

From: Agronomy (Steve Barnhart -- Forages Extension Programs)

These are hay prices paid at auction in the recent past weeks. Most price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value (RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

* Alfalfa & alfalfa with up to 10% grass (USDA)

** The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

This report for Mid- to Late-January, 2005

Fort Atkinson (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

1st Cut: SmSq \$70-110/T, LgSq \$50-90/T; LgRd \$40-85/T

2nd Cut: SmSq \$80-132.50/T, LgSq \$70-115/T ; LgRd \$45-90/T

3rd Cut: SmSq \$75-180/T, LgSq \$80-140/T, LgRd \$65-100/T

4th cut: (SmSq \$125/T Dec); LgRd \$100/T

5th cut: LgSq \$125/T

Prairie Hay: LgRd \$65/T

Grass:(LgSq \$85/T Dec)

Oat Hay: LgRd \$50-57.50/T

Straw: SmSq \$80-130/T; LgSq \$55-80/T; LgRd \$35-75/T

Corn Stalks (SmSq \$65-75/T Dec); LgRd \$35-42.50/T

Dyersville (NE IA) Thursdays 10:30 AM

(Type of hay not stated)

Supreme: LgSq \$115-135/T; LgRd \$120/T

Premium: SmSq \$100-125/T; LgSq \$100-125/T; LgRd \$90-102.50/T

Good: SmSq \$1.60/bale (\$102.50/T Dec); LgSq \$70-107.50-T;

LgRd \$60-92.50/T

Fair: LgSq \$60-70/T; LgRd \$60-70/T; LgRd \$40-70/T

Utility: SmSq \$52.50/T; LgSq \$47.50-57.50/T; LgRd \$40-50/T

Wrapped Baleage : LgSq \$18-35/bale; LgRd \$25/bale

Prairie Grass Hay: LgSq \$70/T; LgRd \$40-65/T

CRP Hay: LgRd Good \$57.50-65, (Fair \$55-65/T Dec)

Straw: (SmSq \$2.30/bale Dec); LgSq \$20-33/bale; (LgRd \$24-29/bale Dec)

Corn Stalks: (LgSq \$25/bale Dec); LgRd \$16-25/bale

Colwell (NE IA) 2nd Saturday-Winter months

Alfalfa: SmSq \$2.75/b; LgSq low quality \$25/bale; (LgRd \$75-90/T Dec)

Mixed Leg/Gr: SmSq \$1.90-2.35/b;

Grass: SmSq \$2.25/bale; LgSq \$70-80/T

Straw: (SmSq \$1.25-2.00/bale Dec)

Forrest City (NC IA) (Wed eve. sales)

Alfalfa : SmSq \$2.75-3.10/bale; LgRd \$50/bale

Mixed Legume -Grass: (LgRd \$42.50/bale Dec)

Grass & Mixed Leg/Gr: SmSq \$1.70-2.55/bale

Grass: LgRd \$24-35bale

Straw: SmSq \$1.75-2.50/bale; LgRd \$20/bale

Corn Stalks; (SmSq \$1.50/bale Dec)

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)

Alfalfa: SmSq \$1.50-2.60/bale; LgRd \$70/T

Mixed Leg/Gr: SmSq \$2.70-2.80/bale ; (LgRd \$65-72.50/Ton Dec)

Grass: SmSq \$2.90-3.40/bale

Straw: SmSq \$1.75-2.25/bale; (LgSq \$18/bale Nov)

Rock Valley (NW IA) (Monday & Thursdays 1:00PM)

Alfalfa

Premium: SmSq \$90-107.50/T; (LgSq \$97.50-115/T Dec); LgRd \$80/T

Good: SmSq \$65-90/T; LgSq \$62.50-75/T; LgRd \$60-77.50/T

Fair: SmSq \$65-67.50/T; LgSq \$50-62.50/T; LgRd \$50-65/T

Utility: (LgSq \$42.50/T Dec)

Mixed Hay

Premium: SmSq \$90-95/T

Good: SmSq \$92.50/T; LgSq \$67.50/T; LgRd \$65/T

Fair: (LgSq \$ 55-62.50/T; LgRd \$55-67.50/T Dec)

Utility: (LgRd \$47.50-52.50/T Dec)

Grass Hay

Premium: SmSq \$80-125/T

Good: SmSq \$70-82.50/T; (LgSq \$70-85/T Dec); LgRd \$62.50-85/T

Fair: SmSq \$50-57.50/T; (LgSq \$57.50-65/T Dec); LgRd \$50-65/T

Utility: SmSq \$35/T; (LgSq \$45/T Dec); LgRd \$30-40/T

Straw: SmSq \$1.80-2.95/bale; LgSq \$17-30/bale; LgRd \$13-25/bale

Cornstalks: LgSq \$17/bale; LgRd \$13-23/bale

Maurice (NW IA) (Thurs 12:30P)

Alfalfa & Mixed Legume/Grass

Premium: SmSq \$97.50-117.50/T; ; LgRd \$87.50/T

Good: SmSq \$70-95/T; LgSq \$65-77.50/T; LgRd \$65-82.00/T

Fair: SmSq \$65/T; LgSq \$60-65T; LgRd \$55-65/T

Utility: LgSq \$47.50/T

Grass:

Premium: SmSq \$90-100/T

Good: SmSq \$70-80/T; LgSq \$67.50-70/T; LgRd \$67.50-75/T

Fair: SmSq \$55-65/T; LgSq \$55/T; LgRd \$53-65/T

Utility: LgSq \$42.50-47.50/T; LgRd \$30-47.50/T6

Oat Hay: (Good (bale type not stated) \$65/T Dec)

Straw: SmSq \$2.20-2.40/bale; (LgSq \$11/14/bale Dec); LgRd \$11-21/b

Denison (WC IA) (Sat 11:00A)

Alfalfa & Mixed: SmSq \$3.00-3.50/b; LgSq \$30-32/b; LgRd \$45-55/b

Grass: SmSq \$2.20-2.80/bale
Straw: SmSq \$2.00/bale
CornStalks:LgSq \$21/bale

Stuart (WC IA) Noon Saturdays
Alfalfa& Mixed Leg/Gr: SmSq \$1.90-2.60/bale; LgSq \$47/bale
Leg/Gr Mix: SmSq \$1.50-2.40/bale
Grass: SmSq \$1.80-2.40/bale; LgRd \$36-37/bale
Straw: SmSq \$2.10-2.40/bale

Perry (Central Iowa) (Sat Noon)
Alfalfa & Mix: SmSq \$2.25-3.65/b; (LgSq \$44/b Dec); LgRd \$54/bale
Grass: SmSq \$2.00/bale
Oat Hay: SmSq \$2.00/b
Straw: SmSq \$1.90/bale; LgRd \$42/bale
CornStalks: SmSq \$1.25-1.40/b; (LgRd \$18/bale Dec)
Soybean 'straw': SmSq \$1.25-1.40/b

South Central Iowa - Indianola (Private Broker)
Alfalfa
Prem/Good: (SmSq \$120-140/T Dec); LgSq \$120/T; LgRd \$65-85/T
Good: SmSq \$120/T; (LgRd \$55-65/T Dec)
Mixed Grass/Legume Premium/Good: SmSq \$120-140/T
Grass: Premium/Good: SmSq \$140/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon
Alfalfa:
SmSq \$65-82.50/T 2.15-2.50/b; LgSq \$80-85/T; LgRd \$60-72.50/T
Mixed Legume/Grass:
SmSq \$70-100/T; (LgSq \$87.50-90/T Dec); LgRd \$42.50-60/T, \$15/b
Grass: SmSq \$67.50-77.50/T; LgSq \$75/T; (LgRd \$87.50/T Dec)
Corn Stalks: LgRd \$10-12.50/bale

Keosauqua (SE IA) Sat 11:30A
Alfalfa : SmSq \$2.00-3.00/bale
Grass & Mixed Legume/Gr: SmSq \$1.00-1.85/bale
Straw: SmSq \$1.50-3.20/bale

Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)
Alfalfa :SmSq \$2.75-3.40/bale; LgSq \$97.50-120/T
Grass & Mixed Legume/Gr: SmSq \$1.75-2.50/bale; (LgRd \$32/bale Dec)
Straw: SmSq \$2.30/bale; LgRd \$ 22-32/b
Cornstalks LgRd \$19/bale

Creston (SW IA) 10:30AM Friday
Alfalfa & Mixed Leg/Gr: SmSq \$ 2.25-2.90/b, LgRd \$40-48/b
Grass: SmSq \$2.25-2.30/bale; (LgRd \$45/bale Dec)
Oat Hay: (LgRd \$20/bale Dec)
Straw: (SmSq \$2.00-2.50/bale Dec)
Corn Stalks: LgRd \$20/bale

Shenandoah (SW IA) Monday Sale
Alfalfa: SmSq \$2,10-2.70/bale
Mixed Leg/Grass: SmSq \$1.50-2.10/bale
Grass: (SmSq \$2.10/bale Dec)

"Missouri Market" (Mid / Late-Jan 2005 USDA Market Price Report)
Alfalfa
Supreme (RFV >185): SmSq \$100-140/T
Prem (RFV 170-180): SmSq \$90-125/T
Good/Fair: (RFV 130-170) SmSq & LgSq \$70-100/T; LgRd \$30-80/T
Red Clover Good: SmSq \$25-50/T
Mixed Leg/Gr: Good SmSq \$2.50-3.00/bale LgRd \$30-45/bale
Grass : Good SmSq \$50-85/T; \$2.50-3.50/bale; LgRd \$10-30/bale

Fair: Fescue LgRd \$7-20/bale
Prairie hay: SmSq \$50-75/T
Wheat Hay: \$40-60/T
Straw: SmSq \$1.50-3.00/bale

"Northern&Central Illinois Market" (Early & Mid Jan 2005 USDA Market Report)

Alfalfa

Premium: SmSq \$115-135/T; LgSq \$115-125/T
Good: SmSq \$90-120/T; LgSq \$90-115/T; LgRd \$70-90/T
Fair: SmSq \$70-85/T; LgSq \$70-90/T; LgRd \$60-75/T
Utility: SmSq \$50-70/T; LgSq \$50-75/T; LgRd \$50-60/T

Mixed Leg/Grass

Premium: SmSq \$100-130/T; LgSq \$100-120/T
Good: SmSq \$90-120/T; LgSq \$70-110/T; LgRd \$60-80/T
Fair: SmSq \$60-90/T; LgSq \$65-75/T; LgRd \$50-60/T
Utility: SmSq \$50-70/T; LgSq \$50-65/T; LgRd \$50-60/T

Grass:

Prem: SmSq \$90-110/T; LgSq \$100-120/T; LgRd \$80-90/T
Good :SmSq \$70-100/T; LgSq \$75-95/T; LgRd \$60-90/T
Fair: SmSq \$50-90/T; LgSq \$60-80/T; LgRd \$40-60/T
Utility: SmSq \$40-55/T; LgSq \$45-50/T
Straw: SmSq \$1.25-2.50/bale, \$65-82/T; LgSq \$50-60/bale

Wisconsin 'Market'

Tested Auction Lomira WI (1st Friday Dec-April)

(Type of hay or bale type not indicated)

Premium RFV >151 LgSq \$140-157.50/T
Good RFV 125-151 LgSq \$125-150/T
Fair RFV 103-124 LgSq \$57/T
Low RFV 87-102 SmSq \$125-130/T, LgRd \$52.50/T
RFV < 75 LgSq \$40-50

Oatlage (91RFV, 39%moisture, \$70/T Dec)

'Balage" LgSq 105 RFV \$70/T; LgRd 127 RFV \$40/T

Straw SmSq \$1.60-1.80/bale

Tested Auction Waldo WI (2nd Thursday Dec-April)

(Type of hay and bale type not indicated)

Premium RFV >151 SmSq \$165/T
Good RFV 126-151 SmSq \$135/T; LgSq \$ 80-95/T
Fair RFV 103-125 LgSq \$57.50-62.50/T
Low RFV 87-102 SmSq \$45/T
RFV <75 (SmSq \$70.58/T Dec)

"Minnesota Market"-SW MN (Mid/Late-Jan 2005 USDA Market Report)

Alfalfa Prem: SmSq \$90-97.50/T; LgSq \$92.50/T; LgRd \$92.50/T
Good: SmSq \$67.50-85/T; LgSq \$65-87.50/T; LgRd \$65-77.50/T
Fair: SmSq \$62.50/T; LgSq \$57.50/T; LgRd \$52.50-62.50/T
Utility: LgRd \$47.50-50/T

Mixed Leg/Gr

Good: SmSq \$72.50-75/T; LgRd \$67.50-72.50/T; LgRd \$75-87.50/T
Fair: SmSq \$57.50/T; LgSq \$62.50; LgRd \$52.50-67.50/T
Utility: LgRd \$42.50-47.50/T

Grass

Premium: (SmSq \$100-117.50/T Dec)
Good: SmSq \$65-80/T; LgRd \$60-70/T
Fair: SmSq \$50-60/T; LgRd \$50-57.50/T
Utility: (SmSq \$32.50-42.50/T Dec); LgSq \$45/T; LgRd \$22.50-47.50/T
Straw: SmSq \$1.00-1.65/bale ; LgSq \$11-13/bale; LgRd \$11-15/bale

Houston County MN Tested Hay Auctions (2nd Fri, Dec-March)

(Type of hay not identified)

Premium RFV 150-180 SmSq \$117.50-155/T
Good RFV 125-150 (SmSq \$97.50-110/T; LgSq \$110/T; LgRd \$85/T Dec)

Fair RFV 100-125 SmSq \$75-90/T; LgSq \$85/T; LgRd \$65-72.50/T
Low RFV under 100 SmSq \$70/T; LgSq \$75/T; LgRd \$75-72.50/T
Straw (SmSq \$60-80/T Dec); LgSq \$55/T

"South Dakota Market" (Mid / Late-Jan 2005 USDA Market Report)

Alfalfa

Prem: LgSq: \$90-130/T

Good: LgSq \$70-85/T; LgRd \$55-80/T

Fair: LgRd \$40-55/T

Utility: LgRd \$35-40/T

Grass: Premium (LgSq \$125/T Dec)

Good SmSq \$75-80/T; LgSq \$65/T; LgRd \$55-70/T

Straw: (SmSq \$1.50-2.00/bale Dec); LgRd \$15-17/bale

Alcester SD (SE So Dak) Saturday !1:00 AM

Alfalfa: Premium SmSq \$90-95/T

Good SmSq \$70-80; (LgSq \$65-70/T Dec); LgRd \$65-75/T

Fair SmSq \$55/T; LgSq \$62.50/T; LgRd \$50-62.50/T

Grass: Good SmSq \$75-85/T; LgRd \$67.50/T

Fair SmSq \$55-65/T; LgRd \$51-62.50/T

Utility: LgSq \$37.5/T; LgRd \$37.50-47.50/T

Straw: SmSq \$1.35-2.20/bale, LgRd \$14-20/bale

"Nebraska Market" (Mid/ Late-Jan 2005 USDA Report)

Alfalfa

Supreme/Premium: (180-190 RFV) LgSq \$120-130/T

Premium /Good: (160-180 RFV) LgSq \$110-120/T

Good: (150-165 RFV) LgSq \$100-115/T; LgRd \$50-60/T

Fair: LgRd \$45-55/T

Grinding Quality - Ground&Delivered \$65-72/T

Grass: Premium: SmSq \$123-133/T

Good: SmSq \$85-90/T; LgRd \$55-60/T

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or 'Have Hay'. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. **Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada**

<http://www.fsa.usda.gov/haynet/>

I checked this site on 31 Jan 2005 and found the following # of listings:

State	Listings
Iowa	30
Missouri	49
Illinois	35
Wisconsin	37
Minnesota	46
South Dakota	19
Nebraska	45

IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site:
<http://www.agriculture.state.ia.us/haydir.htm>

South Dakota State University Extension Service -- "Feed Finder" / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:
<http://www.abs.sdstate.edu:8888/webx?14@63.qeRiaObuaee.0@.ee6b98>

MINNESOTA HAY LIST has been modified to include

**listings and www 'links' for hay lists from other states
in the upper mid-west U.S. It is now called**

Upper Midwest Haylist

"Electronic Market Service of Buyers and Sellers" The [Upper Midwest Haylist](#) allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 31 Jan 2005 the following was listed.

State Listings

Iowa	3
Missouri	-
Illinois	-
Wisconsin	-
Minnesota	22
South Dakota	2
Nebraska	1

INTERNET HAY EXCHANGE

<http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 31 Jan, 2005., listings were:

State	Listings
Iowa	51
Missouri	88
Illinois	56
Wisconsin	50
Minnesota	60
South Dakota	37
Nebraska	51