

**Mid- to Late- August , 2011 Hay Price Update**

These are hay prices paid at auction in the recent past weeks. Much of the price information is obtained from USDA Hay Market News. Personal contacts of local Iowa hay auctions secured price information for these market outlets. Auctions were chosen to reflect prices across Iowa. Other nearby auctions may exist. No endorsement of the listed auctions is intended.

The USDA Market News group uses the following hay classification designations in their market price reports. Of all hay sold, 1% or less would be designated in the supreme class. There is a general relationship between visual characteristics and forage analyses. If possible, the following Hay test analyses ranges (on dry matter basis) should be used to establish the appropriate quality designation. When feeding livestock, sample all forage lots and use forage analysis information for balancing livestock rations.

	Relative Feed Value RFV ) index	Acid Detergent Fiber (ADF) %	Neutral Detergent Fiber (NDF) %	(Alfalfa*) Crude Protein (CP) %	(Mixed & Grass) Crude Protein (CP) %
Supreme	> 185	< 27	< 34	> 22	**
Premium	170-185	27-29	34-36	20-22	>13
Good	150-170	29-32	36-40	18-20	9 -13
Fair	130-150	32-35	40-44	16-18	5 - 9
Utility	< 130	> 35	> 44	< 16	<5

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 \* Alfalfa & alfalfa with up to 10% grass (USDA)

\*\* The 'Supreme' category is not appropriate for grass hays

Visual hay quality descriptions used in the USDA Hay Market News.  
 (Note: these visual traits do not necessarily equate to the forage analysis ranges listed in the previous chart.)

**Supreme**

Very early maturity, pre-bloom, soft, fine stemmed, extra-leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

**Premium**

(dairy quality) pre bloom or very early bloom legumes, grass vegetative, generally green with no rain damage

**Good**

(dairy and feedlot quality) early to mid-bloom legumes, grass vegetative or very early head, generally no rain

**Fair**

(feedlot or beef quality) mid- to late-bloom legumes, grass headed,

coarse/stemmy, may show some rain damage

**Utility**

(formerly 'Low') - very late maturity, or very coarse/stemmy, or considerable discoloration or rain damage

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**Fort Atkinson** (NE IA) Wednesdays, 1:00PM

(Kind and Quality of lots not stated)

Alfalfa 1st Cut: (SmSq \$80-115/T Jul); LgSq \$100-125/T; LgRd \$ 30-115/T

2nd Cut: SmSq \$80-190/T ; LgSq \$80-175/T; LgRd \$40-155/T

3rd Cut: SmSq \$95-175/T; LgSq \$110-170/T; LgRd \$30-135/T

4th Cut: LgRd \$75-85/T

Grass: Good LgSq \$40-100/T; LgRd \$50-70/T

Oat Hay: (SmSq \$87.50/T Jul); LgRd \$50/T

Straw: SmSq \$80-175/T; LgSq \$90-125/T; LgRd \$40-110/T

Corn Stalks: (LgSq \$50/T; LgRd \$30/T Jul)

**Dyersville** (NE IA ) Thursdays 10:30 AM

Alfalfa:

Supreme: (LgSq \$185/T Jun)

Premium: LgSq \$215-245/T

Good: SmSq\$1.70-2.50/bale; LgSq \$120-165/T; LgRd \$100-162.50/T

Fair: SmSq \$1.50-3.20/bale; LgSq \$90-130/T; LgRd \$80-117.50/T

Utility: LgSq \$102.50/T; LgRd \$40-80/T

Mixed Legume/Gr

Prem/Good: LgSq \$120-145/T

Good: LgRd \$137.50-162.50/T

Grass:

Fair: (LgRd \$20-24/bale; LgRd \$17-20/bale Jul)

Oats hay: (LgSq\$102.50/T Jul) ; LgRd \$77.50-87.50/T

CRP: LgRd \$65-72.50/T

Straw: SmSq \$1.10-3.00/bale; LgSq \$23-41/bale; LgRd \$25-44/bale

Corn Stalks: (LgSq \$13/bale; LgRd \$26-35/bale Jul)

**Riceville** (NE IA) 1st & 3rd Fri Sales

Alfalfa & Mixed : SmSq \$1.50-3.50/bale; LgSq \$135/T

Straw: SmSq \$2.50/bale; LgSq \$125/T

**Forest City** (NC IA) (Wed eve. sales)

Alfalfa & Mixed Leg/Gr : SmSq \$3.00-4.75/bale

Grass: SmSq \$2.50-3.25/bale : LgRd \$35-60/bale

Straw: SmSq \$3.00/bale

**Spencer Livestock Sales** (NW IA) (2nd & 4th Tuesdays)

Alfalfa: SmSq \$4.00-4.35/bale; LgRd \$120-140/T

Mixed Leg/Gr: ( SmSq \$3.50-3.75/bale Jul); LgRd \$95-115/T

Grass: SmSq \$2.00-3.75/bale; LgRd \$85-92.50/T

Straw: ( LgRd \$75/T Jul)

**Rock Valley** (NW IA) (Monday & Thursdays 1:00PM)

Alfalfa

Supreme: LgSq \$165/T; LgRd \$150-160/T

Premium: (SmSq \$125/T Jul); LgSq \$117.50-140/T; LgRd \$125-145/T

Good: (LgSq \$92.50/T Jul); LgRd \$102.50-120/T

Fair: (LgRd \$67.50-90/T Jul)

Mixed Hay

Premium: LgSq \$130/T ; LgRd \$115-140/T

Good: SmSq \$82.50/T; (LgSq \$90-110/T Jul) ; LgRd \$100-110/T

Fair: (SmSq \$80/T; LgRd \$65-82.50/T Jul)

Utility: LgRd \$77.50/T

Grass Hay

Premium: SmSq \$132.50-150/T; LgSq \$120-125/T ; LgRd \$115-150/T

Good: SmSq \$87.50-122.50/T; LgSq \$92.50-100/T; LgRd \$87.50-110/T

Fair: SmSq \$75/T; (LgSq \$75/T Jul); LgRd \$72.50-82.50/T

Utility: (LgRd \$55-65/T Jul)

Straw: SmSq \$4.00/bale; LgSq \$87.50-90/T,(\$25/bale Jul); LgRd \$75-90/T

Cornstalks: LgRd \$42.50-55/T

Soybean 'Straw' (LgRd \$55/T Jul)

**Maurice** (NW IA) (Thurs 12:30P)

Alfalfa:

Supreme: SmSq \$160/T

Prem: LgSq \$120-145/T; LgRd \$115-140/T

Good: LgRd \$100-112.50/T

Fair: LgRd \$80-95/T

Mixed Legume/Grass:

Good: LgSq \$100/T

Grass:

Premium: SmSq \$115/T; LgRd \$130/T

Good: (SmSq \$90/T Jul); LgSq \$07.50/T; LgRd \$80-107.50/T

Fair: LgRd \$67.50/T

Straw: LgRd \$85-105/T

**Denison** (WC IA) (Sat 11:00A)

Alfalfa: SmSq \$3.75-6.75/bale

Mixed: SmSq \$2.75/bale; LgSq \$75-82.50/bale; LgRd \$47-65/bale

Grass: SmSq \$1.50-3.75/bale; (LgRd \$60/bale Jul)

**Stuart** (WC IA) Noon Saturdays

Alfalfa & Mixed Legume/Gr : SmSq \$2.70-4.30/bale; LgRd \$68-75bale

Grass: SmSq \$2.30-3.60/bale; LgRd \$55-62.50/bale

Straw: SmSq \$3.00/bale

**Perry** (Central Iowa) (Sat Noon)

Alfalfa & Mixed Legume/Gr: SmSq \$3.00-6.50/bale; LgSq \$75/bale; LgRd \$70/bale

Grass: SmSq \$2.50-4.50/b; LgSq \$50-52/bale; LgRd \$48-50/bale

Private Broker Sales -- Ave. of prices from

**South Central Iowa (Indianola & Adair); and North Central Iowa, (Hampton)**

Alfalfa: Prem/Good SmSq \$220-240/T; LgSq \$190-200/T

Good/Fair : LgSq \$170-180/T; LgRd \$120

Mixed Legume/Grass

Premium SmSq, \$200-220/T; (\$6.50/bale Jul)

Grass: Quality not stated LgSq \$120/T

Oat Hay (Bale type not stated) \$85/T

Straw: LgSq\$110-120/T

**Shell Rock** (NE IA) (2nd & 4th Saturday )

Alfalfa & Mixed Leg/Gr: SmSq \$3.00-4.50/b; LgSq \$40-55/b; (LgRd \$25-70/b Jul)

Grass: SmSq \$2.50-3.00/bale; LgRd \$40-50/bale

Straw: SmSq \$3.00-3.70/bale

**Edgewood** (NE IA) (Tues. 11AM)

Alfalfa: SmSq \$2.50-3.50; LgSq \$125-170/T; LgRd \$75-125/T

Mixed Leg/Gr: LgRd \$60-75/bale 'grinding hay'

Grass: (LgRd \$65-85/T Jul)

Straw: SmSq\$2.50/bale, (\$110/T Jul); LgSq \$115/T' (\$40/bale Jul)

**Bluegrass** (EC IA) (Auction formerly at Walcott) 2nd Sat Dec-Mar; Noon

Auctions resume in the Autumn

**Keosauqua** (SE IA) Sat 11:30A

Alfalfa & mixed: SmSq \$5.00-7.25/bale; [ private sales LgSq 200/T; LgRd \$45/bale]

Grass : SmSq \$3.50-5.00/bale

Straw: SmSq \$2.50-3.25/bale

**Yoder Auction (Frytown)** (SE IA) 1st Weds, 11:30AM (winter 1<sup>st</sup> & 3rd Weds Oct-)

Alfalfa: SmSq \$4.50-5.40/bale; (LgSq\$42.50/bale Jul); LgRd \$107.50/BALE !

Mixed Leg/Gr: LgRd \$100/BALE!

Grass: LgRd \$45-54/bale

Straw: SmSq 1.70-2.40/bale

Cornstalks: LgRd \$30/bale

**Kalona Auction** (SE IA) Thursdays 11:00 AM

Alfalfa: SmSq \$4.10-5.25/bale

Mixed : LgRd \$52.50-90/bale

Grass: SmSq \$2.75-4.75/b; ( LgRd \$25-45/bale Jul)

Straw: SmSq \$2.25-2.40/bale; LgRd \$42.50/bale

Cornstalks: ( SmSq \$2.00/bale Jul)

**Creston** (SW IA) 10:30AM Friday

No hay sold in July or August - sales are less regular during the  
summer months at this location

**Red Oak** (SW IA) Saturday sales

Alfalfa : SmSq \$2.85/bale

Mixed Legume/Gr: (SmSq \$2.50-3.25/bale Jul)

Grass: SmSq \$1.00-5.25/bale; LgRd \$35-55/bale

Straw: LgRd \$20-25/bale

**"Missouri Market"** (Mid- to late- August 2011 USDA Market Price Report)

Alfalfa Supreme (RFV >185): SmSq \$150-180/T

Prem (RFV 170-180): SmSq \$140-160/T

Good/Fair: (RFV 130-170) (SmSq \$90-140/T; LgSq \$90-140/T Jul); LgRd \$75-120/T

Mixed Leg/Gr: Good SmSq \$3.50-5.00/bale LgRd \$30-60/bale

Grass :

Supreme/Premium SmSq \$5.00-6.50/bale

Prem/Good LgSq \$60-150/T

Good SmSq \$3.50-5.00/bale; \$40-120/T

Good/Fair LgRd \$20-40/bale

Fair LgRd \$25-50/bale

Prairie hay: Prem/Good SmSq \$80-120/T; Good/Fair LgRd \$35-75/T

Bermudagrass Good/Fair \$80-120/T

Straw: SmSq \$2.00-5.00/bale

**"Northern & Central Illinois** (August 2011 USDA Market Report)

Alfalfa

Supreme: LgSq \$200-235/T  
Premium: SmSq \$160-220/T; LgSq \$180-210/T  
Good: SmSq \$160-200/T; LgSq \$165-185/T; LgRd \$100-120/T  
Fair: SmSq \$80-130/T; LgSq \$100-150/T; LgRd \$60-110/T  
Utility: SmSq \$40-60/T; LgSq \$80-115/T; LgRd \$55-80/T

Mixed Leg/Grass

Premium: SmSq \$160-225/T; LgSq \$160-185/T  
Good: SmSq \$140-200/T; LgSq \$140-165/T; LgRd \$80-110/T  
Fair: SmSq \$80-120/T; LgSq \$100-130/T; LgRd \$60-85/T  
Utility: SmSq \$40-60/T; LgSq \$60-80/T; LgRd \$45-75/T

Grass:

Premium: SmSq \$140-160/T; LgSq \$140-160/T; LgRd \$100/T  
Good : SmSq \$120-140/T; LgSq \$100-140/T; LgRd \$55-80/T  
Fair: SmSq \$80-100/T; LgSq \$80-110/T; LgRd \$50-80/T  
Utility; SmSq \$40-60/T; LgSq \$60-80/T; LgRd \$45-50/T  
Straw: SmSq \$2.50-3.50/bale, \$130-150/T; LgSq \$110-130/T; LgRd \$70-95/T

**Wisconsin 'Market'**

Auctions Resume in Autumn

**Johnson Creek Wisc.** (Equity Auction ) Mondays 11AM

Type and Quality not stated

SmSq (\$1.50 - \$2.50/bale Jul)  
LgSq (\$20-50/T Jul)  
LgRd ( \$20-40/T Jul)

**"Minnesota (Pipestone) Market"**-SW MN (Mid- to late- August 2011 USDA Market Report)

Alfalfa

Supreme: LgSq \$165/T  
Premium: (SmSq \$130/T; LgRd \$ 117.50-120/T Jul)  
Good: LgRd \$85/T  
Fair: (LgRd \$70-82.50/T Jul)  
Utility: ( LgSq \$40/T Jul); LgRd \$57.50/T

Mixed Leg/Gr

Premium: SmSq \$120/T  
Good: SmSq \$3.10-3.80/bale,\$80-100/T ; LgRd \$87.50-107.50/T  
Fair: SmSq \$70/T,(\$2.20/b Jul) ; LgSq \$72.50/T; LgRd \$72.50-82.50/T  
Utility: (SmSq \$40/T, \$2.00/b ; LgSq \$60-80/T Jul); LgRd \$50-62.50/T

Grass

Good: SmSq \$80-85/T ; LgRd \$85  
Fair: SmSq \$70-77.50/T ; LgRd \$65-75/T  
Utility: SmSq \$50/T; LgSq \$62.50/T; LgRd \$40-62.50/T

Straw: SmSq \$3.00-4.05/bale; LgRd \$30-39/bale

**"South Dakota - East River"** (Mid- to late- August 2011 USDA Market Report)

Alfalfa

Supreme: SmSq \$185/T; LgSq \$170-205/T, \$170-200 del.; LgRd \$170/T

Supreme Compressed ( 16"x18'x22', 60 lb bales FOB Yankton, SD) \$250-280/T

Premium: LgSq \$150-155/T, \$170/T del.; LgRd \$150-155/T, \$170/T del.

Prem Compressed ( 16"x18'x22', 60 lb bales FOB Yankton, SD) \$250/T

Good: LgSq \$130-145/T; LgRd \$115-120/T, \$130/T delivered

Fair: (LgSq\$110-135/T Jul); LgRd \$90/T in field, \$100/T del.

Utility: LgSq \$100/T del. ; LgRd \$60-80/T, \$100-110/T del.

Mixed Leg/Gr:

Prem: (SmSq \$172-178 delivered Jul); LgSq \$55/T, 180/T del.; LgRd \$120-155/T, \$170/T del.

Prem. Compressed ( 16"x18'x22', 60 lb bales FOB Yankton, SD Prem \$260/T

Good: ( SmSq \$120/T; LgSq \$130/T del.LgRd\$110-120/T Jul)

Fair: ( LgRd\$90/T Jul)

Grass:

Premium: (SmSq \$160-170/T del. Jul); LgSq \$155/T; LgRd \$140/T, \$170/T del.

Prem Compressed ( 16"x18'x22', 60 lb bales FOB Yankton, SD Prem \$210/T

Good : LgSq \$130/T del. ; LgRd \$120/T

(Good Compressed ( 16"x18'x22', 60 lb bales FOB Yankton, SD \$210/T Jul)

Fair: LgRd \$90-95/T

Straw: SmSq \$160-162.50/T; LgRd \$90-100/T, \$50/T in field

**Alcester, SD** (SE SD) USDA Market Report)

Auctions at Alcester Resume in Autumn

**Nebraska Market"** (Mid- to late- August 2011 USDA Report)

Alfalfa

Premium LgSq \$180-190/T

Good : LgSq \$150-200/T; LgRd \$120/T

Fair: LgSq \$135-140/T; (LgRd \$55-65/T Jul)

Grass:

Good: SmSq \$4.50/b, \$150/T; LgSq \$95/T; LgRd \$75-90/T

Straw: SmSq \$3.50/b, \$140/T

**Internet-based Hay Source possibilities:**

The USDA Farm Service Agency (FSA), responded to drought-induced hay and pasture deficit conditions by its establishing a www website - Hay Net - for producers to list information concerning the need for hay or the availability of hay. The WWW link to this site is

listed below.

Using the USDA Hay Net page is not as user-friendly as the earlier version. If you want to see the listings 'for sale', In the center-right 'box' on the page, select the line 'Access eHayNet Service'. That will take you to the 2nd page where you must choose either: NEED (hay ads) or HAVE (hay ads). Then a 'state' (the state where the hay is listed,). The 'Select' button will then take you to the listings for that state. Contacts and a limited description of hay available or needed can be found. As with other 'hay list'-type www sites, price and details about sales transactions must be completed between buyer and seller. Note: Not all lots listed for a state are located in that state, approximately half are from other states and Canada

<http://www.fsa.usda.gov/FSA/hayNet?area=online&subject=landing&topic=han&setflag=welcome>

I checked this site on 31 August 2011 and found the following # of listings:

State	Listings
Iowa	4
Missouri	4
Illinois	5
Wisconsin	2
Minnesota	3
South Dakota	1
Nebraska	4

#### **IOWA HAY & STRAW DIRECTORY**

The Marketing Division of the Iowa Dept. of Agriculture and Land Stewardship publishes a Hay & Straw Directory each Autumn. It includes names & contact information for hay sellers, hay brokers, auctions, commercial grinders, hay market associations, etc,. They are taking new listings anytime and post them on the WWW Hay and Straw Directory site. Clients are encouraged to use the WWW site. A few printed booklets may be available, but may not be as 'up-to-date' as is the WWW site version. Phone 1-800-383-5079 or (515) 281-5993 for information, or their WWW site:

<http://idalsdata.org/IowaData/hayAndStraw.cfm>

See Information on the ....

Iowa Noxious Weed Seed Free Forage & Mulch Program  
being managed by the Iowa Crop Improvement Association.

Rules; fees; current listings

[http://www.agron.iastate.edu/icia/Forage\\_Mulch.htm](http://www.agron.iastate.edu/icia/Forage_Mulch.htm)

### **Upper Midwest Haylist**

"Electronic Market Service of Buyers and Sellers"

The Upper Midwest Haylist allows sellers to list lots of hay for 30-60 days, free of charge; & for buyers to access it for hay availability. Sellers can include: name, address, Phone/FAX/e-mail, type of hay (>95%alfalfa, Alf/Gr, Clover, >95% Grass etc), type of bale, which cutting ex. 2000 2nd, tons/bales available, quality ex. RFV or CP, asking price per ton.

<http://www.haylist.umn.edu/index.asp>

On 31 August 2011 the following was listed.

State	Listings
Iowa	0
Missouri	0
Illinois	2
Wisconsin	6
Minnesota	9
South Dakota	0
Nebraska	0

WWW 'Hay Lists' from other surrounding states....

### **South Dakota State University Extension Service -- "Feed Finder"**

/ Hay List This www site provides opportunity to 'post messages' about hay for sale, 'hay wanted', 'pasture for rent' etc. Use this www address:

<http://sdces.sdstate.edu:8080/FeedFinder/?14@778.2gy9a9EQbao.0@>

**Wisconsin Extension** provides a forage hay-list that it has established Listings are by county. The list can be found at the following www site:

<http://farmertofarmer.uwex.edu/>

### **Missouri Hay Market www site.**

<http://agebb.missouri.edu/haylst/index.htm> or call

1-800-877-4HAY (4429)

**Nebraska Alfalfa Marketing Assn www site.** Browse through the

"Inventory" tab. <http://www.nebraska-alfalfa.com/>

Nebraska Dept. of Agric Hay and Forage 'Hotline' www site

<http://www.agr.state.ne.us/hayhot/hayhotline.htm>

**Colorado** A PDF version of the Colorado Hay Directory can be found on the "Colorado Hay Directory" link on the Colorado Hay and Forage Assn www page <http://www.coloradohay.org/controller/home?load=default>

### Commercial www sites

#### INTERNET HAY EXCHANGE

<http://hay-for-sale.com/> (Different New www URL Link )

Buyers and sellers can place and find specifics about type of hay, location, quantity, price, quality, delivery options, etc. on this commercial internet site. On 31 August 2011 listings were:

State	Listings
Iowa	45
Missouri	50
Illinois	76
Wisconsin	46
Minnesota	41
South Dakota	15
Nebraska	37

#### Bid-4-Hay

[http://www.bid4hay.com/index.php?a=28&b=142&redirect\\_check=4](http://www.bid4hay.com/index.php?a=28&b=142&redirect_check=4)

Operating in Oklahoma. It is an online hay classifieds and auction listing service. Allows listing and searching for hay. The interactive 'search' engine asks for your Zip Code and the distance range that you would like to search in. On 31 August 2011 there were 0 listings for hay within 300 miles of Ames Iowa.

#### Formerly Internet Hay Auction – Now 'Sell My Hay'

<http://sellmyhay.com/picturebrowse.php>

Midwestern Cattle Marketing, LLC (a Sidney, NE, company specializing in video cattle auctions) has established a www-based hay listing service. Sellers 'register' and pay a fee for listings. Buyers search the 'Hay for Sale' link on the page. You are taken to the current listings. BY 'clicking' on the photo, details about the listing is provided. On 31 August 2011 there were 2 active auctions.

#### Agri Hay Exchange

<http://www.agrihayexchange.com/hay/haylistings.aspx?ItID=2>

Operating out of Pennsylvania. It is an online classified listing. It allows for free searching for hay etc. but requires registration on the site. There is a subscription fee for hay wanted and for sale listings on the site, and to advertise. On 31 August 2011 there were 4 listings for Iowa.

**New !!! (new to this site last month)**

#### **Hay For Sale.co**

<http://www.hayforsale.co/>

This is an 'international' site. It is a website which uses geographic search and maps to aid in finding hay or bedding. The initial 'search' screen allows you to identify an address, town, county, National Park etc. and it will provide near-by sources in their listings. There is a cost to get details, contact info etc. about the sources identified. The site charges \$1.00 via PayPal to access any contact details. According to the site, this will give you access to all of the listings on The Hay for Sale .co for 24 hours.

**New !!! (new to this site, this month)**

#### **ForageList.com**

**This is a start-up internet-accessible site that is quickly getting new hay listings.**

Listings searchable by state or Canadian Province. Listings are 'linked' from The screen-view to a page with more detailed information about the listing, Including a 'Google Map' of the sellers location.

<http://www.foragelist.com/>

#### **The 'Hay Barn'**

<http://www.haybarn.com/reports/showads.asp?category=Hay>

Hay listings are grouped by state. Sellers list type, description, sometimes price, and telephone number.

#### **The Haymarket**

<http://www.case-agworld.com/cAw.HM.html> The 'main page' has a lot of information. About 1/4 of the way down the page are some 'www links' to hay-related listings by 'region of the country. This leads to various formats of hay listings.

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If you need to look to a farther distance, Check the Manitoba Canada www Hay & Forage Council site for Hay sellers:

<http://www.mbforagecouncil.mb.ca/foragehaymarketing/provincialhaymarketersandprocessors/default.aspx>

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