
Straw: SmSq \$1.25-2.50/bale, \$70-85/T; LgSq \$55-70/bale

Wisconsin 'Market'

Tested Auction Lomira WI (1st Friday Dec-April)

(Type of hay or bale type not indicated)

Prem RFV >151 (LgSq \$140-157.50/T Jan)  
Good RFV 125-151 LgSq \$85-127.50/T  
Fair RFV 103-124 SmSq \$125-147.50/T; LgSq \$57.50/T; LgRd \$112.50/T  
Low RFV 87-102 SmSq \$95-105/T; LgSq \$65-77.50/T; LgRd \$35/T  
RFV 75 - 86 SmSq \$95/T; LgSq \$30-52.50/T  
RFV < 75 LgSq \$22.50-42.50/T

Oatlage (91RFV, 39%moisture, \$70/T Dec)

'Balage" LgSq 111-147 RFV \$35/bale, \$50/Ton; LgRd 162 RFV \$52.50/b  
Straw (SmSq \$1.60-1.80/bale Jan ) LgSq \$20/bale

Tested Auction Waldo WI (2nd Thursday Dec-April)

(Type of hay and bale type not indicated)

Premium RFV >151 (SmSq \$165/T Jan)  
Good RFV 126-151 (SmSq \$135/T Jan); LgSq \$105-145/T  
Fair RFV 103-125 LgSq \$82.35/T  
Low RFV 87-102 (SmSq \$45/T Jan()); LgSq \$50-71/T; LgRd \$59/T  
RFV 75-86 SmSq \$52-74/T

Johnson Creek WI 'High quality' \$100-140/T; 'Medium quality' \$60-90/T

"Minnesota Market"-SW MN (Mid/Late-Feb 2005 USDA Market Report)

Alfalfa Prem: (SmSq \$90-97.50/T; LgSq \$92.50/T; LgRd \$92.50/T Jan)  
Good: SmSq \$67.50-82.50/T; (LgSq \$65-87.50/T Jan); LgRd \$62.50-85/T  
Fair: SmSq \$52.50-65/T; LgSq \$60/T; LgRd \$52.50-62.50/T  
Utility: LgRd \$37.50-50/T

Mixed Leg/Gr

Good: SmSq \$72.50-85/T; (LgSq \$67.50-72.50/T Jan); LgRd \$57.50-80/T  
Fair: SmSq \$50-52.50/T; (LgSq \$62.50/T Jan); LgRd \$42.50-62.50/T  
Utility: SmSq \$35/T; LgRd \$37.50-345/T

Grass

Good: SmSq \$80/T; LgSq \$60/T; LgRd \$60-70/T  
Fair: SmSq \$55-62.50/T; LgRd \$45-57.50/T  
Utility: SmSq \$40-50/T; (LgSq \$45/T Jan); LgRd \$30-47.50/T  
Straw: SmSq \$1.05-1.75/bale ; LgSq \$11/bale; LgRd \$10-18/bale

Houston County MN Tested Hay Auctions (2nd Fri, Dec-March)

(Type of hay not identified)

Premium RFV 150-180 SmSq \$127.50/T; LgSq \$115/T  
Good RFV 125-150 SmSq \$77.50-100/T; (LgSq \$110/T Jan); LgRd \$90/T  
Fair RFV 100-125 SmSq \$50-80/T.; LgSq \$95/T; LgRd \$55-80/T  
Low RFV under 100 SmSq \$42.50-70/T; (LgSq \$75/T Jan); LgRd \$45-67.50/T  
Straw SmSq \$60/T; (LgSq \$55/T Jan)  
Cornstalks SmSq \$30/T

"South Dakota Market" (Mid / Late-Feb 2005 USDA Market Report)

Alfalfa

Prem: LgSq: \$90-100/T

Good: LgSq \$70-85/T; LgRd \$55-80/T

Fair: LgSq \$55/T; LgRd \$40-55/T

Utility: LgRd \$35-40/T

Grass: Premium SmSq \$75/T

Good SmSq \$65/T; LgSq \$65-70/T; LgRd \$55-65/T

Straw: LgRd \$15-19/bale

Alcester SD (SE So Dak) Saturday 11:00 AM

Alfalfa: Premium SmSq \$100/T

Good SmSq \$65-80; LgSq \$71/T; LgRd \$65-75/T

Fair SmSq \$55/T; LgSq \$51-55/T; LgRd \$50-60/T

Utility LgRd \$45/T

Grass: Premium SmSq \$90/T

Good SmSq \$70-80/T; LgSq \$65/T; (LgRd \$67.50/T Jan)

Fair (SmSq \$55-65/T Jan); LgRd \$53-57.50/T

Utility: (LgSq \$37.5/T Jan); LgRd \$42.50-47.50/T

Straw: SmSq \$1.60-2.00/bale, (LgRd \$14-20/bale Jan)

"Nebraska Market" (Mid/ Late-Feb 2005 USDA Report)

Alfalfa

Supreme/Premium: (180-190 RFV) LgSq \$120-130/T

Premium /Good: (160-180 RFV) LgSq \$110-120/T

Good: (150-165 RFV) LgSq \$100-115/T; LgRd \$50-60/T

Fair: LgRd \$45-55/T

Grinding Quality - Ground&Delivered \$65-72/T

Grass: Premium: SmSq \$123-133/T

Good: SmSq \$85-90/T; LgRd \$55-60/T

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or 'Have Hay'. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. **Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada**  
<http://www.fsa.usda.gov/haynet/>

I checked this site on 1 Feb 2005 and found the following # of listings:

State	Listings
Iowa	36
Missouri	52
Illinois	40
Wisconsin	37
Minnesota	50
South Dakota	19
Nebraska	47

IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site: <http://www.agriculture.state.ia.us/haydir.htm>

South Dakota State University Extension Service -- "Feed Finder" / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://www.abs.sdstate.edu:8888/webx?14@63.qeRiaObuaee.0@.ee6b98>

**MINNESOTA HAY LIST has been modified to include listings and www 'links' for hay lists from other states in the upper mid-west U.S. It is now called Upper Midwest Haylist**

"Electronic Market Service of Buyers and Sellers"

The **Upper Midwest Haylist** allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 1 February 2005 the following was listed.

State Listings

Iowa	1
Missouri	-
Illinois	-
Wisconsin	-
Minnesota	12
South Dakota	1
Nebraska	-

INTERNET HAY EXCHANGE <http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 1 Feb, 2005., listings were:

State	Listings
Iowa	55
Missouri	97
Illinois	65
Wisconsin	52
Minnesota	73
South Dakota	40
Nebraska	51