File **B1-21** 



This publication contains estimates of production costs for common livestock enterprises in lowa. Estimates are intended to reflect average or above-average levels of management using common types of technology. Input prices reflect expected average price levels during the year.

Data were drawn from farm record summaries, feed consumption research, and price projections. The budgets are intended to be used for planning purposes only. For individual farms, expected costs and input requirements based on past results should be substituted whenever possible.

Decision Tool spreadsheets for developing individual livestock enterprise budgets are available on the <u>Ag Decision Maker website</u>, https://go.iastate.edu/AGDMB221.

Each budget contains estimates of the following types of costs:

**Fixed Costs**. Costs that will occur regardless of the level of production each year. They generally include such things as depreciation, interest, taxes, and insurance on facilities, breeding livestock, and livestock equipment and facilities. Depreciation is assumed to be 8% of the original value of facilities and equipment annually. Interest averages onehalf of the original value of facilities over its lifetime, or 5% annually. Taxes and insurance add 1% for a total of 14% of the original investment annually for fixed costs.

**Variable Costs**. Costs that vary according to the level of production. Interest is calculated on feed and other variable costs for one-half of the production period.

FM 1815 Revised March 2024

#### **Livestock Budget Price Assumptions**

The budgets in this publication are based on the following price assumptions for inputs.

	Price	Units
Corn	\$4.80	bushel
Corn silage	57.60	ton
Alfalfa hay	181.00	ton
Alfalfa-brome hay	151.00	ton
Haylage	45.00	ton
Unimproved pasture	62.00	acre
Improved pasture	92.00	acre
Soybean meal (48%)	0.18	pound
Dried distillers grain	0.11	pound
Modified distillers grain	0.05	pound
Lamb supplement/mineral	0.16	pound
Sow and pig vitamin/mineral	0.50	pound
Hog vitamin/mineral	0.32	pound
Beef supplement/mineral	0.23	pound
Feeder pig (40 pounds)	63.00	head
Weaned feeder pig (12 pounds)	43.00	head
Yearling steer (700-800 pounds)	2.65	pound
Steer calf (500-600 pounds)	2.92	pound
Heifer calf (400-500 pounds)	2.73	pound
Feeder lamb (70 pounds)	1.94	pound
Operating capital	8.00%	year

Dairy enterprise budgets can be found on the <u>lowa State University Extension and Outreach</u> <u>Dairy Team website</u>, www.extension.iastate.edu/dairyteam/content/iowa-dairy-budgets.

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### **Livestock Enterprise Summary**

Page	e Enterprise	Unit	Labor Hours	<b>Bushels of Corn</b>	Tons of Modified Distillers Grain	Tons of Dried Distillers Grain	Tons of Hay "	Tons of Silage
	Swine							
6 6 7 8	Farrow-finish, pasture Farrow-finish, total confinement Finishing feeder pigs Weaned pig production, total confinement	litter litter head litter	12 6 0.2 3	97 105 9.0 17.1	0 0 0	267 288 32 0	0 0 0	0 0 0 0
9	Finishing weaned pigs, confinement  Beef	head	0.4	9.8	0	32	0	0
11	Yearling steers, hay	head	2.5	60	1.14	0	0.30	0
11	Yearling steers, silage	head	2.5	49.25	1.14	0	0.00	1.32
12	Steer calves, hay	head	4	69	1.4	0	0.53	0
12	Steer calves, silage	head	3.5	50	1.4	0	0	2.26
13	Yearling heifers, hay	head	2	80	1.5	0	0.4	0
13	Yearling heifers, silage	head	2	66	1.5	0	0	1.90
14	Backgrounding steer calves, winter	head	1.25	27	0	0	0.50	0
14	Backgrounding steer calves, summer	head	1	0	0	0	0	0
15	Cow-calf, calves sold	cow unit	8	4	0	0	2.10	0
	Sheep							
17	Ewe flock, early lambs	ewe unit	5	10	0	0	0.4	0
17 19	Ewe flock, late lambs Feeder lamb	ewe unit head	3 1	8 5.2	0 0	0 0	0.3 0.02	0 0

Dairy enterprise budgets can be found on the <u>lowa State University Extension and Outreach</u> <u>Dairy Team website</u>, www.extension.iastate.edu/dairyteam/content/iowa-dairy-budgets.

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<sup>&</sup>lt;sup>a/</sup> Does not include pasture.

# **Swine Production Investment**

1. Breeding herd investment per litter.				
	PASTURE		CONFINEME	NT
Sow in herd		\$155		\$155
Replacement gilts (\$155 each)	0.50 head	78	0.28 head	43
Total investment per sow	_	\$233		\$198
Total investment per litter (1.9 and 2.2 litters per year	ar per sow)	\$122		\$90

2. Cost estimates (Building and equipment replacement cost).						
	PASTURE CONFINEMENT a/		JT a/			
Use	Structure type	Cost per space	Structure type	Cost per space		
Farrowing and Gestation	Pasture A-frame huts Portable on pasture	\$500 \$250	Enclosed confinement with crates	\$1,700		
Nursery	Barn with raised decks	\$90	Raised deck with pit	\$190		
Finishing	Drylot or pasture	\$50	Double curtain	\$350		

3. Facilities, equipment, a	nd machinery investme	nt fo	r farrov	v to finish (\$ per litter).	
	PASTURE			CONFINEMENT a/	
Farrowing	\$500 / 2 litters/year/hut	=	\$250		
Gestation	\$250 / 1.9 litters/sow	=	132	\$1,700 / 2.2 litters/sow =	\$773
Nursery	\$90 / 2 litters/year × 7.6	=	342	$190 / 6 $ litters/year $\times 8.8 =$	279
Finishing	\$50 / 2 litters/year × 7.1	=	178	\$350 / 2.5 litters/year × 8.5 =	1,190
Feed storage			80		
Feed handling			40		
Manure handling			24		
Tractor	(\$30,000 × 25%) 50 litters/year	= _	150	· ·	
Total Investment		\$	1,195		\$2,241
Interest, depreciation, taxes, insurance	14% annually		\$167	10% annually	\$224

<sup>&</sup>lt;sup>a/</sup> Farrowing and gestation are combined for confinement operations.

# Swine Production Investment (continued)

4 Facilities assissment a	and marchiness; investment for fooder wis				
4. Facilities, equipment, a	and machinery investment for feeder pig	JS.			
	Feeder Pig Production				
Farrowing and Gestation			Annually	Per litter	Per head
Building	\$925 divided by 2.2 litters per year =	\$420	8%	\$34	\$3.82
Equipment	\$725 divided by 2.2 litters per year =	\$330	14%	\$46	\$5.24
Nursery					
Building	\$125 divided by 6 pigs per year =	\$21	8%	\$15	\$1.67
Equipment	\$60 divided by 6 pigs per year =	\$10	14%	\$12	\$1.40
Total				\$107	\$12.13
	Feeder Pig Finishing				
Finishing			Annually	Per litter	Per head
Building	\$240 divided by 2.5 head per year =	\$96	8%	\$65	\$7.68
Equipment	\$95 divided by 2.5 head per year =	\$38	14%	\$45	\$5.32
Total				\$110	\$13.00

5. Estimated feed requirements for farrow-to-finish enterprise, including breeding herd.					
Pigs per sow per year	Bushels of corn per litter	Pounds of soybean meal per litter	Pounds of DDG per litter		
14	159	1,814	204		
16	179	2,052	233		
18	199	2,290	262		
20	219	2,528	291		

6. Breakeven selling price for confinement farrow-to-finish if corn price is:						
Corn \$ per bushel	Soybean meal \$ per pound	DDG \$ per pound	Total costs \$/cwt.	Variable costs \$/cwt.		
\$4.50	\$0.15	\$0.08	\$55.35	\$42.25		
4.60	0.16	0.09	56.41	43.31		
4.70	0.17	0.10	57.47	44.38		
4.80	0.18	0.11	58.54	45.44		
4.90	0.19	0.12	59.60	46.51		
5.00	0.20	0.13	60.67	47.57		
5.10	0.21	0.14	61.73	48.63		

#### **Swine Production—One Litter**

	Farrow-t Past	o-Finish ure	Farrow-to Total Confi	_	You Farm
NCOME a/	Quantity		Quantity		
Market hogs (260 pounds × \$/pound)	7.3 head	\$	8.50 head	\$	\$
Cull sows (400 pounds × \$/pound)	0.5 head	\$	0.25 head	\$	\$
ROSS INCOME		\$	-	\$	\$
ARIABLE COSTS					
Feed Costs					
Corn at \$4.80 per bushel	97 bushels		105 bushels		\$
Soybean meal at \$0.18 per pound	943 pounds		•		
Dried distillers grain at \$0.11 per pound	267 pounds		288 pounds		
Vitamin and minerals at \$0.50 per pound	35 pounds		36 pounds		
Vitamin and minerals at \$0.32 per pound	95 pounds		110 pounds	35.20	
Pasture at \$62.00 per acre	0.20 acres	12.40		05.00	
Feed additives		22.00	_	25.00	
<b>Total Feed Costs</b>		\$747.01		\$796.22	\$
Veterinary and health		\$34.00		\$25.00	\$
Fuel, repairs, utilities		35.00		50.00	
Bedding, marketing, miscellaneous		45.00		30.00	
Interest on variable costs at 8%	5 months	28.70	5 months	30.04	
Labor at \$18.00 per hour	12 hours	216.00	6 hours	108.00	
OTAL VARIABLE COSTS		\$1,105.71		\$1,039.26	\$
NCOME OVER VARIABLE COSTS		\$	-	\$	\$
IXED COSTS					
Machinery, facilities		\$167.00		\$224.00	\$
Breeding costs, boar/semen		13.00		13.00	
Replacement gilts at \$155 head	0.50 head	77.50	0.28 head	43.40	
Interest, insurance on breeding herd at $10\%$		12.24	_	9.02	
OTAL FIXED COSTS		\$269.74	=	\$289.42	\$
OTAL OF ALL COSTS		\$1,375.45		\$1,328.68	\$
NCOME OVER ALL COSTS		\$	-	\$	\$
Break-even selling price for variable costs pe	er cwt. <sup>b/</sup>	\$54.57		\$45.44	\$
Break-even selling price for all costs per cwt.	b/	\$68.78		\$58.54	\$

<sup>&</sup>lt;sup>a/</sup> For pasture, a weaning average of 8.3 pigs is assumed, minus 0.40 death loss and 0.60 for replacement. For confinement, a weaning average of 9 pigs is assumed, minus 0.5 death loss. Sow death loss is 5%.

b' Cull sow income of \$70 per litter is assumed for pasture (sows sold after 2 litters) and \$35 per litter for total confinement (sows sold

after 4 litters).

# Finishing Feeder Pigs—One Pig

INCOME	Quantity		Your Farm
Market hog (260 pounds × \$/pound)	1 head	\$	\$
VARIABLE COSTS			
Feeder pig (40 pounds) at \$63.00 per head	1 head	\$63.00	\$
Interest at 8%	5 months	2.10	
Feed Costs			
Corn at \$4.80 per bushel	9 bushels	\$43.20	\$
Soybean meal at \$0.18 per pound	82 pounds	14.76	<u>-</u>
Dried distillers grain at \$0.11 per pound <sup>a/</sup>	32 pounds	3.52	
Vitamin and minerals at \$0.50 per pound	14.4 pounds	7.20	
Feed processing and delivery at \$10 per ton	0.3 tons	3.00	
Feed additives		3.00	
Total Feed Costs		\$74.68	\$
Veterinary and medical		\$4.00	\$
Fuel, repairs, utilities		3.50	
Marketing, miscellaneous		4.00	
Manure application cost at \$0.01 per gallon	190 gallons	1.90	
Interest on variable costs at 8%	2.5 months	1.44	
Death loss	0.02 head	1.26	
Labor at \$18.00 per hour	0.2 hours	3.60	
TOTAL VARIABLE COSTS		\$159.48	\$
INCOME OVER VARIABLE COSTS		\$	\$
FIXED COSTS			
Machinery, facilities		\$13.00	\$
TOTAL OF ALL COSTS		\$172.48	\$
INCOME OVER ALL COSTS		\$	\$
Break-even selling price for variable costs per cwt.		\$61.34	\$
Break-even selling price for all costs per cwt.		\$66.34	\$

<sup>&</sup>lt;sup>a/</sup> Dried distillers grain substitutes for 0.6 bushels of corn and 5 pounds of soybean meal.

### **Swine Production—One Litter Producing Weaned 12-Pound Pigs, Total Confinement**

INCOME a/	Quantity		Your Farm
Weaned pigs (\$/head)	9 head	\$	\$
Cull sows (\$/head)	0.25 head/litter	\$	\$
GROSS INCOME		\$	\$
VARIABLE COSTS Feed Costs			
Corn at \$4.80 per bushel	17.1 bushels	\$82.08	\$
Soybean meal at \$0.18 per pound	149 pounds	26.82	<u>*</u>
Vitamin and minerals at \$0.50 per pound	23 pounds	11.50	
Feed processing and delivery at \$10 per ton	0.6 tons	6.00	
Total Feed Costs		\$126.40	\$
Veterinary and medical		\$17.00	\$
Fuel, repairs, utilities		7.50	·
Marketing, miscellaneous		10.00	
Manure application cost at \$0.01 per gallon	300 gallons	3.00	
Interest on variable costs at 8%	3 months	3.28	
Labor at \$18.00 per hour	3 hours	54.00	
TOTAL VARIABLE COSTS		\$221.18	\$
INCOME OVER VARIABLE COSTS		\$	\$
FIXED COSTS			
Facilities and equipment		\$105.84	\$
Breeding costs, boar/semen		13.00	
Replacement gilts at \$155 head	0.28 head	43.40	
Interest, insurance on sows at 10%	5 months	6.46	
TOTAL FIXED COSTS		\$168.70	\$
TOTAL OF ALL COSTS		\$389.88	\$
INCOME OVER ALL COSTS		\$	\$
Break-even selling price for variable costs per head b/		\$19.85	\$
Break-even selling price for all costs per head b/		\$38.60	\$

<sup>&</sup>lt;sup>a/</sup> Assuming an average of 9.0 weaned pigs per litter and all replacement gilts are purchased. <sup>b/</sup> Cull sow income of \$37.19 per litter is assumed (sows sold after 4 litters).

# **Swine Production—One Pig Finishing 12-Pound Weaned Pig, Confinement**

INCOME	Quantity		Your Farm
Market hog (\$/pound)	260 pounds	\$	\$
VARIABLE COSTS	Quantity		
Weaned feeder pig (12 pound)	•	\$43.00	\$
Interest at 8%	150 days	1.41	
Feed Costs			
Corn at \$4.80 per bushel	9.8 bushels	\$47.04	\$
Soybean meal at \$0.18 per pound	119 pounds	21.42	
Dried distillers grain at \$0.11 per pound a/	32 pounds	3.52	
Vitamin and minerals at \$0.50 per pound	14.4 pounds	7.20	
Pre-nursery diet		3.00	
Feed additives		3.00	
Feed processing and delivery at \$10 per ton	0.36 tons	3.60	
Total Feed Costs		\$88.78	\$
Veterinary and medical		\$5.00	\$
Fuel, repairs, utilities		4.20	
Marketing, miscellaneous		4.00	
Manure application cost		2.20	
Interest on variable costs at 8%	3 months	1.04	
Labor at \$18.00 per hour	0.40 hours	7.20	
Death loss <sup>b/</sup>		5.03	
TOTAL VARIABLE COSTS		\$161.87	\$
INCOME OVER VARIABLE COSTS		\$	\$
FIXED COSTS			
Facilities and equipment		\$18.04	\$
TOTAL OF ALL COSTS		\$179.91	\$
INCOME OVER ALL COSTS		\$	\$
Ducal aver calling gries for veriable costs you and		\$62.26	\$
Break-even selling price for variable costs per cwt.		Ψ02.20	Ψ

<sup>&</sup>lt;sup>a/</sup> Dried distillers grain substitutes for 0.6 bushels of corn and 5 pounds of soybean meal.

b' Death loss cost is assumed to be 5% of weaned feeder purchase costs and 2.5% of all other variable costs.

# Feed Requirements and Conversion Rates to Carry Hogs from Various Purchased Weights to Various Market Weights at

Purchase	Feed		240	250	260	270	280	290	300
weight (lbs.)	requirements	Unit	pounds	pounds	pounds	pounds	pounds	pounds	pounds
	Corn	bushels	9.0	9.6	10.1	10.7	11.3	11.8	12.4
10		pounds	506	536	567	599	630	661	697
	Soybean meal	pounds	113	116	119	122	125	129	133
	DDG	pounds	28	30	32	34	36	38	40
	Total	pounds	647	682	718	755	791	828	870
	Conversion	lbs./cwt.	281	284	287	290	293	296	300
			0.7	0.0	0.0	10.0	10.0	44.4	40.4
	Corn	bushels	8.7	9.2	9.8	10.3	10.9	11.4	12.1
00		pounds	487	517	547	578	609	641	676
20	Soybean meal	pounds	105	109	113	116	120	124	128
	DDG	pounds	28	30	32	34	36	38	40
	Total	pounds	620	656	692	728	765	803	844
	Conversion	lbs./cwt.	282	285	288	291	294	297	301
		buobolo	0.4	8.9	9.4	10.0	10.6	11.1	11.7
	Corn	bushels	8.4 470	500	9.4 528	10.0 560	591	621	657
30	Soybean meal	pounds pounds	98	102	106	110	114	118	122
30	DDG	pounds	28	30	32	34	36	38	40
	Total	pounds	596	632	666	704	741	777	819
	Conversion	lbs./cwt.	284	287	290	293	296	299	303
	Conversion	IDS./CVVL.	204	207	230	233	290	233	303
		bushels	8.1	8.6	9.1	9.7	10.2	10.8	11.4
	Corn	pounds	451	481	511	541	572	602	638
40	Soybean meal	pounds	92	96	100	104	108	112	116
40	DDG	pounds	28	30	32	34	36	38	40
	Total	pounds	571	607	643	679	716	752	794
	Conversion	lbs./cwt.	286	289	292	295	298	301	305
	CONVENSION	IDS./CVVL.	200	200	232	200	230	301	303
		bushels	7.9	8.5	9.0	9.6	10.1	10.7	11.3
	Corn	pounds	444	474	503	535	565	597	631
50	Soybean meal	pounds	75	78	82	85	89	93	97
00	DDG	pounds	28	30	32	34	35	37	39
	Total	pounds	547	582	617	654	689	727	767
	Conversion	lbs./cwt.	288	291	294	297	300	303	307
	Conversion	1001/01/11				207			
		bushels	7.6	8.1	8.6	9.2	9.7	10.3	10.9
	Corn	pounds	427	455	484	515	545	577	611
60	Soybean meal	pounds	69	73	77	81	85	88	92
00	DDG	pounds	26	28	30	32	34	36	38
	Total	pounds	522	556	591	628	664	701	741
	Conversion	lbs./cwt.	290	293	296	299	302	305	309
	Carra	bushels	7.3	7.8	8.3	8.8	9.4	9.9	10.6
	Corn	pounds	408	436	465	495	526	557	591
70	Soybean meal	pounds	64	68	72	76	80	84	88
	DDG	pounds	25	27	29	31	33	34	36
	Total	pounds	497	531	566	602	639	675	715
	Conversion	lbs./cwt.	292	295	298	301	304	307	311

<sup>&</sup>lt;sup>a'</sup> Feed efficiency varies considerably depending on environmental temperatures, disease level, ration fed, quality of management, and death loss. The feed requirements here are for hogs with good performance under excellent management. These figures assume zero mortality; correction for mortality is made when you complete the worksheet on pages 7 or 9.

# Finishing Yearling Steers—One Head

	Corn a Hay Ra		Corn a Silage R		Your Farm
INCOME	Quantity		Quantity		
Steer sales (\$/pound)	1,350 pounds	\$	1,350 pounds	\$	\$
VARIABLE COSTS					
Yearling feeder cost at \$2.65 per pound	750 pounds	\$1,987.50	750 pounds	\$1,987.50	\$
Interest at 8%	6.5 months	86.13	6.5 months	86.13	
Feed Costs					
Corn at \$4.80 per bushel	60 bushels	\$288.00	49.25 bushels	\$236.40	\$
Fair quality hay at \$151.00 per ton	0.30 tons	45.30			
Modified distillers grain at \$100.00 per ton	1.14 tons	114.00	1.14 tons	114.00	
Supplement and minerals					
at \$0.23 per pound	95 pounds	21.85	95 pounds	21.85	
Corn silage at \$57.60 per ton			1.32 tons	76.03	
Total Feed Costs		\$469.15		\$448.28	\$
Veterinary and health		\$8.00		\$8.00	\$
Machinery and equipment		11.20		11.20	·
Marketing, transport, miscellaneous		16.00		16.00	
Interest on variable costs at 8%	3.25 months	10.93	3.25 months	10.48	
Labor at \$18.00 per hour	2.5 hours	45.00	2.5 hours	45.00	
Death loss a/		23.54	_	23.43	
TOTAL VARIABLE COSTS		\$2,657.44		\$2,636.01	\$
INCOME OVER VARIABLE COSTS		\$	-	\$	\$
FIXED COSTS					
Machinery, equipment, housing		\$22.40		\$22.40	\$
3		<u></u>	=	<del></del>	<del>-</del>
TOTAL OF ALL COSTS		\$2,679.84		\$2,658.41	\$
INCOME OVER ALL COSTS		\$	-	\$	\$
Break-even selling price for variable costs	per pound	\$1.97		\$1.95	\$
Break-even selling price for all costs per p	ound	\$1.99		\$1.97	\$

<sup>&</sup>lt;sup>a/</sup> Death loss cost is assumed to be 1% of feeder purchase costs and 0.5% of all other variable costs.

Note: One pound of modified distillers grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

# Finishing Steer Calves—One Head

		Corn and Hay Ration		Corn and Silage Ration			Your Farm	
NCOME	Quantity			Quant	ity			
Fed steer sale (\$/pound)	1,350	pounds	\$	_ 1,350	pounds	\$	\$	
ARIABLE COSTS								
Calf feeder cost at \$2.92 per pound	550	pounds	\$1,606.00		pounds	\$1,606.00	\$	
Interest at 8%	9	months	96.36	9	months	96.36		
Feed Costs								
Corn at \$4.80 per bushel	69	bushels	\$331.20	50	bushels	\$240.00	\$	
Fair quality hay at \$151.00 per ton	0.53	tons	80.03				- <u></u>	
Modified distillers grain at \$100.00 per ton	1.40	tons	140.00	1.40	tons	140.00		
Supplement and minerals at \$0.23 per pound	125	pounds	31.05	125	nounda	31.05		
Corn silage at \$57.60 per ton	133	pourius	31.00		pounds tons	130.18		
Com shage at \$57.60 per ton				_ 2.20	tons	130.16		
Total Feed Costs			\$582.28			\$541.23	\$	
Veterinary and health			\$10.00			\$10.00	\$	
Machinery and equipment			17.60			17.60		
Marketing and miscellaneous			14.00			14.00		
Interest on variable costs at 8%	4.5	months	18.72	4.5	months	17.48		
Labor at \$18.00 per hour	4	hours	72.00	3.5	hours	63.00		
Death loss <sup>a/</sup>			41.19	_		40.68		
OTAL VARIABLE COSTS			\$2,458.15			\$2,406.35	\$	
NCOME OVER VARIABLE COSTS			\$	_		\$	\$	
IXED COSTS								
Machinery, equipment, housing			\$33.60	_		\$33.60	\$	
OTAL OF ALL COSTS			\$2,491.75	_		\$2,439.95	\$	
NCOME OVER ALL COSTS			\$	_		\$	\$	
Break-even selling price for variable costs p	per poui	nd	\$1.82			\$1.78	\$	

<sup>&</sup>lt;sup>a/</sup> Death loss cost is assumed to be 2% of feeder purchase costs and 1% of all other variable costs.

Note: One pound of modified distillers grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

# Finishing Yearling Heifers—One Head

	_	orn ar ıy Rati			Corn aı Silage Ra		Your Farm
INCOME	Quantity			Quantity	,		
Fed heifer sale (\$/pound)	1,350 pou	unds §	5	1,350	pounds	\$	\$
VARIABLE COSTS							
Yearling feeder cost at \$2.65 per pound	•		\$1,855.00		pounds	\$1,855.00	\$
Interest at 8%	270 day	/S	109.78	270	days	109.78	
Feed Costs							
Corn at \$4.80 per bushel	80 bus	shels	\$384.00	66	bushels	\$316.80	\$
Fair quality hay at \$151.00 per ton	0.40 ton	ıs	60.40				
Modified distillers grain at \$100.00 per ton	1.5 ton	ıs	150.00	1.5	tons	150.00	
Corn silage at \$57.60 per ton				1.9	tons	109.44	
Supplement and minerals at \$0.23 per pound	160 poi	unds _	36.80	160	pounds	36.80	-
Total Feed Costs			\$631.20			\$613.04	\$
Veterinary and health			\$8.00			\$8.00	\$
Machinery and equipment			11.20			11.20	
Marketing, transport, miscellaneous			16.00			16.00	
Interest on variable costs at 8%	4.5 mo		19.99		months	19.45	
Labor at \$18.00 per hour	2 hou	urs	36.00		hours	36.00	
Death loss <sup>a/</sup>		-	23.26	_		23.17	
TOTAL VARIABLE COSTS			\$2,710.43			\$2,691.63	\$
INCOME OVER VARIABLE COSTS		\$	5	_		\$	\$
FIXED COSTS							
Feedlot facilities and equipment		=	\$25.60	=		\$25.60	\$
TOTAL OF ALL COSTS			\$2,736.03			\$2,717.23	\$
INCOME OVER ALL COSTS		\$	5	_		\$	\$
Break-even selling price for variable costs	per pound		\$2.01			\$1.99	\$
Break-even selling price for all costs per po	ound		\$2.03			\$2.01	\$

<sup>&</sup>lt;sup>a/</sup> Death loss cost is assumed to be 1% of feeder purchase costs and 0.5% of all other variable costs.

Note: One pound of modified distillers grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

# **Backgrounding Steer Calves—One Head**

Name			Winter Co Hay Ra			Summer Improved Pasture		our arm
VARIABLE COSTS           Calf purchase at \$2.92 per pound Interest at 8% annually         450 pounds \$1,314.00 525 pounds \$1,533.00 \$           Feed Costs         5 months \$1,29.60           Corn at \$4.80 per bushel         27 bushels \$129.60           Alfalfa-brome hay at \$151.00 per ton         0.5 tons 75.50           Supplement and minerals at \$0.23 per pound Improved pasture at \$92.00 per acre         80 pounds 18.40 35 pounds \$8.05 0.7 acre 64.40           Pasture fertilizer, miscellaneous costs at \$20.00 per acre         0.7 acre 14.00           Total Feed Costs         \$223.50 \$86.45 \$           Veterinary and health         \$5.00 \$86.45 \$           Marketing, transport, miscellaneous Interest on variable costs at 8% 2.5 months 1.20 Interest on variable costs at 8% 2.5 months 1.84 Labor at \$18.00 per hour 1.25 hours 22.50 1 hour 18.00 Death loss \$10.00 per hour 1.25 hours 22.50 1 hour 18.00 \$16.49           TOTAL VARIABLE COSTS         \$1,647.08 \$1,730.68 \$           FIXED COSTS Machinery, equipment, housing \$22.40 \$3.36 \$           TOTAL OF ALL COSTS \$1,669.48 \$1,734.04 \$           INCOME OVER ALL COSTS \$1,669.48 \$1,734.04 \$	INCOME		Quantity		Quantity			
Calf purchase at \$2.92 per pound Interest at 8% annually	Feeder cattle sales (\$	/pounds)	750 pounds	\$	_ 750 pound	s\$	\$	
Interest at 8% annually	VARIABLE COSTS							
Feed Costs   27 bushels   \$129.60   \$	Calf purchase at \$2.92 per	pound	450 pounds	\$1,314.00	525 pound	s \$1,533.00	\$	
Corn at \$4.80 per bushel	Interest at 8% annually		5 months	43.80	5 month	s 51.10		
Alfalfa-brome hay at \$151.00 per ton Supplement and minerals at \$0.23 per pound Improved pasture at \$92.00 per acre Pasture fertilizer, miscellaneous costs at \$20.00 per acre  Total Feed Costs  Veterinary and health Machinery and equipment Marketing, transport, miscellaneous Interest on variable costs at 8% Labor at \$18.00 per hour Death loss **  TOTAL VARIABLE COSTS  FIXED COSTS Machinery, equipment, housing  Alfalfa-brome hay at \$151.00 per ton 80 pounds 80 pounds 81.4.40 82 pounds 81.4.40 82 pounds 82 pounds 82 pounds 82 pounds 82 pounds 83 pounds 84.40 85.00 0.7 acre 64.40  0.7 acre 14.00  \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$ \$50.00 \$ \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$50.00 \$ \$	Feed Costs							
Supplement and minerals at \$0.23 per pound   80 pounds   18.40   35 pounds   \$8.05	Corn at \$4.80 per bushel		27 bushels	\$129.60			\$	
Improved pasture at \$92.00 per acre	Alfalfa-brome hay at \$151.	00 per ton	0.5 tons	75.50				
Pasture fertilizer, miscellaneous costs at \$20.00 per acre  Total Feed Costs \$223.50 \$86.45 \$  Veterinary and health \$5.00 \$5.00 \$  Machinery and equipment 7.20 6.80 Marketing, transport, miscellaneous 12.00 12.00 Interest on variable costs at 8% 2.5 months 4.13 2.5 months 1.84 Labor at \$18.00 per hour 1.25 hours 22.50 1 hour 18.00 Death loss at 16.49  TOTAL VARIABLE COSTS \$1,647.08 \$1,730.68 \$  INCOME OVER VARIABLE COSTS \$ \$1,647.08 \$1,730.68 \$  TOTAL OF ALL COSTS \$1,669.48 \$1,734.04 \$  INCOME OVER ALL COSTS \$ \$1,669.48 \$1,734.04 \$  INCOME OVER ALL COSTS \$ \$ \$ \$ \$	Supplement and minerals a	t \$0.23 per pound	80 pounds	18.40	35 pound	s \$8.05		
at \$20.00 per acre    Total Feed Costs	Improved pasture at \$92.0	) per acre			0.7 acre	64.40		
Veterinary and health         \$5.00         \$5.00         \$           Machinery and equipment         7.20         6.80		eous costs			0.7 acre	14.00		
Machinery and equipment       7.20       6.80         Marketing, transport, miscellaneous       12.00       12.00         Interest on variable costs at 8%       2.5 months       4.13       2.5 months       1.84         Labor at \$18.00 per hour       1.25 hours       22.50       1 hour       18.00         Death loss at los	Total Feed Costs			\$223.50	_	\$86.45	\$	
Marketing, transport, miscellaneous   12.00   12.00	Veterinary and health			\$5.00		\$5.00	\$	
Interest on variable costs at 8%	Machinery and equipment			7.20		6.80		
Labor at \$18.00 per hour       1.25 hours       22.50       1 hour       18.00         Death loss at       14.95       16.49         TOTAL VARIABLE COSTS       \$1,647.08       \$1,730.68         INCOME OVER VARIABLE COSTS       \$       \$         FIXED COSTS       \$       \$         Machinery, equipment, housing       \$22.40       \$3.36         TOTAL OF ALL COSTS       \$1,669.48       \$1,734.04         INCOME OVER ALL COSTS       \$       \$	Marketing, transport, misc	ellaneous		12.00		12.00		
Death loss at   14.95   16.49	Interest on variable costs a	ıt 8%	2.5 months	4.13	2.5 month	s 1.84		
### TOTAL VARIABLE COSTS	Labor at \$18.00 per hour		1.25 hours	22.50	1 hour	18.00		
INCOME OVER VARIABLE COSTS \$ \$ \$  FIXED COSTS  Machinery, equipment, housing \$22.40 \$3.36 \$  TOTAL OF ALL COSTS \$1,669.48 \$1,734.04 \$  INCOME OVER ALL COSTS \$ \$	Death loss <sup>a/</sup>			14.95	_	16.49		
FIXED COSTS  Machinery, equipment, housing  \$22.40  \$3.36 \$  TOTAL OF ALL COSTS  \$1,669.48  \$1,734.04 \$  INCOME OVER ALL COSTS  \$ \$	TOTAL VARIABLE COSTS			\$1,647.08		\$1,730.68	\$	
Machinery, equipment, housing       \$22.40       \$3.36       \$         TOTAL OF ALL COSTS       \$1,669.48       \$1,734.04       \$         INCOME OVER ALL COSTS       \$       \$       \$	NCOME OVER VARIABLE	COSTS		\$	_	\$	\$	
TOTAL OF ALL COSTS \$1,669.48 \$1,734.04 \$  INCOME OVER ALL COSTS \$ \$ \$	FIXED COSTS							
INCOME OVER ALL COSTS \$ \$ \$	Machinery, equipment, ho	using		\$22.40	=	\$3.36	\$	
<del></del>	TOTAL OF ALL COSTS			\$1,669.48		\$1,734.04	\$	
Break-even selling price for variable costs per pound \$2.20 \$2.31 \$	NCOME OVER ALL COSTS	;		\$	_	\$	\$	
	Break-even selling price fo	r variable costs p	er pound	\$2.20		\$2.31	\$	
Break-even selling price for all costs per pound \$2.23 \$2.31 \$	Break-even selling price fo	r all costs per pou	und	\$2.23		\$2.31	\$	

 $<sup>^{\</sup>mbox{\tiny al}}$  Death loss cost is assumed to be 1% of feeder purchase costs and 0.5% of all other variable costs.

# Beef Cow-Calf—One Cow Unit a/

	Hay and I Calves		Your Farm
INCOME	uantity		
Heifer calf (0.26 head × \$/pound)	500 pounds	\$	\$
Steer calf (0.46 head × \$/pound)	550 pounds	\$ \$	\$
Cull cow (0.18 head × \$/pound)	1,350 pounds	\$	\$
GROSS INCOME		\$	\$
VARIABLE COSTS			
Feed Costs			
Pasture at \$62.00 per acre	2.5 acres	\$155.00	\$
Pasture fertilizer, miscellaneous costs at \$20.00 per acre	2.5 acres	50.00	
Corn at \$4.80 per bushel	4 bushels	19.20	
Salt and mineral at \$0.09 per pound	60 pounds	5.40	
Alfalfa-brome hay at \$151.00 per ton	2.1 tons	317.10	
Corn stalks at \$3.00 per acre	4 acres	12.00	
Total Feed Costs		\$558.70	\$
Veterinary and health		\$25.00	\$
Machinery, equipment, fuel and repairs		24.00	
Marketing and miscellaneous		20.00	
Interest on variable costs at 8%	6 months	25.11	
Labor at \$18.00 per hour	8 hours	144.00	
TOTAL VARIABLE COSTS		\$796.81	\$
INCOME OVER VARIABLE COSTS		\$	\$
FIXED COSTS			
Machinery, equipment, fences		\$105.00	\$
Interest, insurance on herd at 10%		296.00	
Bull depreciation/replacement		48.00	
TOTAL FIXED COSTS		\$449.00	\$
TOTAL OF ALL COSTS		\$1,245.81	\$
INCOME OVER ALL COSTS		\$	\$
Break-even selling price for variable costs per pound b/		\$1.84	\$

<sup>&</sup>lt;sup>a/</sup> A cow-calf unit is 1 cow, 0.2 bred heifer, 0.9 calf, and 0.04 bull. Calf crop weaned of 92% of cows in herd, 20% replacement and 2% death rate on replacement heifers and cows are assumed.

 $<sup>^{\</sup>mbox{\tiny b/}}$  Assumes yearly cull cow sales of \$93.15.

\$2,300.00

\$460.00

#### **Beef Cow-Calf Investment**

1. Breeding herd investment per cow unit.				
Beef cow				
Replacement heifer (\$2,300 × 0.20 head per cow unit)				

Bull (\$5,000 divided by 25 cows) \$200.00

Per cow unit \$2,960.00

#### 2. Bull replacement cost per cow unit.

Bull cost, minus cull value, divided by cows, divided by number of years \$5,000 \$1,400 25 cows 3 years \$48.00

3. Facilities and machinery invest	tment (50-cow herd) (replacement cost	t).
Utility tractor (\$30,000 × 25% cov	w use)	\$7,500
Hay moving equipment		\$3,200
Handling facilities		\$5,000
Fences (\$150.00 per acre × 125 ac	cres)	\$18,750
Feeders and waterers		\$3,000
Total		\$37,450
Total investment per cow (50-cov	w herd)	\$749
Depreciation, interest, taxes, insu	urance at 14% annually	\$105

### Ewe Flock—One Ewe a/

	Early La (January-F		Late Laı (April-l		Your Farm
INCOME	Quantity		Quantity		
Lambs (125 pounds × \$/pound)	1.24 head	\$	1.33 head	\$	\$
Cull ewes (150 pounds × \$/pound)	0.15 head	\$	_ 0.15 head	\$	\$
Wool (\$/pound)	9 pounds		_ _ 11 pounds	\$	\$
GROSS INCOME		\$	_	\$	\$
/ARIABLE COSTS					
Feed Costs					
Corn at \$4.80 per bushel	10 bushels	\$48.00	8 bushels	\$38.40	\$
Supplement and minerals at \$0.16 per pound	100 pounds	16.00	60 pounds	9.60	
Alfalfa - brome hay at \$151.00 per ton	0.4 tons	60.40	0.3 tons	45.30	
Pasture at \$62.00 per acre	0.2 acres	12.40	0.3 acres	18.60	
Pasture fertilizer, miscellaneous costs at \$20.00 per acre	0.2 acres	4.00	0.3 acres	6.00	
Total Feed Costs		\$140.80	1	\$117.90	\$
Veterinary, medical, shearing		\$8.00	)	\$9.00	\$
Machinery and equipment operating		8.00	)	6.40	
Marketing and miscellaneous		5.00	)	5.00	
Interest on variable costs at 8%	6 months	6.47	6 months	5.53	
Labor at \$18.00 per hour	5 hours	90.00	_ 3 hours	54.00	
OTAL VARIABLE COSTS		\$258.27	,	\$197.83	\$
NCOME OVER VARIABLE COSTS		\$	_	\$	\$
IXED COSTS					
Machinery, equipment, housing, fencing		\$24.92	! :	\$24.17	\$
Interest, insurance on breeding flock at 10%	)	15.90	)	15.90	
Ram replacement		5.60	<u>)                                    </u>	5.60	
TOTAL FIXED COSTS		\$46.42	<u>.</u> =	\$45.67	\$
OTAL OF ALL COSTS		\$304.69	1	\$243.51	\$
NCOME OVER ALL COSTS		\$	_	\$	\$
Break-even selling price for variable costs p	er pound <sup>b/</sup>	\$1.59	)	\$1.12	\$
Break-even selling price for all costs per por	und <sup>b/</sup>	\$1.89	1	\$1.39	\$

<sup>&</sup>lt;sup>a/</sup> 160% (early) or 170% (late) lamb crop, 20% replacement rate. One unit includes one ewe, 0.2 replacement ewe, 1.6 lambs, and 0.04 ram.

Death loss of 10% for lambs weaned and 5% for ewes and ewe lambs assumed.

<sup>&</sup>lt;sup>b/</sup> Assumes cull ewe income of \$8.00 and wool income of \$4.50 (early) or \$5.50 (late) per unit.

#### **Ewe Flock Investment**

1. Breeding flock investment per ewe unit.	
Ewe	\$125.00
Replacement ewe lamb (\$100.00 × 0.20 per ewe)	\$20.00
Ram (\$350.00 divided by 25 ewes)	\$14.00
Total	\$159.00 per unit

#### 2. Ram replacement cost per ewe unit.

Ram cost, minus cull value, divided by ewes, divided by number of years \$350.00 \$70.00 25 ewes 2 years \$5.60 per unit

#### 3. Facilities and machinery investment (150 ewes) (replacement cost).

	Early Lambing	Late Lambing
Utility tractor (\$30,000 × 25% use for sheep)	\$7,500	\$7,500
Fences (\$160.00 per acre × 30 acres (early) or 45 acres (late)	\$4,800	\$7,200
Feed storage	\$3,200	\$3,200
Barns, pens, feeders, etc.	\$11,200	\$8,000
Total	\$26,700	\$25,900
Total investment per ewe (150 ewe flock)	\$178.00	\$172.67
Depreciation, interest, taxes, insurance at 14% annually	\$24.92	\$24.17

# Feeder Lamb—One Head

INCOME	Quantity		Your Farm
Lamb (\$/pound)	125 pounds	\$	\$
Wool (\$/pound)	3 pounds	\$	\$
GROSS INCOME		\$	\$
VARIABLE COSTS			
Feeder cost at \$1.94 per pound	70 pounds	\$135.80	\$
Interest at 8% annually	100 days	2.98	
Feed Costs			
Corn at \$4.80 per bushel	5.2 bushels	\$24.86	\$
Supplement and minerals at \$0.16 per pound	32 pounds	5.12	
Alfalfa - brome hay at \$151.00 per ton	35 pounds	2.64	
Total Feed Costs		\$32.62	\$
Veterinary, medical, shearing		\$5.00	\$
Machinery and equipment		1.60	<del>-</del>
Marketing, miscellaneous		2.00	
Interest on variable costs at 8%	60 days	0.54	
Death loss <sup>a/</sup>		3.37	
Labor at \$18.00 per hour	1 hour	18.00	
TOTAL VARIABLE COSTS		\$201.91	\$
INCOME OVER VARIABLE COSTS		\$	\$
FIXED COSTS			
Machinery, equipment, housing		\$5.60	<u>\$</u>
TOTAL OF ALL COSTS		\$207.51	\$
INCOME OVER ALL COSTS		\$	\$
Break-even selling price for variable costs per pound a		\$1.59	\$
Break-even selling price for all costs per pound <sup>a/</sup>		\$1.64	\$

<sup>&</sup>lt;sup>a/</sup> Assumes wool income of \$3.00 per head and death loss of 2%.

# **Lamb Feed Requirements**

Table 1. Feed requirement and portion of year on feed to finish lamb to 110 pounds.									
Beginning weight	Corn		Supplement	Hay,	Days on	Pounds of feed			
of feeder, pounds	Bushels	Pounds	(32-36%), pounds	pounds	feed	per pound of gain			
60	3.60	202	39	35	100	5.50			
65	3.37	189	34	30	90	5.65			
70	3.12	175	29	25	80	5.70			
75	2.81	157	24	22	70	5.85			
80	2.50	140	19	18	60	5.90			
85	2.16	121	15	14	50	6.05			

Table 2. Approximate feed requirement when feeding complete pelleted rations.								
Beginning weight	Pounds of feed	Complete feed-pelleted,	Time on Feed					
of feeder, pounds	per pound of gain	pounds	Days	Portion of year				
60	5.70	285	90	0.25				
65	5.80	261	82	0.22				
70	5.90	236	73	0.20				
75	6.00	210	64	0.18				
80	6.10	183	55	0.15				
85	6.20	155	45	0.12				

Table 3. Approximate feed requirement when feeding low roughage.								
Mainly Corn and Supplement Rations								
Beginning weight				Time on Feed				
of feeder, pounds	Roughage	Grain	Supplement	Days	Portion of year			
75	15	158	24	67	0.18			
80	13	139	19	58	0.16			
85	10	120	15	48	0.13			