

Mid to Late October Hay Prices

These are hay prices paid at auction in the recent past weeks.
 Most price information is obtained from USDA Hay Market News.
 Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

| | Relative Feed Value (RFV) index | Acid Detergent Fiber (ADF) % | Neutral Detergent Fiber (NDF) % | (Alfalfa*) Crude Protein (CP) % | (Mixed & Grass) Crude Protein (CP) % |
|---------|---|--|---|---|--|
| Supreme | > 185 | < 27 | < 34 | > 22 | ** |
| Premium | 170-185 | 27-29 | 34-36 | 20-22 | >13 |
| Good | 150-170 | 29-32 | 36-40 | 18-20 | 9 -13 |
| Fair | 130-150 | 32-35 | 40-44 | 16-18 | 5 - 9 |
| Utility | < 130 | > 35 | > 44 | < 16 | <5 |

* Alfalfa & alfalfa with up to 10% grass (USDA)

** The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News.
 (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

This report for Mid- to Late-October, 2004

Fort Atkinson (NE IA) Wednesdays, 1:00PM
 (Kind and Quality of lots not stated)

1st Cut: SmSq \$115-130/T, LgRd \$40-90/T

2nd Cut: SmSq \$50-120/T, (LgSq \$85-110/T Sept); LgRd \$50-95/T

3rd Cut: SmSq \$90-160/T, LgSq \$75-105/T, LgRd \$70-105/T

4th cut: SmSq \$140/T; (LgSq \$110/T; LgRd \$75-80/T Sept)

Straw: SmSq \$75-120/T; LgSq \$40/T; (LgRd \$40/T Sept)

Corn Stalks SmSq \$50-60/T; LgRd \$32.50-45/T

Dyersville (NE IA) Thursdays 10:30 AM
 (Type of hay not stated)

Supreme: (LgSq \$ 115-122.50/T Sept)

Premium: (SmSq \$ \$150/T, \$1.80-3.35/bale Sept); LgSq \$115/T;
(LgRd \$95-97.50/T Sept)
Good: (SmSq \$1.40-1.80/bale Sept); LgSq \$72.50-115/T;
LgRd \$72.50-107.50/T
Fair: (SmSq \$75/T Sept); LgSq \$65/T; LgRd \$50-75/T
Utility: (LgSq \$37.50-42.50/T Sept)
Baleage : RFV 130-143, 45% moist \$100/T on 15% Moist basis
Prairie Grass Hay: LgSq \$85/T; LgRd \$50-72.50/T
CRP: (SmSq \$50/T; LgSq \$17/bale Sept)
Oat Hay: LgRd Fair \$55/T
Straw: (SmSq \$2.15/b Sept); LgSq \$29-35/bale; (LgRd \$22.50-23/b Sept)

Colwell (NE IA) 2nd Saturday-Winter months
(Sales Resume in Nov. 2004)

Forrest City (NC IA) (Wed eve. sales)
Alfalfa : SmSq \$2.60-4.20/bale
Grass: SmSq \$1.75-2.25/bale; LgRd \$28/bale
Straw: SmSq \$1.60/bale

Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)
Alfalfa / Mixed Leg/Gr: SmSq \$2.00-2.75/bale; (LgRd \$65/T Sept)
Grass: SmSq \$2.25-2.75/bale
Straw: SmSq \$2.50/bale

Rock Valley (NW IA) (Monday & Thursdays 1:00PM)
Alfalfa
Premium: SmSq \$97.50-102.50/T; LgSq \$105/T; LgRd \$97.50-112.50/T
Good: SmSq \$85-92.50/T; LgSq \$70-85/T; LgRd \$65-87.50/T
Fair: LgSq \$60-62.50/T; LgRd \$50-65/T
Utility: (LgRd \$45/T Sept)
Mixed Hay
Premium: (SmSq \$100/T Sept)
Good: LgRd \$65-75/T
Utility: (LgRd \$40/T Sept)
Grass Hay
Premium: SmSq \$97.50-100/T; LgRd \$87.50-92.50/T
Good: SmSq \$90-95/T; LgSq \$62.50-87.50/T; LgRd \$60-87.50/T
Fair: SmSq \$57.50/T; LgSq \$52.50-65/T; LgRd \$55-65/T
Utility: LgSq \$40/T; LgRd \$25-47.50/T
Straw: SmSq \$2.50/b; LgSq \$19-25/bale; LgRd \$18-26/bale, \$47.50/T

Maurice (NW IA) (Thurs 12:30P)
Alfalfa
Supreme: SmSq \$122.50/T
Premium: SmSq \$90-95/T; LgSq \$100/T
Good: (SmSq \$80/T Sept); LgSq \$64-87.50/T; LgRd \$65-75/T
Fair: (LgRd \$52.50-64/T Sept)
Utility: (LgSq \$35/T Sept)
Mixed Legume/Grass: LgRd Good \$80-85/T
Grass:
Premium: SmSq \$90-92.50/T
Good: SmSq \$75-87.50/T; LgSq \$70/T; LgRd \$67.50/T
Fair: LgSq \$51/T; (LgRd \$50-57.50/T Sept)
Straw: (LgSq \$19/bale, \$65/T Sept)

Denison (WC IA) (Sat 11:00A)
Alfalfa & Mixed: SmSq \$2.50-4.50/bale; LgSq \$35/bale; LgRd \$31-32/bale
Grass: SmSq \$2.50-4.00/bale
Straw: SmSq \$1.70-2.00/bale

Stuart (WC IA) Noon Saturdays
Alfalfa & Mixed Leg/Gr: SmSq \$2.30-2.70/bale
Leg/Gr Mix: SmSq \$1.90-2.40/bale; (LgRd \$38-44/T Sept)

Grass: SmSq \$1.60-2.50/bale;
Straw: SmSq \$1.40-1.80/bale
Soybean 'straw' SmSq \$1.10-1.20/bale

Perry (Central Iowa) (Sat Noon)
Alfalfa: SmSq \$2.90-3.25/bale; LgRd \$48/bale
Mixed Leg/Gr : (SmSq \$1.90-2.60/bale; LgRd \$50/bale Sept)
Grass: SmSq \$2.25/bale; LgRd \$40/bale
Straw: SmSq \$1.90/bale
Soybean 'Straw': \$1.00/bale

South Central Iowa - Indianola (Private Broker)

Alfalfa
Prem/Good: LgSq \$100/T; LgRd \$65-85/T
Good: SmSq \$120/T; LgRd \$55-65/T

Mixed Grass/Legume
Premium/Good: SmSq \$120/T

Grass:
Premium/Good: SmSq \$140/T

Walcott (EC IA) 2nd Sat Dec-Mar; Noon **Auctions Resume In Dec 2004**

Keosauqua (SE IA) Sat 11:30A
Alfalfa : SmSq \$2.00-2.75/bale
Grass & Mixed Legume/Gr: SmSq \$1.50-2.00/bale
Straw: SmSq \$1.50-1.75/bale

Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)
Alfalfa :SmSq \$3.00/bale (\$90/T Sept), LgSq \$80/T
Grass & Mixed Legume/Gr: SmSq \$1.75-2.25/bale; LgRd \$25-28/bale
Straw: (SmSq \$2.00/bale Sept)

Creston (SW IA) 10:30AM Friday
(Sales Resume in Nov. 2004)

Shenandoah (SW IA) Monday Sale
Alfalfa: SmSq \$3.10-3.25/bale
Mixed Leg/Grass: SmSq \$1.25-2.40/bale
Grass: SmSq \$2.10/bale

"South Dakota Market" (Mid / Late-Oct 2004 USDA Market Report)

Alfalfa
Prem: LgSq: \$100-135/T
Good: LgSq \$75-90/T; LgRd \$55-80/T
Fair: LgRd \$40-55/T
Utility: LgRd \$35-40/T
Good/Fair (Ground&Delivered \$50-55/T Sept)
Grass: Good SmSq \$75-85/T; (LgSq \$120/T Sept); LgRd \$65-80/T
Straw: (LgSq \$15/bale Sept)

"Minnesota Market"-SW MN (Mid/Late-Oct 2004 USDA Market Report)

Alfalfa
Prem: SmSq \$85/T; (LgRd \$90/T Sept)
Good: SmSq \$67.50-88.0/T; (LgSq \$72.50/T Sept); LgRd \$70-82.50/T
Fair: (SmSq \$57.50/T Sept); LgRd \$57.50-62.50/T
Utility: (LgSq \$36/T Sept); LgRd \$47.50-52.50/T
Mixed Leg/Gr
Premium: SmSq \$90/T
Good: (SmSq \$72.50/T Sept); LgRd \$62.50/T
Utility: (SmSq \$32.50/T Sept)
Grass
Premium: SmSq \$95/T
Good: SmSq \$67.50/T; LgRd \$65-80/T
Fair: LgRd \$52.50-57.50/T

Utility: (SmSq \$32.50-42.50/T Sept); LgRd \$47.50/T
Straw: SmSq \$1.35-1.70/bale ; LgRd \$6-16/bale

Houston County MN Tested Hay Auctions (2nd Fri, Dec-March)

Auctions Resume in December

"Northern&Central Illinois Market" (Early & Mid Oct t . 2004 USDA Market Report)

Alfalfa

Premium: SmSq \$120-130/T; LgSq \$120-135/T
Good: SmSq \$90-120/T; LgSq \$90-120/T; LgRd \$70-90/T
Fair: SmSq \$70-85/T; LgSq \$70-90/T; LgRd \$60-75/T
Utility: SmSq \$50-80/T; LgSq \$60-75/T; LgRd \$50-60/T

Mixed Leg/Grass

Premium: SmSq \$110-130/T; LgSq \$100-120/T
Good: SmSq \$90-120/T; LgSq \$70-110/T; LgRd \$60-80/T
Fair: SmSq \$75-90/T; LgSq \$65-75/T; LgRd \$50-60/T
Utility: SmSq \$50-70/T; LgSq \$50-60/T; LgRd \$50-60/T

Grass:

Prem: SmSq \$100-120/T; LgRd \$110-120/T; LgRd \$80-90/T
Good :SmSq \$80-100/T; LgSq \$90/T; LgRd \$60-80/T
Fair: SmSq \$60-90/T; LgRd \$50-65/T
Utility: SmSq \$50-60/T; LgSq \$45-50/T
Straw: SmSq \$1.25-2.50/bale, \$60-80/T; LgSq \$50-60/bale

"Missouri Market" (Mid / Late-Oct 2004 USDA Market Price Report)

Alfalfa

Supreme (RFV >185): SmSq \$100-140/T
Prem (RFV 170-180): SmSq \$80-110/T
Good/Fair: (RFV 130-170) SmSq & LgSq \$70-100/T; LgRd \$30-80/T

Red Clover Good: SmSq \$25-50/T

Mixed Leg/Gr: Good SmSq \$2.50-3.00/bale LgRd \$30-45/bale

Grass

Good: SmSq \$50-85/T; \$1.25-3.50/bale; LgRd \$10-35/bale
Fair: Fescue LgRd \$10-20/bale
Prairie hay: SmSq \$50-75/T
Wheat Hay: \$40-60/T
Straw: SmSq \$1.50-3.00/bale

"Nebraska Market" (Mid/ Late-Oct 2004 USDA Report)

Alfalfa

Supreme/Premium: (180-190 RFV) LgSq \$120-130/T
Premium /Good: (160-180 RFV) LgSq \$110-120/T
Good: (150-165 RFV) LgSq \$100-115/T; LgRd \$50-60/T
Fair: LgRd \$45-55/T
Grinding Quality - Ground&Delivered \$65-71/T

Grass:

Premium: SmSq \$123-133/T
Good: SmSq \$85-90/T; LgRd \$55-60/T

Wisconsin 'Market'

Tested Auction Lomira WI (1st Friday Dec-April)

(Sales Resume in Nov. 2004)

Tested Auction Waldo WI (2nd Thursday Dec-April)

(Sales Resume in Nov. 2004)

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or 'Have Hay'. Contacts and a limited description of hay available or needed can be

found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller.

<http://www.fsa.usda.gov/haynet/>

I checked this site on 2 Nov and found the following # of listings:

| State | Listings |
|--------------|----------|
| Iowa | 26 |
| Missouri | 37 |
| Illinois | 29 |
| Wisconsin | 35 |
| Minnesota | 38 |
| South Dakota | 17 |
| Nebraska | 45 |

IOWA HAY & STRAW DIRECTORY

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc.,. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site:

<http://www.agriculture.state.ia.us/haydir.htm>

South Dakota State University Extension Service -- "Feed Finder" / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://www.abs.sdstate.edu:8888/webx?14@63.qeRiaObuaee.0@.ee6b98>

MINNESOTA HAY LIST has been modified to include listings and www 'links' for hay lists from other states in the upper mid-west U.S. It is now called

Upper Midwest Haylist

"Electronic Market Service of Buyers and Sellers"

The **Upper Midwest Haylist** allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/ e-mail, type of hay (>95%alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 2 Nov., the following was listed.

State Listings

| | |
|--------------|---|
| Iowa | 1 |
| Missouri | - |
| Illinois | - |
| Wisconsin | - |
| Minnesota | 7 |
| South Dakota | - |
| Nebraska | - |

INTERNET HAY EXCHANGE

<http://www.hayexchange.com/hay.htm>

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 2 Nov., listings were:

| State | Listings |
|--------------|----------|
| Iowa | 59 |
| Missouri | 84 |
| Illinois | 69 |
| Wisconsin | 90 |
| Minnesota | 83 |
| South Dakota | 35 |
| Nebraska | 53 |

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