

## This report for Mid- to late July, 2006

From: Agronomy (Steve Barnhart -- Forages Extension Programs)

These are hay prices paid at auction in the recent past weeks. Most price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets.

The USDA Market News Group uses these hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. Placement in various classifications is often based on visual assessment. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value (RFV) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

\* Alfalfa & alfalfa with up to 10% grass (USDA)

\*\* The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News. (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

Supreme - Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium - (dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

Good - (dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

Fair - (feedlot or beef quality) mid- to late-bloom legumes, grass headed, coarse/stemmy, may show some rain damage

Utility (formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

### Fort Atkinson (NE IA) Wednesdays, 1:00PM (Kind and Quality of lots not stated)

1st Cut: SmSq \$85/T, LgSq \$55-65T; LgRd \$30-45T

2nd Cut: SmSq \$65-100/T, LgSq \$60-80/T ; LgRd \$47.50-75T

3rd Cut: SmSq \$60/T; LgSq \$65/T; LgRd \$40-60/T

4th Cut: (LgSq \$70/T June)

Straw: SmSq \$82.50-110/T; LgSq \$70-85/T; LgRd \$70-90/T

Corn Stalks: LgSq \$45-57.50/T

### Dyersville (NE IA ) Thursdays 10:30 AM (Type of hay not stated)

Premium: LgSq \$82.50-100/T; LgRd \$65/T

Good: SmSq \$1.10-1.50/bale; LgSq \$47.50-65/T; LgRd \$45-60/T

Fair: SmSq \$0.95-1.20/bale; LgSq \$40-55/T; LgRd \$30-45/T

Utility: LgSq \$20-30/T; LgRd \$30-40/T

Mixed Leg/Gr: Good LgSq \$82.50-92.50/T; LgRd \$52.50-62.50/T

Oat Hay: LgRd \$30/T

Prairie Hay: LgRd \$47.50/T

Straw: LgSq \$29/bale

### Colwell (NE IA) 2nd Saturday-Winter months

#### Forest City (NC IA) (Wed eve. sales)

Alfalfa : SmSq \$2.00-2.80/bale; LgRd \$20-30/bale

Mixed Leg -Grass: SmSq \$1.50-2.25/bale; ( LgRd \$19/bale June)

Grass: SmSq \$1.25-2.00/bale

Oat Hay: LgRd \$25/bale

Straw SmSq \$1.50/-1.75bale

### Spencer Livestock Sales (NW IA) (2nd & 4th Tuesdays)

Alfalfa: SmSq \$1.85-2.40/bale

Grass: SmSq \$1.85-2.60/bale; LgRd \$65-72.50/T

Straw: Smsq \$1.95-2.15/bale

**Rock Valley (NW IA) (Monday & Thursdays 1:00PM)**

## Alfalfa

Premium: SmSq \$95-97.50/T; LgSq \$92.50-110/T; LgRd \$95-117.50/T

Good: SmSq \$67.50-90/T; LgSq \$72.50-85/T; LgRd \$62.50-95/T

Utility: (LgRd \$35/T June)

## Mixed Hay

Good: SmSq \$70-87.50/T; LgSq \$52.50-87.50/T; LgRd \$62.50-90/T

Fair: LgSq \$55/T; LgRd \$57.50-60/T

Utility: (LgRd \$45/T June)

## Grass Hay

Premium: SmSq \$95-100/T; LgSq \$85-97.50/T; (LgRd \$90/T June)

Good: SmSq \$75-90/T; LgSq \$65-87.50/T ; LgRd \$60-82.50/T

Fair: LgSq \$55-57.50/T; LgRd \$52.50-60/T

Straw: SmSq \$2.40/bale; LgSq \$16-19/bale; LgRd \$45-67.50/T

**Maurice (NW IA) (Thurs 12:30P)**

## Alfalfa:

Premium: SmSq \$90-110/T; LgSq \$ 95-105/T; LgRd \$95-100/T

Good: SmSq \$90/T; LgSq \$80-85/T; LgRd \$65-90/T

## Grass:

Premium: SmSq \$90/T; LgRd \$90/T

Good: SmSq \$75-87.50/T; LgRd \$72.50-85/T

Straw: SmSq \$2.35/bale; LgRd \$65/T

**Denison (WC IA) (Sat 11:00A)**

Alfalfa &amp; : SmSq \$3.25-4.50/bale; LgSq \$38-42/b; LgRd \$53-57.50/b

Mixed Leg/Grass: SmSq \$2.50-3.25/bale

Grass: SmSq \$2.50-3.00/bale

Straw: SmSq \$1.50/bale

**Stuart (WC IA) Noon Saturdays**

Alfalfa : SmSq \$1.60-2.40/bale; LgRd \$38-40/bale

Leg/Gr Mix : SmSq \$1.50-1.95/bale ; (LgRd \$45/bale June)

Grass: \$1.20-2.50/bale

Straw: SmSq \$1.20-1.60/bale

**Perry (Central Iowa) (Sat Noon)**

Alfalfa: SmSq \$2.00-2.90/bale; LgRd \$52-56/bale

Grass: SmSq \$1.65-2.20/bale; LgRd \$37/bale

Straw: SmSq \$1.40/bale

**Private Broker Sales -- Ave. of prices from South Central Iowa - Indianola & North Central Iowa, (Hampton)**

## Alfalfa

Premium: SmSq \$100-120/T; LgSq \$ 100-120/T

Good: SmSq \$100/T; LgSq \$100/T; LgRd \$65-85/T

Fair: LgSq \$75/T; LgRd \$48-50/T

Mixed Grass/Legume: Premium/Good: SmSq \$110-120/T

Grass: Premium/Good: LgSq \$65-95/T

**Walcott (EC IA) 2nd Sat Dec-Mar; Noon Sales resume in December 2006****Keosauqua (SE IA) Sat 11:30A**

Alfalfa: SmSq \$1.50-3.00/bale

Mixed Legume/Gr: (SmSq \$2.00-2.25/bale; LgRd \$75-90/T June)

Grass : SmSq \$1.25-2.00/bale

Straw: SmSq \$1.50-1.75/bale

**Kalona (SE IA) 1st Thurs, Yr-round 11:30AM (& 3rd Thurs Oct-winter)**

Alfalfa : SmSq \$2.25-2.50/bale; (LgSq \$32-32.50/ bale June); LgRd \$74-100/T  
Mixed Legume/Gr: (LgSq \$72027.50/T June)  
Grass: (SmSq \$2.00/bale June)  
Straw: LgRd \$30/bale

**Creston (SW IA) 10:30AM Friday**

Alfalfa & Mixed : SmSq \$2.50/bale; LgRd \$25/bale

**Shenandoah (SW IA) Monday Sale**

Alfalfa: (SmSq \$3.40-3.70/bale June)  
Mixed Leg/Grass & Grass: (SmSq \$2.40/bale June)

**"Missouri Market" (Mid / Late- July 2006 USDA Market Price Report)**

Alfalfa

Supreme (RFV >185): SmSq \$135-160/T

Prem (RFV 170-180): \$100-125/T

Good/Fair: (RFV 130-170) ; SmSq & LgSq \$70-110/T; LgRd \$40-80/T

Baleage: LgSq \$70-110/T on dry hay basis

Mixed Leg/Gr: Good SmSq \$3.00-4.50/bale LgRd \$30-60/bale

Grass :

Good/Prem LgSq \$90-100/

Good SmSq \$40-70/T; LgRd \$25-45/b

Timothy SmSq \$3.00-4.50/bale

Fair: Fescue LgRd \$15-30/bale

Prairie hay: SmSq \$80-100; LgRd \$40-70/T

Wheat Hay: \$50-70/T

Straw: SmSq \$21.75-3.00/bale

**"Northern&Central Illinois Market" (Mid July, 2006 USDA Market Report)**

Alfalfa

Premium: SmSq \$130-140/T; LgSq \$115-130/T

Good: SmSq \$100-120/T; LgSq \$100-120/T; LgRd \$80-100/T

Fair: SmSq \$80-110/T; LgSq \$70-80/T; LgRd \$55-85/T

Utility: SmSq \$60-80/T; LgSq \$60-85/T; LgRd \$60-70/T

Mixed Leg/Grass

Premium: SmSq \$120-140/T; LgSq \$100-130/T

Good: SmSq \$100-130/T; LgSq \$80-120/T; LgRd \$75-100/T

Fair: SmSq \$80-115/T; LgSq \$60-80/T; LgRd \$50-80/T

Utility: SmSq \$50-70/T; LgSq \$50-60/T; LgRd \$50-60/T

Grass:

Prem: SmSq \$110-120/T; LgSq \$100-115/T; LgRd \$80-100/T

Good :SmSq \$80-110/T; LgSq \$79-100/T; LgRd \$70-100/T

Fair: SmSq \$70-80/T; LgSq \$70-80/T; LgRd \$40-70/T

Utility: SmSq \$50-80/T; LgSq \$60/T;

Straw: SmSq \$1.75-2.50/bale, \$70-80/T; LgSq \$45-50/bale.

**Wisconsin 'Market'**

**Tested Auction Lomira WI (1st Friday Jan-April)**

**Tested Auction Waldo WI (2nd Thursday Dec-April)**

**"Minnesota Market"-SW MN (Mid- to late July, 2006 USDA Market Report)**

Alfalfa Good: LgSq \$75-77.50/T; LgRd \$62.50-80/T

Utility: LgRd \$42.50-75/T

Mixed Leg/Gr

Good: LgRd \$65-77.50/T

Fair: (SmSq \$52.50/T June); LgRd \$50-57.50/T

Utility:LgRd \$45T

Grass

Premium: (SmSq \$97.50/T June)

Good: SmSq \$60-70/T; LgRd \$52.50-65/T

Fair: LgRd \$52.50-65/T

Utility: (SmSq \$32.50/ T June); LgRd \$35T

Straw: SmSq \$2.05-2.60/bale; LgRd \$65/T

**Houston County MN Tested Hay Auctions (2nd Fri, Dec-March)**

**Sales resume in December 2006**

**"South Dakota Market" (Mid- to late July, 2006 USDA Market Report)**

Alfalfa

Supreme: LgSq \$115-125/T

Prem: LgSq \$90-100T; LgRd \$85-95T

Good: LgSq \$65-85/T; LgRd \$65-85/T

Fair: LgSq \$60-65/T; LgRd \$40-605/T

Utility: (LgRd \$40-45/T June)

Grass: Premium SmSq \$100/T; LgSq \$95/T

Good: SmSq \$75-80T; LgSq \$70-80/T; LgRd \$65-80T

Fair: LgRd \$40-55/T

Straw: LgSq \$55/T

**Alcester SD (SE So Dakota) Saturday !1:00 AM**

**No recent summer sales**

**"Nebraska Market" (Mid- to late July,2006 USDA Report)**

Alfalfa Supreme/Premium: (170-185 RFV) LgSq \$130-140/T

Premium /Good: (150-170 RFV) LgSq \$115-120/T

Good: LgRd \$75-90/T

Fair: (130-150 RFV) LgSq \$90-110/T; LgRd \$60-80/T

Grinding Quality - Ground & Delivered \$105/T

Grass: Good: SmSq \$100/T; LgSq \$80-85/T; (LgRd \$50-60/T June)

Straw; LgSq \$45-50/T

**The USDA Farm Service Agency (FSA)**, responded to drought-induced hay and pasture deficit conditions by its establishing a www website for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is listed below. Users of the site can select one of two options -- 'Need Hay' or 'Have Hay'. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller.

Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada

<http://www.fsa.usda.gov/haynet/>

I checked this site on 29 July, 2006 and found the following # of listings:

State	Listings
Iowa	46
Missouri	64
Illinois	78
Wisconsin	112
Minnesota	81
South Dakota	32
Nebraska	22

**IOWA HAY & STRAW DIRECTORY** The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc., They are taking new listings

anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets are available, (each October) but are not 'updated' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site:  
<http://www.agriculture.state.ia.us/hay&straw.asp>

**South Dakota State University Extension Service -- "Feed Finder"** / Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:  
<http://www.abs.sdstate.edu:8888/webx?14@17.BYudacV9aYD.1@.ee6b981>

Following a season of widespread winter-kill, followed by a summer of dry weather, forage production and quality were lower than normal. A forage hay-list was established in the summer and will continue into the winter months. Listings are by county. The list can be found at the following www site:  
<http://farmertofarmer.uwex.edu/>

### **Upper Midwest Haylist The Midwest Haylist was only temporarily 'off-line' !**

**"Electronic Market Service of Buyers and Sellers"** The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95% alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFD or CP, asking price per ton.  
<http://www.haylist.umn.edu/index.asp>

On 29 July, 2006 the following was listed.

#### State Listings

Iowa	1
Missouri	-
Illinois	2
Wisconsin	1
Minnesota	14
South Dakota	-
Nebraska	-

**INTERNET HAY EXCHANGE** <http://www.hayexchange.com/hay.htm> Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 29 July 2006, listings were:

State	Listings
Iowa	25
Missouri	21
Illinois	41
Wisconsin	45
Minnesota	42
South Dakota	26
Nebraska	33

Stephen K. Barnhart, Professor of Agronomy - Forages Extension  
2104 Agronomy Hall, 100 Osborn Dr., Iowa State University, Ames, IA 50011-1010  
Phone (Office) (515) 294-7835  
FAX (Office) (515) 294-9985  
email address [sbarnhar@iastate.edu](mailto:sbarnhar@iastate.edu)